

# CITY OF MINNETRISTA



## CITY COUNCIL AGENDA ITEM

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**Subject:** Re-Approve purchase for replacement of Public Works skid loader

**Prepared By:** Gary Peters, Public Works Director

**Meeting Date:** June 16, 2025

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### **Issue:**

The approved replacement skid steer loader purchase agreement has errors that were corrected and for complete transparency, now needs re-approval from the City Council.

### **Overview:**

At the June 2, 2025 city council meeting, the Public Works Director presented an agenda item for the purchase of a new rubber tracked Bobcat skid steer loader from Lano Equipment for the public works department. This rubber tracked skid steer loader was to replace an aging wheeled Bobcat skid steer loader. The Council voted to accept Resolution 56-25 with a vote of 5-0.

When looking over the final purchase agreement with Lano Equipment, the Public Works Director noticed that there was a missing line item and an additional fee on the agreement that should not have been there and was missed by him before presenting this to the city council.

The missing line item was the 60-Month/2000 Hour Full Extended Warranty – a “bumper-to-bumper” warranty. Bobcat skid steer units come standard with a 24-Month/2000 Hour Full Extended Warranty. The Public Works Staff requested to add the warranty extension due to all the electronics and sensors on the new machine and felt that if something failed after the warranty period, the cost of repair could be high. The Public Works Director contacted Lano Equipment and asked them to get this added to a new quote. The new quote was submitted and again, the Public Works Director noticed an error. The quoted price for the 60-Month/2000 Hour Full Extended Warranty was \$3,000.00 dollars. Upon checking the listed Sourcewell allotted cost for this warranty, it was found that it should be \$2,280.00. Lano Equipment was notified about the price difference, and the error was corrected.

During the warranty item discussion, the additional fee that was identified was questioned as well. This fee was a tariff surcharge at a cost of \$1,328.00. The public Works Director asked if this machine was to be built/assembled for the city or if it was already built and waiting for delivery. He then stated that if it was sitting on a lot waiting to be shipped, the city should have to pay the tariff charge since this machine was most likely built/assembled before the tariffs were in place. If it is going to be built/assembled or in

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The City of Minnetrista will deliver quality services in a cost effective and innovative manner and provide opportunities for a high quality of life while protecting natural resources and maintaining a rural character.

production now, then he agreed that the tariff should be paid. After an email conversation, Lano Equipment removed the tariff surcharge.

**Fiscal Impact:**

The original quoted price for the Bobcat T770 rubber tracked skid steer loader was \$60,001.54. Once the full extended warranty price was adjusted and added, along with the removal of the tariff surcharge, the new quoted price is \$60,952.74 (after the \$20,000.00 trade-in value of the city's old Bobcat S300 skid steer loader). The purchase of this new skid steer loader will be paid for from the 2025 Stormwater Capital Improvement Plan (CIP) Equipment fund.

**Recommended City Council Action:**

Motion to approve Res No. 62-25 for the purchase of a Bobcat T770 Rubber Tracked Skid Steer Loader from Lano Equipment of Loretto, MN for a total price of \$60,952.74.

**Mission Statement:**

The City of Minnetrista will deliver quality services in a cost effective and innovative manner and provide opportunities for a high quality of life while protecting natural resources and maintaining a rural character.



Quotation Number: **RB1230548**

Quote Sent Date: **Jun 12, 2025**

Expiration Date: **Jul 12, 2025**

Prepared By: **Randy Barto**

Phone: 612-282-7038

Email: randy\_b@lanoequip.com

Customer

**CITY OF MINNETRISTA G01180**

7701 COUNTY ROAD 110W

MINNETRISTA, MN, 55364

Contact

Dealer

**Lano Equipment, Inc., Loretto, MN**

23580 HIGHWAY 55

Loretto, MN, 55357

Item Name	Item Number	Quantity	Price Each	Total
<b>T770 T4 Bobcat Compact Track Loader 44</b>	M0285	1	59,431.01	59,431.01
<b>Standard Equipment:</b> 92 HP Turbo Tier 4 Diesel Engine Air Intake Heater (Automatically Activated) Auxiliary Hydraulics: Variable Flow Backup Alarm Bob-Tach Bobcat Interlock Control System (BICS) Controls: Hand and Foot (Manual) Cylinder Cushioning - Lift, Tilt Engine/Hydraulic Systems Shutdown Glow Plugs (Automatically Activated)		Horn Instrumentation: Engine Temp and Fuel Gauges, Hourmeter, RPM and Warning Indicators Lift Arm Support Lift Path: Vertical Lights, Front & Rear Operator Cab Includes: Adjustable Suspension Seat, Top & Rear Windows, Seat Bar, Seat Belt Roll Over Protective Structure (ROPS) meets SAE-J1040 & ISO 3471 Falling Object Protective Structure (FOPS) meets SAE-J1043 & ISO 3449, Level I; (Level II is available through Bobcat Parts) Parking Brake: Spring Applied, Pressure Released (SAPR) Solid Mounted Carriage with 5 Rollers Tracks: Rubber, 17.7" wide Warranty: 2 years, or 2000 hours whichever occurs first		
<b>Selectable Joystick Controls (SJC)</b>	M0285-R01-C04	1	649.23	649.23
<b>Deluxe Package</b> <i>Included:</i> Deluxe Package: Enclosed HVAC Cab, Adjustable Heated Cloth Air Ride Seat, Power Bob-Tach, Keyless Ignition, Deluxe Display, Standard Lights, 7-Pin Attachment Control, Single Direction Bucket Positioning, Two-Speed Travel, Telematics - Machine IQ, 2yr Standard Telematics Subscription, Radio with Bluetooth, Ride Control, Reversing Fan,	M0285-P11-C14	1	7,590.43	7,590.43
<b>High Flow Hydraulics</b>	M0285-R03-C03	1	1,851.21	1,851.21
<b>Roller Suspension Undercarriage</b>	M0285-R21-C13	1	1,226.10	1,226.10
<b>17.7" Multi-Bar Tracks</b>	M0285-R09-C05	1	584.24	584.24
<b>86" Severe Duty Bucket</b>	7326128	1	2,137.88	2,137.88
<b>Bolt-On Cutting Edge, 86"</b>	7296449	1	450.00	450.00
<b>Rear Camera Kit</b>	7329670	1	1,191.18	1,191.18
<b>Side Light Kit</b>	7256348	1	455.46	455.46
<b>60 Month/2000 Hour Full Extended</b>	9986213	1	2,280.00	2,280.00

