CITY OF MISSION

CITY COUNCIL AGENDA ITEM & RECOMMENDATION SUMMARY

MEETING DATE: April 14, 2026

PRESENTED BY: Vidal Roman, Finance Director

AGENDA ITEM: Authorize staff to enter into negotiations with SVN Hanna Solutions Commercial Real Estate, Sperry Commercial Global Affiliates (Adrian A. Arriaga), and Zuazua Real Estate Group for Real Estate Broker Services (RFQ 26-285-03-02), and authorize the Co-Interim City Manager to execute contracts incident thereto – Roman

NATURE OF REQUEST:

City Council previously authorized staff to solicit qualifications for Real Estate Broker Services to assist with the marketing and sale of certain City-owned real property. Four (4) proposals were received and reviewed by an evaluation committee appointed for this purpose, with all proposals determined to be responsive. Based on the committee's evaluation, SVN Hanna Solutions Commercial Real Estate, Sperry Commercial Global Affiliates (Adrian A. Arriaga), and Zuazua Real Estate Group were identified as the highest-ranked firms. Staff is requesting authorization to enter into negotiations with these firms for Real Estate Broker Services under RFQ 26-285-03-02.

BUGETED: Yes **FUND:** _____ **ACCT. #:** _____

BUDGET: $ _____ **EST. COST:** $ _____ **CURRENT BUDGET BALANCE:** $ _____

BID AMOUNT: $ _____

STAFF RECOMMENDATION:

Approval

Departmental Approval: Finance, Purchasing

Advisory Board Recommendation: N/A

City Manager's Recommendation: Approval *AG*

RECORD OF VOTE:

APPROVED: _____

DISAPPROVED: _____

TABLED: _____

_____ AYES

_____ NAYS

_____ DISSENTING _____