

10-YEAR QUOTE SUMMARY

MOBERLY POLICE DEPT. - MO

Axon Enterprise, Inc.
17800 North 85th Street
Scottsdale, AZ 85255
Phone: 800.978.2737



AXON



SOLUTION OVERVIEW

Axon's Fleet 3 in-car camera system bundles hardware, software, accessories, training programs, 24/7 customer support, equipment refreshes, and warranties together to help equip your fleet with the solutions it needs. Whether easing your administrative burden back at the station or protecting your officers in the field, Moberly Police Dept. will receive the following program features and products to help you meet your goals.

HARDWARE COMPONENTS

IN-CAR CAMERA SYSTEMS

- ▶ 7 Axon Fleet 3 Camera Kits
- ▶ 7 Cradlepoint IBR900 Routers
- ▶ 7 Axon Signal Units
- ▶ 7 Airgain Antennas
- ▶ 7 ZOLL AED PLUS + Compact Trauma Kits

SOFTWARE COMPONENTS

IN-CAR CAMERA SYSTEMS

- ▶ 7 Axon Fleet 3 In-Car System Licenses
- ▶ 7 Axon Fleet 3 ALPR Licenses
- ▶ 7 Axon Respond+ Licenses
- ▶ 14 Axon Fleet 3 Unlimited Storage Licenses

TRAINING AND SUPPORT

- ▶ Axon Full-Service Deployment
- ▶ 7 Axon Fleet 3 Vehicle Installations

WARRANTIES AND REFRESHES

- ▶ Ten-Year In-Car Camera System and Axon Signal Unit Warranties
- ▶ In-Car Camera Refresh at 5-years with install. In-Car Camera Refresh at 10-years.

PROGRAM DELIVERABLES

HARDWARE	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5
Front-Facing Dual-View Cameras	X				X
Rear-Facing Interior Cameras	X				X
Axon Fleet 3 Hubs	X				
Axon Signal Units	X				
Airgain Antennas	X				
Cradlepoint Router Kit	X				
Zoll AED PLUS + Compact Trauma kit	X				
SOFTWARE	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5
Axon Fleet 3 In-Car System Licenses	X				
Axon Fleet 3 ALPR Licenses	X				
Axon Fleet 3 Unlimited Storage Licenses	X				
Axon Respond+ Licenses	X				
Axon Fleet Dashboard MDC Application	X				
SERVICES	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5
Axon Full-Service Deployment	X				
Axon Fleet 3 Vehicle Installations	X				
WARRANTIES	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5
Axon Fleet 3 In-Car Camera and Axon Signal Manufacturer + Extended Warranties	X				
Zoll Product Warranty (provided by Zoll)	X				

PROGRAM DELIVERABLES - CONTINUED

HARDWARE	YEAR 6	YEAR 7	YEAR 8	YEAR 9	YEAR 10
Front-Facing Dual-View Cameras	X				X
Rear-Facing Interior Cameras	X				X
Axon Fleet 3 Hubs	X				
Axon Signal Units	X				
Airgain Antennas	X				
Axon Fleet SIM cards	X				
Cradlepoint Router Kit	X				
SOFTWARE	YEAR 6	YEAR 7	YEAR 8	YEAR 9	YEAR 10
Axon Fleet 3 In-Car System Licenses	X				
Axon Fleet 3 ALPR Licenses	X				
Axon Fleet 3 Unlimited Storage Licenses	X				
Axon Respond+ Licenses	X				
Axon Fleet Dashboard MDC Application	X				
SERVICES	YEAR 6	YEAR 7	YEAR 8	YEAR 9	YEAR 10
Axon Full-Service Deployment	X				
Axon Fleet 3 Vehicle Installations	X				
WARRANTIES	YEAR 6	YEAR 7	YEAR 8	YEAR 9	YEAR 10
Axon Fleet 3 In-Car Camera and Axon Signal Manufacturer + Extended Warranties	X				

AXON FLEET 3 COST OVERVIEW

COST OVERVIEW	
Program Length	10-Years
Refresh Schedule	Axon Fleet Camera Kit-Every 5 yrs
BILLING SCHEDULE	
Year 1	\$21,414.12
Year 2	\$21,414.12
Year 3	\$21,414.12
Year 4	\$21,414.12
Year 5	\$21,414.12
Year 6	\$17,886.12
Year 7	\$17,886.12
Year 8	\$17,886.12
Year 9	\$17,886.12
Year 10	\$17,886.12
SAVINGS OVERVIEW - By committing to 10-years versus 5	
Estimated Savings per Year	\$3,118.08
Total Savings Offered	\$31,180.80
TOTAL	
Total Program Cost*	\$196,501.20



IN CONCLUSION

By agreeing to a longer-term contract, Moberly Police Dept. will receive an overall savings of \$31,180.80. In addition to the financial advantages, utilizing Fleet 3 in seamless integration with your existing Axon Body Cameras and Evidence.com management system, will help Moberly Police Dept. operate with substantially greater efficiency, giving them more time out in the community keeping folks safe.

The License-Plate Reading technology is critical to modern policing, protecting lives and property.

