

MEMORANDUM

DATE: May 16, 2023
TO: Melissa R. Marsh, City Manager
FROM: Sean P. Ballantine, Director of Public Services
SUBJECT: Bid Award – 2023 Pavement Marking

As part of our normal best practices as we approach the end of the fiscal year, Staff reached out to our current pavement marking vendor, PK Contracting, to determine if they would be interested in once again extending their pricing for the summer 2023 pavement marking season. Unfortunately, due to the significant increases in material and labor costs, they were unable to do so. It is worth mentioning that PK has consistently extended their unit pricing since 2011. The pavement marking contractor is responsible, under DPS oversight, to provide all striping, arrows, crosswalks, and other legends on our major and local roads, keeping our roads properly compliant with the Michigan Manual on Uniform Traffic Control Devices (MMUTCD).

Staff prepared ITB #MH-1066 – 2023 Pavement Marking, which was issued on April 28. As in years past, the bid requested multiple pricing options to give the City flexibility from a financial standpoint, and to monitor product and application performance, and adjust as necessary. The numbers provided on the pricing sheet represent a maximum “worst-case” scenario, and give the prospective bidder an idea of the amount of work required. The actual work performed will be based on need, and the budget available. 1 sealed bid was received by the deadline of May 15, and the sole qualified bidder is PK Contracting. Receiving a sole bid was not entirely unexpected, as PK Contracting is currently the sole major provider of these services in the metro Detroit area. Reference checks were overwhelmingly positive, and the City has had a long-standing experience of quality work from this vendor.

Staff therefore recommends that Council award the bid for the 2023 Pavement Marking to PK Contracting, of Troy, Michigan. Funding is budgeted and available in the upcoming 2023-24 Budget.

Department of Public Services

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