

BID NAME/NUMBER: Service

Administrative Co.

OPEN DATE: March 06, 2024 2:00 PM CST



Vendor Name:	Grupo Telco, LLC	Netsync Network Solutions	JSJ Rodriguez Inc., dba Telepro Communications
Street address:	2427 W. Expressway	1224 East Jasmine Ave., Ste. B	12005 N. Bryan Rd.
City, State:	Mission, TX 78572	McAllen, TX 78501	Mission, TX 78572
Phone:	(956) 279-1878	(866) 974-5959	(956) 618-2360
Fax:		(713) 664-9964	
Contact:	Medardo Perez	Karl Houston	Daniel Backhaus, Sr. Project Estimator
Email:	med@grupotelcollc.com	dasaenz@netsync.com	daniel@teleprocommunications.com

	Part #	Description	Qty	Cost per Item	Cost	Amount Ineligible	Cost per Item	Cost	Amount Ineligible	Cost per Item	Cost	Amount Ineligible
Aruba 6300M Switch or Equivalent	R8S91A	ARUBA 6300M 48SR5 CL8/CL6 2P50G 2P10G	5	29900	\$149,500.00		2767.95	\$13,839.75		\$5,817.30	\$29,086.50	
	JL087A#ABA	ARUBA X372 54VDC 1050W PS	10	990	\$9,900.00		553.55	\$5,535.50		\$1,597.32	\$15,973.20	
	J9152D	ARUBA 10G SFP+ LC LRM 220M MMF XCVR	10	890	\$8,900.00		211.85	\$2,118.50		\$350.51	\$3,505.10	
	J4858D	Aruba 1G SFP LC SX 500M OM2 MMF	5	398	\$1,990.00		106.45	\$532.25		\$127.15	\$635.75	
	R0M46A	ARUBA 50G SFP56 TO SFP56 0.65M DAC CBL	5	895	\$4,475.00		22.43	\$112.15		\$119.26	\$596.30	
	Q9Y80AAE	ARUBA CENTRAL 63/38XX F 5YR E-STU	5	3975	\$19,875.00		779.49	\$3,897.45		\$884.54	\$4,422.70	
		Aruba 5 year warranty	5	2980	\$14,900.00		Included with Meraki Licensing			\$0.00	\$0.00	
		Installation and Configuration	N/A		\$14,950.00		Included as a total for the project			\$1,087.50		
Aruba 635 AP or Equivalent	R7J28A	Aruba AP-635 (US) AP	10	1948	\$19,480.00		288.53	\$2,885.30		\$492.52	\$4,925.20	
	Q9Y60AAE	HPE Aruba Central Ap Fnd 5-Year Sub E-Stu	10	890	\$8,900.00		135.47	\$1,354.70		\$190.90	\$1,909.00	
	Q9G69A	Aruba AP-MNT-MP10-B AP mount bracket 10-	1	590	\$590.00		Included with AP			\$70.28	\$70.28	
	R3J19A	Aruba AP-MNT-E AP mount bracket individual E: wall-box	4	398	\$1,592.00		Included with AP			\$12.83	\$51.32	

		Aruba 5 year warranty	10	780	\$7,800.00		Included with Meraki Licensing			\$0.00	\$0.00
		Installation and Configuration	N/A		\$5,978.00		Included as a total for the project			\$2,037.50	
Aruba 1430 Switch or Equivalent	R8R46A	Aruba Instant On 1430 8G Class4 PoE 64W Switch	30	395	\$11,850.00		\$293.70	\$8,811.00		\$280.21	\$8,406.30
		No installation									
Eaton 5PX UPS or Equivalent	5PX3000RT G2	Eaton 5PX G2 UPS, 2U, 3000 VA, 3000 W	4	3950	\$15,800.00		787.14	\$3,148.56		\$2,159.99	\$8,639.96
		Installation and Configuration	N/A		\$5,750.00		Included as a total for the project				\$395.00
		Total Equipment Cost			\$275,552.00		\$42,235.16			\$78,221.61	
		Total Installation Cost			\$26,678.00		\$13,984.60			\$3,520.00	
		Total Project Cost			\$302,230.00		\$56,219.76			\$81,741.61	
		Total Amount Ineligible									
(Lowest Project Cost/ Project Cost Being Evaluated) x Maximum No. of Available Points = Final Score			9				50			34	

**** Shaded areas have been corrected mathematically on extensions**

Please Note: Netsync has quoted other substitute items and noted that Warranty and Installation are included in Project Cost.
Please Note: Telepro indicated an amount of \$0.00 for Warranty



PROPOSAL NAME/NUMBER: 24-265-03-06 / E-Rate Program Administered by Universal Service
Administrative Co.
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DESCRIPTION of FORMS:				
Solicitation Signed		Yes	Yes	Yes
Terms & Conditions Included		Yes	Partial	Yes
Schedule of Subfirm(s)/Subconsultant(s)		Yes	Yes	Yes
Non-Collusive		Yes	Yes	Yes
Addenda(s)		None	None	None
Gen. Business Questionare		Yes	Yes	Yes
References		Yes	Yes	Yes
CIQ				
Price Proposal		Yes	Yes	Yes

Please Note: