

CITY OF MINNETRISTA



CITY COUNCIL AGENDA ITEM

Subject: Approve Equipment CIP purchase to replace 2007 Bobcat skid loader

Prepared By: Gary Peters, Public Works Director

Meeting Date: June 2, 2025

Issue:

Public Works needs to replace an aging skid steer loader.

Overview:

The current skid steer is a 2007 Bobcat S300 with approximately 2500 hours on the engine. This machine was purchased through the stormwater fund and is used for multiple projects, including ditch reshaping/reconstruction, culvert replacements and outfall cleaning. This current piece of equipment is a 4-wheeled unit and Public Works staff are looking to replace it with a rubber track machine. A rubber track machine would be more suited for stormwater work, as it improves weight distribution, allowing it to go over more terrain than a wheeled machine with less damage.

Fiscal Impact:

When the City Council approved the 2025 Equipment CIP, it included the purchase of a skid steer loader to be funded by the stormwater fund. Public Works requested demo units from John Deere, Bobcat, Kubota and Caterpillar so staff could go out and try each of the machines to compare the features and determine which machine would be the best fit. Once the demos were completed, staff asked for prices on each machine for comparison. One brand was not asked to submit a quote due to staff not being fond of the machine operation. All other quotes submitted were quoted off the Minnesota State Cooperative Purchasing Venture (state bid) or Sourcewell. Like the state bid, Sourcewell is a cooperative purchasing program that manages equipment and services solicitation to get the best pricing available. Not all vendors submitted a quote – even after email requests were sent. The quoted pricing that was received is as follows:

- Caterpillar 255 High Flow/High Pressure \$64,421.00
- Caterpillar 255 High Flow \$62,424.00
- Bobcat T76 \$61,187.95
- Bobcat T770 \$60,001.54

Staff also asked the vendors to look at the City's present skid steer and include a trade in value with the submitted quotes. Ziegler Caterpillar offered \$17,000.00 trade in and

Mission Statement:

The City of Minnetrista will deliver quality services in a cost effective and innovative manner and provide opportunities for a high quality of life while protecting natural resources and maintaining a rural character.

Lano Equipment offered \$20,000.00. Public Works staff liked the features of the Bobcat T770 Track Loader. It had the best visibility, the most comfortable operating cab and had the lowest quoted purchase price. Staff is recommending the Bobcat T770 Track Loader for purchase from Lano Equipment of Loretto, MN.

Recommended City Council Action:

Motion to approve Res No. 56-25 for the purchase of a Bobcat T770 Track Loader from Lano Equipment of Loretto, MN for a total price of \$60,001.54.

Mission Statement:

The City of Minnetrista will deliver quality services in a cost effective and innovative manner and provide opportunities for a high quality of life while protecting natural resources and maintaining a rural character.



Quotation Number: **RB1188623**

Quote Sent Date: **May 13, 2025**

Expiration Date: **Jun 12, 2025**

Prepared By: **Randy Barto**

Phone: 612-282-7038

Email: randy_b@lanoequip.com

Customer

CITY OF MINNETRISTA G01180

7701 COUNTY ROAD 110W

MINNETRISTA, MN, 55364

Contact

Dealer

Lano Equipment, Inc., Loretto, MN

23580 HIGHWAY 55

Loretto, MN, 55357

Item Name	Item Number	Quantity	Price Each	Total
T770 T4 Bobcat Compact Track Loader 44	M0285	1	59,431.01	59,431.01
Standard Equipment: 92 HP Turbo Tier 4 Diesel Engine Air Intake Heater (Automatically Activated) Auxiliary Hydraulics: Variable Flow Backup Alarm Bob-Tach Bobcat Interlock Control System (BICS) Controls: Hand and Foot (Manual) Cylinder Cushioning - Lift, Tilt Engine/Hydraulic Systems Shutdown Glow Plugs (Automatically Activated)		Horn Instrumentation: Engine Temp and Fuel Gauges, Hourmeter, RPM and Warning Indicators Lift Arm Support Lift Path: Vertical Lights, Front & Rear Operator Cab Includes: Adjustable Suspension Seat, Top & Rear Windows, Seat Bar, Seat Belt Roll Over Protective Structure (ROPS) meets SAE-J1040 & ISO 3471 Falling Object Protective Structure (FOPS) meets SAE-J1043 & ISO 3449, Level I; (Level II is available through Bobcat Parts) Parking Brake: Spring Applied, Pressure Released (SAPR) Solid Mounted Carriage with 5 Rollers Tracks: Rubber, 17.7" wide Warranty: 2 years, or 2000 hours whichever occurs first		
Selectable Joystick Controls (SJC)	M0285-R01-C04	1	649.23	649.23
Deluxe Package <i>Included:</i> Deluxe Package:, Enclosed HVAC Cab, Adjustable Heated Cloth Air Ride Seat, Power Bob-Tach, Keyless Ignition, Deluxe Display, Standard Lights, 7-Pin Attachment Control, Single Direction Bucket Positioning, Two-Speed Travel, Telematics - Machine IQ, 2yr Standard Telematics Subscription, Radio with Bluetooth, Ride Control , Reversing Fan	M0285-P11-C14	1	7,590.43	7,590.43
High Flow Hydraulics	M0285-R03-C03	1	1,851.21	1,851.21
Roller Suspension Undercarriage	M0285-R21-C13	1	1,226.10	1,226.10
17.7" Multi-Bar Tracks	M0285-R09-C05	1	584.24	584.24
86" Severe Duty Bucket	7326128	1	2,137.88	2,137.88
Bolt-On Cutting Edge, 86"	7296449	1	450.00	450.00
Rear Camera Kit	7329670	1	1,191.18	1,191.18
Side Light Kit	7256348	1	455.46	455.46
Total for T770 T4 Bobcat Compact Track Loader 44				75,566.74

	Quote Total - USD	75,566.74
	Dealer P.D.I.	300.00
	Tariff Surcharge	1,328.80
	Freight Charges	1,350.00
	Destination Charges	156.00
	Dealer Assembly Charges	850.00
	Charges	
	<i>LO PRO LED BECAON INSTALLED ON KEY POWER</i>	450.00
	Trade-In	
	<i>BOBCAT S300 SKID LOADER WITH DIRT BUCKET</i>	-20,000.00
	Sales total before Taxes	60,001.54
	Taxes	0.00
	Quote Total - USD	60,001.54

Notes:
Pricing is Sourcewell Contract # 020223-CEC

Customer acceptance:
Quotation Number:: **RB1188623**

Purchase Order:_____

Authorized Signature:

Print:_____ Sign:_____

Date:_____ Email:_____ Tax Exempt: Y ☐ / N ☐



Quotation Number: **RB1143727**

Quote Sent Date: **Apr 23, 2025**

Expiration Date: **May 23, 2025**

Prepared By: **Randy Barto**

Phone: 612-282-7038

Email: randy_b@lanoequip.com

Customer

CITY OF MINNETRISTA G01180

7701 COUNTY ROAD 110W

MINNETRISTA, MN, 55364

Contact

Dealer

Lano Equipment, Inc., Loretto, MN

23580 HIGHWAY 55

Loretto, MN, 55357

Item Name	Item Number	Quantity	Price Each	Total
T76 T4 Bobcat Compact Track Loader	M0371	1	59,240.06	59,240.06
Standard Equipment: 74.0 HP Tier 4 V2 Bobcat Engine Auxiliary Hydraulics: Variable Flow Backup Alarm Bob-Tach Bobcat Interlock Control System (BICS) Controls: Selectable Joysticks (SJC) Cylinder Cushioning - Lift, Tilt Engine/Hydraulic Performance De-rate Protection Glow Plugs (Automatically Activated)		Horn Lift Arm Support Lift Path: Vertical Lights, Front and Rear LED Operator Cab Includes: Vinyl Adjustable Suspension Seat, Top and Rear Windows, Parking Brake, Seat Bar and Seat Belt Roll Over Protective Structure (ROPS) meets SAE-J1040 and ISO 3471 Falling Object Protective Structure (FOPS) meets SAE-J1043 and ISO 3449, Level I; (Level II is available through Bobcat Parts) Parking Brake: Spring Applied, Pressure Released (SAPR) Solid Mounted Carriage with 4 Rollers Tracks: Rubber, 12.6" Wide Telematics - Machine IQ - 2-year Basics Warranty: 2 years, or 2000 hours whichever occurs first		
Deluxe Package	M0371-P11-C12	1	10,322.69	10,322.69
<i>Included:</i> Deluxe Package:, Clear Side Auto HVAC Cab, Integrated Bluetooth Radio, Adjustable Heated Cloth Air Ride Seat, Power Bob-Tach, Solid Undercarriage, 7" Touch Display, Premium and Side LED Lights, Keyless Start, Two-Speed Travel, 7- Pin Attachment Control, Dual Direction Bucket Positioning, Rear Camera, Sound Reduction, 3yr Machine IQ Health & Security Subscription				
5-Link Torsion Suspension Undercarriage	M0371-R21-C13	1	1,721.90	1,721.90
17.7" Multi Bar Track	M0371-R09-C05	1	1,742.00	1,742.00
High-Flow Hydraulics	M0371-R03-C03	1	1,906.82	1,906.82
80" Severe Duty Bucket	7326129	1	2,037.56	2,037.56
Bolt-On Cutting Edge, 80"	6718008	1	400.00	400.00
Side Light Kit - 5 to 7-inch Display	7387670	1	142.35	142.35
Total for T76 T4 Bobcat Compact Track Loader				77,513.38
		Quote Total - USD		77,513.38

