



August 28, 2024

City of Mills
300 Lakeview Drive
Mills, WY 82604

Re: Lease-Purchase Financing of a New Braun North Star Ambulance

Ladies and Gentlemen:

We are pleased to provide the City of Mills, WY with the following lease-purchase financing proposal. As you already know, tax-exempt leasing is a financing tool that allows municipal/VFD entities to purchase needed equipment immediately and pay for it over time. It's also a terrific way to avoid inflation by protecting you from future price increases! Under a lease-purchase financing arrangement, each payment you make is applied to principal and interest and, at the end of the term, YOU own the equipment outright.

The illustration below shows annual payments for 3-, 5- and 7-year terms:

Equipment Cost: \$277,374.00
Finance Amount: \$277,374.00

Term:	<u>3-years</u>	<u>5-years</u>	<u>7-years</u>
Interest Rate:	6.89%	6.89%	6.89%
Rate Factor:	.38029	.24317	.18484
Annual Arrears Payment*:	\$105,482.56	\$67,449.04	\$51,269.81

Interest rates, factors and payments assume that the Customer is a tax-exempt entity and the purchase of the equipment falls within the type of equipment allowed as tax-exempt under the I.R.S. Code. In the event this purchase is not exempt, the rate and payments will be adjusted accordingly. Further, it is assumed that the transaction will be "bank-qualified" and that the customer will not issue more than \$10 million in tax-exempt leases or bonds in the current calendar year.

QUOTED RATES ARE VALID FOR 14 DAYS AND ARE SUBJECT TO CREDIT APPROVAL AND PROPER DOCUMENTATION.

*-First annual payment is due one year from the date of lease contract with subsequent payments due annually thereafter.

Tax-Exempt Leasing Corp. is a privately-held equipment finance company providing innovative financing solutions to tax-exempt entities nationwide. We understand our customers' needs and provide them with competitive rates and superior customer service.

We appreciate this opportunity and look forward to hearing from you. Please let me know if I can answer any questions, if you need any additional proposals or options, or if you wish to proceed. I can be reached via cell phone at 708-347-6367.

Kind Regards,

Joanne Delegan
Senior Account Executive

Braun NW, Inc.
 150 North Star Drive
 PO Box 1204
 Chehalis, WA 98532
 United States

INVOICE

Invoice Number: 39188
 Invoice Date: Aug 27, 2024
 Page: 1

Voice: (360) 748-0195
 Fax: (360) 748-0256

Bill To:
Mills Fire Dept 300 Lakeview Drive Mills, WY 82604

Ship to:
Mills Fire Dept 300 Lakeview Drive Mills, WY 82604

Customer ID	Customer PO	Payment Terms	
MillsFD	PROPOSAL 2/15/23	Net 30 Days	
Sales Rep ID	Shipping Method	Ship Date	Due Date
	Cust. Pickup	9/24/24	9/26/24

Quantity	Item	Description	Unit Price	Amount
1.00	M	2024 NORTH STAR AMBULANCE ON A 2024 FORD F450 CHASSIS (3933-1) VIN # 1FD0X4HT9REC05183	247,324.00	247,324.00
1.00	M	CHANGE ORDER #1- DATED 8/3/23	16,050.00	16,050.00
1.00	M	CHANGE ORDER #2- DATED 5/20/24	550.00	550.00
1.00	M	CHANGE ORDER #3- DATED 8/8/24	13,450.00	13,450.00
1.00	M	CHANGE ORDER #4- DATED 8/19/24 TERMS: NINETY PERCENT (90%) PAYMENT DUE UPON RECEIPT OF VEHICLE. BALANCE DUE IN THIRTY (30) DAYS. THANK YOU.		
Subtotal				277,374.00
Sales Tax				
Total Invoice Amount				277,374.00
Payment/Credit Applied				
TOTAL				277,374.00

Thank you for your business!

