

**City of Moberly Copier Bid Summary Results  
Due Date - 9/3/2024**

**Original Bids Provided Per RFP Specifications**

<b><i>Sumner One</i></b>	<b><i>36 month lease</i></b>	<b><i>60 month lease</i></b>	<b><i>Cash purchase</i></b>
Equipment total	35,538.84	39,373.20	28,730.70
Estimated maintenance total	13,515.06	22,525.11	22,525.11
<b>Total cost, Sumner One</b>	<b>49,053.90</b>	<b>61,898.31</b>	<b>51,255.81</b>

<b><i>GFI Digital</i></b>	<b><i>36 month lease</i></b>	<b><i>60 month lease</i></b>	<b><i>Cash purchase</i></b>
Equipment total	98,314.20	108,954.00	18,964.89
Estimated maintenance total	12,774.19	21,290.32	21,290.32
<b>Total cost, GFI Digital</b>	<b>111,088.39</b>	<b>130,244.32</b>	<b>40,255.21</b>

<b><i>Da-Com</i></b>	<b><i>36 month lease</i></b>	<b><i>60 month lease</i></b>	<b><i>Cash purchase</i></b>
	No bid	No bid	No bid

**Alternative Bids Provided**

<b><i>Sumner One</i></b>	<b><i>36 month lease</i></b>	<b><i>60 month lease</i></b>	<b><i>Cash purchase</i></b>
Equipment total	26,697.96	29,578.80	21,583.68
Estimated maintenance total	13,629.81	22,716.35	22,716.35
<b>Total cost, Sumner One</b>	<b>40,327.77</b>	<b>52,295.15</b>	<b>44,300.03</b>

<b><i>GFI Digital</i></b>	<b><i>36 month lease</i></b>	<b><i>60 month lease</i></b>	<b><i>Cash purchase</i></b>
Equipment total	58,988.52	65,372.40	12,583.17
Estimated maintenance total	12,774.19	21,290.32	21,290.32
<b>Total cost, GFI Digital</b>	<b>71,762.71</b>	<b>86,662.72</b>	<b>33,873.49</b>

<b><i>Da-Com</i></b>	<b><i>36 month lease</i></b>	<b><i>60 month lease</i></b>	<b><i>Cash purchase</i></b>
	No bid	No bid	No bid

<b>City of Moberly - Copier Bid Tabulation</b>					
<b>Due Date - 9/3/2024</b>					
<b>SUMNER ONE - ORIGINAL SPECIFICATIONS</b>					
<b>Annual Maintenance &amp; Supplies Cost Calculation</b>					
	Copier 1 City Manager	Copier 2 Water Office	Copier 3 Parks & Rec.	Copier 4 Personnel	Copier 5 Fire
Black & white pages copied	9,391	31,147	26,134	2,063	2,000
Black & white pages printed	11,696	16,318	21,889	2,617	2,000
Total black & white pages processed	21,087	47,465	48,024	4,680	4,000
Maintenance rate per page	\$0.0049	\$0.0049	\$0.0049	\$0.0075	\$0.0075
Estimated annual black & white cost	\$103.33	\$232.58	\$235.32	\$35.10	\$30.00
Color pages copied	14,285	7,885	4,754	870	750
Color pages printed	19,553	4,390	16,922	4,731	1,000
Total color pages processed	33,838	12,275	21,676	5,601	1,750
Maintenance rate per page	\$0.0500	\$0.0500	\$0.0500	\$0.0652	\$0.0652
Estimated annual color cost	\$1,691.90	\$613.75	\$1,083.80	\$365.15	\$114.10
<b>TOTAL ESTIMATED ANNUAL MAINTENANCE COST</b>	<b>\$1,795.23</b>	<b>\$846.33</b>	<b>\$1,319.12</b>	<b>\$400.25</b>	<b>\$144.10</b>

Note: Sumner One bid Kyocera copiers, which utilizes a 3-tiered scale for color copies. For copiers 1-3, Sumner One provided the total actual color pages processed for all 3 machines combined, which is not comparable with the GFI Digital maintenance basis. To provide an equitable maintenance cost estimate calculation, the tier 3 (highest cost tier) rate was used along with the estimated annual copy numbers provided in the RFP for each machine.

<b>Total Lease Or Purchase Cost Calculation</b>			
	36 Month Lease	60 Month Lease	Purchase
Copier 1 - City Manager	\$9,147.96	\$10,135.20	\$7,395.58
Copier 2 - Water Office	\$8,775.00	\$9,721.80	\$7,094.05
Copier 3 - Parks & Recreation	\$8,775.00	\$9,721.80	\$7,094.05
Copier 4 - Personnel	\$4,420.44	\$4,897.20	\$3,573.51
Copier 5 - Fire	\$4,420.44	\$4,897.20	\$3,573.51
Estimated Maintenance Costs - 36 Months	\$13,515.06		
Estimated Maintenance Costs - 60 Months		\$22,525.11	\$22,525.11
<b>COST OF OWNERSHIP AT END OF TERMS</b>	<b>\$49,053.90</b>	<b>\$61,898.31</b>	<b>\$51,255.81</b>