	Dealer P.D.I.	200.00
	Tariff Surcharge	1,392.57
	Freight Charges	1,675.00
	Destination Charges	152.00
	Dealer Assembly Charges	255.00
	Trade-In	
	<i>BOBCAT S300 SKID LOADER WITH DIRT BUCKET</i>	-20,000.00
	Sales total before Taxes	61,187.95
	Taxes	0.00
	Quote Total - USD	61,187.95

Notes:
PRICING APPLIED TO QUOTE - Sourcewell Contract # 020223-CEC CITY OF MINNETRISTA SOURCEWELL ACCOUNT # 29792

Customer acceptance:
Quotation Number:: **RB1143727**

Purchase Order:_____

Authorized Signature:

Print:_____ Sign:_____

Date:_____ Email:_____ Tax Exempt: Y ☐ / N ☐

Ziegler Inc.



230188-01

Apr 17, 2025

CITY OF MINNETRISTA PUBLIC WORKS
7701 COUNTY ROAD 110 W
MINNETRISTA, MN 55364
ATTN: GARY PETERS

Dear Gary,

We would like to thank you for your interest in our company and our products, and are pleased to quote the following for your consideration.

New Caterpillar Model: 255 Compact Track Loader (High Flow, High Pressure)

Pricing per MNDOT Contract #242476 Release T-631(5)

We wish to thank you for the opportunity of quoting on your equipment needs. This quotation is valid for 30 days, after which time we reserve the right to re-quote. If there are any questions, please do not hesitate to contact me.

Sincerely,

Tom Rossez
Territory Manager

New Caterpillar Model: 255 Compact Track Loader (High Flow, High Pressure)

Standard Equipment

POWERTRAIN

Cat C2.8T turbocharged diesel engine
-Gross horsepower per ISO 14396
74.2 hp (55.3 kW)
-Electric fuel priming pump
-Glow plugs starting aid
-Liquid cooled, direct injection
Air cleaner, dual element, radial seal
S-O-S sampling valve, hydraulic oil
Ecology drain - coolant
Filter, hydraulic supply, cartridge type
Filter, hydraulic return, cartridge type

UNDERCARRIAGE

Torsion Suspension (4 independent
torsion axles)
Two speed travel

HYDRAULICS

Selectable control pattern - ISO or H
Electro/hydraulic implement control
Electro/hydraulic hydrostatic
transmission control

ELECTRICAL

Work Tool Electrical Harness
Heavy duty battery
-includes battery disconnect with
lockout feature
12 volt electrical system
85 ampere alternator
LED work lights
Auto reverse lights

OPERATOR ENVIRONMENT

Operator warning system indicators:
-Air filter restriction
-Alternator output
-Armrest raised / operator out of seat
-Engine coolant temperature
-Engine oil pressure
-Glow plug activation
-Hydraulic supply filter restriction
-Hydraulic oil temperature
-Park brake engages
-Engine emission system
(where applicable)
Control interlock system, when operator
leaves seat or armrest raised:
-Hydraulic system disables
-Hydrostatic transmission disables
-Parking brake engages
ROPS cab, tilt up
FOPS, Level I
Color LCD monitor:
-Creep speed control
-Drive response adjustment
-Implement response adjustment
-Drive Power Priority adjustment

