

**Budget Variances at a Glance, YE 2021 projected
(+/- 5% & >20K)**

REVENUES					
Fund	Account	Amount	Less(-)/More(+)	Notes	
		than prior year	budget		
General	Local Retail Sales & Use Tax	\$ 480,303	31.6%	Destination based sales tax continues to be strong d/t construction boom and COVID changes of retail buying habits to more online sales	
General	Building Permits	\$ 403,656	69.9%	2021 development pace didn't cool from prior year as anticipated when budget was drafted.	
General	Zoning and Subdivision	\$ 31,773	15.6%	2021 development pace didn't cool from prior year as anticipated when budget was drafted.	
General	Other-CC Convenience fees	\$ 23,677	789.2%	New online permit software allowing creditcard for payment. Exceeded staff's expectation of residents' willingness to pay 3% conv. fee. Offset by banking exps, see below.	
General	Total Disposition of Capital Assets	\$ 47,550	1585.0%	Staff budgeting practice usely assumes immaterial activity. 2021 PD returned items from 2020 exps, will be reappropriating these funds in 2022 budget.	
Contingency	Transfer to Contingency Fund from GF	\$ 250,000	NA	Per recommendation of Finc. Comm., budget amendment pending 11/8/2021 of excess 2020 carryover balance	
Capital	Real Estate Excise Tax	\$ 1,100,227	141.4%	Good to be a realtor in Medina these days?	
Capital	Coronavirus Local Fis. Rec. (ARPA)	\$ 459,368	NA	Unanticipated at time of budget drafting. Federal relief funds for restricted infrastructure uses.	
Capital	Roads Street CIP Improvements	\$ (22,100)	-8.3%	Actual grant receipt came in less than initial anticipated amount	
EXPENSES					
Fund	Department	Account	Amount	Notes	
			Less(-)/More(+)		
			than prior year		
			budget		
General	Legislative Services	Total Legislative Services	\$ (24,000)	-60.6%	Medina Days fireworks cancelled; minimal need for travel to non-virtual training
General	Executive	Employee Compensation	\$ 64,449	23.5%	Council approved 2021 increase over COLA-only 12/2020 & vacation policy 6/2021 for one-time cash out, after budget already adopted.
General	Finance	Miscellaneous	\$ 30,220	201.5%	Majority of expense due to DS credit card fee expenses, see associated offsetting revenue above
General	Legal	Special Counsel	\$ (30,000)	-50.0%	Anticipated 2 labor contracts negotiated in 2021. One being postponed until 2022.
General	Central Services	IT, Capital & Operating Exps	\$ (92,041)	-23.7%	Many line items over/under. IT the most impactful area of overall cost savings.
General	Police	Overtime	\$ 23,700	33.9%	Council approve seasonal OT patrols again this year, not anticipated at budget adoption. Planned budget amendment but no longer necessary d/t cost savings of Marine Patrol. See below.
General	Police	Marine Patrol Services	\$ (60,000)	-85.7%	Unable to contract Marine Services in 2021. Only incurred minor ad-hoc expenses. Anticipate a contract in place for 2022.
General	Parks	Utilities	\$ 27,836	126.5%	Water useage high due to record summer heat. Also a irrigation pipe leak , charge being appealed with COB, anticipating some relief but might not receive until 2022.
General	Operating transfers	To Contigency Fund	\$ 250,000	NA	Per recommendation of Finc. Comm., budget amendment pending 11/8/2021 of excess 2020 carryover balance
Street	Street	NPDES Exps	\$ (25,000)	-50.0%	Matching reimbursment grant, unused amounts rollover
Street	Street	Street Irrigation Utilities	\$ (18,000)	-78.3%	Newer budget line item allocation. Overestimated expenses.
Capital	Capital	Total Capital Projects Fund	\$ (109,893)	-13.1%	Some project expenses postponed to 2022.