



Financial Management Software System Demonstrations – Final Scoring			
Vendor	Rock Solid	Central Square	Tyler Technologies
Final Score*	2.57	2.88	3.26

* Result is the average of six City participants in scripted software demonstrations, out of a maximum of four points.

Vendor Demonstration Rating Scale		
#	Rating	Description
1	Functionality Demonstrated Does Not Satisfy Requirement	<p>The functionality demonstrated did not satisfy the requirement.</p> <ul style="list-style-type: none"> • The required functionality was not demonstrated. • The demonstration did not confirm that the software was capable of meeting the requirement. • The ability to satisfy the requirement was not clearly demonstrated or was difficult to understand. • Another feature was shown that did not satisfy the needs of the City.
2	Functionality Demonstrated <u>Poorly</u> Satisfies the Requirement	<p>The functionality demonstrated met the City’s requirement but not as desired.</p> <ul style="list-style-type: none"> • The functionality demonstrated that the software can meet the requirement, but does so in an undesirable manner. • The process to achieve or satisfy the City’s needs was cumbersome and/or required more steps than desired.
3	Functionality Demonstrated Satisfies the Requirement	<p>The functionality demonstrated met the City’s requirement as desired</p> <ul style="list-style-type: none"> • The functionality demonstrated that the software meets the City’s needs • The process to achieve or satisfy the City’s needs was acceptable and/or required minimal steps. • The feature would help the City make operational improvements.
4	Functionality Demonstrated Satisfies the Requirement in an <u>Exceptional</u> Manner	<p>The functionality demonstrated met and exceeded the City’s requirement</p> <ul style="list-style-type: none"> • The functionality demonstrated that the software exceeded the City’s needs. • Ease of use was excellent and the process was intuitive. • The feature would offer the City operational improvements beyond what was expected. • The feature would help users to accept changing systems.