The GPS and Livestream function of the Fleet 3 system will allow Dispatch and Police Administration to send help when it's needed, where it's needed, protecting one of the city of Moberly's greatest resources: It's Police Officers.

The Zoll AED's and Trauma kits will allow Moberly Police Dept. the capability to be life-savers in the critical minutes between their response and the arrival of trained medical personnel.

For your convenience, we have also included a link to our [Master Services and Purchasing Agreement](#) for you to review.

If you have any questions regarding our solutions or pricing, please contact:

POINT OF CONTACT

Joe Koestner
Account Executive

480-515-6377
JKoestner@axon.com

Please note, to sign a deal with Axon Enterprise, Inc., all accounts must be current, and any outstanding invoices must be paid.

We look forward to working with Moberly Police Dept. to help bolster your current workflows by joining our technology—designed specifically for law enforcement—with your personnel.

APPENDIX

PROTECT LIFE

DETAILED SOLUTION OVERVIEW

// AXON FLEET 3

Axon Fleet 3 is an in-car video system purpose-built to capture audio and video within and outside of the vehicle through best-in-class hardware and seamless integration with your Axon Body Cameras. Axon Fleet 3 offers comprehensive evidence capture so that incidents are accurately documented and policing processes become more efficient and purposeful. Evidence captured by the system is stored on the Axon Hub and offloaded to Axon Evidence via LTE or Wi-Fi connections. The system also leverages Automatic License Plate Recognition (ALPR) technology to quickly gather information tied to plate reads.



Axon Fleet 3 also comes equipped with real-time awareness technology that makes livestreaming a video feed from the front-facing camera possible, as well as Axon Signal technology to automatically start a recording if a particular action is taken or a device is engaged.

AXON FLEET 3 IN THE FIELD


Vehicles equipped with Axon Fleet 3 can capture clear and admissible evidence from two cameras—including a front-facing Dual-View camera and rear-facing Interior Camera—both with four configurable resolutions from 480p to 1080p.

The Dual-View Camera supports a Panoramic mode with a 5:2 aspect ratio. This aspect ratio lessens the view of the vehicle's hood—as well as the sky—when recording, which helps capture a wider view of events happening in front of the vehicle.

The camera uses two built-in image sensors and auto-exposure capabilities to record high-quality video in all conditions ranging from dim twilight to bright daylight. This technology helps the camera adjust to a variety of lighting environments as the patrol vehicle moves, including traveling through tunnels and parking garages. Additionally, the use of motion blur technology helps to clearly capture fast-moving objects, which is especially useful when using our ALPR technology to scan license plates in the flow of traffic.

The Interior Camera captures video in full color during daylight operation and automatically transitions to capture video in infrared at night. This infrared technology enables video recording even in total darkness, ensuring any activity taking place within the vehicle's cabin is documented. The Interior Camera has a set aspect ratio of 4:3, which allows the camera to capture video evidence of the back cabin, from door-to-door, and above an occupant's head to below their knees.

Each Axon Fleet 3 camera leverages integration with the Axon Body Camera outside the vehicle and a multi-microphone setup inside the vehicle. The Dual-View Camera has three built-in microphones, and the Interior Camera has two built-in microphones. With these multiple integrated microphones,



Axon Fleet 3 can make the most effective use of Axon's audio algorithm—developed in partnership with Nokia—which dramatically improves captured audio. Combining Nokia-OZO's Audio Focus and Audio Windscreen technology with our audio algorithm helps to improve speech clarity and reduce unwanted environmental noise in a variety of recording settings.

ADDITIONAL FEATURES AND BENEFITS

- ▶ **A DURABLE DESIGN** that has been tested to meet/pass the Ingress Protection Rating, MIL-STD Defense, and Impact Certified standards, and can withstand impacts and operate in a range of temperatures.
- ▶ **CONTINUOUS SYSTEM POWER FROM THE PATROL VEHICLE'S ENGINE** that keeps the system running while the ignition is switched on.
- ▶ **BACK UP BATTERY POWER** for up to 30 minutes once the ignition is switched off.
- ▶ **A BUILT-IN ALPR CAMERA** with 4K sensors to help legibly capture license plates up to 3 lanes away and ~50 feet in distance, at a closing speed of ~140 MPH.
- ▶ **A CONFIGURABLE PRE-EVENT BUFFER** that can capture up to two minutes of video before the camera is actively recording.
- ▶ **COMPATIBLE WITH AXON WIRELESS MICROPHONES** with a range of 1,000 feet.
- ▶ **EMBEDDED REAL-TIME AWARENESS TECHNOLOGY** that allows the camera to send notifications and alerts, GPS and Wi-Fi location information, and a livestream feed over an LTE connection to Axon Evidence or a mobile application.
- ▶ **EMBEDDED AXON SIGNAL TECHNOLOGY** tied to configurable triggers that activate cameras if a particular action is taken—like a door being opened or a weapon rack being unlocked.
- ▶ **VIDEO RECALL FEATURE** that allows for recovery of video footage if a device was not recording at the time of an incident.
- ▶ **FUTURE SUPPORT** for up to five in-car video cameras.



