

CITY OF MONTGOMERY, TEXAS

Sales and Use Tax Allocation Report

September 2023



Sales Taxpayer Information through September 2023

A review of the monthly reports provided by the Comptroller of Public Accounts reflects **6,210** active taxpayer accounts coded to the City of Montgomery. Many of the accounts are either E-Commerce related or are coded as active but have not made a sale yet, and therefore are not reflected in the monthly report(s).

Total Sales Tax Payers by Month

| YEAR | MONTH | SALES TAX FILERS |
|------|-----------|------------------|
| 2022 | September | 2,213 |
| 2022 | October | 2,341 |
| 2022 | November | 2,355 |
| 2022 | December | 2,246 |
| 2023 | January | 2,398 |
| 2023 | February | 2,478 |
| 2023 | March | 2,333 |
| 2023 | April | 2,297 |
| 2023 | May | 2,437 |
| 2023 | June | 2,305 |
| 2023 | July | 2,342 |
| 2023 | August | 2,419 |
| 2023 | September | 2,315 |

The number of taxpayers filing local taxes fluctuates throughout the year. February and quarterly filing months have traditionally reflected the highest number of sales tax payers. Represented here is a listing of each month and the number of taxpayer returns filed in the District, quarterly filing months are listed in **BOLD**.

Average number of taxpayers filing each month: 2,345 5% increase in taxpayers over September 2022



Sales Tax Allocations through September 2023

Reviewing the past twelve month reporting period, the City of Montgomery sales tax receipts were derived from an average of **2,345** taxpayers filing local tax returns each month with **February 2023** reflecting the highest taxpayer count of **2,478**.

Top 25 Sales Tax Filers - Twelve Months Combined

| No. | Permit Name | NAICS |
|-----|---|--------|
| 1 | MCCOY'S BUILDING SUPPLY CENTER #113 | 444190 |
| 2 | KROGER # 142 | 445110 |
| 3 | CHICK-FIL-A AT 105 & LONESTAR PKWY. FSR | 722513 |
| 4 | ENTERGY TEXAS INC. | 221122 |
| 5 | GOOGLE LLC | 518210 |
| 6 | PIZZA SHACK | 722511 |
| 7 | BROOKSHIRE BROTHERS #73 | 445110 |
| 8 | AMAZON.COM SERVICES INC (MARKETPLACE) | 454110 |
| 9 | JIM'S HARDWARE INC. | 444130 |
| 10 | MCDONALD'S 25405 | 722513 |
| 11 | CHEWY INC. | 453910 |
| 12 | PET SUPPLIES PLUS #4134 | 453910 |
| 13 | O'REILLY AUTO PARTS #1838 | 441310 |
| 14 | STARBUCKS COFFEE #62996 | 722515 |
| 15 | RISE COLLECTIVE LLC | 236220 |
| 16 | AMAZON.COM SERVICES LLC | 454110 |
| 17 | EXPRESSWAY | 447110 |
| 18 | AT&T #R1AS | 517312 |
| 19 | BFI WASTE SERVICES OF TEXAS LP | 562111 |
| 20 | K. HOVNANIAN OF HOUSTON II L.L.C. | 236115 |
| 21 | CIRCLE K #2742316 | 447110 |
| 22 | HOME DEPOT U.S.A. INC. | 444110 |
| 23 | PANDA EXPRESS #3466 | 722513 |
| 24 | JKG LEIGH | 811111 |
| 25 | A & A PLANTS AND PRODUCE INC. | 111219 |



Top 25 Sales Tax Filers - September 2023

| No. | Permit Name | NAICS |
|-----|---|--------|
| 1 | MCCOY'S BUILDING SUPPLY CENTER #113 | 444190 |
| 2 | MILLENNIUM LLC | 425110 |
| 3 | CHICK-FIL-A AT 105 & LONESTAR PKWY. FSR | 722513 |
| 4 | GOOGLE LLC | 518210 |
| 5 | PIZZA SHACK | 722511 |
| 6 | HOME DEPOT U.S.A. INC. | 444110 |
| 7 | WAL-MART.COM USA LLC | 453998 |
| 8 | RISE COLLECTIVE LLC | 236220 |
| 9 | JIM'S HARDWARE INC. | 444130 |
| 10 | COBURN SUPPLY COMPANY INC. | 423720 |
| 11 | MCDONALD'S 25405 | 722513 |
| 12 | HAIER US APPLIANCE SOLUTIONS INC. | 423620 |
| 13 | AMAZON.COM SERVICES INC (MARKETPLACE) | 454110 |
| 14 | PET SUPPLIES PLUS #4134 | 453910 |
| 15 | O'REILLY AUTO PARTS #1838 | 441310 |
| 16 | WASSERSTROM MARKETING CORP. | 423440 |
| 17 | ETAILDIRECT LLC | 453998 |
| 18 | CHEWY INC. | 453910 |
| 19 | EXPRESSWAY | 447110 |
| 20 | WHALECO INC | 454110 |
| 21 | BFI WASTE SERVICES OF TEXAS LP | 562111 |
| 22 | AMAZON.COM SERVICES LLC | 454110 |
| 23 | STARBUCKS COFFEE #62996 | 722515 |
| 24 | PEAK BUILDING MATERIALS LLC | 236116 |
| 25 | WGR OPERATING LP | 211130 |

