

City of Moberly Copier Bid Summary Results Due Date - 9/3/2024			
Original Bids Provided Per RFP Specifications			
<i>Sumner One</i>	<i>36 month lease</i>	<i>60 month lease</i>	<i>Cash purchase</i>
Equipment total	35,538.84	39,373.20	28,730.70
Estimated maintenance total	13,515.06	22,525.11	22,525.11
Total cost, Sumner One	49,053.90	61,898.31	51,255.81

<i>GFI Digital</i>	<i>36 month lease</i>	<i>60 month lease</i>	<i>Cash purchase</i>
Equipment total	98,314.20	108,954.00	18,964.89
Estimated maintenance total	12,774.19	21,290.32	21,290.32
Total cost, GFI Digital	111,088.39	130,244.32	40,255.21

<i>Da-Com</i>	<i>36 month lease</i>	<i>60 month lease</i>	<i>Cash purchase</i>
	No bid	No bid	No bid

Alternative Bids Provided			
<i>Sumner One</i>	<i>36 month lease</i>	<i>60 month lease</i>	<i>Cash purchase</i>
Equipment total	26,697.96	29,578.80	21,583.68
Estimated maintenance total	13,629.81	22,716.35	22,716.35
Total cost, Sumner One	40,327.77	52,295.15	44,300.03

<i>GFI Digital</i>	<i>36 month lease</i>	<i>60 month lease</i>	<i>Cash purchase</i>
Equipment total	58,988.52	65,372.40	12,583.17
Estimated maintenance total	12,774.19	21,290.32	21,290.32
Total cost, GFI Digital	71,762.71	86,662.72	33,873.49

<i>Da-Com</i>	<i>36 month lease</i>	<i>60 month lease</i>	<i>Cash purchase</i>
	No bid	No bid	No bid

City of Moberly - Copier Bid Tabulation					
Due Date - 9/3/2024					
SUMNER ONE - ORIGINAL SPECIFICATIONS					
<i>Annual Maintenance & Supplies Cost Calculation</i>					
	Copier 1 City Manager	Copier 2 Water Office	Copier 3 Parks & Rec.	Copier 4 Personnel	Copier 5 Fire
Black & white pages copied	9,391	31,147	26,134	2,063	2,000
Black & white pages printed	11,696	16,318	21,889	2,617	2,000
Total black & white pages processed	21,087	47,465	48,024	4,680	4,000
Maintenance rate per page	\$0.0049	\$0.0049	\$0.0049	\$0.0075	\$0.0075
Estimated annual black & white cost	\$103.33	\$232.58	\$235.32	\$35.10	\$30.00
Color pages copied	14,285	7,885	4,754	870	750
Color pages printed	19,553	4,390	16,922	4,731	1,000
Total color pages processed	33,838	12,275	21,676	5,601	1,750
Maintenance rate per page	\$0.0500	\$0.0500	\$0.0500	\$0.0652	\$0.0652
Estimated annual color cost	\$1,691.90	\$613.75	\$1,083.80	\$365.15	\$114.10
TOTAL ESTIMATED ANNUAL MAINTENANCE COST	\$1,795.23	\$846.33	\$1,319.12	\$400.25	\$144.10

Note: Sumner One bid Kyocera copiers, which utilizes a 3-tiered scale for color copies. For copiers 1-3, Sumner One provided the total actual color pages processed for all 3 machines combined, which is not comparable with the GFI Digital maintenance basis. To provide an equitable maintenance cost estimate calculation, the tier 3 (highest cost tier) rate was used along with the estimated annual copy numbers provided in the RFP for each machine.

Total Lease Or Purchase Cost Calculation			
	36 Month Lease	60 Month Lease	Purchase
Copier 1 - City Manager	\$9,147.96	\$10,135.20	\$7,395.58
Copier 2 - Water Office	\$8,775.00	\$9,721.80	\$7,094.05
Copier 3 - Parks & Recreation	\$8,775.00	\$9,721.80	\$7,094.05
Copier 4 - Personnel	\$4,420.44	\$4,897.20	\$3,573.51
Copier 5 - Fire	\$4,420.44	\$4,897.20	\$3,573.51
Estimated Maintenance Costs - 36 Months	\$13,515.06		
Estimated Maintenance Costs - 60 Months		\$22,525.11	\$22,525.11
COST OF OWNERSHIP AT END OF TERMS	\$49,053.90	\$61,898.31	\$51,255.81

City of Moberly - Copier Bid Tabulation					
Due Date - 9/3/2024					
GFI DIGITAL - ORIGINAL SPECIFICATIONS BID					
Annual Maintenance & Supplies Cost Calculation					
	Copier 1 City Manager	Copier 2 Water Office	Copier 3 Parks & Rec.	Copier 4 Personnel	Copier 5 Fire
Black & white pages copied	9,391	31,147	26,134	2,063	2,000
Black & white pages printed	11,696	16,318	21,889	2,617	2,000
Total black & white pages processed	21,087	47,465	48,024	4,680	4,000
Maintenance rate per page	\$0.0070	\$0.0070	\$0.0070	\$0.0070	\$0.0070
Estimated annual black & white cost	\$147.61	\$332.25	\$336.17	\$32.76	\$28.00
Color pages copied	14,285	7,885	4,754	870	750
Color pages printed	19,553	4,390	16,922	4,731	1,000
Total color pages processed	33,838	12,275	21,676	5,601	1,750
Maintenance rate per page	\$0.0450	\$0.0450	\$0.0450	\$0.0450	\$0.0450
Estimated annual color cost	\$1,522.71	\$552.38	\$975.42	\$252.02	\$78.75
TOTAL ESTIMATED ANNUAL MAINTENANCE COST	\$1,670.32	\$884.63	\$1,311.59	\$284.78	\$106.75

Note: Sumner One bid Kyocera copiers, which utilizes a 3-tiered scale for color copies. For copiers 1-3, Sumner One provided the total actual color pages processed for all 3 machines combined, which is not comparable with the GFI Digital maintenance basis. To provide an equitable maintenance cost estimate calculation, the tier 3 (highest cost tier) rate was used along with the estimated annual copy numbers provided in the RFP for each machine.

Total Lease Or Purchase Cost Calculation			
	36 Month Lease	60 Month Lease	Purchase
Copier 1 - City Manager	\$19,662.84	\$21,790.80	\$4,122.59
Copier 2 - Water Office	\$19,662.84	\$21,790.80	\$3,844.14
Copier 3 - Parks & Recreation	\$19,662.84	\$21,790.80	\$4,616.44
Copier 4 - Personnel	\$19,662.84	\$21,790.80	\$3,190.86
Copier 5 - Fire	\$19,662.84	\$21,790.80	\$3,190.86
Estimated Maintenance Costs - 36 Months	\$12,774.19		
Estimated Maintenance Costs - 60 Months		\$21,290.32	\$21,290.32
COST OF OWNERSHIP AT END OF TERMS	\$111,088.39	\$130,244.32	\$40,255.21

City of Moberly - Copier Bid Tabulation					
Due Date - 9/3/2024					
SUMNER ONE - ALTERNATE BID					
Annual Maintenance & Supplies Cost Calculation					
	Copier 1 City Manager	Copier 2 Water Office	Copier 3 Parks & Rec.	Copier 4 Personnel	Copier 5 Fire
Black & white pages copied	9,391	31,147	26,134	2,063	2,000
Black & white pages printed	11,696	16,318	21,889	2,617	2,000
Total black & white pages processed	21,087	47,465	48,024	4,680	4,000
Maintenance rate per page	\$0.00490	\$0.00490	\$0.00490	\$0.00951	\$0.00951
Estimated annual black & white cost	\$103.33	\$232.58	\$235.32	\$44.51	\$38.04
Color pages copied	14,285	7,885	4,754	870	750
Color pages printed	19,553	4,390	16,922	4,731	1,000
Total color pages processed	33,838	12,275	21,676	5,601	1,750
Maintenance rate per page	\$0.05000	\$0.05000	\$0.05000	\$0.06803	\$0.06803
Estimated annual color cost	\$1,691.90	\$613.75	\$1,083.80	\$381.00	\$119.05
TOTAL ESTIMATED ANNUAL MAINTENANCE COST	\$1,795.23	\$846.33	\$1,319.12	\$425.51	\$157.09

Notes

1) Sumner One bid Kyocera copiers, which utilizes a 3-tiered scale for color copies. For copiers 1-3, Sumner One provided the total actual color pages processed for all 3 machines combined, which is not comparable with the GFI Digital maintenance basis. To provide an equitable maintenance cost estimate calculation, the tier 3 (highest cost tier) rate was used along with the estimated annual copy numbers provided in the RFP for each machine.

2) In Sumner One's original bid, they suggested that 2 of the 3 Kyocera 5052ci currently owned by the City could be passed down to be used as copiers # 4 and #5. These copiers have required few service calls over their service lives thus far and with the much lighter estimated use in Personnel and Fire, they should provide at least 2-3 more years of service. Maintenance costs are provided here for this alternative.

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	36 Month Lease	60 Month Lease	Purchase
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Estimated Maintenance Costs - 36 Months	\$13,629.81		
Estimated Maintenance Costs - 60 Months		\$22,716.35	\$22,716.35
COST OF OWNERSHIP AT END OF TERMS	\$40,327.77	\$52,295.15	\$44,300.03

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