



230 GREAT CIRCLE ROAD, SUITE 234 NASHVILLE, TN 37228  
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March 2, 2026

To: Mt Pleasant Utility District  
Attn: Michael Haywood

Ref: Mt Pleasant – Ignition Database Ruggedization  
Instrumentation and Controls Work  
Prime Controls Quote No.: MPDR\_TDG\_260209R1

**PRIME CONTROLS PROPOSAL**

Prime Controls is pleased to offer this proposal for the Mt Pleasant TN Ignition database ruggedization associated with the referenced project as described hereafter.

**A. Major Products**

Services to be provided by Prime Controls include the following major items:

ITEM	MAJOR PRODUCTS
1.	Qty (1) - PowerEdge R470 server for 3 <sup>rd</sup> location – <b><u>ALTERNATE 1</u></b>
2.	Qty (3) – Synology Rackstation RS822 NAS each with Qty (4) 2TB Hard Drives and rack rail kit – <b><u>ALTERNATE 1</u></b>
3.	Qty (1) – Veeam Perpetual Software License – <b><u>ALTERNATE 2</u></b>
4.	Qty (3) – Veeam Perpetual Software – 2 Year Support Contract – <b><u>ALTERNATE 2</u></b>
5.	Qty (1) – Allen Bradley Studio 5000 Legacy Lite Perpetual License – <b><u>ALTERNATE 3</u></b>

**B. SERVICES**

Services to be provided by Prime Controls include the following major items:

ITEM	SERVICE
1.	Veeam server reconfiguration and testing
2.	NAS and backup replication configuration and testing
3.	MySQL CRS configuration and testing
4.	Ignition configuration and testing
5.	Veeam server and NAS Backup hardware installation
6.	Studio 5000 Legacy Lite License installation
7.	Qty (12) Hours – includes monthly standard 30-minute remote login system health checks and any necessary corrections, support, and/or training requested by owner as remaining time allows.

**C. PROPOSAL EXCLUSIONS**

The following items are not included in our pricing and shall be the responsibility of others:

ITEM	EXCLUSION
1.	Any computer or networking hardware or software not explicitly listed above.
2.	New Server Rack is not included. Rack understood to be existing with available space.

**D. PROPOSAL CLARIFICATIONS**

ITEM	CLARIFICATION
1.	Pricing shall be valid for 90 days only from the proposal date.
2.	Pricing is based on the assumption that, once Prime Controls receives an order or Notice to Proceed, the project will proceed without interruption. Should any interruptions occur due to Force Majeure, Prime Controls reserves the right to adjust pricing accordingly.

**E. PROPOSAL PRICING**

<b>Bid Item</b>	<b>Base Bid</b>	<b>Pricing</b>
<b>1</b>	Mt. Pleasant TN Ignition Database Ruggedization	\$22,981.00
<b>A1</b>	ALT 1 – New Server and NAS Backup Hardware	\$23,233.00
<b>A2</b>	ALT 2 – Veeam Server Perpetual License and updated support contracts for existing licenses	\$4,765.00
<b>A3</b>	ALT 3 – Allen Bradly Legacy Lite Perpetual License	\$4,974.00
<b>TOTAL BID AMOUNT</b>		<b>\$55,953.00</b>

We appreciate this opportunity and look forward to being of service for this work.

Thank you and please feel free to call if there are any questions.

Sincerely,

Prime Controls, LP



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