



# Moncks Corner Fire Department

118 Carolina Avenue  
Moncks Corner, SC 29461  
Phone (843) 719-7990 • Fax (843) 719-7995



## TOWN OF MONCK'S CORNER REGULAR MEETING Tuesday, November 15, 2022

**Title:** Consider Bids for Purchase of New Fire Pumper

With your permission we would like to move forward with the purchase of a new fire engine with equipment, hose and rescue tools from Spartan Fire, LLC, through their authorized dealer, Peach State Truck Center.

The Invitation to Bid was published on the South Carolina Business Opportunities website September 19, 2022, as well as the mailing of six sealed bid packages. The vendor's bid packages were mailed to:

### 1. TOYNE NATIONAL SALES

**Toyne Dealer**

1309 N. Market Street  
Washington, NC 27889  
Phone: 252-946-8313  
Fax: 252-946-6965  
Contact: Mike Watts  
Mobile: 712-830-0451  
firetruck101@embarqmail.com

### 2. SAFE INDUSTRIES OF SOUTH CAROLINA

**E-One Dealer**

5031 HWY 153  
Easley, South Carolina 29642  
Phone: 877-997-7233  
[www.safeindustries.com](http://www.safeindustries.com)  
Fax: 864.845.7176

### 3. SAFE INDUSTRIES OF SOUTH CAROLINA

**Ferrara Dealer and KME**

5031 HWY 153  
Easley, South Carolina 29642

#### **4. SPARTAN FIRE & EMERGENCY APPARATUS, INC**

##### **Pierce Dealer & Pierce Service Center**

319 Southport Road  
Roebuck, SC 29376  
<http://www.spartanfire.com>  
Phone: (864)-582-2376  
Fax: (864)-582-2377

#### **5. 911 FLEET AND FIRE EQUIPMENT**

##### **Seagrave, HME Ahrens-Fox, Alexis Dealer**

11 Lendale Drive  
Florence, KY 41042  
877-605-2378  
Andrew Barnard – Owner  
[abarnard@911fleet.com](mailto:abarnard@911fleet.com)

#### **6. SUTPHEN CORPORATION**

##### **Sutphen Fire Apparatus**

6450 Eiterman Rd.  
Dublin, OH 43016  
Justin Howell  
Sr. Sales Territory Manager  
614-560-0242  
[Justin.howell@sutphencorp.com](mailto:Justin.howell@sutphencorp.com)

We received four sealed bids for the October 21, 2022, Public Bid Opening. Safe Industries' Ferrara Dealer was the high bid \$896,400.00 plus \$3,586.00 for a Performance Bond. Phoenix Fire Apparatus, LLC the Rosenbauer Dealer had the second highest bid of \$839,419.00 but failed to bid all the loose equipment (about \$62,367.00) and there would be an additional cost of \$4,197.00 for a Performance Bond. 911 Fleet and Fire Equipment the HME Dealer bid \$840,000.00, Performance Bond included. Peach State Truck Center the Spartan Dealer had the lowest bid of \$833,289.00, Performance Bond included, they also have the shortest delivery estimate of 440 days. See exhibit 1 for more details.

We also researched some used options, used fire apparatus are in high demand today with the extreme lead times for new vehicles and good ones are hard to locate and negotiations are limited. There were two used pumpers that stood out, a 2017 Spartan Metro Star Pumper with 5,696 miles and 644 engine hours, available in Spring of 2023 for \$495,000.00 and a 2020 Pierce Saber Pumper with 12,136 miles and 1,766 engine hours, available in Early 2023 for \$595,000.00. These figures do not include the \$180,000.00 in additional equipment that needs to be purchased with the unit or any modifications such as removing seats and adding a Medical equipment cabinet. We have not had the opportunity to complete a deep dive on these yet but, are in the process of doing so.

**Exhibits:**

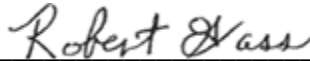
1. Table – Summary bid package reviews.
2. Spartan Drawing
3. Used Apparatus Information

**Funding:** Financing source to be determined, payment made through Future General Funds Budgets.

**City Council action requested:** Approve purchase for New Fire Pumper.

**Staff recommendation:** After careful consideration and comparison of these offerings the Spartan Custom Side Mount Pumper on their Metro Star Chassis offered by Peach State Truck Centers is the low bidder, will meet our needs the best and can be delivered in approximately 440 days after the order is placed. This unit is the closest match to the last pumper we purchased and will be a step toward standardization of like apparatus in the fleet. It is my recommendation we purchase the Spartan Pumper offered by Peach State Truck Centers for \$833,289.

