

PROPOSAL NAME/NUMBER: 25-002-10-23 / Security Guard Services



N DATE: October 23, 2024 2:00 PM CST

### Evaluator

**Assist. Chief Rey  
Perez**

**Assist. Chief Ted  
Rodriguez**

**Lt. David Meza**

Proposer	Rating	Score	Rating	Score	Rating	Score	Average	Notes:
<b>MLG Protection Services</b>	<b>Acceptable</b>		<b>Acceptable</b>		<b>Acceptable</b>			
<b>Sec. A. Responsiveness of Proposal: (15 points max)</b>	Acceptable	15	Acceptable	10	Acceptable	15		<b>Strengths: (RP)</b> Has been in business in the RGV for over 9 yrs. Has over 350 employees(Guards), Local deployment; <i>Disclosed Qualifications &amp; Experience of the company &amp; capabilities the guards can perform.</i> ; Appears to be a very reputable company; <i>Very reasonable cost for security services</i> <b>(TR)</b> The documents have all the relevant information and Provided a complete & thorough proposal.; <i>Proposer did provide all technical capabilities and continuance education. Additional, proposer also mad all documents available for similar services provided;</i> Proposer has enough staff to ensure that the services required are able to be met. <i>The fees are clearly stipulated on the proposal</i> <b>(DM)</b> Has Multiple Large Contracts with local corporations and school districts, Locally owned, currently contracted with COM; <i>Owner has Law Enforcement training &amp; experience;</i> Proposer is knowledgeable with current city needs & trends;
<b>Sec. B. Organization, Personnel, Experience and Performance History: (20 Points max)</b>	Acceptable	20	Not Acceptable	10	Acceptable	17		
<b>Sec. C. Capacity to Perform (15 Points max)</b>	Acceptable	15	Not Acceptable	10	Acceptable	15		
<b>Sec. D. Cost Proposal (50 Points max)</b>	Acceptable	50	Acceptable	25	Acceptable	45		
<b>Total Score</b>	100		55		92		82.33	<b>Weaknesses: (DM)</b>  <b>Comments: () (DM)</b> States to have over 300 plus employees/guards, <i>Has sufficient personell to fulfill demands;</i> fixed fee form attached \$13.50 hrly;

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<b>BLSS, LLC.</b>		<b>Acceptable</b>		<b>Unacceptable</b>		<b>Acceptable</b>			
Sec. A. Responsiveness of Proposal: (15 points max)	Acceptable	12	Not Acceptable	0	Acceptable	10			<b>Strengths:</b> (RP) (TR) No documentation provided. <i>No information provided on capabilities.</i> ; (DM) owners are current law enforcement officers-are knowledgeable in current crime trends & in civil liability issues. Training to security staff provided by off duty Edinburg PD
Sec. B. Organization, Personnel, Experience and Performance History: (20 Points max)	Acceptable	10	Not Acceptable	2	Acceptable	10			<b>Weaknesses:</b> (RP) Did not list of Municipalities(if any) similar to the City of Mission & References are owners, co-workers. No other references from clients, other than Mission CISD.; <i>Price is slightly higher than other proposals. Yealy renewals are also slightly higher. Does not mention organizations structure.</i> (TR) No documentation about services @ any other site. (DM) company has only been in operation one year; <i>Company has only 1yr in operation;</i>
Sec. C. Capacity to Perform (15 Points max)	Acceptable	10	Not Acceptable	2	Acceptable	7			
Sec. D. Cost Proposal (50 Points max)	Acceptable	30	May be Acceptable	5	Acceptable	40			
<b>Total Score</b>	62		9		67			46.00	<b>Comments:</b> (RP) (TR) See attached backup (DM) Proposer has basic knowledge of work that needs to be done, is currently contracting with MCISD; <i>Company is currently providing Security Service to MCISD; An example of fixed hourly rate for armed/unarmed guards as attached (\$21 hrly)</i>
<b>Clandestin Group, Inc.</b>		<b>Potentially Acceptable</b>		<b>Potentially Acceptable</b>		<b>Unacceptable</b>			
Sec. A. Responsiveness of Proposal: (15 points max)	Acceptable	10	May be Acceptable	2	Acceptable	10			<b>Strengths:</b> (TR) Propser has disclose technical capabilities; (DM) Proposer states they Design Security Officer Training program catered to specific client needs, they offer services for city halls, municipal buildings, etc.; <i>Propser claims 5 yrs in the security guard industry, under this company name.</i>
Sec. B. Organization, Personnel, Experience and Performance History: (20 Points max)	Acceptable	10	May be Acceptable	5	May be made Acceptable	7			<b>Weaknesses:</b> (RP) Not locally based. (TR) No local office or personnel; (DM) Company is not located locally (Katy, TX);
Sec. C. Capacity to Perform (15 Points max)	Acceptable	8	May be Acceptable	5	Acceptable	8			
Sec. D. Cost Proposal (50 Points max)	Acceptable	20	May be Acceptable	10	Acceptable	25			
<b>Total Score</b>	48		22		50			40.00	<b>Comments:</b> (DM) Proposer states to have 13 yrs in the armed security industry, can provide services from small business to corporations.; <i>They need to provide specific qualifications &amp; experience of his personel and his company. Also, must provide specific technical capabilities to the company;</i> Proposer has current contracts with several businesses, nothing for any Municipality. States that the company has 13 yrs of armed security experience. Company has 21 Guards <i>Example of hourly rate is provided. \$26 unarmed/ \$28 Armed</i>