Utilizing data provided by the Texas Comptroller of Public Accounts, this list reflects the top 25 businesses remitting the highest local tax filings within the District and represents **47%** of the total combined sales tax refunds for **September**.

Within the City's most recent sales tax allocation, **82** businesses filed local taxes in excess of **\$1,000.00**. Taxpayer with returns over \$1,000.00 reflects **74%** of the total monthly allocation.



September 2023 | August 2023 Top 25 Taxpayer Comparison

September 2023

Non-Quarterly Filer Month

August 2023

Quarterly Filer Month

| 1 | MCCOY'S BUILDING SUPPLY CENTER #113 | 1 | KROGER # 142 |
|----|---|----|---|
| 2 | MILLENNIUM LLC | 2 | MCCOY'S BUILDING SUPPLY CENTER #113 |
| 3 | CHICK-FIL-A AT 105 & LONESTAR PKWY. FSR | 3 | ENTERGY TEXAS INC. |
| 4 | GOOGLE LLC | 4 | BROOKSHIRE BROTHERS #73 |
| 5 | PIZZA SHACK | 5 | CHICK-FIL-A AT 105 & LONESTAR PKWY. FSR |
| 6 | HOME DEPOT U.S.A. INC. | 6 | GOOGLE LLC |
| 7 | WAL-MART.COM USA LLC | 7 | PIZZA SHACK |
| 8 | RISE COLLECTIVE LLC | 8 | HOME DEPOT U.S.A. INC. |
| 9 | JIM'S HARDWARE INC. | 9 | JIM'S HARDWARE INC. |
| 10 | COBURN SUPPLY COMPANY INC. | 10 | WAL-MART.COM USA LLC |
| 11 | MCDONALD'S 25405 | 11 | MCDONALD'S 25405 |
| 12 | HAIER US APPLIANCE SOLUTIONS INC. | 12 | CHEWY INC. |
| 13 | AMAZON.COM SERVICES INC (MARKETPLACE) | 13 | K. HOVNANIAN OF HOUSTON II L.L.C. |
| 14 | PET SUPPLIES PLUS #4134 | 14 | PET SUPPLIES PLUS #4134 |
| 15 | O'REILLY AUTO PARTS #1838 | 15 | AMAZON.COM SERVICES INC (MARKETPLACE) |
| 16 | WASSERSTROM MARKETING CORP. | 16 | O'REILLY AUTO PARTS #1838 |
| 17 | ETAILDIRECT LLC | 17 | BFI WASTE SERVICES OF TEXAS LP |
| 18 | CHEWY INC. | 18 | STARBUCKS COFFEE #62996 |
| 19 | EXPRESSWAY | 19 | COBURN SUPPLY COMPANY INC. |
| 20 | WHALECO INC | 20 | NORMAC KITCHENS INC. |
| 21 | BFI WASTE SERVICES OF TEXAS LP | 21 | EXPRESSWAY |
| 22 | AMAZON.COM SERVICES LLC | 22 | STEVE'S INSTALLATION CO. INC. |
| 23 | STARBUCKS COFFEE #62996 | 23 | RESTORATION HARDWARE INC. |
| 24 | PEAK BUILDING MATERIALS LLC | 24 | CIRCLE K #2742316 |
| 25 | WGR OPERATING LP | 25 | STEVE L PETERSON |
| | | | |



September 2023 | 2022 Comparison

| Receipts of Sales Tax Were as | September 2023 | September 2022 |
|-------------------------------|----------------|----------------|
| Follows: | \$379,178.98 | \$351,555.11 |
| | 00/ 1 | |

| 8% | Increase |
|----|----------|
|----|----------|

| Total Sales Tax | 2023 FYTD | 2023 Budget | % of Budget |
|-----------------------|----------------|-------------|-------------|
| Allocations Received: | \$4,779,192.57 | \$4,866,616 | 98% |
| | | | |

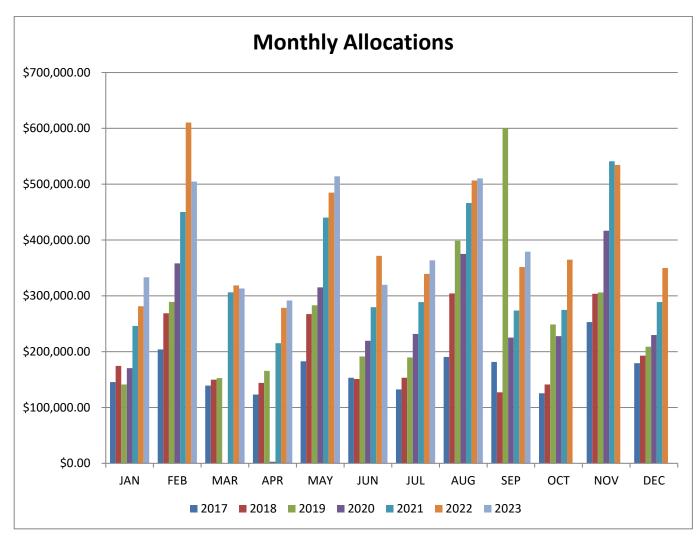
Fiscal Year Date Range: October-September

| FY 2019 Total Allocations | FY 2018 Total Allocations | FY 2017 Total Allocations | FY 2016 Total Allocations | FY 2015 Total Allocations | 2014 Total Allocations |
|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|---------------------------|
| \$3,049,090.59 | \$2,298,289.34 | \$1,889,285.60 | \$1,867,030.18 | \$1,699,926.42 | \$1,688,374.26 |
| FY 2020 Total | FY 2021 Total | FY 2022 Total | | | |
| Allocations | Allocations | Allocations | | | |
| \$2,661,447.47 | \$3,840,647.17 | \$4,648,109.80 | | | |

Total Allocations, 1995-Present \$45,376,778.86

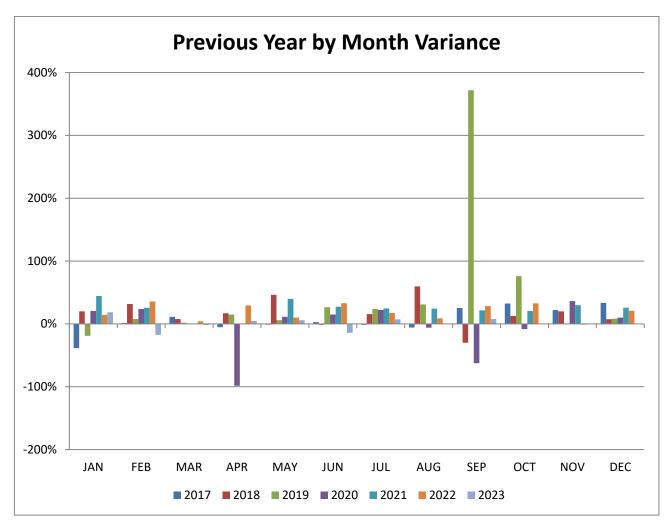
| Calendar Year 2023 Sales Tax Averages | Calendar Year 2022 Sales Tax Averages | | |
|---------------------------------------|---------------------------------------|--|--|
| Total: \$3,530,009.35 | Total: \$4,792,612.52 | | |
| Mean Allocation: \$392,223.26 | Mean Allocation: \$399,384.38 | | |
| Median Allocation: \$363,680.86 | Median Allocation: \$358,123.81 | | |





