

# Memorandum

## **CITY OF MERCER ISLAND, FINANCE DEPARTMENT**

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**Date:** October 13, 2022

To: Utility Board

**From:** Ben Schumacher, Financial Analyst

**Re:** Utility Board Meeting – Storm Water Rate

The preliminary 2023-2024 operating and capital budgets were released to the Public and City Council on September 28, 2022. As part of the biennial budget development process, staff seeks a recommendation from the Utility Board regarding the Storm Water Utility rate adjustment for the upcoming two years, based on rate modeling work completed over the past three months. The Utility Board's recommended storm water rate adjustment will directly inform the final 2023-2024 biennial budget, scheduled for City Council adoption December 6, 2022.

#### 2023-2024 Operating Budget

The operating budget for the Storm Water Utility is presented in the table below.

| Description                            | 2021    | 2022                   | 2023    | 2024    | Percent | Change |
|----------------------------------------|---------|------------------------|---------|---------|---------|--------|
| (\$ in thousands)                      | Actual  | Forecast Budget Budget |         | 20-21   | 21-22   |        |
| <b>Budgeted Operating Expenditures</b> |         |                        |         |         |         |        |
| Salary & Benefits                      | \$760   | \$776                  | \$977   | \$1,042 | 25.8%   | 6.7%   |
| Contractual Services                   | \$325   | \$353                  | \$375   | \$425   | 6.3%    | 13.3%  |
| Other Services and Charges             | \$318   | \$384                  | \$340   | \$347   | -11.6%  | 2.0%   |
| Total Operating Expenditures           | \$1,403 | \$1,513                | \$1,691 | \$1,814 | 11.8%   | 7.3%   |

#### Some highlights from the preliminary budget:

- The combined total for **salary and benefit** costs in 2023 are increasing 25.8% as compared to the 2022 budget. The increase is a result of the current pace of inflation which has led to atypically high cost-of-living adjustments (COLA), per the City's collective bargaining agreements as well as an increase in staffing. The COLA in 2023 is 6.0% and is estimated at 6.0% for the 2024 budget.
- The salaries budget includes two new positions: a Capital Project Inspector which will work across all three utilities and some general government projects and a 0.5 Full Time Equivalent (FTE) increase to the Stormwater Quality Technician. Existing staffing of the Stormwater utility includes three FTEs in Public Works dedicated to the operation and maintenance of the stormwater system, as well as administrative oversight, utility billing and customer service, utility inspections of private development, and GIS (geographic information system) support. The total dollar impact to the

Stormwater Utility for the two new positions is \$99,428 in 2023 and \$101,536 in 2024, which represents 25% of the full cost of the CIP Inspector and 100% of the cost of the Stormwater Quality Technician.

- Contractual services for 2023 reflects anticipated costs for Closed Circuit Television (CCTV) stormwater pipe video inspections, catch basin cleaning & repairs, storm pipe replacement & slip lining repairs.
- Other Services and Charges include all other costs of operations including supplies, insurance, and
  City administration costs. Administration costs include the Stormwater Fund's share of
  administrative support provided by the City Attorney's Office, City Manager's Office, Finance and
  Human Resources staff. An overhead cost allocation model is used to determine the Stormwater
  Utility's proportionate share of these internal services.

## **Summary Capital Reinvestment Projects**

Planned capital reinvestment work in 2023 and 2024 is shown in the table below. Capital investment costs are the primary driver of the proposed Stormwater rate increases for 2023-2028.

| Project ID | Storm Water Utility Capital Program 2023-2024  Description                | (\$ in thousands)<br>2023 | 2024    |
|------------|---------------------------------------------------------------------------|---------------------------|---------|
| SW0109     | Sub basin 24a.1 Watercourse Stabllization                                 | \$18                      | \$62    |
| SW0110     | Sub basin 39a.2 Watercourse StabIlization                                 | 17                        | 44      |
| SW0111     | Sub basin 46a.3 Watercourse Stabilization                                 | 52                        | 406     |
| SW0112     | Sub basin 34.1 Watercourse Stabilization                                  |                           | 27      |
| SW0113     | Sub basin 45b.4 Watercourse Stabilization                                 |                           | 31      |
| SW0114     | Sub basin 29.3 Watercourse Stabilization                                  |                           | 49      |
| SW0127     | Stormwater Trunkline Condition and Capacity Assessments                   | 250                       | 250     |
| SW0128     | Basin 18C Drainage Improvement                                            | 185                       |         |
| SW0129     | Basin 25B Neigborhood Drainage Improvements                               | 173                       |         |
| SW0130     | Basin 32B - SE 72nd St Drainage Capacity Improvement                      |                           | 189     |
| SW0132     | Sub-Basin 22.1 Watercourse Stabilization - Final Design and Construction  | 149                       |         |
| SW0133     | Sub-Basin 25b.2 Watercourse Stabilization - Final Design and Construction | 155                       |         |
| SW0134     | Emergency Stormwater Conveyance Repairs                                   | 50                        | 50      |
| SW0135     | Conveyance System Assessments (Basin Specific)                            | 50                        | 50      |
| SW0137     | Street Related Storm Drainage Improvements                                | 100                       | 100     |
| Stormw     | ater Utility CIP Total                                                    | \$1,200                   | \$1,257 |

