



## AGENDA ITEM SUMMARY FORM

**MEETING DATE:** July 10, 2023

**PREPARED BY:** Amy Misczak, HR Director/Purchasing Coord

**AGENDA ITEM CONTENT:** Approval of Budgeted Replacement Tricaster

**AGENDA ITEM SECTION:** Consent Agenda

**BUDGETED AMOUNT:** \$16,680

**FUNDS REQUESTED:** \$16,808

**FUND:** 101-248-982-0000 (Gen Admin Machinery & Equipment)

**EXECUTIVE SUMMARY:**

Please see attached memo - scheduled replacement of the Tricaster for City Council and other Public Meeting production and broadcast.

**RECOMMENDATION:**

Per the attached memo, Council is requested to approve the purchase of the new Tricaster according to the attached quote at a unit price of \$16,808, funding is budgeted in account 101-248-982-0000.

Date: June 30, 2023

To: Melissa R. Marsh, City Manager

From: Amy J. Misczak, HR Director/Purchasing Coordinator  
Anna Pereny, Multimedia Specialist

Re: Council Chambers Broadcast Equipment – Tricaster

As you are aware, Council Meetings are broadcast to our local government cable channels through Comcast and Wow, and re-broadcast following the meetings each week. The equipment that allows staff to produce, record and broadcast meetings held in Council Chambers is the Tricaster.

The approved vendor for audio visual updates and installation of equipment in Council Chambers is Advanced Lighting and Sound. The current Tricaster is over eight years old, and is at the end of its useful life as it is no longer supported by its manufacturer NewTek. Parts are unavailable for repair and the system has become slow and unreliable, with frequent issues that require troubleshooting by City staff as well as service calls by Advanced Lighting and Sound.

The Tricaster has been approved for replacement in FY 2023-24 budget.

We would respectfully request that Council approve the purchase of the new Tricaster according to the attached quote at a unit price of \$16,808.

Thank you for your consideration.

**Advanced Lighting & Sound**

Phone: 248-817-2092  
Fax: 248-817-2093  
1026 Maplelawn Drive  
Troy, MI 48084

**Quote**

No.: **18442**  
Date: 6/13/2023

Prepared for:  
Anna Pereny (248) 837-2668  
City of Madison Heights  
300 West 13 Mile Rd.  
Madison Heights, MI 48071

Prepared by: Shawn Watts  
Account No.: 6066  
Phone: (248) 837-2602

Qty	Manuf	Item ID	Description	Sell	Total
1	Newte	TC1-R	TC1 Tricaster a la carte	\$15,995.00	\$15,995.00
1	Newte	PTUTC1	ProTek Ultra for TriCaster TC1 including critical case handling, phone support and advanced replacement where applicable	\$1,895.00	\$1,895.00
1	ALS	Sales Discount	Sales Discount - NewTek TIC860 trade in credit	(\$3,000.00)	(\$3,000.00)
1	ALS	Shipping	Shipping Charge - Return shipping of trade in unit to mfg.	\$125.00	\$125.00
1	ALS	AE3 CS Large	Button insert set for Newtek AE3 Upgrade 450/455, 460, 850/855, 8000	\$75.00	\$75.00
2	Kilov	KVW-N3-S	3G-SDI/NDI Bi-Directional converter; 3G SDI Full NDI Encoder/Decoder. POE. Tally. 1080P60	\$569.00	\$1,138.00
1	ALS	Labor	Installation Labor - Replace Tricaster 860 with TC1 and converters. Update CS and Includes training for new features.	\$540.00	\$540.00
1	ALS	Install	Install Materials - Interconnect cabling -CAT cabling and connectors, HD-SDI cabling	\$40.00	\$40.00

Your Price: **\$16,808.00**

Total: **\$16,808.00**

Prices are firm until 7/13/2023

Terms: Net 15

Prepared by: Shawn Watts, shawnw@AdvancedAVL.com

Date: 6/13/2023

Accepted by: \_\_\_\_\_ Date: \_\_\_\_\_

**Disclaimer**

All prices quoted are valid for 30 business days. Please fax signed quote to 248-817-2093 or email to sales@go-als.com so that your order can be placed. Thank you for your business.