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<b>OPS Inc Security Services</b>	<b>Unacceptable</b>		<b>Potentially Acceptable</b>		<b>Acceptable</b>			
Sec. A. Responsiveness of Proposal: (15 points max)	Not Acceptable	5	May be Acceptable	2	Acceptable	12		<b>Strengths: (TR)</b> Proposer uses advanced technology such as geo-tagging and real time reporting; <b>(DM)</b> Proposer lists small Bio on key company employees to include education, training and certifications.;
Sec. B. Organization, Personnel, Experience and Performance History: (20 Points max)	Not Acceptable	5	May be Acceptable	3	Acceptable	10		<b>Weaknesses: (RP)</b> This Security Company is based out of California & headquarters in Houston. Does not specify how the security officers will be deployed to Mission. <i>OPS Inc. is operating in California &amp; proposal does not indicate or provide alist of Municipalities in TX that they are providing service to.</i> <b>(TR)</b> Company is based out of CA, this could have different standards than the TX.; <i>Did not see any City of Municipality that is being protected by the proposer in the state of TX.</i> ; The fees are much higher than other rates. <b>(DM)</b> Did not see anywhere stating of similar municipalitees in which they have provided security services. Appears to have no experience in City Building Security Services. <i>Proposal does not state of any business or corporations in which this company is currently providing services to in Texas, company is not locally based.;</i>
Sec. C. Capacity to Perform (15 Points max)		5	Acceptable	5	May be made Acceptable	6		
Sec. D. Cost Proposal (50 Points max)	Not Acceptable	0	May be Acceptable	3	Acceptable	35		
<b>Total Score</b>	15		13		63		30.33	<b>Comments: (RP)</b> Fees are higher than other proposals. <b>(DM)</b> Did not see anywhere on the proposal stating experience in Municipal Security Guard Svcs.; <i>Fixed fee proposal is attached \$38.85 Hrly</i>
<b>CJC Security &amp; Investigations, LLC.</b>	<b>Unacceptable</b>		<b>Unacceptable</b>		<b>Unacceptable</b>			
Sec. A. Responsiveness of Proposal: (15 points max)	Not Acceptable	0	Not Acceptable	0	Not Acceptable	0		<b>Strengths: (DM)</b>
Sec. B. Organization, Personnel, Experience and Performance History: (20 Points max)	Not Acceptable	0	Not Acceptable	0	Not Acceptable	0		<b>Weaknesses: (DM)</b> Notes to be in Business only 2 yrs, Also, Fails to document any major projects where security was done;
Sec. C. Capacity to Perform (15 Points max)	Not Acceptable	0	Not Acceptable	0	Not Acceptable	0		
Sec. D. Cost Proposal (50 Points max)	Not Acceptable	5	May be Acceptable	0	Acceptable	40		
<b>Total Score</b>	5		0		40		15.00	<b>Comments: (RP)</b> Proposer did not provide any understanding of work to be performed. <i>Proposer did not submit any information about the company's qualifications and experience.</i> ; No information provided on personnel to perform job duties.; <i>Although cost proposal is reasonable, no other company information was provided.</i> <b>(DM)</b> No Documentation on Said proposal to support far understanding of the work to be performed; <i>No documentation of personnel qualifications or experience, no documentation provided on any technical or experience in Municipal Security Svcs.</i> ; Fails to provide any supporting documentation on company its understanding of services involved; <i>Attached is fixed fee of \$13.50 hrly.</i>