



WATER SCIENCE

polydyne.snf.com

October 13, 2022

Peter Geddes  
Procurement Director  
City of Mission  
1201 E. 8<sup>th</sup> Street  
Mission, TX 78572

**SUBJECT: Contract Renewal Proposal – Bid No. 22-005-10-14 – Liquid Polymer for the Public Works  
Department North & South Water Treatment Plants**

Dear Mr. Geddes,

Polydyne Inc. would like to thank you for your interest in a one-year renewal of the above-referenced agreement. However, since the inception of the above-referenced Agreement, we have experienced significant manufacturing cost increases due to high demand on and tight supply of both raw materials and transportation services as well as drastic increases in production costs. Please find attached recent price increase notices from SNF Holding Company, Polydyne Inc.'s parent company.

Regarding raw materials, an all-time record demand for finished polymers coupled with a tight global supply of raw materials has driven the cost of these raw materials rapidly higher.

In accordance with the terms of our Agreement, effective November 15, 2022 through November 14, 2023, Polydyne Inc. proposes to supply FBS 588C at the adjusted unit price of \$0.65/Lb.

We thank you for your business and look forward to continuing our valued partnership. If you have any questions, please feel free to contact Marcus Ortiz, Technical Sales Representative, at (281) 633-6086.

Sincerely,

Boyd Stanley  
Sr. Vice-President

Attachments



**BID NAME/NUMBER:** 22-005-10-14 / Liquid Polymer for Water Treatment Plants

**OPEN DATE:** October 14, 2021 2:00 PM CST

<b>Vendor Name:</b>	Univar USA	Polydyne, Inc.
<b>Street address:</b>	8201 S. 212th	One Chemical Plant Road
<b>City, State:</b>	Kent, WA 98032-1994	Riceboro, GA 31323
<b>Phone:</b>	(253) 872-5000	(800) 848-7659
<b>Fax:</b>	(253) 572-5041	(912) 880-2078
<b>Contact:</b>	Rosie Holiday	Boyd Stanley, Sr. VP
<b>Email:</b>	muniteam-west@univar.com	Bids@Polydyneinc.com

DESCRIPTION:	UOM	EST. QTY	Unit Price	Ext. Price	Unit Price	Ext. Price
1 Liquid Polymer for Water Treatment Plants	lbs.	300,000	No Bid	No Bid	\$0.600	\$180,000.00
L P Deliver Days after receipt of Purchase Order					10 - 15 days	
<b>ADDENDUMS</b>					None	
L P 1st. Year renewal					8.0%	
L P 2nd. Year renewal					8.0%	

Apparent Lowest Responsible Bidder for Liquid Polymer for WTP:  
Polydyne, Inc.

NOTE: Univar did not submit a bid