

**CITY OF MINNETRISTA**

**REQUEST FOR CITY COUNCIL  
ACTION/DISCUSSION**

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**Subject:** Squad Computer Replacement Request

**Prepared By:** Craig Squires, Director of Public Safety

**Meeting Date:** Feb 16<sup>th</sup> 2026

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Staff have identified the need to replace the Police Department's squad-mounted computers. The current computers contain technology dating back to 2015, with the newest unit purchased in 2019. Staff have been advised by Hennepin County IT that these computers are now too outdated to receive software updates. Additionally, Action Fleet—our agency's vendor for squad car outfitting—advises that the typical replacement cycle for squad computers is four to five years. Based on these factors, replacement of the current squad computers is necessary.

In anticipation of this need, \$50,000 was allocated in the budget for squad computers, including docking systems, mounts, and installation.

Equipment Research and Selection

Staff researched several computer platforms to determine the best option for patrol operations. Many law enforcement agencies across the United States, including some neighboring departments, utilize Panasonic Toughbooks. During this research, staff found the following:

Action Fleet installs many Panasonic Toughbook systems and docking equipment, and staff have observed these setups in use.

Panasonic has an established reputation for product durability, longevity, and reliable customer service.

The Toughbook's laptop platform is preferred over our current tablet-style computers. Toughbooks can be easily removed from squad cars and used in booking areas, court, training, hospitals and other agency facilities.

**Mission Statement:**

The City of Minnetrista will deliver quality services in a cost effective and innovative manner and provide opportunities for a high quality of life while protecting natural resources and maintaining a rural character.

### Additional Computer Request

Staff also recommend purchasing one additional computer beyond those installed in squad cars. This computer would be placed in the squad room to provide access to dispatch information in the PD. Hennepin County sometimes sends non-emergency calls directly to squad computers rather than broadcasting them over the radio. A squad room computer will help ensure no calls or messages are missed and will provide real-time visibility into dispatch activity, incoming officer messages, and neighboring agency call details.

This additional computer would also be available for investigators to use outside the PD and could also be removed for use in unmarked supervisor squads to support incident command operations. Currently, no unmarked squads have computers installed.

### Pricing and Vendor Quotes

Staff learned that Panasonic prices all commercial and government computer sales through regional sales representatives. Despite this, staff obtained quotes from vendors, including CDW-G, Telrepc, and Tough Rugged Laptops.

CDW-G provided the lowest quote. Estimated costs for the computers, required hardware, and installation are as follows:

Panasonic Toughbook 55 i5 (computer, docking system, mount, installation): \$46381.33

This option falls below the \$50,000 budgeted amount, allowing flexibility for minor price fluctuations.

### Recommendation

Staff request approval to purchase and install nine (9) Panasonic Toughbook i5 computers with docking systems with:

Eight (8) installed in marked squad vehicles, and

One (1) designated for the squad room, investigations, and incident command use.

This purchase will modernize the Department's squad computer fleet and comes in below the approved budget.

### **Mission Statement:**

The City of Minnetrista will deliver quality services in a cost effective and innovative manner and provide opportunities for a high quality of life while protecting natural resources and maintaining a rural character.

**Recommended City Council Action:** Motion to approve Squad Computer Replacements

Does Recommended Action meet City Mission Statement?  Yes  No

Does Recommended Action meet City Goals/Priorities?  Yes  No

Explain:

**Mission Statement:**

The City of Minnetrista will deliver quality services in a cost effective and innovative manner and provide opportunities for a high quality of life while protecting natural resources and maintaining a rural character.



Thank you for choosing CDW. We have received your quote.

Hardware      Software      Services      IT Solutions      Brands      Research Hub

# QUOTE CONFIRMATION

**C GRIGGS,**

Thank you for considering CDW•G for your technology needs. The details of your quote are below. **If you are an eProcurement or single sign on customer, please log into your system to access the CDW site.** You can search for your quote to retrieve and transfer back into your system for processing.

For all other customers, click below to convert your quote to an order.

[Convert Quote to Order](#)

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
PTJF012	2/11/2026	PANASONIC WITH GPS	2538268	<b>\$29,074.66</b>

### QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
<a href="#">Panasonic Desktop Docking Station for TOUGHBOOK 55</a> Mfg. Part#: FZ-VEB551U Contract: Minnesota AEPA-026D S&L Gov & Hi-Ed GOV ONLY (026-D)	1	5770547	\$409.74	\$409.74
<a href="#">Panasonic CF-AA5713A2M - power adapter - 100 Watt</a> Mfg. Part#: CF-AA5713A2M UNSPSC: 39121006 Contract: Minnesota AEPA-026D S&L Gov & Hi-Ed GOV ONLY (026-D)	1	5765212	\$84.25	\$84.25
<a href="#">Panasonic Toughbook 55 - 14" - Intel Core i5 - 1345U - 16 GB RAM - 512 GB S</a> Mfg. Part#: FZ-55JV401BM Operating System: Windows 11 Pro CPU: Intel Core i5-1345U (up to 4.7GHz) Display: 14.0" FHD 1000 nit Gloved Multi Touch Memory (RAM): 16GB Storage: 512GB SSD OPAL Wireless: 4G EM7595, Wi-Fi 6E, Bluetooth, Dedicated GPS, Dual Pass (Ch1:GPS/Ch2:WWAN) Webcam & Mic: Mic and Infrared 2MP Webcam Other: TPM 2.0, AMT Battery: Standard Battery Keyboard: Backlit Emissive Keyboard Contract: Minnesota AEPA-026D S&L Gov & Hi-Ed GOV ONLY (026-D)	9	8238243	\$3,175.63	\$28,580.67

