



OPEN DATE: March 06, 2023 2:00 PM CST

Evaluator	Angie Vela	Ezeiza Garcia	Christian Garza

Proposer	Rating	Points	Rating	Points	Rating	Points	Average
<b>Perdue Brandon Fielder Collins &amp; Mott, LLP.</b> 2805 Fountain Plaza Blvd., Ste. B Edinburg, TX 78539		Acceptable		Acceptable		Acceptable	
<b>Sec. a. Experience in providing tax collection services to other government entities (20 Total Maximum Points)</b>	Acceptable	20	Acceptable	17	Acceptable	17	
<b>Sec. b. Capability to perform all of the tax collection services required by this RFP (15 Total Maximum Points)</b>	Acceptable	14	Acceptable	15	Acceptable	15	
<b>Sec. c. Success ratio in collecting delinquent taxes for government entities (10 Maximum Points)</b>	Acceptable	10	Acceptable	9	Acceptable	8	
<b>Sec. d. Reputation for personal, professional integrity, and competence (15 Maximum Points)</b>	Acceptable	13	Acceptable	11	Acceptable	13	
<b>Sec. e. Key personnel's background, caliber, and experience in providing the services required (15 Maximum Points)</b>	Acceptable	15	Acceptable	15	Acceptable	13	
<b>Sec. f. Current workload (5 Maximum Points)</b>	Acceptable	5	Acceptable	5	Acceptable	5	
<b>Sec. g. Demonstrate ability to meet schedules or deadlines (5 Maximum Points)</b>	Acceptable	5	Acceptable	5	Acceptable	5	
<b>Sec. h. Knowledge of federal, state and local regulations, policies and procedures applicable to this type of service. (5 Maximum Points)</b>	Acceptable	5	Acceptable	5	Acceptable	5	
<b>Sec. i. Service fee structure and copy of contract. Must be in accordance with the Applicable Law addressing Attorney's Representing Taxing Units. (10 Maximum Points)</b>	Acceptable	10	Acceptable	10	Acceptable	8	
<b>Final Determination of Review</b>		97		92		89	93

**Notes:**

**Strengths: (AV)** Represent over 2,100 entities, one on one interaction with taxpayer; 53 yrs. Of experience, *Nationwide Resources, Tax Trakker Software, 1 office in Edinburg*; Collection Strategy, Collection rates 53.23% La Joya ISD, 56.24% Wichita Falls, 72.38% Pearland; *High Standards, Local Edinburg office*; 14 offices, 411 employees, 12 staff in Edinburg office, Good references, dedicated team backgrounds. *Practice law in 7 states, serving more than 2100 clients, 1600 delinquent tax clients.* Personalized collection process, Methodology & Strategy, work plan, Calendar of Tasks; *No cost to city services for tax related matters and issues, compliance and legislative committees, Newsletters, continuing education*; 2023 & Subsequent years = 13.5%, 2022 & Prior years = 15%; Bankruptcy representation at no cost to City **(EG)** 53 years of experience, 2,100 governmental entities, including City of La Feria, La Joya ISD and Hidalgo County; *Success Ratio is between 53% to 72%*; 53 yrs of experience, represent 2,100 clients, total debt portfolio of more that \$2.5 billion, represent 1,693 taxing jurisdictions in the collection of delinquent property taxes; *Firm staff is made of 411 employees including 60 attorneys, 2,100 clients. operating continuously for 53 years*; Edinburg office provides service & will expand as needed, that office has 20 employees including 2 attorneys, multi-office; 13.5% 2023 & after, 15% 2022 & before. **(CG)** represents 2,100 clients, including 409 cities and counties; *High of 72% and low of 53% from data provided*; Team is knowledgable and experienced; 411 employees and 62 full time attorneys; operate 14 primary offices and multiple satellite offices.; Include calendar of tasks. will expand if needed. *Firm includes 62 full time attorneys. Many years of experience in the field.*; 13.5% of total amount of taxes, penalties and interest collected.

**Weaknesses: (AV) (EG) (CG)**

**Comments: (AV) (EG) (CG)** Capable of performing collection services

PROPOSAL NAME/NUMBER: 23-256-03-06 / Delinquent Tax Collection Services



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Proposer	Rating	Points	Rating	Points	Rating	Points	Average
<b>Linebarger Goggan Blair &amp; Sampson, LLP.</b> 1512 SI Lone Star Way Edinburg, TX 78539							
	Acceptable		Acceptable		Acceptable		
Sec. a. Experience in providing tax collection services to other government entities (20 Total Maximum Points)	Acceptable	20	Acceptable	16	Acceptable	18	
Sec. b. Capability to perform all of the tax collection services required by this RFP (15 Total Maximum Points)	Acceptable	15	Acceptable	15	Acceptable	15	
Sec. c. Success ratio in collecting delinquent taxes for government entities (10 Maximum Points)	Acceptable	9	Acceptable	8	Acceptable	7	
Sec. d. Reputation for personal, professional integrity, and competence (15 Maximum Points)	Acceptable	15	Acceptable	9	Acceptable	13	
Sec. e. Key personnel's background, caliber, and experience in providing the services required (15 Maximum Points)	Acceptable	15	Acceptable	15	Acceptable	13	
Sec. f. Current workload (5 Maximum Points)	Acceptable	5	Acceptable	5	Acceptable	5	
Sec. g. Demonstrate ability to meet schedules or deadlines (5 Maximum Points)	Acceptable	5	Acceptable	5	Acceptable	5	
Sec. h. Knowledge of federal, state and local regulations, policies and procedures applicable to this type of service. (5 Maximum Points)	Acceptable	5	Acceptable	5	Acceptable	5	
Sec. i. Service fee structure and copy of contract. Must be in accordance with the Applicable Law addressing Attorney's Representing Taxing Units. (10 Maximum Points)	Acceptable	7	Acceptable	9	Acceptable	6	
<b>Final Determination of Review</b>		96		87		87	90

**Notes:**

**Strengths: (AV)** 40 yrs in tax collection services in S. Texas, 2500 clients, 38 gov't entities; 5 offices in the valley, 1 in Mission, several cities in valley. Collection program, Rates of collection from 28.7% to 39.2%; Local offices, Largest Ad Valorem Collection law firm in the nation.; 50 employees, dedicated team backgrounds; No issue with capacity to handle City's workload; High quality, Never failed to meet contract terms or defined schedules, project schedule and work plan; 200 years of combined experience, High ethical standards **(EG)** 40 years of providing delinquent tax collection services in south Texas, 38 government entities City of Alton, City of McAllen, City of Pharr, across Cameron, Willacy, Hidalgo, Starr & Zapata Counties; Serving more than 100 local clients, close relationship with the Hidalgo County Tax Assessor Collector; Firm staff is made up of 50 employees including 5 attorneys; with a collective 500 years of experience in the area of government receivables; Edinburg location with attorneys; Is the nations largest ad valorem collection law firm; 15% **(CG)** Many references including covering most of the valley.; Good examples with high of 39.2%; Team is knowledgeable and experienced; Collective of 500 years of experience in governmental receivables; Attorneys who know ad valorem tax law. Include nine attorneys. Largest ad valorem collection law firm.; Provides multiple services for one comprehensive fee. 15% fee of the total tax, penalty, interest collected.

**Weaknesses: (AV)** **(EG)** Success ratio is no higher than 40% **(CG)** Highest is lower than 50%; High number of clients;

**Comments: (AV)** List City of Weslaco at 25.6% which is with Purdue; 15% **(EG)** **(CG)** Both are capable of performing tax collection services; Data can be secured for both companies; High volume of clients/cities;