



September 9, 2025

City of Mount Pleasant
Phillip Grooms, City Manager
100 Public Square
Mount Pleasant, TN 38474

Dear Phillip:

Subject: Water Meter Replacement
Bid Award Recommendation
CEC Project 324-952

On Thursday, September 4, 2025, at 1:00 pm, local time, sealed bid were received for the Water Meter Replacement project. There were four (4) envelopes submitted for the project. Utilities One and FlowPros, LLC did not comply with the requirements of the TN Board of Licensing Contractors and were considered non-responsive. These bid packets were not opened, and the bidders have been notified. There were two (2) bidders that did comply with the requirements of the TN Board of Licensing Contractors. The two (2) bids were opened and read publicly. The bids are summarized as follows:

Grayco Constructors, LLC
Dickson, TN
TN Lic # 79739
Schedule A: \$127,575.00
Schedule B: \$211,250.00
Total Bid: \$338,825.00

Vanguard Utility Services, Inc
Owensboro, KY
TN Lic # 48664
Schedule A: \$229,800.00
Schedule B: \$170,185.00
Total Bid: \$399,985.00

There was one math error in the total of Grayco Constructors, LLC bid, but it did not affect the outcome of the bid.

Bids were checked by Civil & Environmental Consultants, Inc. (CEC) and found to be fair and reasonable. CEC has checked references for Grayco Constructors, LLC and find them to be capable of completing the work. CEC recommends award of the Water Meter Replacement project to Grayco Constructors, LLC in the amount of \$338,825.00.

Please call if you have any questions.

Sincerely,

CIVIL & ENVIRONMENTAL CONSULTANTS, INC.

Stacey Cox, P.E.
Project Manager

Enclosures: Bid Tab

Mount Pleasant, TN
Water Meter Replacement
Bid Opening: September 4, 2025 at 1:00 pm
Bid Tabulation

SCHEDULE A				Grayco Constructors, LLC		Vanguard Utility Service, Inc.	
				Dickson, TN		Owensboro, KY	
				TN Lic # 79739		TN Lic # 48664	
Item	Item Description	QTY	UNIT	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL
1	Installation of T-1o Procoder 3/4" Positive Displacement Water meter w/ E-Coder remote reading capabilities with through-the-lid antenna (Meter, E-coder and Antenna provided by the Owner)	1690	EA	\$75.00	\$126,750.00	\$135.00	\$228,150.00
2	Installation of T-1o Procoder 1" Positive Displacement Water meter w/ E-Coder remote reading capabilities with through-the-lid antenna (Meter, E-coder and Antenna provided by the Owner)	11	EA	\$75.00	\$825.00	\$150.00	\$1,650.00
TOTAL SCHEDULE A					\$127,575.00		\$229,800.00

SCHEDULE B				Grayco Constructors, LLC		Vanguard Utility Service, Inc.	
				Dickson, TN		Owensboro, KY	
				TN Lic # 79739		TN Lic # 48664	
Item	Item Description	QTY	UNIT	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL
3	Replacement of Meter Box and Cover	250	EA	\$200.00	\$50,000.00	\$75.00	\$18,750.00
4	Replacement of Meter Box Cover	50	EA	\$10.00	\$500.00	\$5.00	\$250.00
5	Replace 3/4" PEXa Water Service Line	3000	LF	\$30.00	\$90,000.00	\$28.50	\$85,500.00
6	Replace 1" PEXa Water Service Line	600	LF	\$30.00	\$18,000.00	\$35.00	\$21,000.00
7	Replace Joint Connections and Couplings for 3/4" meter	50	EA	\$125.00	\$6,250.00	\$65.00	\$3,250.00
8	Replace Joint Connections and Couplings for 1" Meter	11	EA	\$125.00	\$1,375.00	\$85.00	\$935.00
9	Replace 3/4" Brass Meter Valve	300	EA	\$125.00	\$37,500.00	\$95.00	\$28,500.00
10	Replace 3/4" Brass Meter Valve	11	EA	\$125.00	\$1,375.00	\$125.00	\$1,375.00
11	Asphalt Paving Repair (Match Existing Paving Conditions)	25	SY	\$250.00	\$6,250.00	\$425.00	\$10,625.00
TOTAL SCHEDULE B					\$211,250.00		\$170,185.00
TOTAL SCHEDULE A + SCHEDULE B					\$338,825.00		\$399,985.00

*Indicates Math Error

