

CITY OF MINNETRISTA



CITY COUNCIL AGENDA ITEM

Subject: Approve purchase for replacement of ditch flail mower

Prepared By: Gary Peters, Public Works Director

Meeting Date: January 21, 2026

Issue:

The Street Department needs to replace the flail mower used for ditch mowing.

Background/History/Overview:

When the City Council approved the 2026 Capital Improvement Plan (CIP) Equipment Fund, it included the purchase of a new flail mower for the Street Department. Public Works currently mows approximately 90 miles of roadside ditches once per month during the growing season. This new flail mower will replace the current 2020 Berti flail mower. This flail mower was originally purchased to use on the smaller Kubota tractor purchased in 2014 for ditch mowing. This mower is an agricultural use mower and was planned for replacement every 6 years due to the rough service use during ditch mowing. It was replaced in 2020 and is now scheduled for replacement in 2026.

In 2025, the City purchased a larger tractor for ditch mowing and Public Works decided to use the old Berti mower until the 6-year replacement schedule came due. Now that the mower is to be replaced, and the City owns a larger tractor for ditch mowing, Public Works looked at getting a mower designed for the rigors of roadside ditch mowing. The Diamond brand mower was chosen for several reasons. It has the best reputation in the industry for durability, low maintenance and parts availability. Staff feels that the service life of this new flail mower will be 10-15 years based on the experience of staff members that have used and maintained them in other cities. This includes the Public Works Director.

The Public Works Director contacted Minnesota Equipment, the vendor where the new tractor was purchased, to discuss what mower would be best suited to fit this tractor. Staff meet with reps from both Minnesota Equipment and Diamond Mowers for a discussion, and it was determined that a Diamond 75" side mount flail mower and 102" offset rear flail mower would be the best option. This is a drastic change from the present rear only flail mower. Currently, Public Works must make two passes on every roadside ditch, and with the new dual mowers, only one pass would be needed. This saves time and fuel.

Mission Statement:

The City of Minnetrista will deliver quality services in a cost effective and innovative manner and provide opportunities for a high quality of life while protecting natural resources and maintaining a rural character.

A quote was requested from Minnesota Equipment only for this mower. They are the MN State Cooperative Purchasing Program (State Bid) vendor for Diamond Mowers. Another vendor could have been contacted, but since this is a state bid item, all the pricing would be the same. The quotation for the new mowing package is \$63,347.00, which includes transportation to the Diamond Mower facility, all installation and delivery back to the City Public Works. A copy of the quote is attached.

Fiscal Impact:

In the 2026 CIP Equipment Fund, \$75,000.00 was estimated for the replacement of this flail mower. The total purchase cost is below this estimate. The old Berti Flail mower will be placed on the GovDeals.com auction site. The purchase of this new flail mower system for the Public Works Streets Department will be paid out of the approved 2026 CIP Equipment Fund.

Recommended City Council Action:

Motion to approve Res No. 12-26 for the purchase of a 2026 Diamond Mower flail mowing system from Minnesota Equipment in Rogers, MN at a cost of \$63,347.00.

Mission Statement:

The City of Minnetrista will deliver quality services in a cost effective and innovative manner and provide opportunities for a high quality of life while protecting natural resources and maintaining a rural character.

Quote Id: 33398325

Prepared For:
CITY OF MINNETRISTA



Prepared By: **Shane Fisher**

Minnesota Equipment, Inc.
13725 Main Street
Rogers, MN 55374

Tel: 763-428-4107
Mobile Phone: 763-204-1171
Fax: 763-428-2700
Email: shanefisher@mnequip.com

Date: 04 September 2025

Offer Expires: 30 September 2025

Confidential

Quote Summary

Prepared For

CITY OF MINNETRISTA
 7701 COUNTY ROAD 110 W
 MINNETRISTA, MN 55364
 Business: 612-799-8113
 Email: GARYPETERS@CI.MINNETRISTA.MN.US

Prepared By

Shane Fisher
 Minnesota Equipment, Inc.
 13725 Main Street
 Rogers, MN 55374
 Phone: 763-428-4107
 Mobile: 763-204-1171
 shanefisher@mnequip.com

Quote Id: 33398325
Created On: 04 September 2025
Last Modified On: 04 September 2025
Expiration Date: 30 September 2025

Equipment Summary	Selling Price	Qty	=	Extended
DIAMOND 75" Side Mount Flail Mower, 102" Offset 3-Point Hitch Flail Mower and Q-Link Front 3-point Pump Adap	\$ 63,347.00	X 1	=	\$ 63,347.00
Equipment Total				\$ 63,347.00
Trade In Total				\$ 0.00

Quote Summary

Equipment Total	\$ 63,347.00
Trade In	
SubTotal	\$ 63,347.00
Est. Service Agreement Tax	\$ 0.00
Total	\$ 63,347.00
Balance Due	\$ 63,347.00

Selling Equipment

Quote Id: 33398325

Customer: CITY OF MINNETRISTA

DIAMOND 75" Side Mount Flail Mower, 102" Offset 3-Point Hitch Flail Mower and Q-Link Front 3-point Pump Adap				
				Selling Price \$ 63,347.00
Hours:	0			
Stock Number:				
Code	Description	Qty	Unit	Extended
1		1	\$ 63,347.00	\$ 63,347.00
Dealer Attachments				
1	75" Side Mount Flail Mower - includes electric dual travel lock, pump & grill guard, and hydraulic cooling package	1	\$ 0.00	\$ 0.00
1	102" Offset 3-Point Hitch Flail Mower	1	\$ 0.00	\$ 0.00
1	Q-Link Front 3-point Pump Adapter - for use with Cat II front 3-pt hitch and 1,000 rpm PTO shaft	1	\$ 0.00	\$ 0.00
1	Hydraulic Quick Coupler Boom Head Kit - hydraulic quick couplers on the boom arm and two sets of hydraulic quick couplers	1	\$ 0.00	\$ 0.00
Dealer Attachments Total				\$ 0.00
Suggested Price				\$ 63,347.00
Customer Discounts				
Customer Discounts Total			\$ 0.00	\$ 0.00
Total Selling Price				\$ 63,347.00

RESOLUTION NO. 12-26

**RESOLUTION APPROVING THE PURCHASE OF A 2026
DIAMOND MOWERS FLAIL MOWER SYSTEM**

WHEREAS, the City received the lowest quote through the MN State Cooperative Purchasing Program (State Bid) from Minnesota Equipment of Rogers, MN in the amount of \$63,347.00 for one 2026 Diamond Mowers flail mowing system;

WHEREAS, the purchase of this equipment was budgeted for in the 2026 Capital Improvement Plan (CIP) Equipment Fund and is within the budgeted amount of \$75,000.00;

NOW, THEREFORE, BE IT RESOLVED, BY THE CITY COUNCIL OF THE CITY OF MINNETRISTA, that they approve the purchase of one 2026 Diamond Mowers flail mowing system from Minnesota Equipment for the Public Works Street Department at a price of \$63,347.00.

This resolution was adopted by the City Council of the City of Minnetrista on the 21st day of January 2026, by a vote of _____ Ayes and _____ Nays.

Mayor Lisa Whalen

ATTEST:

Ann Meyerhoff, City Clerk