

CITY OF MONTGOMERY, TEXAS

Sales and Use Tax Allocation Report

October 2022



Sales Taxpayer Information through October

A review of the monthly reports provided by the Comptroller of Public Accounts reflects **6,031** active taxpayer accounts coded to the City of Montgomery. Many of the accounts are either E-Commerce related, or are coded as active but have not made a sale yet, and therefore are not reflected in the monthly report(s).

Total Sales Tax Payers by Month

| YEAR | MONTH | SALES TAX FILERS |
|------|-----------|------------------|
| 2021 | October | 2,058 |
| 2021 | November | 2,207 |
| 2021 | December | 2,098 |
| 2022 | January | 2,232 |
| 2022 | February | 2,296 |
| 2022 | March | 2,157 |
| 2022 | April | 2,147 |
| 2022 | May | 2,365 |
| 2022 | June | 2,154 |
| 2022 | July | 2,195 |
| 2022 | August | 2,385 |
| 2022 | September | 2,213 |
| 2022 | October | 2,341 |
| | | |

The number of taxpayers filing local taxes fluctuates throughout the year. February and quarterly filing months have traditionally reflected the highest number of sales tax payers. Represented here is a listing of each month and the number of taxpayer returns filed in the District, quarterly filing months are listed in **BOLD**.

Average number of taxpayers filing each month: 2,219 13% increase in taxpayers over October 2021



Sales Tax Allocations through October 2022

Reviewing the past twelve month reporting period, the City of Montgomery sales tax receipts were derived from an average of **2,219** taxpayers filing local tax returns each month with **August 2022** reflecting the highest taxpayer count of **2,385**.

Top 25 Sales Tax Filers - Twelve Months Combined

| No. | Permit Name | NAICS |
|-----|---|--------|
| 1 | MCCOY'S BUILDING SUPPLY CENTER #113 | 444190 |
| 2 | KROGER # 142 | 445110 |
| 3 | CHICK-FIL-A AT 105 & LONESTAR PKWY. FSR | 722513 |
| 4 | ENTERGY TEXAS INC. | 221122 |
| 5 | PIZZA SHACK | 722511 |
| 6 | BROOKSHIRE BROTHERS #73 | 445110 |
| 7 | RISE COLLECTIVE LLC | 236220 |
| 8 | STEELFAB INC. | |
| 9 | GOOGLE LLC | 518210 |
| 10 | JIM'S HARDWARE INC. | 444130 |
| 11 | MCDONALD'S 25405 | 722513 |
| 12 | PET SUPPLIES PLUS #4134 | 453910 |
| 13 | O'REILLY AUTO PARTS #1838 | 441310 |
| 14 | CHEWY INC. | 453910 |
| 15 | AMAZON.COM SERVICES INC (MARKETPLACE) | 454110 |
| 16 | AT&T #R1AS | 517312 |
| 17 | EXPRESSWAY | 447110 |
| 18 | STARBUCKS COFFEE #62996 | 722515 |
| 19 | BFI WASTE SERVICES OF TEXAS LP | 562111 |
| 20 | PANDA EXPRESS #3466 | 722513 |
| 21 | HAWK INSTALLATION AND CONSTRUCTION INC. | 238292 |
| 22 | SUMMIT PRECAST CONCRETE LLC | 237310 |
| 23 | AMAZON.COM SERVICES LLC | 454110 |
| 24 | INTUIT INC. | 334614 |
| 25 | K. HOVNANIAN OF HOUSTON II L.L.C. | 236115 |