EASE OF USE THROUGH AXON FLEET DASHBOARD

The Axon Fleet Dashboard application—designed for a police vehicle’s MDC—can be used to control and support your Axon Fleet 3 in-car cameras. Axon Fleet Dashboard allows users to start and stop camera recordings, play recorded videos, add metadata to videos, and offload evidence directly from the vehicle. Additionally, Axon Fleet Dashboard supports user interactions with Axon Fleet 3’s built-in ALPR capabilities, which include receiving and responding to vehicle hotlist notifications.

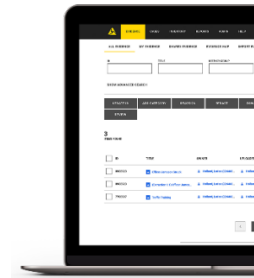
Once signed in to Axon Fleet Dashboard, users can interact with and navigate four main pages:

- ▶ **DEVICES** – Users can review camera status, manually start and stop a camera recording, and watch live views from connected in-car and body-worn cameras.
- ▶ **VIDEOS** – Users can review and add metadata to videos, position videos for priority upload, and check the upload status of videos.
- ▶ **ALPR** – Users can view and interact with ALPR system notifications and responses.
- ▶ **SETTINGS** – Users can review vehicle, user, and system information, pair with and change body-worn camera settings, and sign out of the application.

// AXON EVIDENCE

Axon Evidence is a scalable, cloud-based DEMS, which stores all digital evidence in a centralized, secure system. Axon Evidence integrates with the entire Axon Ecosystem of devices and applications, so your personnel can use its suite of features and efficient workflows to easily store, organize, and view evidence.

On top of that, Axon Evidence includes easy-to-use case-building tools and sharing workflows that allow users to build cases out of the evidence stored in the system. Once built, these cases can then be shared across your agency and with prosecuting partners in other agencies and jurisdictions.



AXON EVIDENCE AT THE STATION

Personnel in a variety of roles can use Axon Evidence as the centralized system for uploading, storing, managing, searching, and organizing evidence—both captured via devices in the Axon Ecosystem, and gathered from other, third-party sources.

Each user of Axon Evidence has their actions and capabilities within the system determined by role-based access permissions within the system.

These permissions are reflected within the system's dynamic user interface. For example, an Admin user will most likely have access to more tools and actions than that of a Basic user. Depending on those permissions, a user's experience in the system will vary. Providing a specific user with only the actions necessary to complete their duties when working within Axon Evidence creates a cleaner workspace with fewer distractions. No more mouse clicks that trigger unwanted actions or navigating through hundreds of unnecessary evidence files.

SEARCHING AND MANAGING EVIDENCE

The search functionality in Axon Evidence is designed to reduce the time it takes to locate an evidence file. The search interface offers an intuitive design that allows users to quickly navigate the search fields and filters to find exactly what they are looking for.

Axon Evidence also supports bulk action capabilities that can save users time when managing the system and their evidence. For example, instead of going into the video player interface to perform actions on an individual video, Axon Evidence supports bulk actions that can be performed on one or many selected videos based on search results, which can save time when managing multiple pieces of evidence.



WORKING WITH EVIDENCE

While working with evidence, users will have the ability to review and playback video and audio with our built-in media player. With basic controls that allow a user to play, stop, rewind, fast forward, and control the speed at which evidence files are played, users can quickly and thoroughly review their evidence.

While reviewing evidence from the View Evidence page, your users can also:

- ▶ **CREATE CLIPS AND MARKERS** to focus on or separate certain parts of a video
- ▶ **CREATE REDACTIONS** with powerful AI that helps detect and mask common objects such as license plates, MDC screens, and faces
- ▶ **VIEW METADATA OVERLAYS** that display important information such as the time and date
- ▶ **ADD METADATA, TAGS, NOTES, AND CATEGORIES** to the evidence file
- ▶ **SHARE EVIDENCE FILES** with other users or external partners
- ▶ **ACCESS AND DOWNLOAD THE AUDIT TRAIL** to review actions taken on the evidence
- ▶ **VIEW LOCATION DATA AND AUTOMATED TRANSCRIPTIONS** that may be associated with the evidence file

CONTROLLING ACCESS TO EVIDENCE

Axon Evidence governs access to stored information through agency-defined access control settings and configurations. Administrators will create roles for different users that dictate levels of access. Each Axon Evidence user will then be assigned one of these roles, which determines if they do or do not have access to particular DEMS features and functions. Agencies can also create cases and groups to control evidence access lists and improve sharing workflows.

Additionally, Axon Evidence provides many agency-customizable security features to secure digital evidence, including password complexity requirements, failed login limits, and enforced timeout settings. Multi-factor authentication options are also available to allow a user to access the system without the need for an administrator's approval.

PROTECTING THE CHAIN OF CUSTODY

Robust evidence, device, and user audit trails help protect the chain of custody within the system. For peace of mind, every action taken by your personnel when in the system is tracked and recorded in a tamperproof audit trail.

Axon's compliance demonstrates our commitment to providing a trustworthy platform and offers Moberly Police Dept. a way to understand the controls put in place to secure Axon Evidence and the data you store in it.



SECURING THE SYSTEM AND EVIDENCE

Axon Evidence was designed and operates to ensure compliance with the FBI CJIS Security Policy. Moberly Police Dept. can be assured that your digital data is protected by a robust information security program designed to exceed the CJIS security requirements as well as provide protection against current and emerging threats.

