

		Contract ID	BUYBOARD CONTRACT NO. 725-24
Opportunity Owner	Marcus Collier	Quote Number	00085067
Payment Terms	50% deposit, 50% Net 30 from Ship Date-contingent on credit approval	Quote Name	G7537 - Mission, TX - CWV Park (not BABA)
Shipping Terms	Prices are FOB Origin	Quote Date	2/19/2026
		Quote Expiration Date	4/30/2026
		Est. Lead Time	Within 6 Weeks
Bill To Name	City of Mission, TX	Ship To Name	City of Mission, TX - Parks and Recreation
Bill To	1201 East 8th St Mission, Texas 78572 United States	Ship To	721 North Bryan Road Mission, Texas 78572 United States

Shipping estimated; final cost determined on day of shipping and added to invoice.

Shipping fees do not include offloading at the delivery site. It is the customer's responsibility to arrange for any necessary equipment or personnel to unload the shipment upon arrival.

Fonroche is not in charge of or responsible for utility lines. Fonroche positions its lights on each layout to provide the proper photometric results. It is solely the responsibility of the customer to do their own due diligence in cooperation with the local utility to determine easement/spacing requirements from the utility lines, as well as any other requirements of the local utility.

Beware of Fraud: Any advance payment request will only be made on the basis of a proforma invoice sent by Fonroche Lighting America.

Fonroche Model Number	Fonroche Product Description	Price System	Quantity	Amount
[T54-CK16B-4K-T3] [P190F-2P]HW-MC-Fixture Color: Black POLE: 20Ft. Round Tapered Pole-Direct Burial-1-4 FT Arm --Pole Color: Black	SmartLight Assembly with 624Wh-24V NiMH Battery , special extreme temperature (from -40F to +158F), 1 x 190W solar module with Top of Pole assembly and Intelligent management/control system. Provisioned for Single Fixture configuration. Single Essential (Formerly CK16B) Fixture -Color Temp 4K -Dist. Type T3-Fixture Color: Black. Power Assembly color is black. Mount: High wind and enhanced marine coating. 20Ft. Round Tapered Pole-Direct Burial-1-4 FT Arm --Pole Color is Black 8 Year Warranty All Night Lighting 365 Days a Year - Full Battery Replacement Assumes No Shading Assumes little or no snow 10 Degrees Tilt 100% =27 Watts worst case conditions.T-PM: 4 hrs. @100% T-N (Balance of night) @30% T-AM: 1 hrs. @100%	USD 3,346.00	17.00	USD 56,882.00
[T54-CK16B-4K-T4] [P190F-3P]HW-MC-Fixture Color: Black POLE: 20Ft. Round	SmartLight Assembly with 936Wh-24V NiMH Battery , special extreme temperature (from -40F to +158F), 1 x 190W solar module with Top of Pole assembly and Intelligent management/control system. Provisioned for Single Fixture configuration. Single Essential (Formerly CK16B) Fixture -Color Temp 4K -Dist. Type T4-Fixture Color: Black. Power Assembly color is black. Mount: High wind and enhanced marine coating. 20Ft. Round Tapered Pole-Direct Burial-1-4 FT Arm --Pole Color is Black 8 Year Warranty All Night Lighting 365 Days a Year - Full Battery Replacement Assumes No Shading Assumes little or no snow	USD 3,974.00	1.00	USD 3,974.00

Tapered Pole-Direct Burial-1-4 FT Arm --Pole Color: Black	10 Degrees Tilt 100% =37 Watts worst case conditions.T-PM: 4 hrs. @100% T-N (Balance of night) @30% T-AM: 1 hrs. @100%			
GATEWAY	Fonroche Connect Gateway enables optional wireless networking and customer portal access. With long-range LoRA communication, you can connect one or more SmartLight Projects for monitoring and reporting. Communications included, NO MONTHLY FEES. *Requires 3G/4G/5G*	USD 1,388.00	1.00	USD 1,388.00

Total Line Items	USD 62,244.00
Programming,Pkg, Ship & Handling Est.	USD 7,223.00
Quote Total	USD 69,467.00

This quotation is subject to the following terms and conditions

Seller's Terms and Conditions of Sale in effect on the date of this order shall apply to this quote and are hereby incorporated by reference. Seller's Terms and Conditions of Sale may be viewed at <https://www.fonrochesolarlighting.com/about-us/terms/>.

Pricing is based on Fonroche Lighting America's Standard Terms & Conditions and any additional terms stipulated herein. It is the Representative's responsibility to convey these terms to the customer. Without prior written approval from Fonroche Lighting America's Sales Director, any deviation from these terms may constitute a change in this pricing at the time of order.

Additional notes:

Pricing includes an 8-year non-prorated warranty that covers parts and labor.

The part lifespans are as follows:

- Battery - 10 to 12 years
- Light fixture - 20 years
- Solar panel - 30 years

Here are today's prices on those parts:

- Battery - \$873
- Light fixture - \$219
- Solar panel - \$589