

PROPOSAL NAME/NUMBER: 22-320-04-25 WAN P2P Leased Fibers



OPEN DATE: April 25, 2022 2:00 PM CST

Evaluator		
Abram Ramirez	Claudia Barajas	David Flores

Proposer	Abram Ramirez		Claudia Barajas		David Flores		Average
	Rating	Points	Rating	Points	Rating	Points	
Smartcom Telephone, LLC. 600 Ash Avenue McAllen, TX 78501	Acceptable		Acceptable		Acceptable		
Sec. A. General Quality and Adequacy of Response: (10 Points max)	Acceptable	10	Acceptable	10	Acceptable	8	94.33
Sec. B. Organization, Personnel, and Experience: (15 Points max)	Acceptable	15	Acceptable	15	Acceptable	13	
Sec. C. Capacity to Perform (15 Points max)	Acceptable	15	Acceptable	15	Acceptable	14	
Sec. D. Project Lead Time (10 Points max)	Acceptable	10	Acceptable	10	Acceptable	8	
Sec. E. Price Proposal (50 Points max)	Acceptable	50	Acceptable	50	Acceptable	40	
Total Score		100		100		83	

Notes:

<p>Strengths: (AB) Well organized and easy to understand. Experience with Municipalities in the Rio Grande Valley. Organization Technical Proposal Network Infrastructure. 24 hour Support and Escalation Procedures to include President. Very competitive pricing and 0% 1st and 2nd year renewal at the end of service period. (CB) Detailed information; Vendor in business for more than 20 years. Shows capabilities to work with. 24hr Support. (DF) 0% renewable options first two years</p>
<p>Weaknesses: ()</p>
<p>Comments: (AR) Reputable Company 10-90 Days Lead Time is reasonable based on services being requested. (DF) \$98,236 Initial Cost , \$75,036 Recurring Cost</p>