Additionally, all evidence data is encrypted at rest and in transit. Robust SSL/TLS is implemented for data in transit using TLS 1.2 with a 256-bit connection and Perfect Forward Secrecy. Evidence data stored at rest is encrypted with at least 256-bit AES.

Axon Fleet Dashboard also supports the ability for two users to be signed into the same session at once. Any video evidence recorded when two users are signed in will have dual ownership when evidence is uploaded to Axon Evidence, thus allowing both users to access and manage the captured evidence.

AT THE STATION

When in the field, an Axon Fleet 3 patrol vehicle is constantly connected to Axon Evidence through the Cradlepoint router. This router uploads video evidence stored on the Axon Fleet Hub—the in-car vehicle's storage system—via an LTE or Wi-Fi connection. This constant transfer of data helps to both free up onboard storage and reduce manual upload processes when back at the station, and makes evidence available to Axon Evidence administrators and Moberly Police Dept.'s command staff faster.

REAL-TIME SITUATIONAL AWARENESS

With our real-time situational awareness technology—Axon Respond—enabled, dispatch and command staff can quickly gain insight into a call-for-service or a patrol vehicle's whereabouts. By simply signing into Axon Evidence or the Axon Respond mobile application, users can open up the Axon Respond Map and access livestreams from active cameras, view location data as cameras move, and receive live alerts and notifications. These capabilities make it possible for those not on scene to gather better intel and help officers in the field as situations change and/or escalate.

Whether checking in on a unit or sharing tactical advice during a critical event, Axon Respond gives your agency access to information in the moment.



LIFESAVING TOOLS FOR YOUR PATROL VEHICLES

1,000 cardiac arrests occur daily in the United States. Every minute after onset of a cardiac arrest, probability of survival drops 10%

Axon is partnering with ZOLL® to provide lifesaving tools for law enforcement. ZOLL® is medical technology company focused on improving public safety outcomes. ZOLL® AEDs provide a tool for officers to provide high-quality CPR and defibrillation on both adults and children prior to EMS arrival, improving survival outcomes for those suffering from cardiac arrest and traumatic injury.

AED OPTION

ZOLL AED Plus: The AED Plus® with clinically proven, integrated, real-time CPR feedback and industry-leading long-life consumables, sets the benchmark for dependability, durability, performance, and readiness.

TRAUMA KIT OPTION

Compact Trauma Kit: Compact and lightweight, this system is perfect for the workplace or on the go. Keep a kit on work trucks, in the office, or with emergency response team members so anyone with the Mobilize Rescue app is prepared to manage severe bleeding, seizures, choking, hypothermia, and other emergencies.

NOTE: Refills for used AED pads/electrodes and battery packs that have expired will be fulfilled through [axon.com](https://www.axon.com)

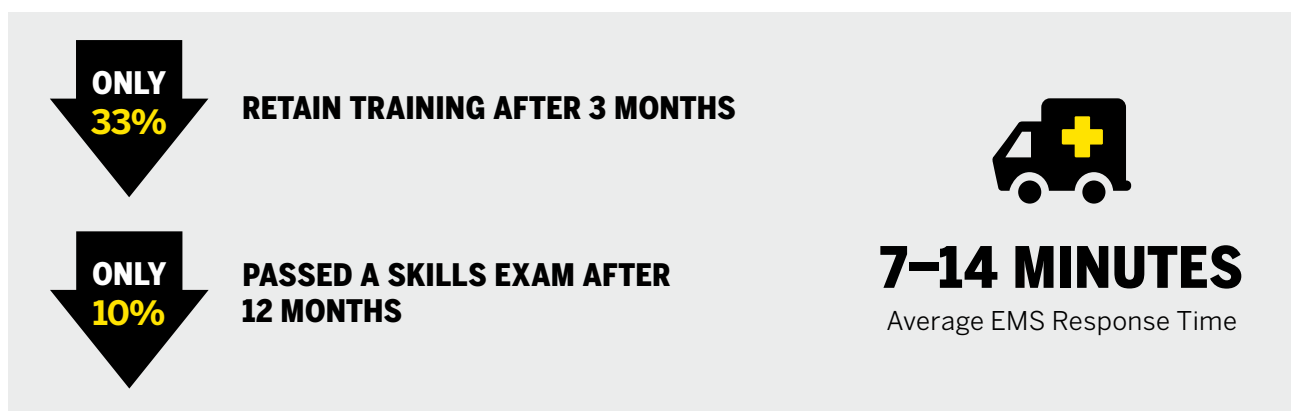
Interested in learning more? Contact an Axon representative [axon.com/zoll-medical-contact](https://www.axon.com/zoll-medical-contact)



ZOLL FEATURES

- Proprietary Enhanced Real CPR Help - Full-color display with vivid rescue images, CPR cycle timer, and large color bar gauge showing CPR compression depth
- Fully automatic - Deliver a shock in as little as 5 seconds, only when needed
- Intuitive - Digital touchscreen, voice prompts, and color-coded pads give clear guidance to users
- Single-button "Child Mode" - Activate child mode and use the same set of Uni-pads for adolescent patients
- WiFi connected - Access and transmit cardiac arrest event data to medical professionals
- Self-check - Devices self-check shock readiness and battery status daily
- 5+ year useful life