As all of the bids received were over the \$776,000 estimate we had in the spring of this year, we started looking at some used options as an alternative solution. The 2017 Spartan Metro Star Pumper listed on the Brindlee Mountain Fire Apparatus website for \$495,000.00 is the closest fit for our needs so far, it has low hours and milage, it will be available sometime in Spring of 2023. If it is determined that a used unit is the direction we follow, I would recommend pursuing this unit.



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Robert Gass, Fire Chief  
Moncks Corner Fire Department

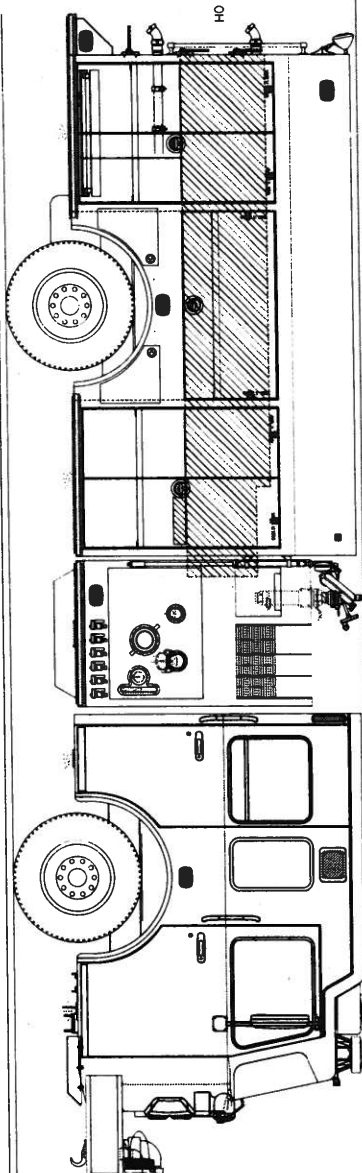
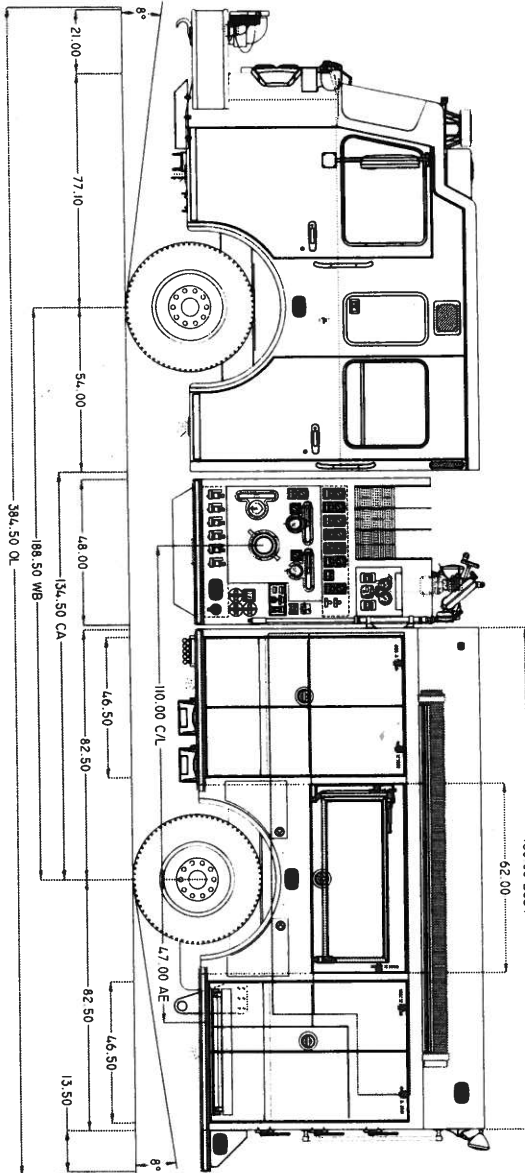
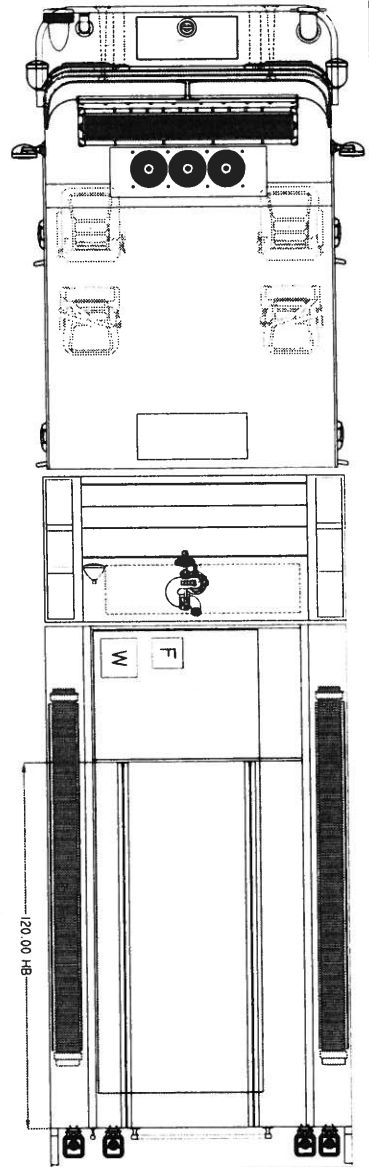
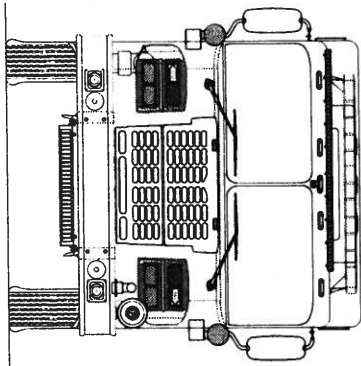
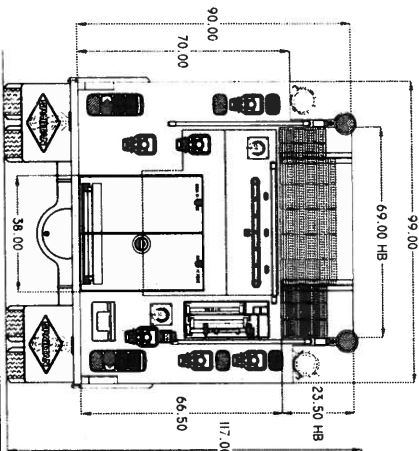
**EXHIBIT 1**