### **Storm Water Rate Proposal**

The 2023 Storm Water rate proposal is based on the 2023-2024 operating budget, the 2023-2028 Capital Plan, and the corresponding debt financing needs. The rate model proposes a smoothed rate increase of 8.0% for 2023-2028. Staff recommends an 8.0% increase to the storm water utility rates for 2023 as proposed in the 2023-2028 smoothed rate model. Staff will return during the 2023-2024 midbiennial budget process with new information as it becomes available to inform potential rate adjustments for fiscal year 2024.

| Revenue Requirement                 |    | 2022      | 2023            | 2024            | 2025            | 2026            | 2027            | 2028              |
|-------------------------------------|----|-----------|-----------------|-----------------|-----------------|-----------------|-----------------|-------------------|
| Pre-Rate Revenues                   |    |           |                 |                 |                 |                 |                 |                   |
| Revenues                            |    |           |                 |                 |                 |                 |                 |                   |
| Rate Revenues Under Existing Rates  | \$ | 2,243,300 | \$<br>2,243,300 | \$<br>2,243,300 | \$<br>2,243,300 | \$<br>2,243,300 | \$<br>2,243,300 | \$<br>2,243,300   |
| Non-Rate Revenues                   | _  | 51,439    | 51,453          | 51,477          | 51,183          | 51,186          | 51,252          | 51,258            |
| Total Revenues                      | \$ | 2,294,739 | \$<br>2,294,753 | \$<br>2,294,777 | \$<br>2,294,483 | \$<br>2,294,486 | \$<br>2,294,552 | \$<br>2,294,558   |
| Expenses                            |    |           |                 |                 |                 |                 |                 |                   |
| Cash Operating Expenses             | \$ | 1,479,724 | \$<br>1,791,401 | \$<br>1,915,282 | \$<br>1,917,617 | \$<br>2,021,476 | \$<br>2,026,905 | \$<br>2,133,951   |
| Existing Debt Service               |    | -         | -               | -               | -               | -               | -               | -                 |
| New Debt Service                    |    | -         | -               | -               | -               | -               | 192,453         | 192,453           |
| System Reinvestment Funding         |    | 600,000   | 675,000         | 750,000         | 825,000         | 900,000         | 900,000         | 1,200,000         |
| Total Expenses                      | \$ | 2,079,724 | \$<br>2,466,401 | \$<br>2,665,282 | \$<br>2,742,617 | \$<br>2,921,476 | \$<br>3,119,358 | \$<br>3,526,404   |
| Net Surplus (Deficiency)            | \$ | 215,015   | \$<br>(171,647) | \$<br>(370,505) | \$<br>(448,134) | \$<br>(626,990) | \$<br>(824,806) | \$<br>(1,231,846) |
| Annual Rate Increase                |    |           | 8.00%           | 8.00%           | 8.00%           | 8.00%           | 8.00%           | 8.00%             |
| Cumulative Rate Increase            |    |           | 8.00%           | 16.64%          | 25.97%          | 36.05%          | 46.93%          | 58.69%            |
| Post Rate Revenues                  |    |           |                 |                 |                 |                 |                 |                   |
| Revenues After Rate Increases       | \$ | 2,243,300 | \$<br>2,422,764 | \$<br>2,616,585 | \$<br>2,825,912 | \$<br>3,051,985 | \$<br>3,296,144 | \$<br>3,559,835   |
| Additional Taxes from Rate Increase |    | <u> </u>  | 3,141           | 6,532           | 10,196          | 14,152          | <br>18,425      | <br>23,039        |
| Net Cash Flow After Rate Increase   | \$ | 215,015   | \$<br>4,676     | \$<br>(3,752)   | \$<br>124,282   | \$<br>167,543   | \$<br>209,613   | \$<br>61,650      |
| Sample Residential Bill             | \$ | 39.81     | \$42.99         | \$46.43         | \$50.15         | \$54.16         | \$58.49         | \$63.17           |
| Bi-Monthly Increase (\$)            |    |           | \$3.18          | \$3.44          | \$3.71          | \$4.01          | \$4.33          | \$4.68            |