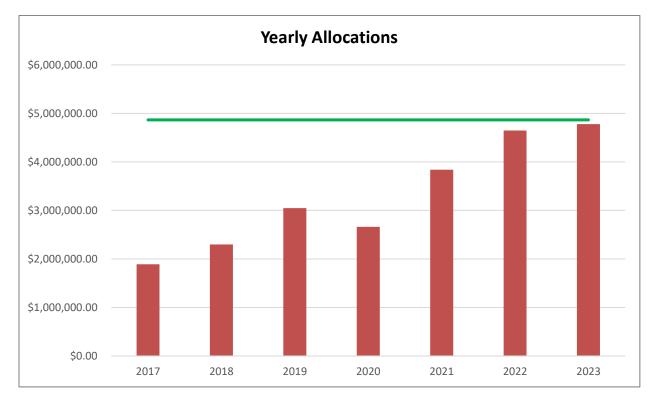
| | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 |
|-----|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| JAN | \$145,488.55 | \$174,487.10 | \$141,238.00 | \$170,531.07 | \$246,166.57 | \$281,476.57 | \$333,333.42 |
| FEB | \$204,006.24 | \$268,635.98 | \$289,215.49 | \$358,073.66 | \$450,079.02 | \$610,440.11 | \$504,516.03 |
| MAR | \$139,225.65 | \$149,964.30 | \$152,607.97 | \$0.00 | \$306,201.64 | \$318,775.25 | \$313,269.36 |
| APR | \$123,234.01 | \$144,205.61 | \$165,516.81 | \$2,724.55 | \$215,206.50 | \$278,593.13 | \$291,741.42 |
| MAY | \$182,757.15 | \$267,397.74 | \$283,049.52 | \$315,099.96 | \$440,192.71 | \$484,876.92 | \$514,234.18 |
| JUN | \$153,336.53 | \$151,071.81 | \$191,260.13 | \$219,615.98 | \$279,583.10 | \$371,794.81 | \$319,648.21 |
| JUL | \$132,394.32 | \$153,156.83 | \$189,741.79 | \$231,928.50 | \$288,879.49 | \$339,253.53 | \$363,680.86 |
| AUG | \$190,648.43 | \$304,422.57 | \$398,641.13 | \$375,019.12 | \$466,305.61 | \$506,663.87 | \$510,406.89 |
| SEP | \$181,625.33 | \$127,165.52 | \$599,991.27 | \$225,114.39 | \$273,783.75 | \$351,555.11 | \$379,178.98 |
| ОСТ | \$125,361.52 | \$141,162.59 | \$248,593.82 | \$227,917.54 | \$274,762.64 | \$364,692.50 | |
| NOV | \$253,111.48 | \$303,708.43 | \$305,939.66 | \$416,557.44 | \$540,960.11 | \$534,536.86 | |
| DEC | \$179,308.88 | \$192,957.46 | \$208,806.76 | \$229,773.80 | \$288,957.75 | \$349,953.86 | |



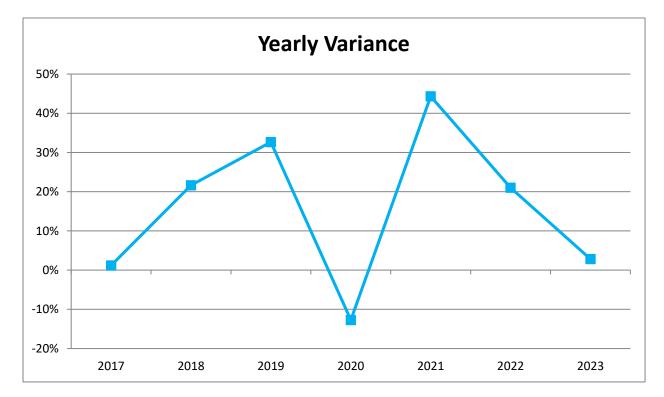


| | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 |
|-----|------|------|------|------|------|------|------|
| JAN | -39% | 20% | -19% | 21% | 44% | 14% | 18% |
| FEB | 2% | 32% | 8% | 24% | 26% | 36% | -17% |
| MAR | 11% | 8% | 2% | N/A | N/A | 4% | -2% |
| APR | -5% | 17% | 15% | -98% | N/A | 29% | 5% |
| MAY | -1% | 46% | 6% | 11% | 40% | 10% | 6% |
| JUN | 3% | -1% | 27% | 15% | 27% | 33% | -14% |
| JUL | -1% | 16% | 24% | 22% | 25% | 17% | 7% |
| AUG | -6% | 60% | 31% | -6% | 24% | 9% | 1% |
| SEP | 25% | -30% | 372% | -62% | 22% | 28% | 8% |
| ОСТ | 32% | 13% | 76% | -8% | 21% | 33% | |
| NOV | 22% | 20% | 1% | 36% | 30% | -1% | |
| DEC | 34% | 8% | 8% | 10% | 26% | 21% | |

