



BID NAME/NUMBER: 23-504-08-04 / Agent of Record

OPEN DATE: August 04, 2023 2:00 PM CST

Vendor Name:	Newkirk & Newkirk, Inc.	GMFE Group, DBA GEF Insurance	Financial Benefit Services	Salazar Insurance Group, LLC.	Anchor Benefits Group
Street address:	3101 N. Jackson Rd.	50 W. Morrison Rd., Ste. B	2175 N. Glenville Dr.	611 E. Loop 499	2216 Royal Palm Dr.
City, State:	McAllen, TX 78501	Brownsville, TX 78520	Richardson, TX 75082	Harlingen, TX 78550	Mission, TX 78572
Phone:	(956) 664-0200	(956) 943-9131	(469) 385-4640	(956) 425-8573	(956) 644-2725
Fax:	(956) 664-0203	(956) 280-5812	(469) 385-4641	(956) 428-0027	
Contact:	Pierre Newkirk, Pres.	Flavio Gonzalez	Coby James	Joe Salazar III, CEO	David H. Martinez
Email:	pnew102292@aol.com	ricardo.filizola@geffinancial.com	cobyj@fbsbenefits.com	jsalazar@sig-rgv.com	DMart2588@gmail.com

DESCRIPTION:	UOM	Estimated number of Employees	Rate	Extended Rate per Year	Rate	Extended Rate per Year	Rate	Extended Rate per Year	Rate	Extended Rate per Year	Rate	Extended Rate per Year
Provide commission PEPM for Services related to the scope of work.	PEPM	686	2% of total premiums paid	#VALUE!	\$0.74	\$6,091.68	\$10.00	\$82,320.00	\$10.00	\$82,320.00	\$0.00	\$0.00
Addendums												
1st. Year renewal			3.0%		0.00%		0.0%		0.00%		0.00%	
2nd. Year renewal			5.0%		0.00%		0.0%		0.00%		0.00%	

Apparent lowest bidder: Anchor Benefits Group

Review Notes: Newkirk & Newkirk failed to provide a definite rate.



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Vendor Name:	Ortegon Insurance Agency, LLC.	VCM Insurance Group	Lone Star Insurance Services	Bob Trevino Insurance / Workplace Benefit Advisors	Pete Jaramillo Insurance Services
Street address:	505 S. Texas Blvd.	506 W. University	520 E. Nolana, Ste. 110	819 N. Veterans Blvd.	315 N. Shary Rd.
City, State:	Weslaco, TX 78596	Edinburg, TX 78539	McAllen, TX 78504	Pharr, TX 78577	Mission, TX 78572
Phone:	(956) 373-1109	(956) 330-4396	(956) 682-1722	(956) 781-7771	(956) 580-1066
Fax:	(956) 375-2414		(956) 682-1742	(956) 781-9318	(956) 519-0331
Contact:	Yvonne M. Ortegon	Dustin Garza, VP	Ruben Garza, CIC	Alberto Trevino	Pete Jaramillo
Email:	yvonne@ortegonagency.com	dustin@vcminsurance.com	garzar@lonestar-ins.com	koryq@bobtrevinoinsurance.com	PeteJInsurance@MSN.com

DESCRIPTION:	UOM	Estimated number of Employees	Rate	Extended Rate per Year	Rate	Extended Rate per Year	Rate	Extended Rate per Year	Rate	Extended Rate per Year	Rate	Extended Rate per Year
Provide commission PEPM for Services related to the scope of work.	PEPM	686	\$6.50	\$53,508.00	\$0.75	\$6,174.00	\$2.00	\$16,464.00	\$2.50	\$20,580.00	\$1.46	\$12,018.72
Addendums												
1st. Year renewal			0.00%		0.0%		10.00%		2.50%		3.00%	
2nd. Year renewal			0.00%		0.0%		10.00%		2.50%		3.00%	

Apparent lowest bidder:

Review Notes: