ARCH Operations Update & Administrative Budget and Work Plan



Agenda

- ARCH update on program operations and the Homeownership Program
- 2. Overview of ARCH 2020 Budget and Work Plan

- News reports beginning in October 2018 identified compliance concerns in the ARCH Homeownership Program
- ARCH audited the ~700 units in the program, identified 3 types of compliance issues
 - Foreclosures
 - Non-owner occupancy
 - Sales or transfers without proper notification
- ARCH conducted follow-up investigations on 50+ units
- Identified compliance violations in 25 units (3.6% of the total portfolio)

Consultant Report

- In February 2019 ARCH hired Street Level Advisors
- Additional support for audit of ownership units
 - Analyzed data on current status of ARCH homes to identify compliance issues
- Program assessment of Homeownership Program:
 - Compiled data on affordable pricing and current resale formula values for each home to understand ARCH's performance in maintaining affordability and growing equity for homeowners
 - Administered assessment of industry best practices for affordable homeownership programs
 - Summarized key findings and recommended changes in policies and procedures to strengthen the Homeownership Program

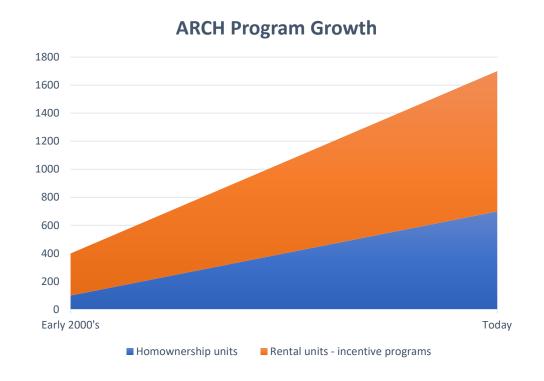
Consultant Report

- Program Assessment released in June 2019
- Key findings:
 - The program has succeeded in providing affordable homeownership opportunities while also preserving significant affordability over time
 - Some affordability has been lost due to rising home prices and the intricacies of resale formulas; some units have also been lost due to foreclosure
 - Compliance violations represent a small % of units;
 ARCH is already implementing more than half of the industry best practices
 - The program has grown substantially and there is now a need for additional capacity and more active monitoring and enforcement



Consultant Report

- Bottom Line: Staffing levels have not kept pace with program growth
 - Housing units quadrupled
 - Staffing level unchanged (5 FTE)
- More staffing is needed to avoid additional compliance violations and to ensure the growing number of units are preserved and used for their intended purpose



ARCH Action Steps

- Enforcement working with individual jurisdictions' legal counsels
 - Majority of homeowners selling to new qualified buyers
- Increasing staff capacity by 2 FTE
 - 1 to support homeownership program, 1 to support rental housing program
 - Adds capacity for monitoring and enforcement, as well as supporting longterm affordability preservation
- Hiring consultant to recommend changes to the ARCH resale formula and level of resale fees
- Convening a working group of attorneys to improve legal documents to better position jurisdictions to ensure program objectives are met

Questions on the consultant report?

Administrative Budget

- Total 2020 administrative budget = \$1,110,097
- 53% increase over 2019 budget
 - Make permanent 2 new staff positions to provide additional capacity to administer the Homeownership Program and monitor compliance with rental housing covenants
- Increase Mercer Island's contribution to \$50,222
 - Error in AB 5627 budgeted amount should be \$30,990
 - Requires increase of \$16,232

Housing Trust Fund

- Mercer Island budgeted \$50,000 contribution for 2020
- Fall 2019 Funding Round:
 - Project selection now underway
 - Approx. \$6M in available funds
 - Councils will approve recommended projects in first half of 2020
- HB 1406 will generate approximately \$36,000, some or all could be contributed to the Housing Trust Fund
 - This decision will come back to Council in Q1 2020

Work Plan

- 5 Priorities for 2020:
 - 1. Provide excellent stewardship of affordable housing assets
 - 2. Develop measurable goals for production and preservation of affordable housing in the ARCH region
 - 3. Advance an initiative with high potential for impact (i.e. Eastside Equitable TOD Plan)
 - 4. Continue to support proposals for dedicated revenue sources for affordable hosing
 - 5. Evaluate options for expanding ARCH's capacity to accomplish its broader mission

Work Plan

- Core areas of work plan:
 - I. Affordable housing investment
 - II. Housing policy and planning
 - III. Housing program implementation
 - IV. Education and outreach
 - V. Administration
- Mercer Island specific work:
 - Oversight of existing affordable units
 - Policy/planning support :
 - Technical assistance/negotiating agreements with development projects seeking to include affordable housing
 - Review of the MFTE program and fee-in-lieu options
 - Housing Element/Housing Strategy Plan (2021)

Questions on the Budget or Work Plan?

Next Steps

- Tonight: approve ARCH 2020 administrative budget and work plan
- Q1 2020: if the budget is approved, staff will bring back a budget amendment related to the approximately \$17,000 in additional funds needed to support the ARCH budget. Staff will also bring an amendment related to appropriation of the HB 1406 revenue.