Fax #:
(360) 748-0256

Braun Northwest, Inc.
P. O. Box 1204
Chehalis, WA 98532

Telephone #:
(360) 748-0195

OPTIONS/CHANGE ORDER SUMMARY

CAR #: 3933-1

CUSTOMER: Mills Fire Department

DATE SENT	DATE APPROVED	DOCUMENT	ITEMS	\$	TOTAL
1/6/2023	2/15/2023	PROPOSAL	One (1) North Star 153-1 ambulance on a 2023 Ford F450 Super Cab 4x4 chassis	\$ 247,324.00	
Total Proposal				\$	247,324.00
7/20/2023	8/3/2023	Change Order #1	Running boards made of 0.125" diamond plate with full-length aluminum Grip Strut	\$ 300.00	
			A Fusion aftermarket bumper with defender grill guard shall be installed on the front of the chassis	\$ 4,400.00	
			A customer supplied collar shall be installed on the OEM exhaust to allow connection to customer's Plymovent station exhaust system	\$ 150.00	
			Chassis Modifications- A seat belt-style restraint comprised of 2" webbing, 2" footman loops, seat belt buckle, and manual adjuster shall be installed	\$ 350.00	
			Chassis Modifications- Remove A locking drawer (BNW Part 40318) with #380 key for handgun storage shall be installed on the underside of the streetside upper tray	\$ (350.00)	
			Miscellaneous Electrical Connection- Under the dash drivers side there shall be three 18 ga Pre-wires	\$ 600.00	
			Module Roof- Remove tie off point	\$ -	
			Compartment #1- Two vertical full-height strips of heavy-duty aluminum track shall be installed on the back wall	\$ 100.00	
			Door Latches- Change to black door handles	\$ -	
			Compartment Door Control- Two 2" black seatbelt-type straps with footman loops shall be installed, one each at the top and bottom of the door frame, to protect the door from excessive overtravel on compartment #3	\$ 100.00	
			Curbside Door Control- Two 2" black seatbelt-type straps with footman loops shall be installed, one each at the top and bottom of the door frame, to protect the door from excessive overtravel	\$ 100.00	
			Cabinet #11- One sets of four-point single buckle harness shall be installed on the seat, set up for use with sit-up patients	\$ (400.00)	
			Cabinet #11- Remove paddle latch from CPR seat	\$ (25.00)	
			Divide cabinet #21 in two separate cabinets both with dual polycarbonate doors including inside access	\$ 1,325.00	
			Cabinet #22- Change drawer to open to the center of the vehicle	\$ -	
			Color Scheme- Rear recovery eyes and pockets to be black FMJ coated	\$ 200.00	
			Color Scheme- Rear bumper to be black FMJ coated	\$ 300.00	
			Color Scheme- Rub rails to be black FMJ coated	\$ 800.00	
			Color Scheme- Front rock guards to be black FMJ coated	\$ 500.00	
			Color Scheme- Kick panel to be black FMJ coated	\$ 250.00	
			Color Scheme- Licenses plate holder/mount to be black FMJ coated	\$ 100.00	

cc: Rhian, Laura, Laina, Jeff

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			Color Scheme- Fuel fill to be black FMJ coated	\$	100.00
			Color Scheme- Zico step to be black Black powder coated	\$	550.00
			Color Scheme- Drips rails are to be black-powder coated	\$	800.00
			Color Scheme- Shoreline power plate to be black-powder coated	\$	100.00
			Color Scheme- All seven OEM wheels are to be black-powder coated	\$	1,000.00
			Color Scheme- Perko cover to be black-powder coated	\$	100.00
			Color Scheme Stripe #1- Change yellow stripes to be black	\$	-
			Chassis Color- Running board to be black FMJ coated	\$	500.00
			Chassis Color- Front bumper to black FMJ coated	\$	500.00
			Chassis Color- Speaker grills to be black powder coated	\$	100.00
			Placard Holder- Change to red placard material	\$	-
			Change to grip strut bumper	\$	200.00
			High grade weather-resistant industrial rubber fender rings with a rounded outer edge shall be installed	\$	-
			Module Windows- Change side window to fixed glass	\$	(25.00)
			Module Windows- Module windows shall have 5% VLT tint added to the standard 26 VLT% tint	\$	375.00
			Fuel Splash Guard- Remove splash guard	\$	(50.00)
			Exterior Oxygen Cylinder Storage- BNW not to install customer supplied brackets	\$	(150.00)
			A recessed license plate holder with dual LED lights shall be installed below rear doors in the rear kick panel	\$	50.00
			Exterior Fire Suppression- Install one ABC 10 lb fire extinguisher with an Amerex #809 SAE-J3043 compliant bracket	\$	150.00
			Two retractable dual IV hangers with stabilizers shall be surface-mounted in the ceiling	\$	100.00
			Cot Mount- A BNW supplied Stryker #6390-700-001 floor plate shall be installed by BNW	\$	(200.00)
			Remove cot plates	\$	(150.00)
			Attendant Seat- A rear facing EVS model #188017801B with child safety seat and IMMI four-point single click belting shall be installed	\$	1,200.00
			Seat Belt- The CPR seat shall have one set of four-point single buckle harness	\$	(300.00)
			Module Climate Control System- Four vents shall be installed in a vertical plenum on the aisle side of right front stack	\$	400.00
			Module Climate Control System- A Beam #015715 wall port shall be installed in the to provide direct heat to a patient	\$	400.00
			One Becton Dickinson 8.2 qt. sharps container and one 7 qt. waste container shall be installed at the aft end of the Action Area	\$	(100.00)
			Remove cool cabinet storage	\$	(2,500.00)

