


MADISON HEIGHTS POLICE DEPARTMENT

280 West Thirteen Mile Road • Madison Heights, Michigan 48071

248-585-2100 • Fax 248-585-8090 • Administration 248-837-2729

COREY K. HAINES
Chief of Police

BRENT S. LEMERISE
Deputy Chief of Police

Date: March 17, 2023
To: Melissa R. Marsh, City Manager
From: Corey K. Haines, Chief of Police
Subject: Purchase of New In-Car Radar Units 

Melissa,

The radar units that are in the police vehicles for the purposes of traffic enforcement and speed detection have exceeded their preferred time period of use and are well out of warranty. I have researched new radar units and determined that we should remain with Stalker Radar, which is sold through the company, Applied Concepts, Inc. This company currently holds the Michigan State Police contract pricing for the State of Michigan which we are allowed to purchase as a government agency.

We need to purchase fifteen (15) radar units to replace our current units. We need to purchase three (3) dual antenna units for our unmarked police vehicles that are primarily used for traffic enforcement giving them the ability to operate radar from the front and rear of the vehicle. The cost of each of these radar units is \$1,995.00 for a total of \$5,985.00. We need to purchase twelve (12) single antenna units for the remainder of our marked vehicles at the cost of \$1533.00 for each unit for a total of \$18,396.00. This brings the total cost of this replacement project to \$24,381.00.

This project has been budgeted for in the approved FY2022-23 budget. I would respectfully request that this purchase be approved.



applied concepts, inc.

855 E. Collins Blvd
Richardson, TX 75081
Phone: 972-398-3780
Fax: 972-398-3781

National Toll Free: 1-800- STALKER

Inside Sales Partner: Bart Hogue
+1-972-801-4864
barth@a-concepts.com

QUOTE
#2071847

Page 1 of 2
Date: 03/15/23

Reg Sales Mgr: Dewey Gatts
972-398-3780
dewey@stalkerradar.com

Effective From : 03/13/2023

Valid Through: 06/11/2023

Lead Time: 45 working days

Bill To: Madison Heights Police Dept 280 W 13 Mile Rd Madison Heights, MI 48071-1804	Customer ID: 016089 Accounts Payable	Ship To: Madison Heights Police Dept 280 W 13 Mile Rd Madison Heights, MI 48071-1804	<i>FedEx Ground</i> Chief Corey Haines
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Grp	Qty	Package	Description	Wrnty/Mo	Price	Ext Price
1	3	805-0022-00	Dual - 2 Antenna Radar System	36	\$1,995.00	\$5,985.00
	Ln	Qty	Part Number	Description	Price	Ext Price
	1	3	200-0998-40	Dual Enhanced Counting Unit, 1.5 PCB, FCC Filtered		\$0.00
	2	3	200-0996-30	Dual Modular Display, Bright LEDs		\$0.00
	3	6	200-1468-00	Dual DSR Ka Antenna		\$0.00
	4	3	200-0920-00	Dual SL Remote Control w/Screw Latch		\$0.00
	7	3	200-0243-00	Counting/Display Tall Mount		\$0.00
	8	3	200-0244-00	Antenna Dash Mount		\$0.00
	9	3	200-0245-00	Antenna Tall Deck Mount		\$0.00
	10	3	200-0648-00	Display Sun Shield		\$0.00
	11	3	155-2591-08	8 Foot Antenna Cable, IP67		\$0.00
	12	3	155-2591-16	16 Foot Antenna Cable, IP67		\$0.00
	13	3	200-0622-00	VSS Cable Kit		\$0.00
	14	3	200-0820-00	Dual Manual Kit		\$0.00
	15	3	035-0361-00	Shipping Container, Dash Mounted Radar		\$0.00
	16	3	005-1468-00	Dual Certified Package		\$0.00
	17	3	060-1000-36	36 Month Warranty		\$0.00
	18	3	006-0300-00	Michigan Certificate of Compliance, Radar	\$0.00	\$0.00
Group Total						\$5,985.00

Grp	Qty	Package	Description	Wrnty/Mo	Price	Ext Price
2	12	805-0021-00	Dual - 1 Antenna Radar System	36	\$1,533.00	\$18,396.00
	Ln	Qty	Part Number	Description	Price	Ext Price
	19	12	200-0998-40	Dual Enhanced Counting Unit, 1.5 PCB, FCC Filtered		\$0.00
	20	12	200-0996-30	Dual Modular Display, Bright LEDs		\$0.00
	21	12	200-1468-00	Dual DSR Ka Antenna		\$0.00
	22	12	200-0920-00	Dual SL Remote Control w/Screw Latch		\$0.00
	25	12	200-0243-00	Counting/Display Tall Mount		\$0.00
	26	12	200-0244-00	Antenna Dash Mount		\$0.00
	27	12	200-0648-00	Display Sun Shield		\$0.00
	28	12	155-2591-08	8 Foot Antenna Cable, IP67		\$0.00
	29	12	200-0622-00	VSS Cable Kit		\$0.00
	30	12	062-0041-00	One-Antenna Operation		\$0.00

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Grp	Qty	Package	Description	Wrnty/Mo	Price	Ext Price
2	12	805-0021-00	Dual - 1 Antenna Radar System	36	\$1,533.00	\$18,396.00
	Ln	Qty	Part Number	Description	Price	Ext Price
	31	12	200-0820-00	Dual Manual Kit		\$0.00
	32	12	035-0361-00	Shipping Container, Dash Mounted Radar		\$0.00
	33	12	060-1000-36	36 Month Warranty		\$0.00
	34	12	006-0300-00	Michigan Certificate of Compliance, Radar	\$0.00	\$0.00
Group Total						\$18,396.00

Product	\$24,381.00	Sub-Total:	\$24,381.00
Discount	\$0.00	Sales Tax 0%	\$0.00
		Shipping & Handling:	\$0.00
Payment Terms: Net 30 days		Total: USD	\$24,381.00

Vehicle Information:
2020+ Dodge Durango and FI SUV

MI State Contract: 210000000351

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This Quote or Purchase Order is subject in all respects to the Terms and Conditions detailed at the back of this document. These Terms and Conditions contain limitations of liability, waivers of liability even for our own negligence, and indemnification provisions, all of which may affect your rights. Please review these Terms and Conditions carefully before proceeding.