Top 25 Sales Tax Filers - October 2022

| No. | Permit Name | NAICS |
|-----|--|--------|
| 1 | MCCOY'S BUILDING SUPPLY CENTER #113 | 444190 |
| 2 | CHEWY INC. | 453910 |
| 3 | CHICK-FIL-A AT 105 & LONESTAR PKWY. FSR | 722513 |
| 4 | AMAZON.COM SERVICES INC (MARKETPLACE) | 454110 |
| 5 | PIZZA SHACK | 722511 |
| 6 | GOOGLE LLC | 518210 |
| 7 | MID-SOUTH ELECTRIC COOPERATIVE ASSOCIATION | 221122 |
| 8 | K. HOVNANIAN OF HOUSTON II L.L.C. | 236115 |
| 9 | PALADIN GATCO LLC | 327390 |
| 10 | AMAZON.COM SERVICES LLC | 454110 |
| 11 | MCDONALD'S 25405 | 722513 |
| 12 | O'REILLY AUTO PARTS #1838 | 441310 |
| 13 | JIM'S HARDWARE INC. | 444130 |
| 14 | PET SUPPLIES PLUS #4134 | 453910 |
| 15 | AT&T #R1AS | 517312 |
| 16 | SHELTER PRODUCTS INC. | 444190 |
| 17 | BFI WASTE SERVICES OF TEXAS LP | 562111 |
| 18 | EXPRESSWAY | 447110 |
| 19 | BFS TEXAS SALES LLC | 423310 |
| 20 | STARBUCKS COFFEE #62996 | 722515 |
| 21 | RISE COLLECTIVE LLC | 236220 |
| 22 | CIRCLE K #2742316 | 447110 |
| 23 | PANDA EXPRESS #3466 | 722513 |
| 24 | MOODY'S ANALYTICS INC | 511210 |
| 25 | AUTOZONE #6044 | 441310 |



October 2022 | September 2022 Top 25 Taxpayer Comparison

October 2022

Non-Quarterly Filer Month

September 2022

Non-Quarterly Filer Month

| 1 | MCCOY'S BUILDING SUPPLY CENTER #113 | 1 | MCCOY'S BUILDING SUPPLY CENTER #113 |
|-----------|--|----|---|
| 2 | CHEWY INC. | 2 | MID-SOUTH ELECTRIC COOPERATIVE ASSOCIATION |
| 3 | CHICK-FIL-A AT 105 & LONESTAR PKWY. FSR | 3 | CHICK-FIL-A AT 105 & LONESTAR PKWY. FSR |
| 4 | AMAZON.COM SERVICES INC (MARKETPLACE) | 4 | SEALE OIL TOOLS LLC |
| 5 | PIZZA SHACK | 5 | AMAZON.COM SERVICES INC (MARKETPLACE) |
| 6 | GOOGLE LLC | 6 | RISE COLLECTIVE LLC |
| 7 | MID-SOUTH ELECTRIC COOPERATIVE ASSOCIATION | 7 | PIZZA SHACK |
| 8 | K. HOVNANIAN OF HOUSTON II L.L.C. | 8 | GOOGLE LLC |
| 9 | PALADIN GATCO LLC | 9 | AMAZON.COM SERVICES LLC |
| 10 | AMAZON.COM SERVICES LLC | 10 | JIM'S HARDWARE INC. |
| 11 | MCDONALD'S 25405 | 11 | K. HOVNANIAN OF HOUSTON II L.L.C. |
| 12 | O'REILLY AUTO PARTS #1838 | 12 | KW INTERNATIONAL LLC |
| 13 | JIM'S HARDWARE INC. | 13 | CISCO SYSTEMS INC. |
| 14 | PET SUPPLIES PLUS #4134 | 14 | MCDONALD'S 25405 |
| 15 | AT&T #R1AS | 15 | O'REILLY AUTO PARTS #1838 |
| 16 | SHELTER PRODUCTS INC. | 16 | PET SUPPLIES PLUS #4134 |
| 17 | BFI WASTE SERVICES OF TEXAS LP | 17 | BILFINGER INC. |
| 18 | EXPRESSWAY | 18 | BUILDERS FIRSTSOURCE - TEXAS INSTALLED SALES LLC |
| 19 | BFS TEXAS SALES LLC | 19 | AT&T #R1AS |
| 20 | STARBUCKS COFFEE #62996 | 20 | EXPRESSWAY |
| 21 | RISE COLLECTIVE LLC | 21 | CHEWY INC. |
| 22 | CIRCLE K #2742316 | 22 | INTERCOOL USA LLC |
| 23 | PANDA EXPRESS #3466 | 23 | BFI WASTE SERVICES OF TEXAS LP |
| 24 | MOODY'S ANALYTICS INC | 24 | CAMPBELL CONCRETE & MATERIALS LLC |
| 25 | AUTOZONE #6044 | 25 | STARBUCKS COFFEE #62996 |