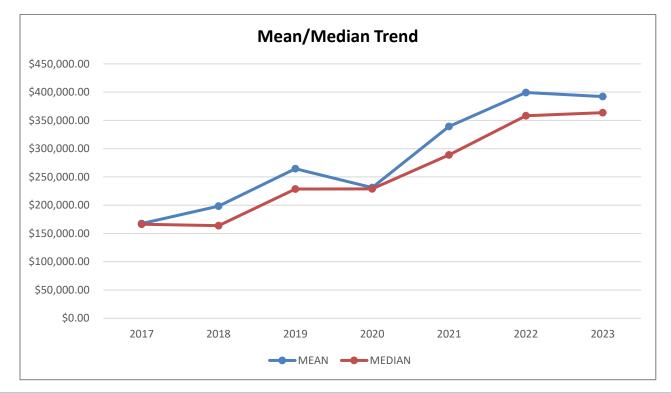




| FY2017 | FY2018 | FY2019 | FY2020 | FY2021 | FY2022 | FY2023 |
|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| \$1,889,285.60 | \$2,298,289.34 | \$3,049,090.59 | \$2,661,447.47 | \$3,840,647.17 | \$4,648,109.80 | \$4,779,192.57 |
| 1% | 22% | 33% | -13% | 44% | 21% | 3% |







| | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 |
|--------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Mean | \$167,541.51 | \$198,194.66 | \$264,550.20 | \$231,029.67 | \$339,256.57 | \$399,384.38 | \$392,223.26 |
| Median | \$166,322.71 | \$163,821.97 | \$228,700.29 | \$228,845.67 | \$288,918.62 | \$358,123.81 | \$363,680.86 |



| NAICS CODE | NAICS CODE DESCRIPTION |
|------------|---|
| 111210 | Other Vegetable (except Potato) and Melon |
| 111219 | Farming |
| 212321 | Construction Sand and Gravel Mining |
| 221112 | Fossil Fuel Electric Power Generation |
| 236220 | Commercial and Institutional Building |
| 230220 | Construction |
| 238140 | Masonry Contractors |
| 238150 | Glass and Glazing Contractors |
| 238210 | Electrical Contractors and Other Wiring |
| 236210 | Installation Contractors |
| 238990 | All Other Specialty Trade Contractors |
| 334111 | Electronic Computer Manufacturing |
| 334614 | Software and Other Prerecorded Compact Disc, |
| | Tape, and Record Reproducing |
| 423450 | Medical, Dental, and Hospital Equipment and |
| | Supplies Merchant Wholesalers |
| | Electrical Apparatus and Equipment, Wiring |
| 423610 | Supplies, and Related Equipment Merchant |
| | Wholesalers |
| 423830 | Industrial Machinery and Equipment Merchant |
| | Wholesalers |
| 441310 | Automotive Parts and Accessories Stores |
| 442110 | Furniture Stores |
| 442210 | Floor Covering Stores |
| 443142 | Electronics Stores |
| 444110 | Home Centers |
| 444120 | Paint and Wallpaper Stores |
| 444130 | Hardware Stores |
| 444190 | Other Building Material Dealers |
| 444220 | Nursery, Garden Center, and Farm Supply Stores |
| 445110 | Supermarkets and Other Grocery (except |
| 446420 | Convenience) Stores |
| 446120 | Cosmetics, Beauty Supplies, and Perfume Stores |
| 447110 | Gasoline Stations with Convenience Stores |
| 447190 | Other Gasoline Stations |
| 448140 | Family Clothing Stores |
| 451211 | Book Stores |
| 452210 | Department Stores |
| 452319 | All Other General Merchandise Stores |
| 453210 | Office Supplies and Stationery Stores |
| 453910 | Pet and Pet Supplies Stores |
| 453998 | All Other Miscellaneous Store Retailers (except |
| 454440 | Tobacco Stores) |
| 454110 | Electronic Shopping and Mail-Order Houses |



| 454390 | Other Direct Selling Establishments | | |
|--------|---|--|--|
| 511210 | Software Publishers | | |
| 515210 | Cable and Other Subscription Programming | | |
| 517311 | Wired Telecommunications Carriers | | |
| 517312 | Wireless Telecommunications Carriers (except Satellite) | | |
| 518210 | Data Processing, Hosting, and Related Services | | |
| 541410 | Interior Design Services | | |
| 561710 | Exterminating and Pest Control Services | | |
| 561730 | Landscaping Services | | |
| 561790 | Other Services to Buildings and Dwellings | | |
| 713940 | Fitness and Recreational Sports Centers | | |
| 722410 | Drinking Places (Alcoholic Beverages) | | |
| 722511 | Full-Service Restaurants | | |
| 722513 | Limited-Service Restaurants | | |
| 811111 | General Automotive Repair | | |