

PROPOSAL NAME/NUMBER: 22-320-04-25 WAN P2P Leased Fibers



OPEN DATE: April 25, 2022 2:00 PM CST

### Evaluator

Abram Ramirez	Claudia Barajas	David Flores

Proposer	Rating	Points	Rating	Points	Rating	Points	Average
<b>Smartcom Telephone, LLC.</b> 600 Ash Avenue McAllen, TX 78501	Acceptable		Acceptable		Acceptable		
<b>Sec. A. General Quality and Adequacy of Response: (10 Points max)</b>	Acceptable	10	Acceptable	10	Acceptable	8	
<b>Sec. B. Organization, Personnel, and Experience: (15 Points max)</b>	Acceptable	15	Acceptable	15	Acceptable	13	
<b>Sec. C. Capacity to Perform (15 Points max)</b>	Acceptable	15	Acceptable	15	Acceptable	14	
<b>Sec. D. Project Lead Time (10 Points max)</b>	Acceptable	10	Acceptable	10	Acceptable	8	
<b>Sec. E. Price Proposal (50 Points max)</b>	Acceptable	50	Acceptable	50	Acceptable	40	
<b>Total Score</b>		100		100		83	94.33

#### Notes:

**Strengths:** (AB) Well organized and easy to understand. Experience with Municipalities in the Rio Grande Valley. Organization Technical Proposal Network Infrastructure. 24 hour Support and Escalation Procedures to include President. Very competitive pricing and 0% 1st and 2nd year renewal at the end of service period. (CB) Detailed information; Vendor in business for more than 20 years. Shows capabilities to work with. 24hr Support. (DF) 0% renewable options first two years

**Weaknesses:** ()

**Comments:** (AR) Reputable Company 10-90 Days Lead Time is reasonable based on services being requested. (DF) \$98,236 Initial Cost , \$75,036 Recurring Cost