| Fund Balance                              |    | 2022        |    | 2023        |    | 2024        |    | 2025        |    | 2026        |    | 2027        |    | 2028        |
|-------------------------------------------|----|-------------|----|-------------|----|-------------|----|-------------|----|-------------|----|-------------|----|-------------|
| Operating Reserve                         |    |             |    |             |    |             |    |             |    |             |    |             |    |             |
| Beginning Balance                         | \$ | 575,659     | \$ | 290,674     | \$ | 295,350     | \$ | 236,518     | \$ | 237,224     | \$ | 250,480     | \$ | 251,637     |
| plus: Net Cash Flow after Rate Increase   |    | 215,015     |    | 4,676       |    | (3,752)     |    | 124,282     |    | 167,543     |    | 209,613     |    | 61,650      |
| less: Transfer of Surplus to Capital Fund | _  | (500,000)   |    |             | _  | (55,080)    | _  | (123,576)   | _  | (154,287)   | _  | (208,456)   | _  | (47,926)    |
| Ending Balance                            | \$ | 290,674     | \$ | 295,350     | \$ | 236,518     | \$ | 237,224     | \$ | 250,480     | \$ | 251,637     | \$ | 265,361     |
| Actual Days of O&M                        |    | 72 days     |    | 60 days     |    | 45 days     |
| Capital Reserve                           |    |             |    |             |    |             |    |             |    |             |    |             |    |             |
| Beginning Balance                         | \$ | 3,630,311   | \$ | 3,279,445   | \$ | 2,682,790   | \$ | 1,768,639   | \$ | 1,108,276   | \$ | 214,702     | \$ | 1,969,447   |
| plus: System Reinvestment Funding         |    | 600,000     |    | 675,000     |    | 750,000     |    | 825,000     |    | 900,000     |    | 900,000     |    | 1,200,000   |
| plus: Transfers from Operating Fund       |    | 500,000     |    | -           |    | 55,080      |    | 123,576     |    | 154,287     |    | 208,456     |    | 47,926      |
| plus: Capital Grants / Other Resources    |    | -           |    | 50,000      |    | -           |    | 50,000      |    | -           |    | 50,000      |    | -           |
| plus: LTGO Proceeds                       |    | -           |    | -           |    | -           |    | -           |    | -           |    | 2,500,000   |    | -           |
| plus: Interest Earnings                   | _  | 9,076       | _  | 16,397      | _  | 13,414      | _  | 8,843       | _  | 5,541       | _  | 1,074       | _  | 9,847       |
| Total Funding Sources                     | \$ | 4,739,386   | \$ | 4,020,843   | \$ | 3,501,284   | \$ | 2,776,058   | \$ | 2,168,104   | \$ | 3,874,231   | \$ | 3,227,220   |
| less: Capital Expenditures                | _  | (1,459,941) | _  | (1,338,052) | _  | (1,732,645) | _  | (1,667,783) |    | (1,953,402) | _  | (1,904,784) | _  | (2,086,720) |
| Ending Capital Fund Balance               | \$ | 3,279,445   | \$ | 2,682,790   | \$ | 1,768,639   | \$ | 1,108,276   | \$ | 214,702     | \$ | 1,969,447   | \$ | 1,140,500   |
| Minimum Target Balance                    | \$ | 128,611     | \$ | 141,992     | \$ | 159,318     | \$ | 175,996     | \$ | 195,530     | \$ | 214,578     | \$ | 235,445     |
| Combined Beginning Balance                | \$ | 4,205,970   | \$ | 3,570,119   | \$ | 2,978,140   | \$ | 2,005,157   | \$ | 1,345,499   | \$ | 465,182     | \$ | 2,221,084   |
| Combined Ending Balance                   | \$ | 3,570,119   | \$ | 2,978,140   | \$ | 2,005,157   | \$ | 1,345,499   | \$ | 465,182     | \$ | 2,221,084   | \$ | 1,405,862   |

A summary table comparing the proposed rates from the most recent rate model updates (2020-2022) as compared to the current rate recommendation is presented below.

| Description             | 2021  | 2022  | 2023  | 2024  | 2025  | 2026  | 2027  | 2028  |
|-------------------------|-------|-------|-------|-------|-------|-------|-------|-------|
| 2020 Rate Update        | 3.20% | 3.20% | 3.20% | 3.20% |       |       |       |       |
| 2021-2022 Rate Update   | 5.50% | 5.50% | 5.50% | 5.50% | 5.50% | 5.50% |       |       |
| 2023-2024 Rate Proposal |       |       | 8.00% | 8.00% | 8.00% | 8.00% | 8.00% | 8.00% |

Staff will be available at the Utility Board meeting to answer questions regarding the proposed operating and capital budgets, as well as the proposed 2023 sewer utility rate increases.

The 2023 Storm Water Utility rate resolution is on the City Council planning schedule for review and adoption on November 15, 2022.