



Mayor Robert E. Simison

City Council Members:

Luke Cavener, President
Liz Strader, Vice President
Brian Whitlock
Doug Taylor
John Overton
Anne Little Roberts

September 2, 2025

MEMORANDUM

TO: Mayor Robert Simison and City Council

FROM: Garrett White, Recreation Superintendent
Ryan Roberts, PGA, General Manager / Head Golf Professional

RE: Lakeview Golf Course Fee Discussion

Background

Each year we review the Lakeview Golf Course fees to ensure we are meeting the expectations of Council and our community. The methodology for this year's adjustments is based on a combination of inflationary trends and competitive pricing. The target was to apply a roughly 4% increase across the board, with a few exceptions.

Here are the key points:

- **Rounding for Simplicity:** To present clean, customer-friendly pricing at the register, we have rounded all applicable fees to the nearest whole-dollar amount after the 6% tax. This results in slight variances above or below the 4% target but overall, the adjustments align with the intended inflationary increase.
- **Range Buckets:** The small bucket will increase by \$0.52 after tax and the large range bucket will increase by \$0.10 after tax to hit whole-dollar amounts after tax. Lowering them would not make financial sense, so this small bump allows for consistency without undercutting our current structure.
- **Private Cart Trail Fee:** This has been recalculated using a different method – multiplying the daily fee by 41, which is the same break-even point as the single-unlimited pass, resulting in a new pre-tax fee of \$618.69 or \$655.81 after tax.
- **Annual Passes:** We are applying a 4% increase to the current fee, and the 6% tax is shown to reflect the full amount paid by the customer.

- The Senior/Military rates are structured to be \$5 less for all the 18-hole offerings and \$3 less for all the 9-Hole offerings. This approach will make future pricing updates more efficient and consistent, especially when adjusting based on CPI, budget, staff wages, and other annual factors.

Objective

To have Council provide feedback on Lakeview Golf Course fees. Once feedback is given, the fees will be posted and brought back to Council for a public hearing within the next few weeks.

Lakeview Golf Course

Fee Type	Fee Title	Current Fee	Proposed Fee
Green Fees	Weekday – 18 holes	\$39.62 (\$42.00 w/tax)	\$41.51 (\$44.00 w/tax)
Green Fees	Weekday – 9 holes	\$29.25 (\$31.00 w/tax)	\$31.13 (\$33.00 w/tax)
Green Fees	Weekday Senior – 18 holes	\$36.79 (\$39.00 w/tax)	N/A
Green Fees	Weekday Senior – 9 holes	\$28.30 (\$30.00 w/tax)	N/A
Green Fees	Weekday Junior – 18 holes	\$19.81 (\$21.00 w/tax)	\$20.75 (\$22.00 w/tax)
Green Fees	Weekday Junior – 9 holes	\$14.15 (\$15.00 w/tax)	\$15.09 (\$16.00 w/tax)
Green Fees	Twilight	\$35.85 (\$38.00 w/tax)	\$37.74 (\$40.00 w/tax)
Green Fees	Weekend – 18 holes	\$48.11 (\$51.00 w/tax)	\$50.00 (\$53.00 w/tax)
Green Fees	Weekend – 9 holes	\$35.85 (\$38.00 w/tax)	\$37.74 (\$40.00 w/tax)
Green Fees	Weekend Junior – 18 holes	\$22.64 (\$24.00 w/tax)	\$23.58 (\$25.00 w/tax)
Green Fees	Weekend Junior – 9 holes	\$16.98 (\$18.00 w/tax)	\$17.92 (\$19.00 w/tax)
Green Fees	Weekend Senior – 18 holes	\$41.51 (\$44.00 w/tax)	\$45.28 (\$48.00 w/tax)
Green Fees	Weekend Senior 9 holes	\$33.96 (\$36.00 w/tax)	\$34.91 (\$37.00 w/tax)
Green Fees	Twilight Weekend	\$44.34 (\$47.00 w/tax)	\$46.23 (\$49.00 w/tax)
Green Fees	Cart – 18 holes	\$19.00 (\$20.14 w/tax)	\$19.81 (\$21.00 w/tax)
Green Fees	Cart – 9 holes	\$13.00 (\$13.78 w/tax)	\$14.15 (\$15.00 w/tax)
Green Fees	Personal Cart Trail Fee	\$14.00 (\$14.84 w/tax)	\$15.09 (\$16.00 w/tax)

Green Fees	Range Token – Large Bucket	\$15.00 (\$15.90 w/tax)	\$15.09 (\$16.00 w/tax)
Green Fees	Range Token – Small Bucket	\$8.00 (\$8.48 w/tax)	\$8.49 (\$9.00 w/tax)
Green Fees	Club Rental – 18 holes	\$24.00 (\$25.44 w/tax)	\$24.53 (\$26.00 w/tax)
Green Fees	Club Rental – 9 holes	\$14.00 (\$14.84 w/tax)	\$14.15 (\$15.00 w/tax)
Green Fees	Push Cart – 18 holes	\$14.00 (\$14.84 w/tax)	\$14.15 (\$15.00 w/tax)
Green Fees	Push Cart – 9 holes	\$10.00 (10.60 w/tax)	\$10.38 (\$11.00 w/tax)

Fee Type	Fee Title	Current Fee	Proposed Fee
Golf Pass	Private Cart Trail Pass	\$323.58 (\$343.00 w/tax)	\$618.69 (\$655.81 w/tax)
Golf Pass	Resident 1/2 price	\$558.49 (592.00 w/tax)	\$580.83 (\$615.68 w/tax)
Golf Pass	Lakeview Cart Fee	\$674.53 (\$715.00 w/tax)	\$701.51 (\$743.60 w/tax)
Golf Pass	Couple - Restricted (anytime on weekdays; afternoons only on weekends and holidays)	\$2,165.10 (\$2,295.00 w/tax)	\$2,251.70 (\$2,386.81 w/tax)
Golf Pass	Couple - Unlimited	\$3,069.81 (\$3,254.00 w/tax)	\$3192.60 (\$3,384.16 w/tax)
Golf Pass	Junior	\$319.81 (\$339.00 w/tax)	\$332.60 (\$352.56 w/tax)
Golf Pass	Senior Couple - Restricted (anytime on weekdays; afternoons only on weekends and holidays)	\$2,070.75 (\$2,194.47 w/tax)	\$2153.58 (\$2,282.79 w/tax)
Golf Pass	Senior Couple - Unlimited	\$2975.47 (\$3,154.00 w/tax)	\$3,094.49 (\$3,280.16 w/tax)
Golf Pass	Senior/Military - Restricted (anytime on weekdays; afternoons only on weekends and holidays)	\$1,225.47 (\$1,299.00 w/tax)	\$1,274.49 (\$1,350.96 w/tax)
Golf Pass	Senior/Military - Unlimited	\$1,894.34 (\$2,008.00 w/tax)	\$1,970.11 (\$2,088.32 w/tax)
Golf Pass	Single - Restricted (anytime on weekdays; afternoons only on weekends and holidays)	\$1,319.81 (\$1,399.00 w/tax)	\$1,372.60 (\$1,454.96 w/tax)
Golf Pass	Single - Unlimited	\$1,988.68 (\$2,108.00 w/tax)	\$2,068.23 (\$2,192.32 w/tax)