



5/19/2021

Dear Madison Heights Fire Department,

Thank you for the opportunity to work with you on building an ambulance that will work in the service of the department. Please see the attached work order for the unit description as well as the options and features of the Road Rescue UltraMedic Type I Ford F550 4x4 diesel Ambulance, including Whelen Pioneer lights, two (2) one on each side of the cab roof at a 45-degree angle, and switching the Stryker Power Load System from the old unit to the new one. Also included is Madison Heights Fire Department paint scheme, graphics, a new Stryker Power Load cot, and lettering. **Please note, all pricing for all items on this unit are in accordance with HGAC pricing as negotiated between Road Rescue and HGAC.** The pricing for the unit desired is as follows;

2022 Road Rescue UltraMedic Ford F550 4x4 Type I Ambulance.....	<b>\$304,027.80</b>
Trade-in of Horton Medium duty ambulance.....	<b>\$15,000.00</b>
Ford GPC discount (requires active FIN code to apply).....	<b>\$4,100.00</b>
Pre-pay discount (50%-75% pre pay at time of order).....	<b><u>\$10,000.00</u></b>
Total.....	<b>\$274,927.80</b>

Terms; 10% deposit upon order IF prepay option is not selected, balance C.O.D. upon acceptance at delivery. Should you have any questions or concerns, please feel free to contact me.

Sincerely,

Scott A. Schalow, Ambulance Sales Manager, Emergency Vehicles Plus, Holland, MI  
989-280-1898