**SUBTOTAL**      \$29,074.66

**SHIPPING** \$0.00  
**SALES TAX** \$0.00  
**GRAND TOTAL** **\$29,074.66**

PURCHASER BILLING INFO	DELIVER TO
<b>Billing Address:</b> CITY OF MINNETRISTA PUBLIC SAFETY 7701 COUNTY ROAD 110 W MINNETRISTA, MN 55364-9552 <b>Phone:</b> (952) 446-1131 <b>Payment Terms:</b> VISA	<b>Shipping Address:</b> CITY OF MINNETRISTA PUBLIC SAFETY 7701 COUNTY ROAD 110 W MINNETRISTA, MN 55364-9552 <b>Phone:</b> (952) 446-1131 <b>Shipping Method:</b> DROP SHIP-GROUND
	<b>Please remit payments to:</b>  CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515



**Sales Contact Info**

**Bracha Ganz** | (877) 371-4023 | [bracha.ganz@cdw.com](mailto:bracha.ganz@cdw.com)

LEASE OPTIONS			
FMV TOTAL	FMV LEASE OPTION	BO TOTAL	BO LEASE OPTION
\$29,074.66	\$840.26/Month	\$29,074.66	\$959.17/Month

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

Why finance?

- Lower Upfront Costs. Get the products you need without impacting cash flow. Preserve your working capital and existing credit line.
- Flexible Payment Terms. 100% financing with no money down, payment deferrals and payment schedules that match your company's business cycles.
- Predictable, Low Monthly Payments. Pay over time. Lease payments are fixed and can be tailored to your budget levels or revenue streams.
- Technology Refresh. Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.
- Bundle Costs. You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We know your challenges and understand the need for flexibility.

General Terms and Conditions:

This quote is not legally binding and is for discussion purposes only. The rates are estimate only and are based on a collection of industry data from numerous sources. All rates and financial quotes are subject to final review, approval, and documentation by our leasing partners. Payments above exclude all applicable taxes. Financing is subject to credit approval and review of final equipment and services configuration. Fair Market Value leases are structured with the assumption that the equipment has a residual value at the end of the lease term.

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This order is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdw.com/content/terms-conditions/product-sales.aspx>  
For more information, contact a CDW account manager.

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**Action Fleet, LLC**  
 11133 86th Avenue North  
 Maple Grove, MN 55369  
 763.391.6688  
 www.actionfleet.us  
 cs@actionfleet.us

**Quote**

FOB: Quote # Q3136  
 Sales Person: D Date: **2/10/2026**  
**Due Date: 9/5/2025**  
 Terms: **Net 30**  
 P.O. Number:  
 Vehicle Info:

**Bill To**

MINNETRISTA POLICE DEPT  
 7651 COUNTY RD 110 W  
 MINNESTRISTA, MN 55364

**Ship To**

MINNETRISTA POLICE DEPT  
 7651 COUNTY RD 110 W  
 MINNESTRISTA, MN 55364

Item	Description	Qty	Unit Price	Amount
LABORI	INSTALLATION LABOR HOURS	2.5	115.00	287.50T
MP	MISCELLANEOUS PARTS INCLUDES WIRE, CONNECTORS, FUSES, FUSE HOLDERS, ETC. optional if clearance is needed to clear the dash due to larger computer	1	20.00	20.00T
GAM7160200112	MONGOOSE XE 12" MOTION ATTACHMENT	1	621.54	621.54T
MISC	DS-PAN-435N-2 HAVIS DOCK AND POWER SUPPLY FOR PANASONIC 55 WITH DUAL RF PASSTHRU Swap existing tablet and keyboard out with new docking station, power supply and rf cabling connections	1	1,234.29	1,234.29T
Special order parts are subject to a restocking charge of up to 30% and shipping charges back to the manufacturer. Special order parts include push bumpers and wraps, partitions, seats, window guards, door panels, consoles and accessories. Special order lights, beacons, light bars, docking stations and organizers/storage units are non-returnable.		<b>Subtotal</b>		<b>\$2,163.33</b>
		<b>Sales Tax (0.0%)</b>		<b>\$0.00</b>
Customer's Acceptance Signature		<b>Total</b>		<b>\$2,163.33</b>
<b>THANK YOU! We appreciate your business.</b>				