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			Interior Oxygen Cylinder Storage- Tip-out latching storage for one customer-supplied-and-installed D-cylinder	\$ 350.00	
			Medication Safe- Remove A prewired circuit for a customer-supplied-and-installed Wi-Fi-enabled Knox Med Vault and add a flip up polycarbonate door with gas shocks. Painted aluminum door with simplex lock on cabinet #1 for medication storage	\$ 350.00	
			Driver's Console/Map Box- Change Switch #3 to Howler enable switch	\$ -	
			Driver's Console/Map Box- Change Switch #8 to back up disable	\$ -	
			Communications Equipment Item #1- Radio interconnect cable shall run from radio transceiver to below cabinet #2 for customer supplied and installed radio remote head	\$ 200.00	
			120VAC/Shoreline Circuit Box- Change to Red shoreline power port cover	\$ -	
			120VAC/Shoreline Circuit Box- Change UV light breaker to be used by interior receptacles	\$ -	
			120VAC/Shoreline Circuit Box- Change to black powder coated mounting plate	\$ 100.00	
			12VDC Power Supply- Change to Kussmaul USB A/C charge ports	\$ 300.00	
			Two additional 12VDC 15-Amp Power points shall be installed in the front stack	\$ 200.00	
			Front Flashers- Change to seven M9 series lights from Nine M6 series lights	\$ 150.00	
			Front Flashers- Change colored lenses to clear Lense	\$ -	
			Rear Flashers- Change amber flashers to clear Lens	\$ -	
			Rear Flashers- Change outside rear flashers to M9 lights	\$ 300.00	
			Change side flashers to clear lenses	\$ -	
			Change window height rear flashers to clear Lens red flashers	\$ -	
			Four Whelen #M92SLC LED scene lights shall be installed	\$ (100.00)	
			Two Whelen #M62SCL LED scene lights shall be installed above the rear doors	\$ -	
			Intersection Lights- Change to black housings	\$ -	
			Grille Lights- Change to black housings	\$ -	
			Four fog lights shall be installed on the aftermarket bumper	\$ 1,475.00	
			Driving Lights- 921314 - SR-SERIES PRO 20" SPOT/DRIVE COMBO	\$ 1,075.00	
			Audio/Video/Recording Equipment- Change to a Zorg camera	\$ -	
			Traffic Signal Preemption- BNW will not install customer supplied Opticom or antenna	\$ (300.00)	
			Total Change Order #1	\$	16,050.00
5/17/2024	5/20/2024	Change Order #2	Module Interior Cabinets - Adding interior cabinet to streetside, upper aft	\$ 350.00	
			Module Interior Cabinets - Adding interior cabinet to streetside, lower aft	\$ 200.00	

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			White Marker Board - Changing to a smaller white marker board, curbside aft of window	\$ -	
Total Change Order #2					\$ 550.00
8/7/2024	8/8/2024	Change Order #3	Tires and Wheels - Changing to seven aftermarket Falken tire, OEM tires to be shipped loose.	\$ 4,125.00	
			Color Scheme - Adding painted roof, down below flashers	\$ 1,200.00	
			Color Scheme - Adding lettering and graphics package with the referenced layout found in Change Order #3	\$ 5,275.00	
			Travel - Changing delivery from FOB: Chehalis, WA to FOB: Mills, WY	\$ 2,850.00	
Total Change Order #3					\$ 13,450.00
8/19/2024	8/19/2024	Change Order #4	Communications Equipment - Deleting wire size as it will be determined in the electrical design	\$ -	
			Siren Speakers - Changing location of speakers for compatibility with F-series chassis	\$ -	
Total Change Order #4					\$ -
(Totals do not include applicable sales tax)				TOTAL \$	277,374.00
INVOICE SEPARATELY					