<b>Warranty</b>				
	Total for T770 T4 Bobcat Compact Track Loader 44			77,846.74
		Quote Total - USD		77,846.74
		Dealer P.D.I.		300.00
		Tariff Surcharge		0.00
		Freight Charges		1,350.00
		Destination Charges		156.00
		Dealer Assembly Charges		850.00
		Charges		
		<i>LO PRO LED BECAON INSTALLED ON KEY POWER</i>		450.00
		Trade-In		
		<i>BOBCAT S300 SKID LOADER WITH DIRT BUCKET</i>		-20,000.00
		Sales total before Taxes		60,952.74
		Taxes		0.00
		<b>Quote Total - USD</b>		<b>60,952.74</b>

**Notes:**

Pricing is Sourcewell Contract # 020223-CEC

<b>Customer acceptance:</b> Quotation Number:: <b>RB1230548</b>		Purchase Order:_____	
<b>Authorized Signature:</b>			
Print:_____		Sign:_____	
Date:_____		Email:_____ Tax Exempt: Y <input type="checkbox"/> / N <input type="checkbox"/>	



Quotation Number: **RB1188623**

Quote Sent Date: **May 13, 2025**

Expiration Date: **Jun 12, 2025**

Prepared By: **Randy Barto**

Phone: 612-282-7038

Email: randy\_b@lanoequip.com

Customer

**CITY OF MINNETRISTA G01180**

7701 COUNTY ROAD 110W

MINNETRISTA, MN, 55364

Contact

Dealer

**Lano Equipment, Inc., Loretto, MN**

23580 HIGHWAY 55

Loretto, MN, 55357

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<b>Deluxe Package</b> <i>Included:</i> Deluxe Package:, Enclosed HVAC Cab, Adjustable Heated Cloth Air Ride Seat, Power Bob-Tach, Keyless Ignition, Deluxe Display, Standard Lights, 7-Pin Attachment Control, Single Direction Bucket Positioning, Two-Speed Travel, Telematics - Machine IQ, 2yr Standard Telematics Subscription, Radio with Bluetooth, Ride Control , Reversing Fan	M0285-P11-C14	1	7,590.43	7,590.43
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Total for T770 T4 Bobcat Compact Track Loader 44				75,566.74

	Quote Total - USD	75,566.74
	Dealer P.D.I.	300.00
	Tariff Surcharge	1,328.80
	Freight Charges	1,350.00
	Destination Charges	156.00
	Dealer Assembly Charges	850.00
	Charges	
	<i>LO PRO LED BECAON INSTALLED ON KEY POWER</i>	450.00
	Trade-In	
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**Notes:**  
Pricing is Sourcewell Contract # 020223-CEC

**Customer acceptance:**  
Quotation Number:: **RB1188623**

Purchase Order:\_\_\_\_\_

**Authorized Signature:**  
  
Print:\_\_\_\_\_ Sign:\_\_\_\_\_

Date:\_\_\_\_\_ Email:\_\_\_\_\_ Tax Exempt: Y ☐ / N ☐

**RESOLUTION NO. 62-25**

**A RESOLUTION APPROVING THE PURCHASE OF A BOBCAT T770  
RUBBER TRACKED SKID STEER LOADER FROM LANO EQUIPMENT**

**WHEREAS**, the City received the lowest quote from Lano Equipment in the amount of \$60,952.74 for one 2025 Bobcat T770 Rubber Tracked Skid Steer Loader;

**WHEREAS**, the purchase of this piece of equipment was budgeted for in the 2025 Capital Improvement Plan and is within the budgeted amount of \$80,000.00;

**NOW THEREFORE, BE IT RESOLVED** by the City Council of Minnetrista that they approve the purchase of 2025 Bobcat T770 Rubber Tracked Skid Steer Loader for the Public Works Stormwater Department.

This resolution was adopted by the City Council of the City of Minnetrista on the 16<sup>th</sup> day of June, 2025, by a vote of \_\_\_\_\_ Ayes and \_\_\_\_\_ Nays.

\_\_\_\_\_  
Mayor Lisa Whalen

ATTEST:

\_\_\_\_\_  
City Clerk Ann Meyerhoff