Filter, canister type, engine oil
Filter, canister type, fuel
and water separator
Radiator / hydraulic oil
cooler (side-by-side)
Spring applied, hydraulically released,
parking brakes
Hydrostatic transmission
Lockable fuel cap
Auto engine idle

Integrated tie downs on track
frame (4)

Speed sensor guarding
Heavy duty flat faced quick disconnects
with integrated pressure release lever

Switch backlighting
Interior LED dome light
Backup alarm
Electrical outlet, beacon
Courtesy lighting, exterior
Automatic Work light notification flash
when parking brake is released

-Date, Time, Units, and brightness
settings
-Multi-operator Anti-theft Security
System & Monitoring
-Maintenance schedule and reminders
-Event and Diagnostic Code monitoring
-Smart Technology, enables use of
Smart Attachments
Gauges: fuel level, hour meter,
hydraulic temperature, battery
voltage, tachometer.
Cell Phone Storage Pocket
Cup Holder
Ergonomic contoured armrest
Independently adjustable, seat
mounted joystick controls.
Top and rear windows
Floormat
Headliner
Interior rear view mirror
Horn
Hand (dial) throttle, electronic
12 volt power port
Rear window breaker hammer

-Language selection (x32)

FRAMES

Lift linkage, vertical path

Chassis, one piece welded

Machine tie down points (9)

Removable panels for machine

OTHER STANDARD EQUIPMENT

Steel engine door with replaceable louvers

Engine door - lockable

Extended life antifreeze (-37C, -34F)

Work tool attachment coupler

frame cleanout

Support, lift arm

Steel rear and front bumpers, welded

Fuel fill, machine right hand side

Hydraulic oil level sight gauge

Radiator coolant level sight gauge

Radiator expansion bottle

Cat ToughGuard TM hose

Hydraulic demand cooling fan

MACHINE SPECIFICATIONS

REF #	DESCRIPTION	LIST PRICE
586-0258	255 05A COMPACT TRACK LOADER	\$88,010.00
	Available for Europe, AM-N, Puerto Rico, Turkey, Israel, South Korea, Columbia and Chile.	
	LANE 2 - AVAILABLE FROM SANFORD FACTORY	
	LANE 3 - AVAILABLE FROM SANFORD FACTORY.	
	Meets EU Stage V and U.S. EPA Tier 4 Final emission standards.	
594-1466	TRACK,RUBBER,400MM(15.7 IN)BAR	\$955.00
586-0092	GUARDING / SEALING PKG, (HD1)	\$675.00
590-1211	FUEL, ELECTRIC PRIMING	\$630.00
642-3004	IDLER WHEELS, TRIPLE FLANGE	\$1,360.00
592-6357	RIDE CONTROL, NONE	\$0.00
579-2312	REAR LIGHTS	\$0.00
613-1924	SEAT BELT, 2"	\$0.00
643-7208	CERTIFICATION ARR, P65	\$0.00
585-9582	INSTRUCTIONS, ANSI, USA	\$0.00
594-2212	HEATER, ENGINE COOLANT, 120V	\$260.00
593-7244	DOOR, CAB, POLYCARBONATE	\$284.00
651-8304	CAB PACKAGE, ULTRA	\$15,650.00
594-1962	INTEGRATED RADIO	\$680.00
652-8377	PRODUCT LINK, CELLULAR PLE643	\$1,104.00
	TOTAL LIST PRICE	\$109,608.00
	TOTAL CORPORATE DISCOUNT (30.2% OF LIST)	(\$33,102.00)
	TOTAL CONFIGURED PRICE	\$76,506.00
421-8926	SERIALIZED TECHNICAL MEDIA KIT	\$0.00
0P-0210	PACK, DOMESTIC TRUCK	\$0.00
643-1300	SHIPPING/STORAGE PROTECTION	\$274.00
0P-9003	LANE 3 ORDER	\$0.00
	TOTAL NET ITEMS	\$274.00
	PREP AND FREIGHT	\$1,200.00
	2 YEAR/2,000 HOUR PREMIER WARRANTY	\$0.00
643-5220	BUCKET-IND PERF 80", BOCE	\$2,441.00
	WIRE HARNESS ADAPTERS FOR (2) BOBCAT ATTACHMENTS	\$1,000.00
	TOTAL POST FACTORY ITEMS	\$4,641.00
	TOTAL MACHINE SELL PRICE	\$81,421.00