TRAINING FADES QUICKLY



TRAUMA IS THE #1 CAUSE OF DEATH

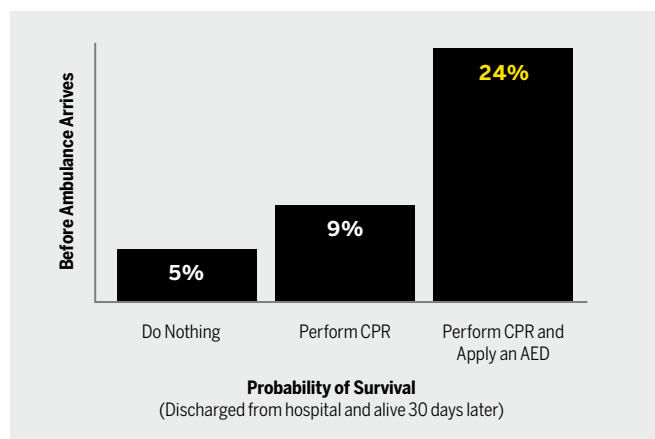
for ages 1-46. According to the National Trauma Institute, trauma accounts for 30% of all lives lost in the United States.

30,000 PREVENTABLE TRAUMATIC DEATHS

The American College of Surgeons estimates that 30,000 traumatic deaths could be prevented each year with increased access to trauma care.

SURVIVAL INCREASES WITH EARLY INTERVENTION

Officers are often the first on scene and are expected to administer acute care. Every minute after onset, the probability of survival drops 10%. Research shows that the probability of survival increases dramatically when CPR is performed and when an AED is applied before an ambulance arrives.



Interested in learning more? Contact an Axon representative axon.com/zoll-medical-contact






DEDICATION TO CUSTOMER SUCCESS

Once a solution is delivered, most agencies are left asking, what's next? Axon has you covered. We are committed to providing Moberly Police Dept. with post-sales and post-deployment support. Whether that be troubleshooting assistance, technical support, additional training, consulting advice, or help with exchanging and returning equipment, our dedicated team is here for you. Through regular communication, our knowledgeable staff can offer Moberly Police Dept. the support you should expect from a service provider. This support includes access to:

- ▶ **24/7 CUSTOMER SUPPORT** – Axon's full customer support division is available via live phone support, 24 hours a day, seven days a week.
- ▶ **PROFESSIONAL SERVICES** – Experienced and skilled personnel who are involved in the implementation, development, deployment, management, and support of your Axon program
- ▶ **SALES ENGINEERS (SE)** – SEs own the technical aspects of the sales process and have a technical mindset that allows them to understand complex systems and solve intricate challenges involving hardware, software, and network issues
- ▶ **CUSTOMER SUCCESS MANAGERS** – Dedicated Axon personnel assigned per agency who communicate important operating system/firmware and hardware updates, identify day-to-day bugs, and address general issues, as well as fulfill hardware refreshes and deployment of new equipment, conduct quarterly business reviews with customers, and identify important customer feature requests
- ▶ **SUBJECT MATTER EXPERTS (SME)** – SMEs have vast experience in Axon products and an understanding of the complex issues that affect law enforcement around the world
- ▶ **ECOMMERCE** – Axon's online store is available to clients for an expedited purchasing experience on smaller orders
- ▶ **CONSULTANTS** – Part-time expert consultants, made up of retired law enforcement leaders, who deliver service on smaller projects and serve as additional resources on large projects
- ▶ **AXON'S EXECUTIVE TEAM** – A leadership team with broad business and technology experience
- ▶ **AXON'S TASER ENERGY WEAPON TEAM** – A team of experienced TASER energy weapon sales reps, engineers, and SMEs
- ▶ **CURRENT CLIENT EXPERIENCE** – Reference information provided by our current clients to demonstrate our experience working with agencies of similar size and scope of work
- ▶ **AXON ACCELERATE** – Axon's user conference brings members of the law enforcement community, technology leaders, and prosecutors together to learn how agencies can make policing more effective and efficient with Axon products

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- ▶ **ACCOUNT MANAGEMENT HELP** – Available assistance when issues arise with an agencies account
 - ▶ **LUNCH AND LEARNS** – Short informational sessions to share knowledge across and within different disciplines at Axon
 - ▶ **LEARNING AND DEVELOPMENT** – Ongoing training courses that cover and promote proper software and hardware use and compliance

Our goal is to provide Moberly Police Dept. with the necessary assistance to help make the most of the solutions you count on every day. With a network of resources dedicated to and designed to meet the needs of law enforcement, Axon is here to help.

FLEET STATEMENT OF WORK BETWEEN AXON ENTERPRISE AND AGENCY

Introduction

This Statement of Work ("SOW") has been made and entered into by and between Axon Enterprise, Inc. ("AXON"), and Moberly Police Dept. - MO the ("AGENCY") for the purchase of the Axon Fleet in-car video solution ("FLEET") and its supporting information, services and training. (AXON Technical Project Manager/The AXON installer)

Purpose and Intent

AGENCY states, and AXON understands and agrees, that Agency's purpose and intent for entering into this SOW is for the AGENCY to obtain from AXON deliverables, which used solely in conjunction with AGENCY's existing systems and equipment, which AGENCY specifically agrees to purchase or provide pursuant to the terms of this SOW.

