

SALES TAX SNAPSHOT

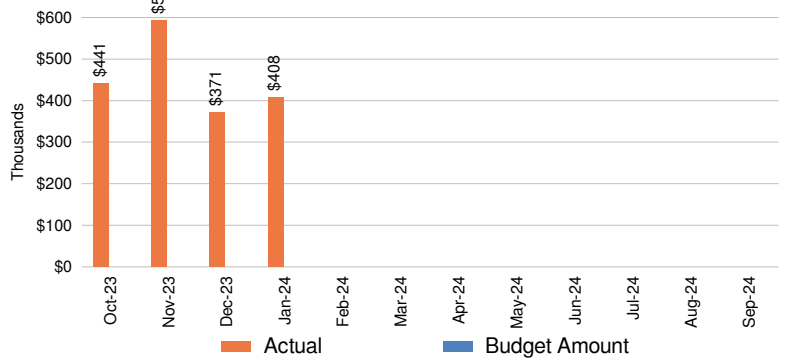
Montgomery

Jan-24

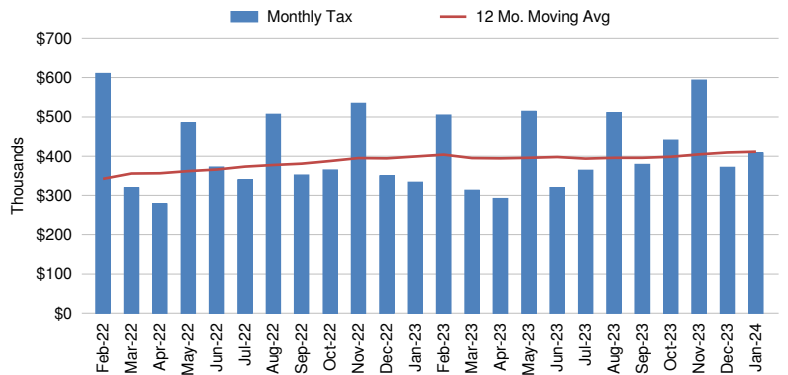
Sales Tax Net Payments Actual/Budgeted

FY Mo.	Actual FY2023	Actual FY2024	Budgeted FY2024	Actual YoY % Change	Prj YoY % Change
Oct	\$ 364,693	\$ 440,686	\$ na	20.8%	na
Nov	\$ 534,537	\$ 593,535	\$ na	11.0%	na
Dec	\$ 349,954	\$ 371,287	\$ na	6.1%	na
Jan	\$ 333,333	\$ 408,207	\$ na	22.5%	na
Feb	\$ 504,516	\$ na	\$ na	na	na
Mar	\$ 313,269	\$ na	\$ na	na	na
Apr	\$ 291,741	\$ na	\$ na	na	na
May	\$ 514,234	\$ na	\$ na	na	na
Jun	\$ 319,648	\$ na	\$ na	na	na
Jul	\$ 363,681	\$ na	\$ na	na	na
Aug	\$ 510,407	\$ na	\$ na	na	na
Sep	\$ 379,179	\$ na	\$ na	na	na
FYTD	\$ 1,582,517	\$ 1,813,715	\$ na	14.6%	na
FY Total	\$ 4,779,193	\$ na	\$ na	na	na
FY Estimate		\$ 1,813,715			na