	<b>FERRARA</b>	<b>ROSENBAUR</b>	<b>HME</b>	<b>SPARTAN</b>	
<b>Bid</b>	<b>896,400</b>	<b>839,419</b>	<b>840,000</b>	<b>833,289</b>	
Exceptions Listed	✓	✓	✓	✓	
Contractor's specs	✓	✓	✓	✓	
Annual Rpt/Cert Fin Stmt	✓	X	X	✓	
User List 8/5yrs	✓	✓	X	✓	
User List 5/1yr	✓	✓	✓	✓	
Service Capability Form	✓	✓	✓	✓	
Liability/Facility Ins \$25M	✓	✓	✓	✓	
Garage Liability Ins \$5M	✓	✓	✓	✓	
SC Dealer's License	✓	X / SD	✓	X / Ga	
Signed "Terms & Conditions"	✓	✓	✓	✓	
Signed Questionnaire	✓	✓	✓	✓	
Certified Bid Bond	✓	✓	✓	✓	
Performance Bond	\$3,586.00	\$4,197.00	Included	Included	
<b>WARRANTIES</b>					
General	2yr/36,000	2yr	3yr/36,000	2yr/36,000	
Chassis	50yr/250,000	2yr	Life	2yr	
Frame Rails Corrosion	25yr/150,000	20yr	20yr	20yr	
Engine	5yr	5yr	5yr	5yr	
Transmission	5yr	5yr	5yr	5yr	
Fire Pump *Hale*	2yr parts and labor/ 3yr parts only				
Water Tank	Life	Life	Life	Life	
Apparatus Body	10yr	20yr	10yr/100,000	10yr	
Cab Structural	10yr	10yr	10yr/100,000	10yr	
Rust	?	?	?	?	
Paint	10yr	10yr prorated	5yr	10yr	
Plumbing & Piping (Stainless)	10yr	10yr	10yr	10yr	
Emissions	5yr/100,000	5yr/100,000	5yr/100,000	5yr/100,000	
Electrical Multiplex System	?	?	?	4yr	
<b>OTHER</b>					
Included all loose equipment	Yes	No +\$62,367	Yes	Yes	
Delivery Days	690-720	545+/-	500+/-	440+/-	

Total loose equipment is about \$180K purchasing with apparatus saves about \$14,400 sale tax.

