

Verizon Proposal

From Rodriguez, Ricardo <ricardo.rodriguez2@verizonwireless.com>
Date Thu 2025-01-09 2:51 PM
To Kristen Goode <kgoode@ci.montgomery.tx.us>
Cc Derick Jonathan Arredondo <derick.arredondo@verizonwireless.com>; Roberto Manuel Taborga <roberto.taborga@verizonwireless.com>; Yadu Cervantes <yadu.cervantes@verizonwireless.com>

External sender <ricardo.rodriguez2@verizonwireless.com>
Make sure you trust this sender before taking any actions.

Hello,

We truly appreciate your partnership.

Here I send you a quote for 27 phones, as well as very important information about Verizon Frontline benefits, and why Verizon over First Net:

- \$36.99 per line for Unlimited Talk, Text, and Data with Priority and Preemption
- FREE iPhone 15 128GB (Requires a minimum of 27 new line devices)
- \$100 one-time Bill Credit per line (27 x \$2,700)

A few things to consider:

Table with 2 columns: AT&T FirstNet Claims and Verizon Frontline Position. Rows compare AT&T's 25-year contract, FirstNet definition, and priority/preemption with Verizon's Frontline position, existing network, and services.

A few other facts about Why Verizon:

- We have interoperability of the Network to allow agencies the best quality as well as the ability to share information between agencies, regardless of the choice of network. This is something that First Net currently does not provide.
- We provide priority and preemption without speed reduction, regardless of data usage during any billing cycle.
- Lastly, and most importantly, Verizon owns its Network, while First Net is managed by AT&T based on a 25-year contract they won.
- Our assets in case of an emergency are available to our customers at no cost to them.

Please feel free to take a look at our complete solution, as well as case studies via our website: https://www.verizon.com/business/solutions/public-sector/public-safety/

To set a meeting with me:
https://hello.verizon.com/c/ricardo-rodriguez2verizonwireless-com-vz2



Ricardo Rodriguez
Government Account Manager
Verizon Frontline

M 786 .779. 2232

(Speak Spanish)
E-Code: EE0JH
ricardo.rodriguez2@verizonwireless.com

VCRT (Verizon Crisis Response Team) **800-981-9558**

VSAT (Verizon Security Assistance Team) **800-451-5242**

My Business: 24x7 Online Access- www.vzw.com/mybusiness

Government Support: (M-F 8AM-8PM) 1-800-295-1614

State/Local Account Support

Point of Contact Update Form

<https://www.youtube.com/watch?v=ZZdVWzEkdek&authuser=0>

"As long as there is communication, everything can be solved." -Robert Trujillo

CAUTION: External Sender. Please do not click on links or open attachments from senders you do not trust.

Re: [E] Re: Verizon Proposal

From Rodriguez, Ricardo <ricardo.rodriguez2@verizonwireless.com>

Date Thu 2025-01-09 3:12 PM

To Kristen Goode <kgoode@ci.montgomery.tx.us>

External sender <ricardo.rodriguez2@verizonwireless.com>

Make sure you trust this sender before taking any actions.

Great questions.

1. Is there a contract involved and for how long?

Is a 2-Year agreement. The customer does not have a penalty for cancellation, but Verizon would charge a differential in the value of the equipment if cancel before the time. (Example: The device full price is \$700 and you pay \$0 with the exchange of the 2-years of service, but cancelled in 1-year. Then I will charge you \$350 which is half of that equipment.)

2. Are we able to upgrade the phones for free when the 15's are no longer supported by Apple?

iPhone 15 is a last year model, which means that the device has another 5 years at least being supported by Apple, but after 2-years you can upgrade to any device you would like.

Hope this helps!

Ricardo Rodriguez
Inside Sales Lead- Public Sector
Mobile: 786-779-2232

<https://www.google.com/maps/search/7701+E+Telecom+Pkwy+Temple+Terrace,+Florida+33637?entry=gmail&source=g>

Inline image

On Thu, Jan 9, 2025 at 4:06 PM Kristen Goode <kgoode@ci.montgomery.tx.us> wrote:
Okay I have 2 more questions from the City Secretary lol.