October 2022 | 2021 Comparison

| Receipts of Sales Tax Were as | October 2022 | October 2021 | | | | |
|-------------------------------|--------------|--------------|--|--|--|--|
| Follows: | \$364,692.50 | \$274,762.64 | | | | |
| | 33% increase | | | | | |

| Total Sales Tax | 2023 FYTD | 2023 Budget | % of Budget | | | |
|-----------------------|--------------|-------------|-------------|--|--|--|
| Allocations Received: | \$364,692.50 | \$4,866,616 | 7% | | | |
| | | | | | | |

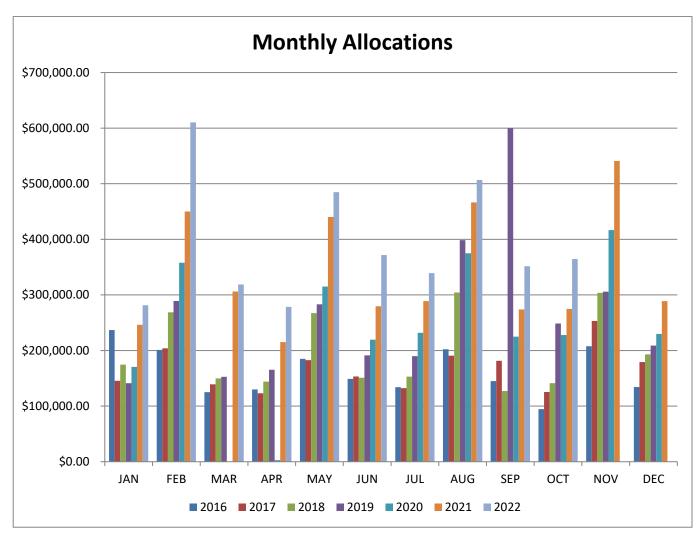
Fiscal Year Date Range: October-September

| FY 2019 Total Allocations | FY 2018 Total Allocations | FY 2017 Total Allocations | FY 2016 Total Allocations | FY 2015 Total Allocations | 2014 Total Allocations |
|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|---------------------------|
| \$3,049,090.59 | \$2,298,289.34 | \$1,889,285.60 | \$1,867,030.18 | \$1,699,926.42 | \$1,688,374.26 |
| FY 2020 Total | FY 2021 Total | FY 2022 Total | | · | |
| Allocations | Allocations | Allocations | | | |
| \$2,661,447.47 | \$3,840,647.17 | \$4,648,109.80 | | | |