SELL PRICE	\$81,421.00
LESS GROSS TRADE ALLOWANCE	(\$17,000.00)
NET BALANCE DUE	\$64,421.00
BALANCE	\$64,421.00

TRADE-INS

Model	Make	Serial Number	Year	Trade Allowance
S300	Bobcat (US)	531115611	2007	\$17,000.00

WARRANTY

Standard Warranty: 2 Year / 2,000 Hour Standard Warranty

F.O.B/TERMS: SHAKOPEE

PAYMENT TERMS: NET BALANCE DUE 10 DAYS FROM RECEIPT OF INVOICE

Ziegler Inc.



230190-01

Apr 17, 2025

CITY OF MINNETRISTA PUBLIC WORKS
7701 COUNTY ROAD 110 W
MINNETRISTA, MN 55364
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Pricing per MNDOT Contract #242476 Release T-631(5)

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Sincerely,

Tom Rossez
Territory Manager

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Standard Equipment

POWERTRAIN

Cat C2.8T turbocharged diesel engine
-Gross horsepower per ISO 14396
74.2 hp (55.3 kW)
-Electric fuel priming pump
-Glow plugs starting aid
-Liquid cooled, direct injection
Air cleaner, dual element, radial seal
S-O-S sampling valve, hydraulic oil
Ecology drain - coolant
Filter, hydraulic supply, cartridge type
Filter, hydraulic return, cartridge type

UNDERCARRIAGE

Torsion Suspension (4 independent torsion axles)
Two speed travel

HYDRAULICS

Selectable control pattern - ISO or H
Electro/hydraulic implement control
Electro/hydraulic hydrostatic transmission control

ELECTRICAL

Work Tool Electrical Harness
Heavy duty battery
-includes battery disconnect with lockout feature
12 volt electrical system
85 ampere alternator
LED work lights
Auto reverse lights

OPERATOR ENVIRONMENT

Operator warning system indicators:
-Air filter restriction
-Alternator output
-Armrest raised / operator out of seat
-Engine coolant temperature
-Engine oil pressure
-Glow plug activation
-Hydraulic supply filter restriction
-Hydraulic oil temperature
-Park brake engages
-Engine emission system (where applicable)
Control interlock system, when operator leaves seat or armrest raised:
-Hydraulic system disables
-Hydrostatic transmission disables
-Parking brake engages
ROPS cab, tilt up
FOPS, Level I
Color LCD monitor:
-Creep speed control
-Drive response adjustment
-Implement response adjustment

Filter, canister type, engine oil
Filter, canister type, fuel and water separator
Radiator / hydraulic oil cooler (side-by-side)
Spring applied, hydraulically released, parking brakes
Hydrostatic transmission
Lockable fuel cap
Auto engine idle

Integrated tie downs on track frame (4)

Speed sensor guarding
Heavy duty flat faced quick disconnects with integrated pressure release lever

Switch backlighting
Interior LED dome light
Backup alarm
Electrical outlet, beacon
Courtesy lighting, exterior
Automatic Work light notification flash when parking brake is released

-Date, Time, Units, and brightness settings
-Multi-operator Anti-theft Security System & Monitoring
-Maintenance schedule and reminders
-Event and Diagnostic Code monitoring
-Smart Technology, enables use of Smart Attachments
Gauges: fuel level, hour meter, hydraulic temperature, battery voltage, tachometer.
Cell Phone Storage Pocket
Cup Holder
Ergonomic contoured armrest
Independently adjustable, seat mounted joystick controls.
Top and rear windows
Floormat
Headliner
Interior rear view mirror
Horn
Hand (dial) throttle, electronic
12 volt power port

-Drive Power Priority adjustment
 -Language selection (x32)

FRAMES

Lift linkage, vertical path
 Chassis, one piece welded
 Machine tie down points (9)
 Removable panels for machine

OTHER STANDARD EQUIPMENT

Steel engine door with replaceable
 louvers
 Engine door - lockable
 Extended life antifreeze (-37C, -34F)
 Work tool attachment coupler