Sales Tax Net Payments: FY Actual/Budget



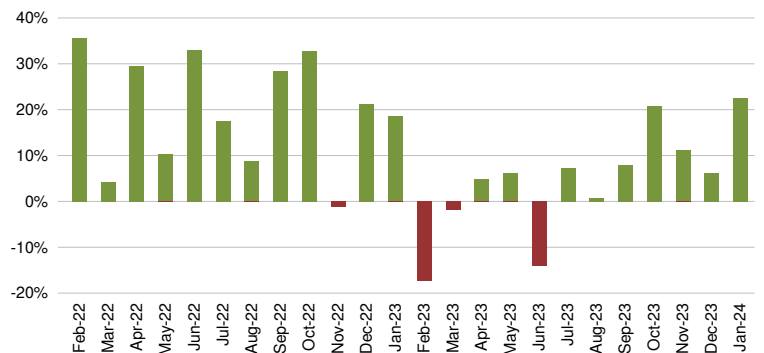
Sales Tax Net Payments Trend



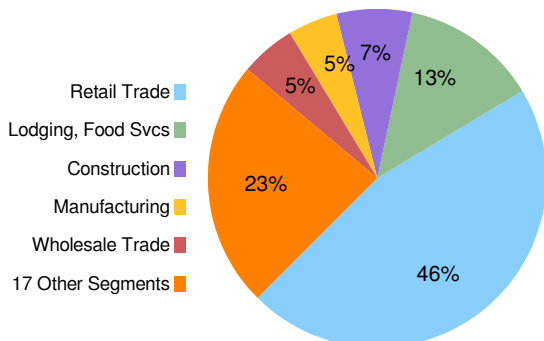
Top 10 Taxpayers

Rank	Company	FYTD Collections	% Total
1	MCCOY CORPORATION		
2	KROGER TEXAS L.P.		
3	THE OTHER SIDE INC.		
4	RISE COLLECTIVE LLC		
5	ENTERGY TEXAS INC.		
6	GOOGLE LLC		
7	AZZIP ENTERPRISES INC.		
8	BROOKSHIRE BROTHERS INC.		
9	AMAZON.COM SERVICES INC (MARKETPLACE)		
10	JIM'S HARDWARE INC.		
Top 10 Companies		\$ 583,997	31.5%
5875 Other Large Companies		\$ 1,243,593	67.2%
Small Companies/Other		\$ 18,233	1.0%
Single Local Tax Rate (SLT)		\$ 5,573	0.3%
Total		\$ 1,851,396	100.0%

Sales Tax Net Payments Change - YoY



Sales Tax Collections by Industry Segment



Industry Segment Collections Trend - YoY % Chg

SEGMENT	Aug	Sep	Oct	Nov	Dec	Jan
Retail Trade	-3.1%	-2.4%	0.2%	-12.9%	-13.3%	20.6%
Lodging, Food Svcs	2.7%	16.9%	2.8%	29.3%	1.4%	16.4%
Construction	2.8%	-22.7%	15.6%	160.9%	89.2%	188.2%
Wholesale Trade	34.2%	88.1%	30.3%	6.0%	6.9%	-21.3%
Manufacturing	35.8%	-33.2%	41.5%	-8.2%	68.9%	-3.5%
All Others	2.9%	-2.4%	68.3%	48.2%	14.5%	6.6%
Total Collections	1.6%	1.8%	21.5%	11.7%	6.5%	22.9%

Montgomery
SALES TAX PAYMENT DETAIL

Jan-24

Fiscal Year: Oct-Sep

COLLECTIONS	Jan-23	Jan-24	Chg. \$ Chg. %	Prior FYTD	Current FYTD	Chg. \$ Chg. %
Current Period	330,145	399,816	69,672 21.1%	1,543,825	1,716,486	172,661 11.2%
Prior Period	(526)	6,990	7,516 -1429.0%	19,570	41,762	22,192 113.4%
Future Period	2,082	865	(1,217) -58.4%	9,679	34,842	25,162 260.0%
Audit	3,319	4,081	762 23.0%	22,396	39,927	17,531 78.3%
Unidentified	448	77	(371) -82.9%	1,070	798	(272) -25.4%
Single Local Tax Rate	4,403	5,573	1,171 26.6%	17,962	17,580	(381) -2.1%
TOTAL	339,870	417,403	77,533 22.8%	1,614,502	1,851,396	236,894 14.7%
Service Fee	(6,797)	(8,348)	(1,551) 22.8%	(32,290)	(37,028)	(4,738) 14.7%
Current Retained	(6,661)	(8,181)	(1,520) 22.8%	(31,644)	(36,287)	(4,643) 14.7%
Prior Retained	6,922	7,334	411 5.9%	31,949	35,635	3,686 11.5%
NET PAYMENT	333,333	408,207	74,874 22.5%	1,582,517	1,813,715	231,199 14.6%