Total Allocations, 1995-Present \$40,962,278.79

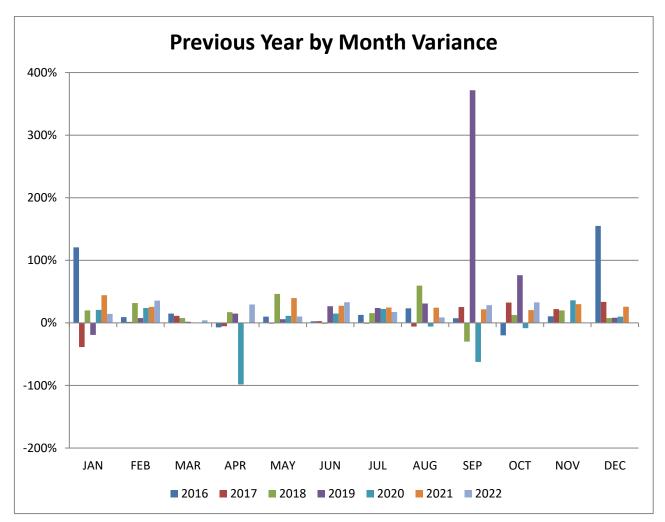
| Calendar Year 2022 Sales Tax Averages | Calendar Year 2021 Sales Tax Averages | | |
|---------------------------------------|---------------------------------------|--|--|
| Total: \$3,908,121.80 | Total: \$4,071,078.89 | | |
| Mean Allocation: \$390,812.18 | Mean Allocation: \$339,256.57 | | |
| Median Allocation: \$358,123.81 | Median Allocation: \$288,918.62 | | |





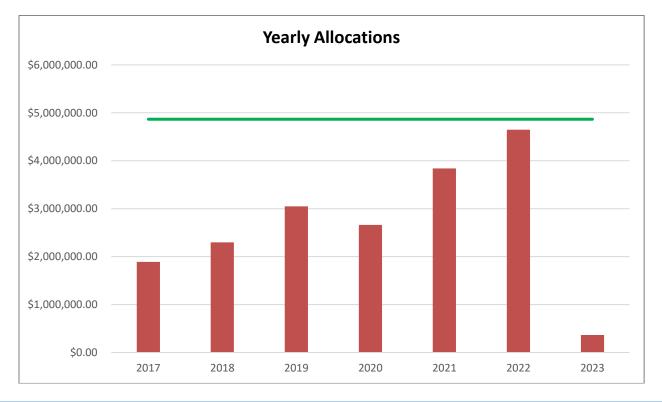
| | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 |
|-----|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| JAN | \$236,764.92 | \$145,488.55 | \$174,487.10 | \$141,238.00 | \$170,531.07 | \$246,166.57 | \$281,476.57 |
| FEB | \$200,985.71 | \$204,006.24 | \$268,635.98 | \$289,215.49 | \$358,073.66 | \$450,079.02 | \$610,440.11 |
| MAR | \$125,057.26 | \$139,225.65 | \$149,964.30 | \$152,607.97 | \$0.00 | \$306,201.64 | \$318,775.25 |
| APR | \$130,098.69 | \$123,234.01 | \$144,205.61 | \$165,516.81 | \$2,724.55 | \$215,206.50 | \$278,593.13 |
| MAY | \$184,955.47 | \$182,757.15 | \$267,397.74 | \$283,049.52 | \$315,099.96 | \$440,192.71 | \$484,876.92 |
| JUN | \$149,145.60 | \$153,336.53 | \$151,071.81 | \$191,260.13 | \$219,615.98 | \$279,583.10 | \$371,794.81 |
| JUL | \$134,137.44 | \$132,394.32 | \$153,156.83 | \$189,741.79 | \$231,928.50 | \$288,879.49 | \$339,253.53 |
| AUG | \$202,380.82 | \$190,648.43 | \$304,422.57 | \$398,641.13 | \$375,019.12 | \$466,305.61 | \$506,663.87 |
| SEP | \$144,903.50 | \$181,625.33 | \$127,165.52 | \$599,991.27 | \$225,114.39 | \$273,783.75 | \$351,555.11 |
| ОСТ | \$94,652.13 | \$125,361.52 | \$141,162.59 | \$248,593.82 | \$227,917.54 | \$274,762.64 | \$364,692.50 |
| NOV | \$207,611.58 | \$253,111.48 | \$303,708.43 | \$305,939.66 | \$416,557.44 | \$540,960.11 | |
| DEC | \$134,305.68 | \$179,308.88 | \$192,957.46 | \$208,806.76 | \$229,773.80 | \$288,957.75 | |