## EXHIBIT 1

FERRARA NOTES:	<b>Pre-pay discount?</b> Aluminum body \$899,986 w/Perf bond
ROSENBAUR NOTES:	<b>\$334,514 Chassis price Pre-pay -\$12,837</b> Other pre-pay options available Aluminum body <b>Does not include all loose equipment (add \$62,367+/-)</b> (\$875,983 w/difference in loose equipment & Perf bond)
HME NOTES:	<b>100% Pre-pay -\$15,975 = \$824,025</b> Stainless steel body
SPARTAN NOTES:	<b>100% Pre-pay -\$24,445 = \$811,844</b> <b>80% Pre-pay -\$17,156 = \$816,133</b> <b>50% Pre-pay -\$10,723 = \$822,566</b> Aluminum body



**EMERGENCY RESPONSE**

CHASSIS:	SPARTAN METRO STAR MFD 108R
ENGINE:	CUMMINS L9 450HP
TRANSMISSION:	ALLISON 3000 EVS
AXLES:	20,000# FRONT / 27,000# REAR
MODEL:	STAR PUMPER
WATER/FOAM:	1000 / 25 GALLONS
PUMP:	HALE QMAX 1500GPM
FOAM SYSTEM:	FRC TURBOFOAM 1.6GPM
GENERATOR:	

DOOR FRAMED OPENINGS	
COMPARTMENT	DOOR FRAMED OPENING
L1	46.5-W x 65.0-H
L2	62.0-W x 31.0-H
L3	46.5-W x 65.0-H
R1	46.5-W x 65.0-H
R2	62.0-W x 31.0-H
R3	46.5-W x 65.0-H
B1	38.0-W x 41.0-H

**SPECIAL NOTES:**  
THE PUMP PANEL LAYOUT IS REFERENCE ONLY. THE LOCATION OF COMPONENTS WILL CHANGE AS REQUIRED FOR DESIGN AND CUSTOMER INPUTS POST THE PRE-CONSTRUCTION MEETING.

**CUSTOMER:**  
THIS DRAWING IS A CLOSE APPROXIMATION OF YOUR FIRE APPARATUS IN ALL CASES WHERE THE DRAWING AND THE WRITTEN SPECIFICATION DIFFER, THE SPECIFICATION SHALL PREVAIL. PLEASE WORK WITH REPRESENTATIVES WHAT YOU WANT IN YOUR FINISHED PRODUCT. SPARTAN EMERGENCY RESPONSE BUILDS TO THE WRITTEN SPECIFICATION, NOT THE DRAWING TO ASSURE THAT YOUR NEEDS ARE MET.

**PROPRIETARY AND CONFIDENTIAL:**  
THE INFORMATION CONTAINED IN THIS DRAWING IS THE SOLE PROPERTY OF SPARTAN EMERGENCY RESPONSE. NO REPRODUCTION IN PART OR AS A WHOLE WITHOUT THE WRITTEN PERMISSION OF SPARTAN EMERGENCY RESPONSE IS PROHIBITED. SPARTAN EMERGENCY RESPONSE

REV.	DATE	DESCRIPTION	R.H.
0	10/14/22	INITIAL PROPOSAL	
SCALE: NOT TO SCALE			
CUSTOMER: MONCK'S CORNER			
CITY FIRE DEPARTMENT			
TRUCK NUMBER:	000000	DEALER:	PEACH STATE TRUCK CENTER

WB 188 384.5 OAL



## Contact Us

Office : 256.776.7786  
 Email : [sales@firetruckmall.com](mailto:sales@firetruckmall.com)  
 Website: [www.firetruckmall.com](http://www.firetruckmall.com)

15410 US Highway 231,  
 Union Grove, AL 35175  
 Stock #: 16376  
 Price: Call For Custom Quote

## 2021 Pierce Enforcer Custom Pumper

- ☐ 2021 Pierce Enforcer Custom Pumper
- ☐ Cummins 450 HP Diesel Engine
- ☐ 750 Gallon Tank
- ☐
- ☐ Mileage: 3,149
- ☐ Height: Truck Height: 10'
- ☐ Enforcer Pierce Chassis
- ☐ Allison 3000EVS Automatic Transmission
- ☐ Driver's Side Discharges: (1) 2 1/2"
- ☐ Crosslays/Speedlays: Crosslays: (3)
- ☐ Additional equipment not included with purchase unless otherwise listed.
- ☐ GVWR: 42,000
- ☐ Seating for 6; 5 SCBA seats
- ☐ Waterous 1500 GPM Side-Mount Pump
- ☐ Driver's Side Suction: (1) 6", (1) 2 1/2"
- ☐ Federal Q Siren
- ☐ Length: 30' 8.5"
- ☐ Wheelbase: 187.50"