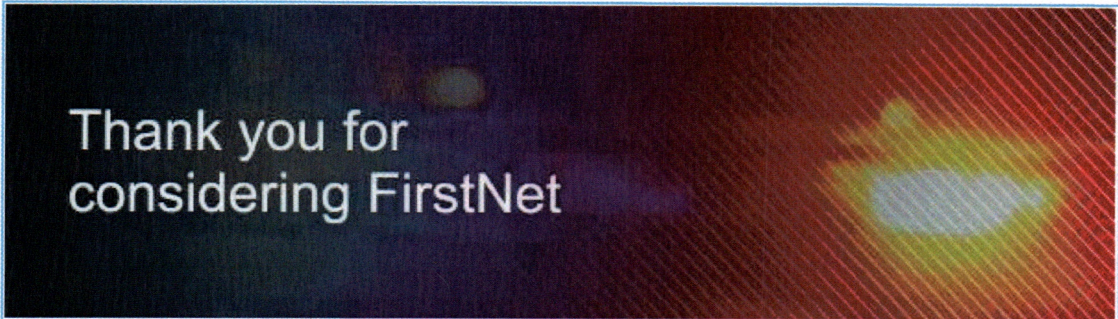
1. Is there a contract involved and for how long?
2. Are we able to upgrade the phones for free when the 15's are no longer supported by Apple?

FirstNet Rate Plan Information You Requested

1 message

AT&T Plan Information <plan-info@mst.att-mail.com>
Reply-To: cj497u@att.com

Thu, Dec 5, 2024 at 10:46 AM



Your FirstNet Quote

Thank you for your time today! As requested, here is your personalized quote. If you have questions, please contact us—we are happy to help.

chez jacobs

 Quote ID: 93RRTC | Prepared on 12/05/2024

Note: Credits may take up to 3 billing cycles to appear. Quoted costs represent the anticipated typical billing cycle charges. First bill may differ from costs shown.

Unlimited



Smartphone - Primary
Qty: 20

Plan FirstNet Unlimited

Monthly Costs

	Monthly Plan Cost	\$799.80
--	-------------------	----------

	Monthly Plan Subtotal	\$799.80
--	-----------------------	----------

Device Apple iPhone 15 128GB

- ☑ Installment Details
- Term: **36 Months**
- Estimated Payoff: **December 2027**

Monthly Costs

Device Installment	\$405.60 <i>for 36 months</i>
Tiered Offer	-\$285.80 <i>for 36 months</i>
Monthly Device Subtotal	
	\$119.80 <i>for 36 months</i>

Total for Smartphone	Monthly Costs	\$919.60 <i>\$799.80 after 36 months</i>
	One-Time Costs	\$0.00

FIRSTNET TOTAL	Monthly Costs	\$919.60 <i>\$799.80 after 36 months</i>
Excludes taxes and other fees	One-Time Costs	\$0.00

For more information on the FirstNet products and services that fit your needs, visit your nearest AT&T store or FirstNet.com.

This information is provided to you for informational purposes only. The terms of the identified plans can be found in the applicable brochures at the links below. AT&T may revise these terms at any time. In the event of a conflict between this information and the applicable business agreement, the applicable business agreement will control. AT&T disclaims all warranties including, but not limited to, implied warranties of merchantability or fitness for a particular purpose. In no event shall AT&T be liable for any damages relating to the use or results of the calculator. The quoted rates are estimates of the monthly charges for the identified plans only and are based on the information provided by you. These rates do not include additional devices, features or services. Quoted rates supersede those in the applicable brochures, which are standard published rates, and not the discounted rates quoted herein, based on national, state or local contracts. Rates are subject to change and do not include taxes, fees, overage charges or surcharges. Activation fees, additional deposits and other restrictions may apply.

FirstNet Rate Plans - Agency Paid - Pooled & Unlimited

- Primary Users <https://www.firstnet.com/firstnetprimary>
- Primary Users (State/Local Gov) <https://www.firstnet.com/firstnetgovprimary>
- Extended Primary Users <https://www.firstnet.com/firstnetextended>
- Extended Primary Users (State/Local Gov) <https://www.firstnet.com/firstnetgovextended>

FirstNet Wireless Broadband Rate Plans

- Mobile-Unlimited Plans - Primary Users <http://www.firstnet.com/firstnetwb2primary>
- Mobile-Pooled & Mobile-Unlimited Plans - Extended Primary Users <http://www.firstnet.com/firstnetwb2extended>

FirstNet Machine-to-Machine Rate Plans

- Primary Users <https://www.firstnet.com/firstnetprimarym2m>
- Primary Users (State/Local Gov) <https://www.firstnet.com/firstnetgovprimarym2m>
- Extended Primary Users <https://www.firstnet.com/firstnetextendedm2m>
- Extended Primary Users (State/Local Gov) <https://www.firstnet.com/firstnetgovextendedm2m>

FirstNet Mission Critical Push-to-Talk Product Brief

FirstNet Push-to-Talk <https://www.firstnet.com/firstnetpushtotalkproductbrief>

FirstNet Rapid Response <https://www.firstnet.com/firstnetrapidresponseproductbrief>

©2024 AT&T Intellectual Property. FirstNet, First Responder Network Authority, and FirstNet logo are registered trademarks and service marks of FirstNet, an independent authority within the U.S. Department of Commerce. All other marks are the property of their respective owners.