**City of Moberly - Copier Bid Tabulation**

**Due Date - 9/3/2024**

**GFI DIGITAL - ORIGINAL SPECIFICATIONS BID**

**Annual Maintenance & Supplies Cost Calculation**

	Copier 1 City Manager	Copier 2 Water Office	Copier 3 Parks & Rec.	Copier 4 Personnel	Copier 5 Fire
Black & white pages copied	9,391	31,147	26,134	2,063	2,000
Black & white pages printed	11,696	16,318	21,889	2,617	2,000
Total black & white pages processed	21,087	47,465	48,024	4,680	4,000
Maintenance rate per page	\$0.0070	\$0.0070	\$0.0070	\$0.0070	\$0.0070
Estimated annual black & white cost	\$147.61	\$332.25	\$336.17	\$32.76	\$28.00
Color pages copied	14,285	7,885	4,754	870	750
Color pages printed	19,553	4,390	16,922	4,731	1,000
Total color pages processed	33,838	12,275	21,676	5,601	1,750
Maintenance rate per page	\$0.0450	\$0.0450	\$0.0450	\$0.0450	\$0.0450
Estimated annual color cost	\$1,522.71	\$552.38	\$975.42	\$252.02	\$78.75
<b>TOTAL ESTIMATED ANNUAL MAINTENANCE COST</b>	<b>\$1,670.32</b>	<b>\$884.63</b>	<b>\$1,311.59</b>	<b>\$284.78</b>	<b>\$106.75</b>

Note: Sumner One bid Kyocera copiers, which utilizes a 3-tiered scale for color copies. For copiers 1-3, Sumner One provided the total actual color pages processed for all 3 machines combined, which is not comparable with the GFI Digital maintenance basis. To provide an equitable maintenance cost estimate calculation, the tier 3 (highest cost tier) rate was used along with the estimated annual copy numbers provided in the RFP for each machine.

**Total Lease Or Purchase Cost Calculation**

	36 Month Lease	60 Month Lease	Purchase
Copier 1 - City Manager	\$19,662.84	\$21,790.80	\$4,122.59
Copier 2 - Water Office	\$19,662.84	\$21,790.80	\$3,844.14
Copier 3 - Parks & Recreation	\$19,662.84	\$21,790.80	\$4,616.44
Copier 4 - Personnel	\$19,662.84	\$21,790.80	\$3,190.86
Copier 5 - Fire	\$19,662.84	\$21,790.80	\$3,190.86
Estimated Maintenance Costs - 36 Months	\$12,774.19		
Estimated Maintenance Costs - 60 Months		\$21,290.32	\$21,290.32
<b>COST OF OWNERSHIP AT END OF TERMS</b>	<b>\$111,088.39</b>	<b>\$130,244.32</b>	<b>\$40,255.21</b>

<b>City of Moberly - Copier Bid Tabulation</b>					
<b>Due Date - 9/3/2024</b>					
<b>SUMNER ONE - ALTERNATE BID</b>					
<b>Annual Maintenance &amp; Supplies Cost Calculation</b>					
	Copier 1 City Manager	Copier 2 Water Office	Copier 3 Parks & Rec.	Copier 4 Personnel	Copier 5 Fire
Black & white pages copied	9,391	31,147	26,134	2,063	2,000
Black & white pages printed	11,696	16,318	21,889	2,617	2,000
Total black & white pages processed	21,087	47,465	48,024	4,680	4,000
Maintenance rate per page	\$0.00490	\$0.00490	\$0.00490	\$0.00951	\$0.00951
Estimated annual black & white cost	\$103.33	\$232.58	\$235.32	\$44.51	\$38.04
<b>Color Pages</b>					
Color pages copied	14,285	7,885	4,754	870	750
Color pages printed	19,553	4,390	16,922	4,731	1,000
Total color pages processed	33,838	12,275	21,676	5,601	1,750
Maintenance rate per page	\$0.05000	\$0.05000	\$0.05000	\$0.06803	\$0.06803
Estimated annual color cost	\$1,691.90	\$613.75	\$1,083.80	\$381.00	\$119.05
<b>TOTAL ESTIMATED ANNUAL MAINTENANCE COST</b>	<b>\$1,795.23</b>	<b>\$846.33</b>	<b>\$1,319.12</b>	<b>\$425.51</b>	<b>\$157.09</b>

**Notes**

1) Sumner One bid Kyocera copiers, which utilizes a 3-tiered scale for color copies. For copiers 1-3, Sumner One provided the total actual color pages processed for all 3 machines combined, which is not comparable with the GFI Digital maintenance basis. To provide an equitable maintenance cost estimate calculation, the tier 3 (highest cost tier) rate was used along with the estimated annual copy numbers provided in the RFP for each machine.

2) In Sumner One's original bid, they suggested that 2 of the 3 Kyocera 5052ci currently owned by the City could be passed down to be used as copiers # 4 and #5. These copiers have required few service calls over their service lives thus far and with the much lighter estimated use in Personnel and Fire, they should provide at least 2-3 more years of service. Maintenance costs are provided here for this alternative.

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Copier 1 - City Manager	\$9,147.96	\$10,135.20	\$7,395.58
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Copier 5 - Fire			
Estimated Maintenance Costs - 36 Months	\$13,629.81		
Estimated Maintenance Costs - 60 Months		\$22,716.35	\$22,716.35
<b>COST OF OWNERSHIP AT END OF TERMS</b>	<b>\$40,327.77</b>	<b>\$52,295.15</b>	<b>\$44,300.03</b>

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<b>TOTAL ESTIMATED ANNUAL MAINTENANCE COST</b>	<b>\$1,670.32</b>	<b>\$884.63</b>	<b>\$1,311.59</b>	<b>\$284.78</b>	<b>\$106.75</b>

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Estimated Maintenance Costs - 60 Months		\$21,290.32	\$21,290.32
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