

# CONFERENCE ROOM

Town of Mineral

312 Mineral Ave  
Mineral, VA 23117  
540-380-0021

PLANNING DESIGN INSTALLATION SUPPORT

PRESENTED BY:



AUDIO VIDEO INTEGRATION AUTOMATION

531 Acorn Drive, Harrisonburg VA 22802

PHONE: (540) 867-0303  
EMAIL: [sales@go-avia.com](mailto:sales@go-avia.com)  
WEB: [www.go-avia.com](http://www.go-avia.com)

AVIA ~2911

MODIFIED: 4/6/2025  
REVISION: 0

# SCOPE OF WORK

Install 9 new table top gooseneck microphones with mixer. 1 Mic will be located on podium and wire will be concealed to podium in floor raceway.

Electronics rack located on right side under desk with current electronics.

Shure USB audio interface will allow audio connection to mac, Ipad, windows PC.

Existing display will be replaced with new 65" 4k UHD display utilizing existing mount.

Additional display installed on articulating arm wall mount across from existing TV. Power will be installed from outlet below TV.

Both displays will be controlled by Google TV casting box and allow wireless connection to both TV's.

Customer will have to provide wifi name and password for Google TV connections

2 speakers will be installed in ceiling in rear of room over top of audience chairs. These speakers will output microphone audio ONLY.

Given the current chip shortages and other supply disruptions, obtaining equipment has become increasingly challenging, with some items experiencing significant backorders. In light of this situation, substitutions may be necessary depending on the items and installation timeline. AVIA will make every effort to source comparable products in terms of performance and price, although this may not always be feasible.

Clients will be promptly notified of any potential changes and associated cost differences before proceeding with ordering. Accepted jobs will be scheduled once tracking information has been received for all items.

Market pricing fluctuations are highly unpredictable and can vary significantly from week to week. Therefore, this proposal is valid for a period of 15 days to account for potential changes in pricing.

A 4% processing fee will be added to all credit card transactions.


## Customer Supplied Equipment & Warranty:

AVIA does not assume responsibility for the quality or performance of customer-supplied equipment or cabling. It's important to note that the AVIA 1-year installation warranty does not extend to this equipment or its impact on the overall system. Any issues arising from customer-supplied equipment will not be covered under our installation warranty.

## Outside Interference/ AC Issues:

Any troubleshooting/ repair/ additional work deemed necessary to eliminate interference caused by existing/customer provided electrical or provided components is not included in this scope of work. This includes, but is not limited to static/waves/buzzing or hums caused by old, bad or improperly grounded wiring, switches, florescent lighting or breaker boxes. This also includes RF interference from equipment not provided by AVIA, LLC.

Due to extended run time and warranty, it is recommended to use a Commercial Grade display when installing in a "Commercial Environment". AVIA will install a residential display in a commercial environment, however, should there be an issue with the display after AVIA's 30 day electronic warranty period, any labor or hardware costs incurred will be the responsibility of the customer and will be dependent upon the manufacturers



warranty.

AVIA does not assume the manufacturers warranty under any circumstance after 30 days.

This proposal is NOT coded as Tax Exempt- a Sales Tax Exemption Certificate Form ST-13A must be provided prior to billing. Please send this certificate to [sales@go-avia.com](mailto:sales@go-avia.com) upon acceptance of this proposal.

Thank you for the opportunity to work with you on this!

- 1
- AVIA Installation**  
Mounting Hardware, labels, network terminations, fiber terminations,  
audio/video/network interconnects, etc

Conference Room: Displays



- 1
- Arlington**  
Arlington™ Reversible Low-Voltage Entrance Plate



- 2
- Google**  
Chromecast with Google TV (4K)



- 2
- Hisense**  
4K UHD Mini-LED LCD TV










- 1
- Strong**  
Contractor Series Universal Articulating Dual Arm Mount - 37-70 Inch Displays





- 1
- WattBox**  
PowerLink2 with Duplex Wall Plates and 3 Feet Power Cord - Kit (White)

\* Price Includes Accessories

Conference Room: Microphone System

	3	<b>Binary</b> xlr m to f
	1	<b>Binary</b> Binary™ 3P XLR Female to Male Cable with Gold Plated Contacts
	1	<b>Bogen</b>
	6	<b>Cable Up</b> , we've created this exclusive bundle that includes six Cable Up® MIC-25 XLR cables, because we know the show must go on.
	9	<b>Galaxy Audio</b> Goosneck Mic, table top, Telescoping neck 18" 25"
	1	<b>Rolls</b> 4 zone mixer/ducker mic/line/page
	1	<b>Txbizzer</b> Cable Protector — 3 Cord Channels, Fastening Wire Organizer — Protect Wires & Prevent Cable Trips, Cable Management Solution ,Easy to Install - Black

Conference Room: Speakers

	2	<b>Episode</b> Commercial Series In-Ceiling 25/70-Volt Speaker and Tile Bridge
	1	<b>Yamaha</b> Yamaha Pro Power Amplifier

\* Price Includes Accessories

Conference Room



- 1 **AVIA Source**  
1U Rack Mount 19 Outlet PDU Power Distribution Unit Power Strip Circuit Breaker  
fits 19-inch AV/Network/Server Cabinet/Closet/Enclosure



- 1 **AVIA Source**  
6U Studio Rack with 6-Space, Baltic Birch Plywood with Polyurea Coating



- 1 **Shure**  
The Shure MVi is the digital recording studio that fits in your pocket. Simply plug into the XLR or 1/4" inputs to record vocals or instruments, then make adjustments on the fly with the intuitive touch panel.