This SOW contains the entire agreement between the parties. There are no promises, agreements, conditions, inducements, warranties or understandings, written or oral, expressed or implied, between the parties, other than as set forth or referenced in the SOW.

Acceptance

Upon completion of the services outlined in this SOW, AGENCY will be provided a professional services acceptance form ("Acceptance Form"). AGENCY will sign the Acceptance Form acknowledging that services have been completed in substantial conformance with this SOW and the Agreement. If AGENCY reasonably believes AXON did not complete the professional services in conformance with this SOW, AGENCY must notify AXON in writing of the specific reasons within seven (7) calendar days from delivery of the Acceptance Form. AXON will remedy the issues to conform with this SOW and re-present the Acceptance Form for signature. If AXON does not receive the signed Acceptance Form or written notification of the reasons for rejection within 7 calendar days of the delivery of the Acceptance Form, AGENCY will be deemed to have accepted the services in accordance to this SOW.

Force Majeure

Neither party hereto shall be liable for delays or failure to perform with respect to this SOW due to causes beyond the party's reasonable control and not avoidable by diligence.

Schedule Change

Each party shall notify the other as soon as possible regarding any changes to agreed upon dates and times of Axon Fleet in-car Solution installation to be performed pursuant of this Statement of Work.

Axon Fleet Deliverables

Typically, within (30) days of receiving this fully executed SOW, an AXON Technical Project Manager will deliver to AGENCY's primary point of contact via electronic media, controlled documentation, guides, instructions and videos followed by available dates for the initial project review and customer readiness validation. Unless otherwise agreed upon by AXON, AGENCY may print and reproduce said documents for use by its employees only.

Security Clearance and Access

Upon AGENCY's request, AXON will provide the AGENCY a list of AXON employees, agents, installers or representatives which require access to the AGENCY's facilities in order to perform Work pursuant of this Statement of Work. AXON will ensure that each employee, agent or representative has been informed or and consented to a criminal background investigation by AGENCY for the purposes of being allowed access to AGENCY's facilities. AGENCY is responsible for providing AXON with all required instructions and documentation accompanying the security background check's requirements.

Training

AXON will provide training applicable to Axon Evidence, Cradlepoint NetCloud Manager and Axon Fleet application in a train-the-trainer style method unless otherwise agreed upon between the AGENCY and AXON.

Local Computer

AGENCY is responsible for providing a mobile data computer (MDC) with the same software, hardware, and configuration that AGENCY personnel will use with the AXON system being installed. AGENCY is responsible for making certain that any and all security settings (port openings, firewall settings, antivirus software, virtual private network, routing, etc.) are made prior to the installation, configuration and testing of the aforementioned deliverables.

Network

AGENCY is responsible for making certain that any and all network(s) route traffic to appropriate endpoints and AXON is not liable for network breach, data interception, or loss of data due to misconfigured firewall settings or virus infection, except to the extent that such virus or infection is caused, in whole or in part, by defects in the deliverables.

Cradlepoint Router

When applicable, AGENCY must provide AXON Installers with temporary administrative access to Cradlepoint's [NetCloud Manager](#) to the extent necessary to perform Work pursuant of this Statement of Work.

[Evidence.com](#)

AGENCY must provide AXON Installers with temporary administrative access to Axon Evidence.com to the extent necessary to perform Work pursuant of this SOW.

Wireless Upload System

If purchased by the AGENCY, on such dates and times mutually agreed upon by the parties, AXON will install and configure into AGENCY's existing network a wireless network infrastructure as identified in the AGENCY's binding quote based on conditions of the sale.

VEHICLE INSTALLATION

Preparedness

On such dates and times mutually agreed upon by the parties, the AGENCY will deliver all vehicles to an AXON Installer less weapons and items of evidence. Vehicle(s) will be deemed 'out of service' to the extent necessary to perform Work pursuant of this SOW.

Existing Mobile Video Camera System Removal

On such dates and times mutually agreed upon by the parties, the AGENCY will deliver all vehicles to an AXON Installer which will remove from said vehicles all components of the existing mobile video camera system unless otherwise agreed upon by the AGENCY.

Major components will be salvaged by the AXON Installer for auction by the AGENCY. Wires and cables are not considered expendable and will not be salvaged. Salvaged components will be placed in a designated area by the AGENCY within close proximity of the vehicle in an accessible work space.

Prior to removing the existing mobile video camera systems, it is both the responsibility of the AGENCY and the AXON Installer to test the vehicle's systems' operation to identify and operate, documenting any existing component or system failures and in detail, identify which components of the existing mobile video camera system will be removed by the AXON Installer.

In-Car Hardware/Software Delivery and Installation

On such dates and times mutually agreed upon by the parties, the AGENCY will deliver all vehicles to an AXON Installer, who will install and configure in each vehicle in accordance with the specifications detailed in the system's installation manual and its relevant addendum(s). Applicable in-car hardware will be installed and configured as defined and validated by the AGENCY during the pre-deployment discovery process.

