Exhibit A

Scope of Work/Scope of Services

- Assist in the development of legislative priorities for the City of Mercer Island.

- Develop and implement strategies to successfully promote the City's legislative priorities.

- Represent the City's legislative objectives to members of the Washington State Legislature

  and appropriate legislative committees, the Governor's Office, state agencies, and legislative staff as well as appropriate federal representatives and appropriate committees, and federal agencies.

- Monitor State and Federal legislation, legislative committees, state and federal agencies, rulemaking, and the activities of appropriate interest groups which pertain to the stated City interests, goals, and objectives.

- Recommend appropriate City action regarding pertinent legislation.

- Identify opportunities for City staff and elected officials to testify before legislative committees and subcommittees with respect to proposed legislation; communicate such opportunities to the City Manager or designee in a timely manner; assist in preparation of testimony to be given; and as requested, testify on behalf of the City.

- Attend meetings of the City Council and City staff, as may be requested by the City Manager, or designee in order to brief City officials on legislative activities.

- Monitor and track congress and the federal government for policy issues and funding opportunities for the City of Mercer Island.

- Provide written and oral reports to the City Manager and City Council, as mutually agreed upon, in order to inform the City regarding the status of pertinent legislation and of the lobbying activity/efforts of the Consultant.

- Testify and/or sign-in on behalf of the City on legislation of interest. Additionally, coordinate talking points and strategies for Councilmembers to testify at hearings.

- Comply with all Public Disclosure Commission requirements for lobbying.

- Provide support on City efforts and initiatives beyond the legislative session to position the City to advance its objectives.