Montgomery
TOP 30 COMPANIES RANK and CHANGE SUMMARY
Jan-24

Fiscal Year: Oct-Sep

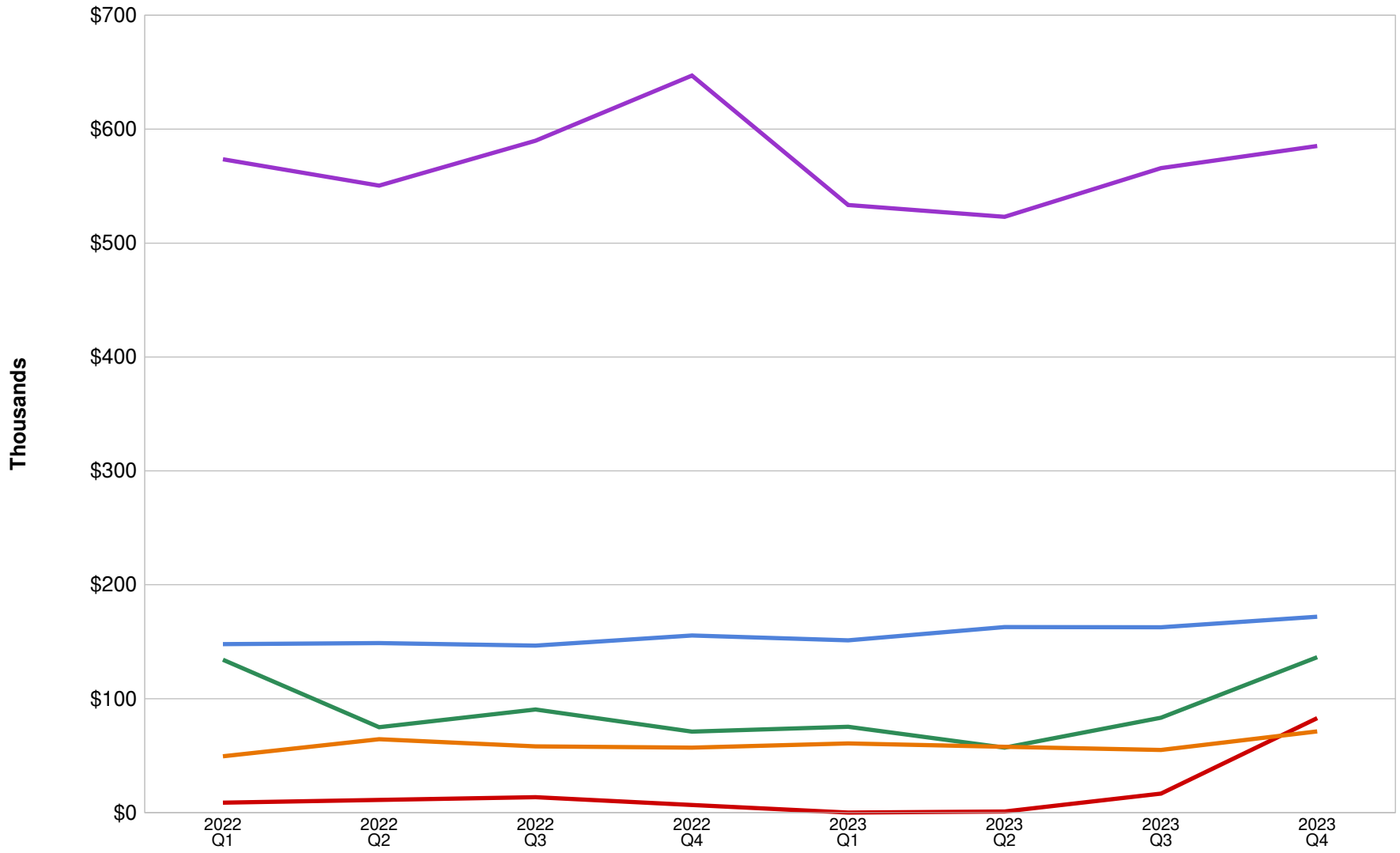
Rank*	Company	NAICS Key	Prior	Current	Change \$	Change %	Current Fiscal YTD % Total Collections
			Fiscal YTD Sales Tax Collections	Fiscal YTD Sales Tax Collections			
1	MCCOY CORPORATION	9					
2	KROGER TEXAS L.P.	9					
3	THE OTHER SIDE INC.	22					
4	RISE COLLECTIVE LLC	4					
5	ENTERGY TEXAS INC.	3					
6	GOOGLE LLC	11					
7	AZZIP ENTERPRISES INC.	22					
8	BROOKSHIRE BROTHERS INC.	9					
9	AMAZON.COM SERVICES INC (MARKETPLACE)	9					
10	JIM'S HARDWARE INC.	9					
TOP 10 LARGE** COMPANIES			561,080	583,997	22,917	4.1%	31.5%
11	MCKINNEY RESTAURANT 21141 LLC	22					
12	PATTERSON-UTI DRILLING COMPANY LLC	2					
13	SCHULTZ PET SUPPLY LLC	9					
14	CHEWY INC.	9					
15	O'REILLY AUTO ENTERPRISES LLC	9					
16	STARBUCKS CORPORATION	22					
17	HOME DEPOT U.S.A. INC.	9					
18	BFI WASTE SERVICES OF TEXAS LP	18					
19	NEW CINGULAR WIRELESS PCS LLC	12					
20	JEETHO BUSINESS INC.	9					
21	AMAZON.COM SERVICES LLC	9					
22	K. HOVNIANIAN OF HOUSTON II L.L.C.	4					
23	SKIPPER BEVERAGE COMPANY LLC	9					
24	JKG LEIGH LLC	23					
25	FUBO TV MEDIA INC	12					
26	PANDA EXPRESS INC.	22					
27	AUTOZONE PARTS INC.	9					
28	CHIPOTLE MEXICAN GRILL OF COLORADO LLC	22					
29	THE ECLECTIC TRADING COMPANY	22					
30	WAL-MART.COM USA LLC	9					
TOP 30 LARGE COMPANIES			808,003	942,886	134,883	16.7%	50.9%
TOP 100 LARGE COMPANIES			1,097,910	1,320,431	222,521	20.3%	71.3%
5,784 OTHER LARGE COMPANIES			488,859	507,159	18,300	3.7%	27.4%
SMALL COMPANIES & OTHER			9,771	6,225	(3,546)	-36.3%	0.3%
SINGLE LOCAL TAX RATE COLLECTIONS (SLT)			17,962	17,580	(381)	-2.1%	0.9%
TOTAL COLLECTIONS			1,614,502	1,851,396	236,894	14.7%	100.0%
STATE COMPROLLER FEES			31,985	37,680	5,695	17.8%	2.0%
NET PAYMENTS			1,582,517	1,813,715	231,199	14.6%	98.0%

