

Jay Brunvand

From: Eric Gotthelf <egotthelf@gmail.com>
Sent: Sunday, December 31, 2023 11:42 AM
To: Jay Brunvand
Subject: Letter of Interest for The Town of Minturn Town Council
Attachments: Resume-EricGotthelf.pdf

Hello Jay,

Please accept this letter of interest for the vacant position on the Town of Minturn Town Council. I have attached my current resume and am looking forward to the possibility of re-joining Town Council and continuing the work of serving this wonderful community. I am very proud of everything Council was able to accomplish while I was an appointed and then elected member and I appreciate the opportunity to help and serve Minturn in any way I can.

Thank you so much and best regards,
Eric

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Eric Gotthelf
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Eric Gotthelf

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Summary

Cancer Survivor!! Currently working with Stratus Information Systems to provide Cisco Cloud Security products to growing businesses in all verticals. Previously lead the Rhino Networks sales team and boasts a demonstrated history of working in the information technology and services industry. Eric was responsible for providing and executing thought leadership and innovation focused on strengthening and improving company wide sales outcomes. Strong sales professional with a Bachelor of Science (BSc) focused in Finance and Marketing from Santa Clara University. Also involved in local community and the Town of Minturn as a Town Council member.

Experience



Regional Sales Director

Stratus Information Systems

Aug 2022 - Present (1 year 5 months)



Vice President of Sales

Rhino Networks

Nov 2019 - Jul 2022 (2 years 9 months)

Council Member

Town of Minturn

Mar 2019 - Apr 2022 (3 years 2 months)



Director Of Sales And Business Development

Rhino Networks

Jul 2018 - Nov 2019 (1 year 5 months)



Regional Sales Manager

Rhino Networks

Nov 2015 - Jul 2018 (2 years 9 months)



Senior Account Manager

Cisco Meraki

Jun 2014 - Nov 2015 (1 year 6 months)



Account Development Representative

Cisco Meraki

May 2013 - Jun 2014 (1 year 2 months)



Broker Associate

Slifer Smith & Frampton Real Estate

Aug 2009 - Mar 2013 (3 years 8 months)



Information Technology - Resident Communications Consultant (RCC)

Santa Clara University

Oct 2006 - Jun 2008 (1 year 9 months)



Guest Services

Vail Resorts

Dec 2006 - Mar 2008 (1 year 4 months)



Internship

Arapaho Asset Management LLC

Jul 2006 - Sep 2006 (3 months)

Education



Santa Clara University

Bachelor of Science (BSc), Finance, Marketing

2004 - 2008

Licenses & Certifications

Certified Negotiation Expert (CNE) - Real Estate Negotiation Institute



CMNA - Cisco Meraki



Wilderness First Aid - University of Colorado

Skills

Sales • Leadership • Account Management • Channel Partner Development • New Business Development • Cloud Managed Networks • Lead Generation • Enterprise Networking • Wireless Networking • Mobile Device Management