



City of

Police Department

Professional, Proactive Policing

Troy Link

Chief of Police

264th Session FBI Academy

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City Manager Brian Crane

RE: Request for bid procedure exception, single source purchase.

Recently the cost for our T-1 lines from AT&T that connect dispatch to the radio tower suddenly jumped from \$656 a month to \$3,016.34. The increase is due to AT&T phasing out copper connections in favor of fiber optic. Due to the copper circuits being legacy equipment, the upkeep is higher and thus increased the cost to utilize it. We negotiated with AT&T and entered into a one-year agreement to keep costs down to \$740 a month. We are told this is a temporary agreement and will not be extended and we need to upgrade our base radio equipment to run on fiber optic as soon as possible. AT&T representatives said the cost increase is to encourage us to switch to fiber optic. We have a maintenance agreement with Wireless USA, who looked at our existing equipment and determined it can be switched to run on fiber optic, but there are significant modification costs. Wireless USA is the only authorized Motorola Radio dealer for this area, and this coupled with the time constraints of approval before the current budget ends necessitates approval of a single source purchase. We currently have two T-1 lines, a primary and a backup, and total costs for the changes are \$12,481.13. We currently have enough in our data processing line item to cover this expense this budget year. Although this is a substantial cost, the long-term monthly costs after the 1-year agreement ends will be \$36,196.08 the first year, and I would anticipate AT&T could increase those costs before then.

Respectfully,

Chief of Police

Troy Link