If a specified vehicle is unavailable on the date and time agreed upon by the parties, AGENCY will provide a similar vehicle for the installation process. Delays due to a vehicle, or substitute vehicle, not being available at agreed upon dates and times may result in additional fees to the AGENCY. If the AXON Installer determines that a vehicle is not properly prepared for installation ("Not Fleet Ready"), such as a battery not being properly charged or properly up-fit for in-service, field operations, the issue shall be reported immediately to the AGENCY for resolution and a date and time for the future installation shall be agreed upon by the parties.

Upon completion of installation and configuration, AXON will systematically test all installed and configured in-car hardware and software to ensure that ALL functions of the hardware and software are fully operational and that any deficiencies are corrected unless otherwise agreed upon by the AGENCY, installation, configuration, test and the correct of any deficiencies will be completed in each vehicle accepted for installation.

Prior to installing the Axon Fleet camera systems, it is both the responsibility of the AGENCY and the AXON Installer to test the vehicle's existing systems' operation to identify, document any existing component or vehicle systems' failures. Prior to any vehicle up-fitting the AXON Installer will introduce the system's components, basic functions, integrations and systems overview along with reference to AXON approved, AGENCY manuals, guides, portals and videos. It is both the responsibility of the AGENCY and the AXON Installer to agree on placement of each components, the antenna(s), integration recording trigger sources and customer preferred power, ground and ignition sources prior to permanent or temporary installation of an Axon Fleet camera solution in each vehicle type. Agreed placement will be documented by the AXON Installer.

AXON welcomes up to 5 persons per system operation training session per day, and unless otherwise agreed upon by the AGENCY, the first vehicle will be used for an installation training demonstration. The second vehicle will be used for an assisted installation training demonstration. The installation training session is customary to any AXON Fleet installation service regardless of who performs the continued Axon Fleet system installations.

The customary training session does not 'certify' a non-AXON Installer, customer-employed Installer or customer 3rd party Installer, since the AXON Fleet products does not offer an Installer certification program. Any work performed by non-AXON Installer, customer-employed Installer or customer 3rd party Installer is not warranted by AXON, and AXON is not liable for any damage to the vehicle and its existing systems and AXON Fleet hardware.



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International: +1.800.978.2737

SHIP TO	BILL TO
Delivery/Invoice-300 N Clark St 300 N Clark St Moberly, MO 65270-1520 USA	Moberly Police Dept. - MO 300 N Clark St Moberly, MO 65270-1520 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Joe Koestner Phone: (480) 515-6377 Email: jkoestner@axon.com Fax:	Troy Link Phone: (660) 263-0346 Email: tlink@moberlypd.com Fax:

Quote Summary

Program Length	120 Months
TOTAL COST	\$196,501.20
ESTIMATED TOTAL W/ TAX	\$196,501.20

Discount Summary

Average Savings Per Year	\$3,118.08
TOTAL SAVINGS	\$31,180.80

Payment Summary

Date	Subtotal	Tax	Total
Apr 2024	\$21,414.12	\$0.00	\$21,414.12
Apr 2025	\$21,414.12	\$0.00	\$21,414.12
Apr 2026	\$21,414.12	\$0.00	\$21,414.12
Apr 2027	\$21,414.12	\$0.00	\$21,414.12
Apr 2028	\$21,414.12	\$0.00	\$21,414.12
Apr 2029	\$17,886.12	\$0.00	\$17,886.12
Apr 2030	\$17,886.12	\$0.00	\$17,886.12
Apr 2031	\$17,886.12	\$0.00	\$17,886.12
Apr 2032	\$17,886.12	\$0.00	\$17,886.12
Apr 2033	\$17,886.12	\$0.00	\$17,886.12
Total	\$196,501.20	\$0.00	\$196,501.20

Q-451753-44950.765JK

Issued: 01/24/2023

Quote Expiration: 03/31/2023

Estimated Contract Start Date: 05/01/2024

Account Number: 486467
Payment Terms: N30
Delivery Method:

Quote Unbundled Price:

Quote List Price:

Quote Subtotal:

\$227,682.00

\$218,332.80

\$196,501.20

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
Fleet3A10Yr	Fleet 3 Advanced 10 Year	7	120	\$250.05	\$238.92	\$212.93	\$178,861.20	\$0.00	\$178,861.20
A la Carte Hardware									
100600	ZOLL AED PLUS + COMPACT TRAUMA KIT	7			\$2,520.00	\$2,520.00	\$17,640.00	\$0.00	\$17,640.00
Total							\$196,501.20	\$0.00	\$196,501.20