**Project Subtotal:** **\$7,983.01**

\* Price Includes Accessories

# PROJECT SUMMARY

Equipment:	\$7,983.01
Labor & Coordination:	\$3,118.47
Sales Tax:	\$423.10

<b>Grand Total:</b>	<b>\$11,524.58</b>
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**Client:**        **Stephanie Dorman**

**Date**

**Contractor:**    **AVIA LLC**

**Date**

**Conference Room**

Project No : AVIA -2911

Rev. 0

4/6/2025

# CONTRACT

## Conference Room

### Town of Mineral

312 Mineral Ave  
Mineral, VA 23117  
540-380-0021

Revision: 0  
Modified: 4/6/2025

Presented By:

### AVIA LLC

531 Acorn Drive  
Harrisonburg, VA 22802 USA  
(540) 867-0303  
<http://www.go-avia.com/>



- A.** The general project description is contained in the attached document and related documents from herein referred to as the "Proposal".
- B.** The specific work to be performed by Contractor is the installation of the specified system as outlined in the Proposal.
- C.** The total amount to be paid by the owner for the performance (subject to additions and deductions by written change order) shall not exceed the total specified in the Proposal.
- D.** Progress payments will be made according to the payment schedule below. Equipment will not be ordered until the equipment deposit has been submitted. These times are subject to the timing of the construction and the lead times required for the ordered equipment to be delivered.
- E.** Payment is due immediately after invoicing. Unpaid balance beyond 10 days after invoicing of completed tasks as outlined in item D shall bear interest payable to Contractor at a rate of 1.5% per month simple interest.
- F.** This Proposal expires 30 days following the date stated on the top of this agreement. No work will be scheduled without a deposit plus a signed copy of this agreement. All drawings and specifications contingent on agreement and retainer.
- G.** If job is of a retro-fit/remodel nature on an existing structure, and scope of work exceeds time estimated to complete because of unforeseen circumstances, owner agrees that he/she will be back-charged at a rate of \$125 per man, per hour for all extra labor involved in completing the job.
- H.** All drawings and documentation are contingent on retainer. Since preparing a proposal requires system design & engineering by a professional Systems Integrator, only one version of the proposal will be prepared without a retainer. If a second version is required or if project is for design & documentation only, a minimum \$400 Design Retainer will be collected. This Design Retainer will cover up to three additional designs and proposals. The retainer covers design and engineering time and is non-refundable.
- I.** Contractor reserves the right to replace proposed models in the case of obsolescence, discontinuation or unavailability with a comparable model of equal or greater value upon customer approval. Contractor will not be held responsible or liable in any way for any said product's obsolescence, discontinuation or unavailability.

## Conference Room

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### Payment Schedule

	Amount	Due Date
Initial Deposit	\$9,219.66	
Final	\$2,304.92	

#### 1. Contract Documents and Details

The contract documents consist of this agreement, including all general provisions, special provisions, specifications, drawings, addenda, change orders, written interpretations, and written orders for minor changes in work. Work not covered by contract documents will not be required unless it is required by reasonable inference as being necessary to produce the intended result. The costs associated with any related work or materials, including, but not limited to electrical, drywall, painting, cabinets are not included unless specifically documented in the proposal. Contractor is not responsible for any underground trenching or laying or supplying of conduit for outside wiring.

#### 2. Time

With respect to schedule completion of the tasks in section D, time is of the essence. If Contractor is delayed at any time in the progress of the work by owner change orders, fire, labor disputes, acts of God or other causes beyond Contractor's control, the completion schedule for the work or affected parts of the work shall be extended by the same amount of the time caused by the delay.

#### 3. Payments and Completion

The above Payment Schedule is a guideline and approximation. Since contractor will, if possible, open, test and burn-in equipment before delivery, all components must be paid for before delivery to job site. Payments may not be withheld under any circumstances. Any disputes due to legal claims will be settled independently in good faith between the parties. Final payment shall be due immediately following completion of the project. Contractor will hold owner harmless with respect to claims of subcontractors and suppliers.

#### 4. Insurance

Contractor shall purchase and maintain such insurance necessary to protect from claims under workers compensation and from any damage to the owners property resulting from the conduct of this contract.

#### 5. Changes in the Contract

The owner may order changes, additions, or modifications without invalidating the contract. Such changes must be in writing and signed by the owner. The contractor shall provide the owner in writing the amount of additional costs or cost reductions resulting from changes ordered within 15 working days unless this requirement is waived in writing by the owner. Change Orders shall be paid in full upon acceptance of change and shall not alter the contract's payment schedule. In case of product unavailability or discontinuation, contractor reserves the right to substitute equipment of equal or better quality with clients approval. Contractor will be held blameless in case of product unavailability or discontinuation.

#### 6. Warranty

Contractor warranties all parts and labor involved in an installation for one year. Contractor will also be glad to help the client get their manufacturer-warranted equipment serviced though out the life of the said warranty.

Client: Stephanie Dorman

Date:

Contractor: AVIA LLC

Date:

### Conference Room

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