* Ranked by Total of Last Fiscal Year + Current Fiscal YTD

** Businesses whose detailed sales tax data is available

Montgomery

INDUSTRY SEGMENT SALES TAX TREND



- Retail Trade
- Lodging, Food Svcs
- Construction
- Mining, Oil/Gas Extr
- Manufacturing

	2022 Q1	2022 Q2	2022 Q3	2022 Q4	2023 Q1	2023 Q2	2023 Q3	2023 Q4
Retail Trade	573,626	550,377	589,816	646,997	533,344	522,981	565,869	585,273
Lodging, Food Svcs	147,903	148,876	146,606	155,490	151,234	162,950	162,731	171,969
Construction	134,245	75,013	90,506	71,077	75,311	57,076	83,316	136,365
Mining, Oil/Gas Extr	8,608	11,184	13,591	6,637	39	894	16,701	82,950
Manufacturing	49,444	64,367	58,209	56,931	60,763	57,818	55,006	71,258

Montgomery INDUSTRY SEGMENT RANK & CHANGE

Jan-24

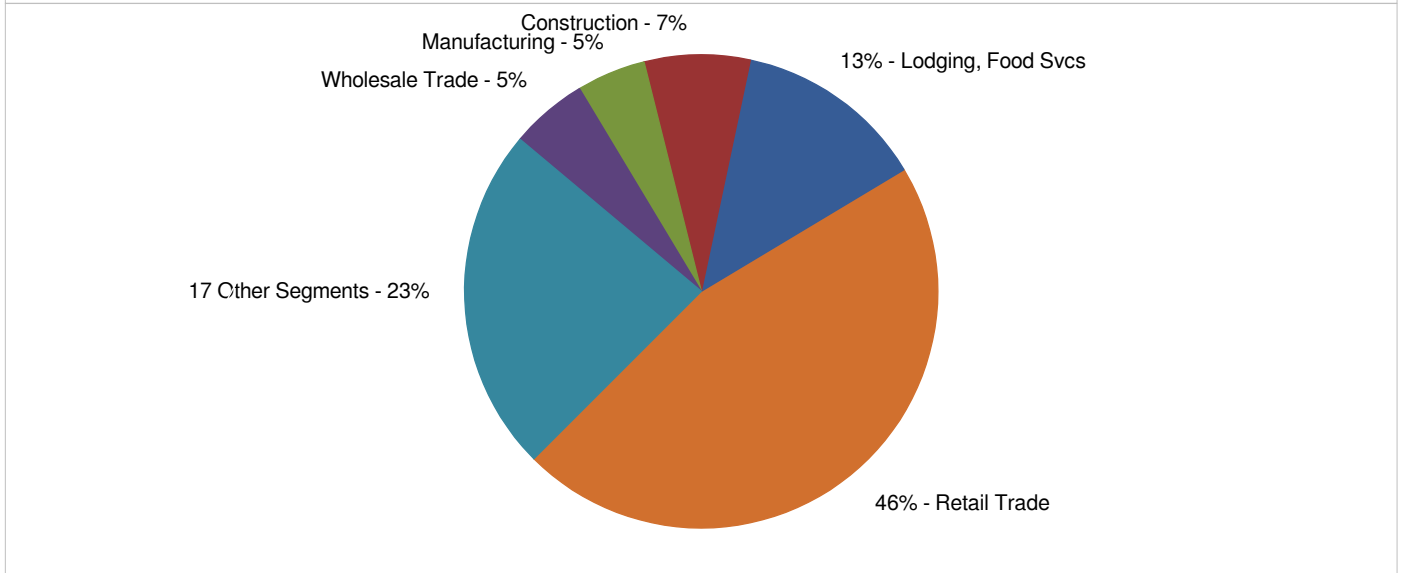
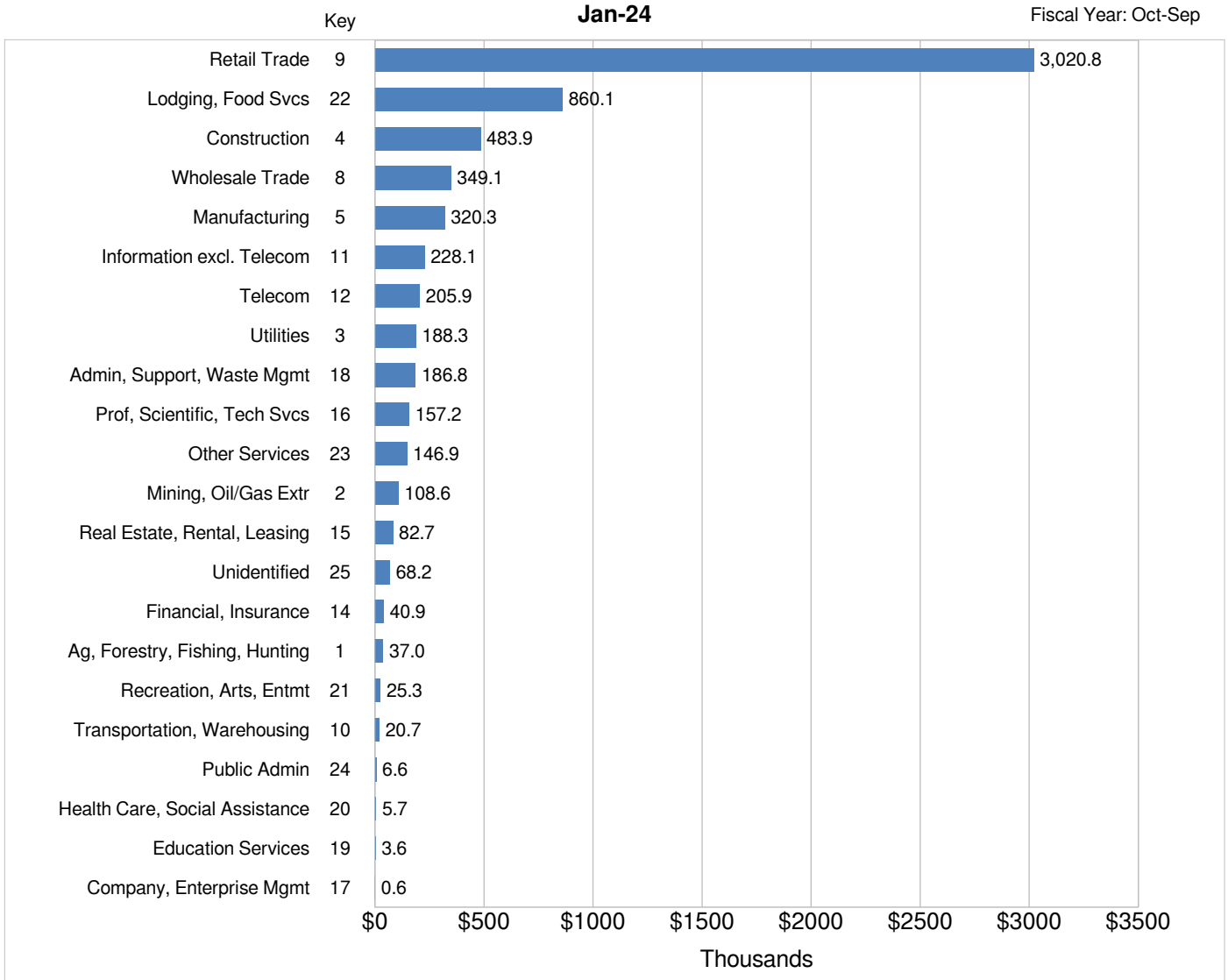
Fiscal Year: Oct-Sep

