

Montgomery City Council
AGENDA REPORT

Meeting Date: January 14, 2025	Budgeted Amount: N/A
Department: Administration	Prepared By: Anthony Solomon

Subject

Consideration and possible action to select either AT&T FirstNet or Verizon Frontline as the city's cellular service provider for employee mobile devices.

Recommendation

Based on operational efficiency and financial considerations, staff recommends authorizing Verizon Frontline as the city's mobile communications service provider.

Discussion

On December 10, 2024, the City Council authorized implementation of AT&T FirstNet services. Subsequently, staff identified Verizon Frontline as an alternative First Responders communications solution. The Police Department presently operates on Verizon's network for Mobile Data Terminals (MDTs) and two departmental devices.

Staff has conducted a comprehensive evaluation of both service providers for 27 lines:

Verizon Frontline

- Monthly Service Cost: \$36.99 per line
- Equipment Provision: iPhone 15 devices provided at no cost
- Enrollment Incentive: \$2,700 total (\$100 credit per new line)
- Term Agreement: Two-year commitment with prorated equipment cost recovery for early termination
- Device Upgrade Policy: Complimentary upgrades following two-year term

AT&T FirstNet

- Initial Monthly Cost: \$44.99 per line (\$39.99 service plus \$5.00 device financing)
- Post-financing Cost: \$34.99 per line after 36 months
- Term Requirement: No contractual obligation
- Device Upgrade Policy: Available at market cost
- Equipment: iPhone 15 devices with financing

Both providers offer comparable priority network access, preemption capabilities, and coverage areas. Detailed quotes for both services are attached for Council consideration.

Staff recommends selecting Verizon Frontline based on two key factors:

1. Operational integration with existing Police Department MDT infrastructure
2. Lower initial monthly costs with included equipment

This recommendation prioritizes operational consistency while providing cost-effective service delivery.

Approved By

Interim City Administrator	Anthony Solomon	Date: January 9, 2025
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