

PROPOSAL NAME/NUMBER: 23-401-06-02 / Third Party Administrator / Stop Loss Insurance

Third Party Administrator

OPEN DATE: June 09, 2023 2:00 PM CST



Evaluator		
Noemi Munguia / Nereyda Pena / Robert Hinojosa	Angie Vela	David Flores

Proposer	Rating		Rating	Average	Notes:
<b>Blue Cross Blue Shield</b>					
Sec. A. Administrative Fees: (20 points max)	20	20	20		<p><b>Strengths: (NMNPRH)</b> Rebates(Rx) - Credit on Admin fee - \$5,000 wellness fund - Telemedicine Fee - ID Cards included in Admin Fee - Overall Fees lower than other - Open Enrollment Materials included; <i>In-network providers - 55,833, In-Network facilities - 717</i> Current Network, In-Network providers 55,833, In-Network facilities 717, No disruption - same PPO Network <i>Customer Service: Avail 24/7, Mobile Appl Portal, Wellness Program Avail. (AV)</i> 300,000 Administrative Credit for 3 yr. Reduction in fees due to credits &amp; binding stop loss.; <i>Drug Rebate Credit; Same company, no disruption, 99.73% in network utilization; very thorough, good proposal (DF)</i> when bundled w/BCBSTX for Stop Loss we saw dramatic decrease in expenses.; <i>BCBSTX actually offers \$100K back each year opposed to being an expense; Been very responsive. meets all scope. Answers all questions to meet.</i></p> <p><b>Weaknesses: (NMNPRH)</b> Wellness credit not as high as other vendor; <b>(AV) (DF)</b> must be bundled w/BCBSTX w/stop loss. <i>must be bundled w/BCBSTX Stop Loss.</i></p> <p><b>Comments: (DF)</b> \$45.94 / PEPM</p>
Sec. B. Overall Claim Cost (including network savings) : (40 Points max)	38	35	40		
Sec. C. Network/Disruption (25 Points max)	23	20	23		
Sec. D. Scope of Services (15 Points max)	15	15	14		
<b>Total Score</b>	<b>96</b>	<b>90</b>	<b>97</b>	<b>94.33</b>	
<b>Allied Benefit Systems, LLC - Aetna</b>					
Sec. A. Administrative Fees: (20 points max)	10	15	10		<p><b>Strengths: (NMNPRH)</b> \$50,000 for Allied Care Solution Products. <i>utilize aetna, Aetna - 6,200 in network hospital, 1.5 million; Aetna Network; Customer Service: Avail after hours and Saturdays, Mobile App/EE Portal, Wellness Programs Avail. (AV)</i> 50,000 wellness credit; <i>A lot of services &amp; analytics.</i></p> <p><b>Weaknesses: (NMNPRH)</b> -Overall fees much higher, - RxRebate no fixed number available, - open Enrollment materials have a fee., - ID cards have a fee.; <i>-Do not provide network on spreadsheet/questionnaire, - Did not provide in-network providers on spreadsheet questionnaire, -Did not provide in-network facilities, -No network info states Response forthcoming from Aetna - did not receive. Disruption Unknown; Customer Service not avail 24/7; (DF) was unable to answer key questions to determine disruption, since specific questions were not answered, vendor is deemed incomplete in addressing part of the scope. (AV) Did not estimate rebates which affect cost, Main letter says no disruption; no exception; Did not respond to all questions.</i></p> <p><b>Comments: (DF)</b> \$52.30 PEPM; <i>annual estimate is est \$53,584.50 more / gn vs other firm. annual estimate is est \$43,584.50 more / gn vs other firm. (AV) higher of the</i></p>
Sec. B. Overall Claim Cost (including network savings) : (40 Points max)	30	20	20		
Sec. C. Network/Disruption (25 Points max)	18	15	5		
Sec. D. Scope of Services (15 Points max)	13	10	7		
<b>Total Score</b>	<b>71</b>	<b>60</b>	<b>42</b>	<b>57.67</b>	

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<b>UNUM Group</b>					
Sec. A. Premium Cost: (60 points max)					
Sec. B. Excess Claim Expense: (Laserling): (30 Points max)					
Sec. C. Claim Process/Turnaround time: (10 Points max)					
Sec. D. Scope of Services (15 Points max)					
<b>Total Score</b>	0	0	0	0.00	
<b>One 80 / Sirius Point</b>					
Sec. A. Premium Cost: (60 points max)					
Sec. B. Excess Claim Expense: (Laserling): (30 Points max)					
Sec. C. Claim Process/Turnaround time: (10 Points max)					
Sec. D. Scope of Services (15 Points max)					
<b>Total Score</b>	0	0	0	0.00	

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<b>Granular</b>					
Sec. A. Premium Cost: (60 points max)					
Sec. B. Excess Claim Expense: (Laserling): (30 Points max)					
Sec. C. Claim Process/Turnaround time: (10 Points max)					
Sec. D. Scope of Services (15 Points max)					
<b>Total Score</b>	0	0	0	0.00	
<b>Partners MGU</b>					
Sec. A. Premium Cost: (60 points max)					
Sec. B. Excess Claim Expense: (Laserling): (30 Points max)					
Sec. C. Claim Process/Turnaround time: (10 Points max)					
Sec. D. Scope of Services (15 Points max)					
<b>Total Score</b>	0	0	0	0.00	