INDUSTRY SEGMENT*	% Total Current YTD Collections	Prior Fiscal YTD Sales Tax Collections	Current Fiscal YTD Sales Tax Collections	Change	
				\$	%
Retail Trade	41.1%	784,996	751,638	(33,359)	-4.2%
Lodging, Food Svcs	12.5%	203,417	227,740	24,323	12.0%
Construction	10.8%	92,148	197,083	104,935	113.9%
Wholesale Trade	4.2%	73,925	77,334	3,409	4.6%
Manufacturing	4.9%	76,105	89,754	13,649	17.9%
Top 5	73.5%	1,230,591	1,343,550	112,958	9.2%
Information excl. Telecom	4.8%	70,986	86,812	15,826	22.3%
Telecom	2.9%	53,873	52,877	(996)	-1.8%
Utilities	2.2%	56,778	40,363	(16,415)	-28.9%
Admin, Support, Waste Mgmt	2.8%	46,322	52,071	5,749	12.4%
Prof, Scientific, Tech Svcs	2.4%	34,197	44,145	9,948	29.1%
Other Services	2.3%	41,120	42,037	917	2.2%
Mining, Oil/Gas Extr	4.6%	6,648	84,343	77,695	1168.7%
Real Estate, Rental, Leasing	1.1%	15,898	19,528	3,630	22.8%
Unidentified	1.4%	127	25,952	25,825	20402.1%
Financial, Insurance	0.9%	7,930	15,942	8,012	101.0%
Ag, Forestry, Fishing, Hunting	0.3%	7,833	5,891	(1,942)	-24.8%
Recreation, Arts, Entmt	0.3%	5,141	6,030	888	17.3%
Transportation, Warehousing	0.2%	5,218	3,748	(1,470)	-28.2%
Public Admin	0.1%	1,536	1,728	193	12.5%
Health Care, Social Assistance	0.1%	1,310	1,539	229	17.5%
Education Services	0.0%	1,136	752	(384)	-33.8%
Company, Enterprise Mgmt	0.0%	124	282	158	127.1%
All Other	26.5%	356,177	484,040	127,863	35.9%
TOTAL COLLECTIONS	100.0%	1,586,769	1,827,590	240,821	15.2%

