



**Kinloch**  
**Equipment & Supply, Inc.**

P.O. Box 4919  
Pasadena, TX 77502  
Tel: 713.473.6213 Fax: 713.473.7858  
Toll Free: 800.231.6929

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A graphic consisting of two grey diagonal lines pointing downwards from a central point, with a vertical orange and white dashed line in the center, resembling a road sign or a stylized 'M' shape.

**MILE AFTER MILE<sup>SM</sup>**  
**Turnkey Leasing**  
**Solution**

**For The City of Mission**



CITY OF  
**MISSION**



As an alternative to the traditional equipment acquisition model, we offer a turnkey “cradle to grave” equipment acquisition and operation solution that achieves the best of both worlds.....high productivity and low cost of ownership and operation. We call this program **Mile After Mile™**.

We are pleased to offer our proposal based on the Elgin RegenX 1 truck mounted regenerative air sweeper. Elgin is the longest tenured manufacturer of sweepers in North America as well as being the market leader. The single engine design eliminates:

- Maintaining two engines
- Complex aftertreatment system and maintenance
- Untimely auxiliary engine regenerations
- Cost exposure resulting from “missed” auxiliary engine regenerations
- Cumbersome belt tensioning systems
- Auxiliary engine noise and vibration

The RegenX 1 features:

- **Roll-off Dump Height with 50° Dump Angle and 8 Cubic Yard Hopper**
  - Avoid double-handling, driving back to the facility to dump, and environmental ground-dumping restrictions.
- **Incredibly Easy to Clean**
  - Simple hopper – rounded corners and external self-dumping dust separator
  - Easy-access washout doors for dust separator and pickup head
  - Cable-controlled drop-down screens standard
- **Easy to Service**
  - Easy to access components with locations determined by experienced service technicians.
  - Bolt-on wear parts wherever possible (dust separator, hopper inlet, etc.)
- **Reliability**
  - Better cleanout and easier serviceability
  - Highly efficient dust separator and large screen surface area reduce carryover and sand blasting.
  - Overall simple design – fewer moving parts, more uptime

Essentially, this is what this program offers:

- New and Unused Equipment built to the attached specifications.
- A four (4) year bumper-to-bumper warranty for both the truck chassis and sweeper
- All repairs & maintenance included (except brooms)
- Guaranteed minimum 95% equipment availability supported by free of charge loaner equipment in the event of protracted downtime

This again is designed to offer a low, fixed cost of operation and a correspondingly high level of equipment availability. This yields a lower cost of ownership per productive hour which will be explained and quantified later in this proposal.

This program is offered as a four (4) year lease with your choice of monthly or annual payments, a balloon payment at the end of the term with a guaranteed repurchase amount from Kinloch Equipment & Supply equivalent to the amount of the balloon payment resulting in net zero out of pocket to the City of Mission.

**ACQUISITION OPTIONS**

Model	RegenX 1
Debris Body Capacity	8 Cubic Yards
Water Tank Capacity	265 Gallons
Debris Conveyance System	Regenerative Air
Brooms	Dual 42" Side Brooms
Capital Cost	\$324,840/Each
<b>Mile After Mile™ Program</b>	
Four (4) Year Bumper to Bumper Warranty	Included in Payment
Four (4) Year Repair & Maintenance Agreement	Included in Payment
Free Loaner Equipment	Included in Payment
<b>Payment Schedule</b>	
Four (4) Annual Payments of	\$73,463/Each
<b>OR</b>	
Forty-Eight (48) Monthly Payments of	\$6,293/Each
Upon the conclusion of the four (4) year lease term, the City of Mission has first option to purchase this equipment for \$159,723/each. The City of Mission is under no obligation to exercise this option and can opt to return the equipment to Kinloch Equipment & Supply, Inc. with no further financial obligation.	

**COST PER PRODUCTIVE HOUR**

Assumptions:

- 8 hours in a normal single shift workday.
- 52 weeks in a year equals 2,080 normal work hours.
- ~10 days per year (80 hours) of Federal holidays.
- Net 2,000 normal work hours per year or 8,000 total hours over four (4) year program term.
- Minimum of 95% guaranteed equipment availability equates to a minimum of 7,600 available hours of use over the four (4) year program term.

<b>Payment Frequency</b>	<b>Cost Per Productive Hour</b>
Annual	\$38.66
Monthly	\$39.75

Under Texas Transportation Code Chapter 502, street sweepers are exempt from the requirement of titling, registering and plating in the State of Texas. As such, our proposal has made no such provisions or accommodations to provide these non-mandated services.



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Prices quoted herein are in accordance with Sourcewell Cooperative Purchasing Contract # 093021-ELG. City of Mission Member # 99270.

Prices quoted herein are firm until February 29, 2024.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Daniel J. Federico'.

Daniel J. Federico  
Sales Manager

SIGNED BY:

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Date: \_\_\_\_\_