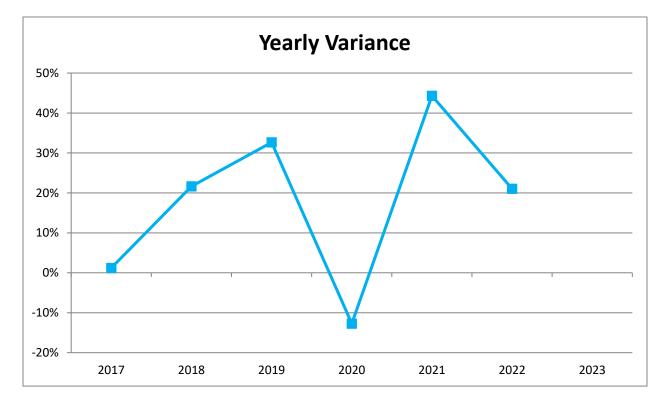


| | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 |
|-----|------|------|------|------|------|------|------|
| JAN | 121% | -39% | 20% | -19% | 21% | 44% | 14% |
| FEB | 9% | 2% | 32% | 8% | 24% | 26% | 36% |
| MAR | 15% | 11% | 8% | 2% | N/A | N/A | 4% |
| APR | -7% | -5% | 17% | 15% | -98% | N/A | 29% |
| MAY | 10% | -1% | 46% | 6% | 11% | 40% | 10% |
| JUN | 3% | 3% | -1% | 27% | 15% | 27% | 33% |
| JUL | 13% | -1% | 16% | 24% | 22% | 25% | 17% |
| AUG | 23% | -6% | 60% | 31% | -6% | 24% | 9% |
| SEP | 7% | 25% | -30% | 372% | -62% | 22% | 28% |
| ОСТ | -20% | 32% | 13% | 76% | -8% | 21% | 33% |
| NOV | 11% | 22% | 20% | 1% | 36% | 30% | |
| DEC | 155% | 34% | 8% | 8% | 10% | 26% | |

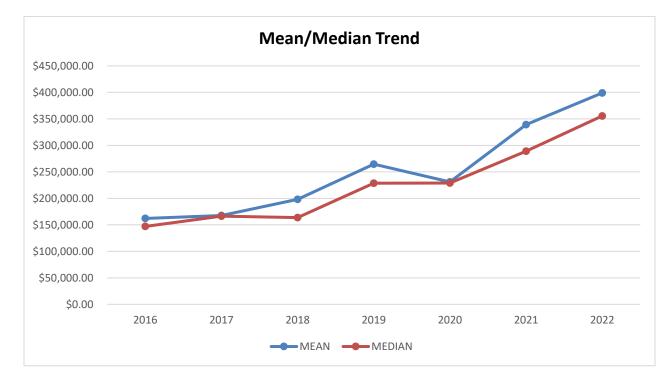




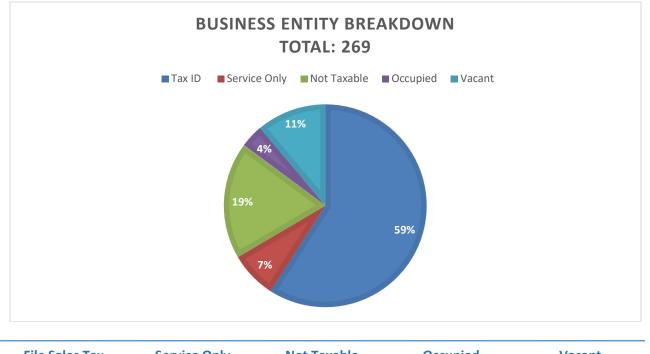
| FY2017 | FY2018 | FY2019 | FY2020 | FY2021 | FY2022 | FY2023 |
|----------------|----------------|----------------|----------------|----------------|----------------|--------------|
| \$1,889,285.60 | \$2,298,289.34 | \$3,049,090.59 | \$2,661,447.47 | \$3,840,647.17 | \$4,648,109.80 | \$364,692.50 |
| 1% | 22% | 33% | -13% | 44% | 21% | |







| | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 |
|--------|--------------|--------------|--------------|--------------|--------------|---------------------|--------------|
| Mean | \$162,083.23 | \$167,541.51 | \$198,194.66 | \$264,550.20 | \$231,029.67 | \$339,256.57 | \$390,812.18 |
| Median | \$147,024.55 | \$166,322.71 | \$163,821.97 | \$228,700.29 | \$228,845.67 | \$288,918.62 | \$358,123.81 |



| File Sales Tax | Service Only | Not Taxable | Occupied | Vacant |
|----------------|--------------|-------------|----------|--------|
| 159 | 20 | 50 | 10 | 30 |



| NAICS CODE | NAICS CODE DESCRIPTION | |
|------------------|---|--|
| 111210 | Other Vegetable (except Potato) and Melon | |
| 111219 | Farming | |
| 212321 | Construction Sand and Gravel Mining | |
| 221112 | Fossil Fuel Electric Power Generation | |
| 236220 | Commercial and Institutional Building | |
| 250220 | Construction | |
| 238140 | Masonry Contractors | |
| 238150 | Glass and Glazing Contractors | |
| 238210 | Electrical Contractors and Other Wiring | |
| 238210 | Installation Contractors | |
| 238990 | All Other Specialty Trade Contractors | |
| 334111 | Electronic Computer Manufacturing | |
| 334614 | Software and Other Prerecorded Compact Disc, | |
| | Tape, and Record Reproducing | |
| 423450 | Medical, Dental, and Hospital Equipment and | |
| | Supplies Merchant Wholesalers | |
| | Electrical Apparatus and Equipment, Wiring | |
| 423610 | Supplies, and Related Equipment Merchant | |
| | Wholesalers | |
| 423830 | Industrial Machinery and Equipment Merchant | |
| | Wholesalers | |
| 441310 | Automotive Parts and Accessories Stores | |
| 442110 | Furniture Stores | |
| 442210 | Floor Covering Stores | |
| 443142 | Electronics Stores | |
| 444110 | Home Centers | |
| 444120 | Paint and Wallpaper Stores | |
| 444130 | Hardware Stores | |
| 444190 | Other Building Material Dealers | |
| 444220 | Nursery, Garden Center, and Farm Supply Stores | |
| 445110 | Supermarkets and Other Grocery (except | |
| 446420 | Convenience) Stores | |
| 446120 | Cosmetics, Beauty Supplies, and Perfume Stores | |
| 447110 447190 | Gasoline Stations with Convenience Stores | |
| | Other Gasoline Stations | |
| 448140 | Family Clothing Stores Book Stores | |
| 451211 | | |
| 452210 | Department Stores All Other General Merchandise Stores | |
| 452319 | | |
| 453210 | Office Supplies and Stationery Stores | |
| 453910 | Pet and Pet Supplies Stores | |
| 453998 | All Other Miscellaneous Store Retailers (except | |
| 454110 | Tobacco Stores) | |
| 454110 | Electronic Shopping and Mail-Order Houses | |



| 454390 | Other Direct Selling Establishments | |
|--------|---|--|
| 511210 | Software Publishers | |
| 515210 | Cable and Other Subscription Programming | |
| 517311 | Wired Telecommunications Carriers | |
| 517312 | Wireless Telecommunications Carriers (except Satellite) | |
| 518210 | Data Processing, Hosting, and Related Services | |
| 541410 | Interior Design Services | |
| 561710 | Exterminating and Pest Control Services | |
| 561730 | Landscaping Services | |
| 561790 | Other Services to Buildings and Dwellings | |
| 713940 | Fitness and Recreational Sports Centers | |
| 722410 | Drinking Places (Alcoholic Beverages) | |
| 722511 | Full-Service Restaurants | |
| 722513 | Limited-Service Restaurants | |
| 811111 | General Automotive Repair | |