Brindlee Mountain Fire Apparatus is one of the world's largest used fire truck sales and service companies. Based just outside of Huntsville, Alabama, the company has forty-five full-time personnel occupying over 12,000 square feet. Our mechanics, all of whom are EVT certified, perform pump tests, general repairs, preventative maintenance, and body, collision, and paint work on over 500 used fire trucks every year. Visit us online at [www.firetruckmall.com](http://www.firetruckmall.com)

List Price: \$779,000

Included with List Price:

- Annual Pump Service Test
- Complete Apparatus Inspection
- Complete Service of Fluids and Filters
- Hosted Inspection of Apparatus
- Completion of Shop List from Inspection
- 1 Year Major Component Warranty

Stacey Spray  
 Apparatus Sales  
 256-776-7786  
[sspray@firetruckmall.com](mailto:sspray@firetruckmall.com)





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Website: [www.firetruckmall.com](http://www.firetruckmall.com)

15410 US Highway 231,  
Union Grove, AL 35175  
Stock #: 16395  
Price: Call For Custom Quote

## 2020 Pierce Saber Pumper

- ☐ 2020 Pierce Saber Pumper
- ☐ Ford Powerstroke 330 HP Diesel Engine
- ☐ 1000 Gallon Polypropylene Tank
- ☐ Officer's Side Discharge: (1) 4"
- ☐ Rear Discharges: (1) 2 1/2"
- ☐ Federal Q Siren
- ☐ Additional equipment not included with purchase unless otherwise listed.
- ☐ Saber FR Pierce Chassis
- ☐ Ford 6R140 Automatic Transmission
- ☐ Driver's Side Discharges: (2) 2 1/2"
- ☐ Officer's Side Suction: (1) 6"
- ☐ Crosslays/Speedlays: Crosslays: (2)
- ☐ Engine Hours: 1,766
- ☐ Wheelbase: 184.5"
- ☐ Seating for 6;
- ☐ Waterous 1500 GPM Side-Mount Pump
- ☐ Driver's Side Suction: (1) 2 1/2", (1) 6"
- ☐ Front Discharges: (1) 1 1/2"
- ☐ Air Conditioning
- ☐ Mileage: 12,136
- ☐ 19" Extended Bumper
- ☐ Heat/Defroster



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List Price: \$595,000  
Included with List Price:  
---Annual Pump Service Test  
---Complete Apparatus Inspection  
---Complete Service of Fluids and Filters  
---Hosted Inspection of Apparatus  
---Completion of Shop List from Inspection  
---3 Year Major Component Warranty

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Website: [www.firetruckmall.com](http://www.firetruckmall.com)

15410 US Highway 231,  
Union Grove, AL 35175  
Stock #: 16308  
Price: Call For Custom Quote

## 2017 Spartan Metro Star Custom Pumper

- 2017 Spartan Metro Star Custom Pumper
- Cummins ISL 400 400 HP Diesel Engine
- 1000 Gallon Polypropylene Tank
- Officer's Side Discharge: (1) 2 1/2", (1) 3"
- Rear Discharges: (1) 2 1/2"
- Federal Q Siren
- Additional equipment not included with purchase unless otherwise listed.
- GVWR: 42,000
- Metro Star Spartan Chassis
- Allison EVS3000P Automatic Transmission
- Driver's Side Discharges: (2) 2 1/2"
- Officer's Side Suction: (1) 6", (1) 2 1/2"
- Crosslays/Speedlays: Crosslays: (2) 1 1/2"
- Engine Hours: 644
- Length: 31'
- Wheelbase: 176"
- Seating for 6; 5 SCBA seats
- Darley PSM 1500 GPM Side-Mount Pump
- Driver's Side Suction: (1) 6", (1) 2 1/2"
- Front Discharges: (1) 1 1/2"
- Air Conditioning
- Mileage: 5,696
- Height: Truck Height: 9' 6"
- Bell NOT INCLUDED



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List Price: \$495,000  
Included with List Price:  
---Annual Pump Service Test  
---Complete Apparatus Inspection  
---Complete Service of Fluids and Filters  
---Hosted Inspection of Apparatus  
---Completion of Shop List from Inspection  
---1 Year Major Component Warranty

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