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
Fleet 3 Advanced 10 Year	11634	CRADLEPOINT IBR900-1200M-B-NPS+5YR NETCLOUD	7	04/01/2024
Fleet 3 Advanced 10 Year	70112	AXON SIGNAL UNIT	7	04/01/2024
Fleet 3 Advanced 10 Year	71200	FLEET ANT, AIRGAIN, 5-IN-1, 2LTE, 2WIFI, 1GNSS, BL	7	04/01/2024
Fleet 3 Advanced 10 Year	72036	FLEET 3 STANDARD 2 CAMERA KIT	7	04/01/2024
Ala Carte	100600	ZOLL AED PLUS + COMPACT TRAUMA KIT	7	04/01/2024
Fleet 3 Advanced 10 Year	72040	FLEET REFRESH, 2 CAMERA KIT	7	04/01/2029
Fleet 3 Advanced 10 Year	100092	FLEET REFRESH TWO, 2 CAMERA KIT	7	04/01/2034

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Advanced 10 Year	80400	FLEET, VEHICLE LICENSE	7	05/01/2024	04/30/2034
Fleet 3 Advanced 10 Year	80401	FLEET 3, ALPR LICENSE, 1 CAMERA	7	05/01/2024	04/30/2034
Fleet 3 Advanced 10 Year	80402	RESPOND DEVICE LICENSE - FLEET 3	7	05/01/2024	04/30/2034
Fleet 3 Advanced 10 Year	80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	14	05/01/2024	04/30/2034

Services

Bundle	Item	Description	QTY
Fleet 3 Advanced 10 Year	73391	FLEET 3 NEW INSTALLATION (PER VEHICLE)	7
Fleet 3 Advanced 10 Year	73392	FLEET 3 UPGRADE INSTALLATION (PER VEHICLE)	7

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Advanced 10 Year	80379	EXT WARRANTY, AXON SIGNAL UNIT	7	05/01/2024	04/30/2034
Fleet 3 Advanced 10 Year	80495	EXT WARRANTY, FLEET 3, 2 CAMERA KIT	7	04/01/2025	04/30/2034

Payment Details

Apr 2024					
Invoice Plan	Item	Description	Qty	Subtotal	Tax Total
Year 1	100600	ZOLL AED PLUS + COMPACT TRAUMA KIT	7	\$3,528.00	\$0.00 \$3,528.00
Year 1	Fleet3A10Yr	Fleet 3 Advanced 10 Year	7	\$17,886.12	\$0.00 \$17,886.12
Total				\$21,414.12	\$0.00 \$21,414.12

Apr 2025					
Invoice Plan	Item	Description	Qty	Subtotal	Tax Total
Year 2	100600	ZOLL AED PLUS + COMPACT TRAUMA KIT	7	\$3,528.00	\$0.00 \$3,528.00
Year 2	Fleet3A10Yr	Fleet 3 Advanced 10 Year	7	\$17,886.12	\$0.00 \$17,886.12
Total				\$21,414.12	\$0.00 \$21,414.12

Apr 2026					
Invoice Plan	Item	Description	Qty	Subtotal	Tax Total
Year 3	100600	ZOLL AED PLUS + COMPACT TRAUMA KIT	7	\$3,528.00	\$0.00 \$3,528.00
Year 3	Fleet3A10Yr	Fleet 3 Advanced 10 Year	7	\$17,886.12	\$0.00 \$17,886.12
Total				\$21,414.12	\$0.00 \$21,414.12

Apr 2027					
Invoice Plan	Item	Description	Qty	Subtotal	Tax Total
Year 4	100600	ZOLL AED PLUS + COMPACT TRAUMA KIT	7	\$3,528.00	\$0.00 \$3,528.00
Year 4	Fleet3A10Yr	Fleet 3 Advanced 10 Year	7	\$17,886.12	\$0.00 \$17,886.12
Total				\$21,414.12	\$0.00 \$21,414.12

Apr 2028					
Invoice Plan	Item	Description	Qty	Subtotal	Tax Total
Year 5	100600	ZOLL AED PLUS + COMPACT TRAUMA KIT	7	\$3,528.00	\$0.00 \$3,528.00
Year 5	Fleet3A10Yr	Fleet 3 Advanced 10 Year	7	\$17,886.12	\$0.00 \$17,886.12
Total				\$21,414.12	\$0.00 \$21,414.12

Apr 2029					
Invoice Plan	Item	Description	Qty	Subtotal	Tax Total
Year 6	Fleet3A10Yr	Fleet 3 Advanced 10 Year	7	\$17,886.12	\$0.00 \$17,886.12
Total				\$17,886.12	\$0.00 \$17,886.12

Apr 2030					
Invoice Plan	Item	Description	Qty	Subtotal	Tax Total
Year 7	Fleet3A10Yr	Fleet 3 Advanced 10 Year	7	\$17,886.12	\$0.00 \$17,886.12
Total				\$17,886.12	\$0.00 \$17,886.12

Apr 2031						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 8	Fleet3A10Yr	Fleet 3 Advanced 10 Year	7	\$17,886.12	\$0.00	\$17,886.12
Total				\$17,886.12	\$0.00	\$17,886.12

Apr 2032						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 9	Fleet3A10Yr	Fleet 3 Advanced 10 Year	7	\$17,886.12	\$0.00	\$17,886.12
Total				\$17,886.12	\$0.00	\$17,886.12

Apr 2033						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 10	Fleet3A10Yr	Fleet 3 Advanced 10 Year	7	\$17,886.12	\$0.00	\$17,886.12
Total				\$17,886.12	\$0.00	\$17,886.12

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

1/24/2023