Rear window breaker hammer

frame cleanout
 Support, lift arm
 Steel rear and front bumpers, welded
 Fuel fill, machine right hand side

Hydraulic oil level sight gauge
 Radiator coolant level sight gauge
 Radiator expansion bottle
 Cat ToughGuard TM hose
 Hydraulic demand cooling fan

MACHINE SPECIFICATIONS

REF #	DESCRIPTION	LIST PRICE
586-0258	255 05A COMPACT TRACK LOADER	\$88,010.00
	Available for Europe, AM-N, Puerto Rico, Turkey, Israel, South Korea, Columbia and Chile.	
	LANE 2 - AVAILABLE FROM SANFORD FACTORY	
	LANE 3 - AVAILABLE FROM SANFORD FACTORY.	
	Meets EU Stage V and U.S. EPA Tier 4 Final emission standards.	
644-6320	CAB PACKAGE, PRO PLUS	\$10,320.00
586-0092	GUARDING / SEALING PKG, (HD1)	\$675.00
642-3004	IDLER WHEELS, TRIPLE FLANGE	\$1,360.00
594-1466	TRACK,RUBBER,400MM(15.7 IN)BAR	\$955.00
592-6357	RIDE CONTROL, NONE	\$0.00
579-2312	REAR LIGHTS	\$0.00
593-7243	DOOR, CAB, GLASS	\$145.00
613-1924	SEAT BELT, 2"	\$0.00
643-7208	CERTIFICATION ARR, P65	\$0.00
585-9582	INSTRUCTIONS, ANSI, USA	\$0.00
594-2212	HEATER, ENGINE COOLANT, 120V	\$260.00
590-1211	FUEL, ELECTRIC PRIMING	\$630.00
594-1962	INTEGRATED RADIO	\$680.00
652-8377	PRODUCT LINK, CELLULAR PLE643	\$1,104.00
	TOTAL LIST PRICE	\$104,139.00
	TOTAL CORPORATE DISCOUNT (30.2% OF LIST)	(\$31,450.00)
	TOTAL CONFIGURED PRICE	\$72,689.00
421-8926	SERIALIZED TECHNICAL MEDIA KIT	\$0.00
643-1300	SHIPPING/STORAGE PROTECTION	\$274.00
643-4940	SEA, HIGH FLOW, CTL-SSL	\$1,820.00
	TOTAL NET ITEMS	\$2,094.00
	PREP AND FREIGHT	\$1,200.00
	2 YEAR/2,000 HOUR PREMIER WARRANTY	\$0.00
643-5220	BUCKET-IND PERF 80", BOCE	\$2,441.00
	WIRE HARNESS ADAPTERS FOR (2) BOBCAT ATTACHMENTS	\$1,000.00
	TOTAL POST FACTORY ITEMS	\$4,641.00
	TOTAL MACHINE SELL PRICE	\$79,424.00

SELL PRICE	\$79,424.00
LESS GROSS TRADE ALLOWANCE	(\$17,000.00)
NET BALANCE DUE	\$62,424.00
BALANCE	\$62,424.00

TRADE-INS

Model	Make	Serial Number	Year	Trade Allowance
S300	Bobcat (US)	531115611	2007	\$17,000.00

WARRANTY

Standard Warranty: 2 Year / 2,000 Hour Standard Warranty

F.O.B/TERMS: SHAKOPEE

PAYMENT TERMS: NET BALANCE DUE 10 DAYS FROM RECEIPT OF INVOICE

RESOLUTION NO. 56-25

**A RESOLUTION APPROVING THE PURCHASE OF A BOBCAT T770
TRACK MACHINE FROM LANO EQUIPMENT**

WHEREAS, the City received the lowest quote from Lano Equipment in the amount of \$60,001.54 for one 2025 Bobcat T770 Track Loader;

WHEREAS, the purchase of this piece of equipment was budgeted for in the 2025 Capital Improvement Plan and is within the budgeted amount of \$80,000.00;

NOW THEREFORE, BE IT RESOLVED by the City Council of Minnetrista that they approve the purchase of 2025 Bobcat T770 Track Loader for the Public Works department.

This resolution was adopted by the City Council of the City of Minnetrista on the 2nd day of June, 2025, by a vote of _____ Ayes and _____ Nays.

Mayor Lisa Whalen

ATTEST:

City Clerk Ann Meyerhoff