

FY24 Homecourt <u>Day Passes</u> & <u>Memberships</u> Sold

FY24 Volumes	
Day Passes	Quantities
Youth	11,114
Adult	22,220
Senior	6,022
Non Res	9,884
	49,240
Memberships-MTH	
Youth	726
Adult	530
Senior	726
Non Res	1,438
	3,420

Additional Homecourt Users;

- -Youth Club Volleyball
- -Youth Club Basketball
- -Community Education Classes

*Kendo *Jazzercise

*Fencing *Line Dance

*Amazing Athletes *Hoopster Tots

*Christmas Activities

*Baseball Tots *Soccer Tots

*Art Classes
-Basketball Tournaments

-Volleyball Tournaments

-Martial Arts Tournaments



Current Fees

Day Passes	Current Fee w/tax	Current Fee w/o tax
Youth	\$2	\$1.89
Adult	\$3	\$2.83
Senior	\$2	\$1.89
Non Res	\$4	\$3.77

Memberships-MTH	Current Fee	Current Fee w/o tax
Youth	\$15.90	\$15.00
Adult	\$21.20	\$20.00
Senior	\$15.90	\$15.00
Non Res	\$26.50	\$25.00

Court Rental Fee	
Cost Per Hour Per Court w/tax	Cost Per Hour Per Court w/o tax
\$45.00	\$42.44

Phase 1 Proposed Fees

Day Passes	Proposed Fee	W/O Tax
Youth	\$3.00	\$2.83
Adult	\$4.00	\$3.77
Senior	\$3.00	\$2.83
Non Res	\$5.00	\$4.72

Memberships-MTH	Proposed Fee	W/O Tax
Youth	\$21.00	\$19.81
Adult	\$28.00	\$26.42
Senior	\$21.00	\$19.81
Non Res	\$35.00	\$33.02

Court Rental Fee	
Practice Court Fee Per Hour	W/O Tax
\$65.00	\$61.32
Tournament Court Fee Per Hour	W/O Tax
\$75.00	\$70.75

^{**}Fees have not been increased since the City purchased the Homecourt from the YMCA in 2016. Fees were based on the YMCA fees at that time

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Phase 2 Proposed Fees (Summer/Fall of 2026)

Day Passes	Phase 2 Proposed Fee	W/O Tax
Youth	\$4.00	\$3.77
Adult	\$5.00	\$4.72
Senior	\$4.00	\$3.77
Non Res	\$6.00	\$5.66

Memberships-MTH	Phase 2 Proposed Fee	W/O Tax
Youth	\$28.00	\$26.42
Adult	\$35.00	\$33.02
Senior	\$28.00	\$26.42
Non Res	\$42.00	\$39.62

Phase 2 Court Rental Fee	
<u>Practice</u> Court Fee Per Hour	W/O Tax
TBD	TBD
Tournament Court Fee Per Hour	W/O Tax
TBD	TBD

Homecourt Cost Recovery MINUS One-Time Costs						
<u>Year</u>	Revenues or Projected Revenues	Operational Costs	<u>Subsidy</u>	Cost Recovery		
FY23	\$273,360	\$556,763	(\$283,403)	49%	Actual	
FY24	\$278,007	\$619,724	(\$341,717)	45%	Actual	
FY25	\$258,007	\$672,008	(\$414,001)	38%	Projected	
FY26 (Phase 1 Fee Increases)	\$349,418	\$616 , 361	(\$266,942)	57%	Projected	
FY27 (Phase 2 Fee Increases)	\$416,779	\$629,681	(\$212,902)	66%	Projected	

FY24 to FY25 Revenue Decrease
-Loss of lease revenues when Church moved out.

Staff Recommendations to Lower Subsidy and Increase Revenues

Day Passes / Memberships

-Increase all day passes and memberships

Hourly Court Rate

- -Increase the hourly court rental rate from \$42.44 to \$61.32 (\$65 w/tax)
- -Increase the hourly court rental rate for Tournaments from \$42.44 to \$70.75 (\$75 w/tax)

Community Education Class Revenues

-Move a portion of Community Education Class revenues that use Homecourt to Homecourt Revenues.

Operational Cost Reductions

- -Reduce Janitorial from \$127K to \$75K saving \$52K a year.
- -Reduce operational hours during low volume times.

Additional Revenue Sources

- -Sponsorship Program (Advertisements in the facility)
- -Beverage/Vending contract for Recreation Facilities





Timing

-Recommendation/Feedback from Council

*June 17th

-Phase 1 Fees Posted

*June 18th

-Phase 1 Fees Public Hearing at Council

*July 8th

-Phase 1 Fees Imposed (Staff Recommendation)

*Start date of September 1st of 2025 to allow staff to notify users of the fee increases. *HVAC Replacement and Floor Resurfacing projects projected to be completed by September 1st.

-<u>Phase 2 Fees to Council July of 2026</u>







FAMILY RECREATION CENTER

QUESTIONS OR FEEDBACK?