



AMERICAN NATIONAL
LEASING COMPANY®
You need it. We lease it.

ANLC Governmental Lease Purchase Quote
City of Mission Police Department
May 20, 2026

	3 yr with \$1 Buyout	4 yr with \$1 Buyout	5 yr with \$1 Buyout
2026 Chevrolet Silverado Custom Short Box 4X4 Trail Boss			
Purchase from Sames Laredo Chevrolet	\$53,659.05	\$53,659.05	\$53,659.05
+ UCC Equipment Filing Charge	\$0.00	\$0.00	\$0.00
+ ANLC documentation fee	\$150.00	\$150.00	\$150.00
- Down payment (or trade in's)	\$0.00	\$0.00	\$0.00
Total per unit	\$53,809.05	\$53,809.05	\$53,809.05
<i>Estimated Start Date 06/01/26</i>			
2027 Payment #1	\$19,955.37	\$15,361.82	\$12,611.00
2028 Payment #2	\$19,955.37	\$15,361.82	\$12,611.00
2029 Payment #3	\$19,955.37	\$15,361.82	\$12,611.00
2030 Payment #4		\$15,361.82	\$12,611.00
2031 Payment #5			\$12,611.00
Annual Payment Total: 3 Vehicle	\$59,866.11	\$46,085.45	\$37,833.00
Residual Purchase:	\$1.00	\$1.00	\$1.00
Bank qualified rate	5.53%	5.53%	5.53%

X3 Vehicle
"
"
"
"
"
Per Year
for 5 Yrs.

Note: Bank Qualified Rate subject to change. Rate is good for 30 days.

RE: Quote for 5 Year Finance Purchase on Vehicles

From Lau, Brandon <Brandon.Lau@frostbank.com>
Date Thu 6/4/2026 8:45 AM
To Reynaldo Perez <asstchiefperez@missiontexas.us>
Cc Virginia Passamentt <vpassamentt0741@missiontexas.us>

Morning Asst. Chief,

Thanks for reaching out to Frost. Below is an indication of what the current rates are for our vehicle/equipment financing arrangements. For a formal and binding proposal, we'll need to complete an underwriting analysis on the City. I can start that process with your go ahead.

5-year term = 4.70% to 5.30%

rates assume a tax exempt bank qualified status

Brandon Lau

Assistant Vice President | Rio Grande Valley Public Finance
Frost – Banking, Investments, Insurance
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brandon.lau@frostbank.com | www.frostbank.com

From: Reynaldo Perez <asstchiefperez@missiontexas.us>
Sent: Wednesday, June 3, 2026 5:31 PM
To: Lau, Brandon <Brandon.Lau@frostbank.com>
Cc: Virginia Passamentt <vpassamentt0741@missiontexas.us>
Subject: [EXTERNAL] Quote for 5 Year Finance Purchase on Vehicles

Good afternoon,

I was advised to contact you by our Assistant City Manager, Andy Garcia, in regard to obtaining a quote to finance 3 vehicles on a 5-year finance agreement. Our City Manager, is wanting to know what the rate quote would be for this future purchase. I have attached the quote from Sames Chevrolet on the vehicles. If you have any questions, please let me know.

Thank You

Asst. Chief Reynaldo Perez
Mission Police Department
1200 E 8th Street
Mission, TX 78572

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