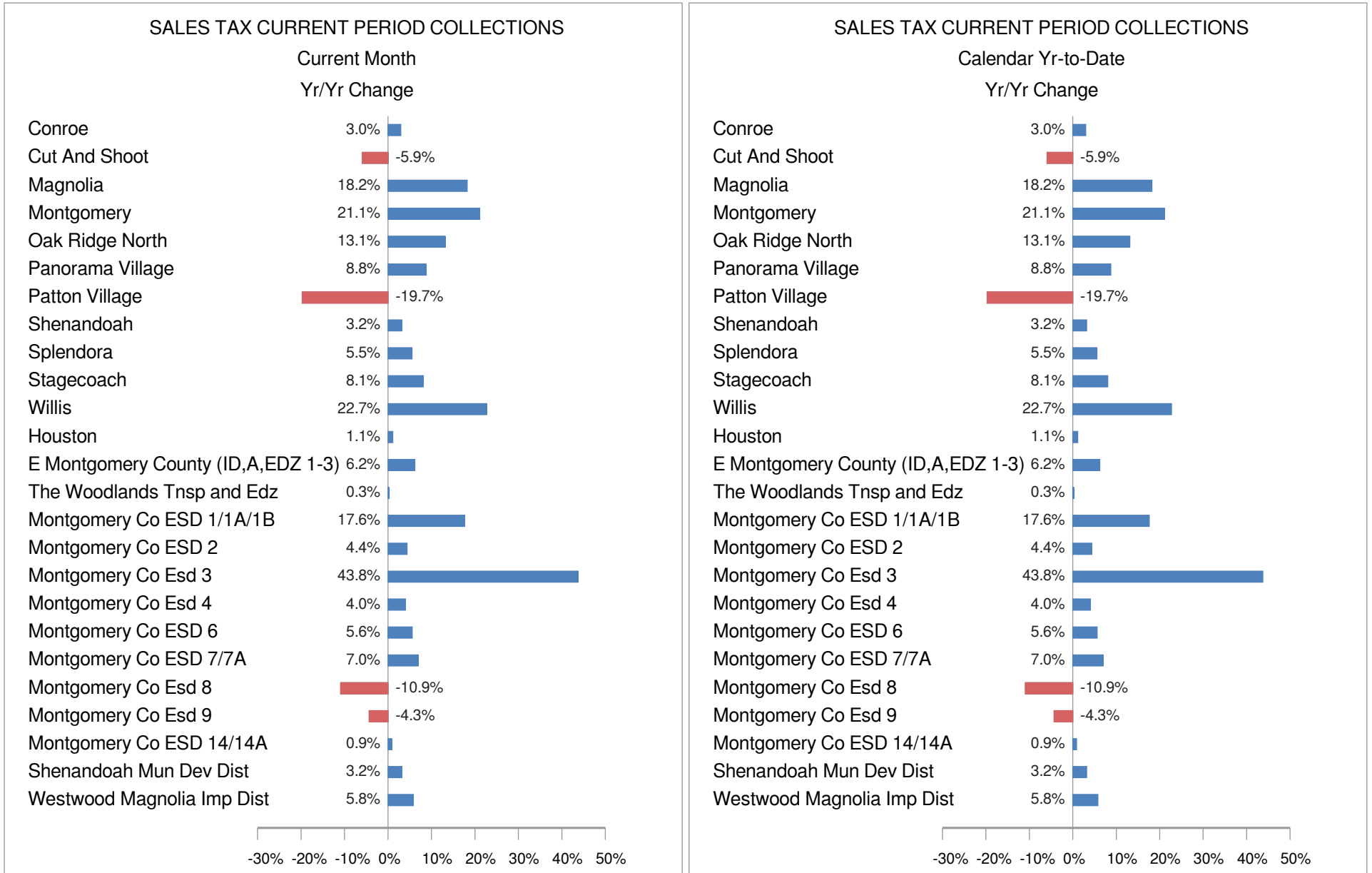
INDUSTRY SEGMENT	% Change from same month Prior Year					
	Aug	Sep	Oct	Nov	Dec	Jan
Retail Trade	-3.1%	-2.4%	0.2%	-12.9%	-13.3%	20.6%
Lodging, Food Svcs	2.7%	16.9%	2.8%	29.3%	1.4%	16.4%
Construction	2.8%	-22.7%	15.6%	160.9%	89.2%	188.2%
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TOTAL COLLECTIONS	1.6%	1.8%	21.5%	11.7%	6.5%	22.9%

* Ranked by Current + Prior YTD Collections

INDUSTRY SEGMENT SALES TAX RANK & DISTRIBUTION
(Prior Fiscal Year + Current Fiscal Year-to-Date)



SALES TAX TREND MONTGOMERY COUNTY Jan-24



NAICS KEY

Code	Industry Segment
1	Ag, Forestry, Fishing, Hunting
2	Mining, Oil/Gas Extr
3	Utilities
4	Construction
5	Manufacturing
6	Included in Key No. 5
7	Included in Key No. 5
8	Wholesale Trade
9	Retail Trade
10	Transportation, Warehousing
11	Information excl. Telecom
12	Telecom
13	Included in Key No. 11
14	Financial, Insurance
15	Real Estate, Rental, Leasing
16	Prof, Scientific, Tech Svcs
17	Company, Enterprise Mgmt
18	Admin, Support, Waste Mgmt
19	Education Services
20	Health Care, Social Assistance
21	Recreation, Arts, Entmt
22	Lodging, Food Svcs
23	Other Services
24	Public Admin
25	Unidentified