



CITY OF MADISON HEIGHTS
MEMORANDUM
FINANCE/TREASURER DEPARTMENT

DATE: May 16, 2026
TO: Melissa R. Marsh, City Manager
FROM: Linda A. Kunath, Finance Director/Treasurer
SUBJECT: Purchase service agreement for migration to BS&A software Cloud platform

The City of Madison Heights has utilized BS&A Software, LLC modules since the late 1990's. BS&A modules are the predominant software programs used by Cities, Villages, and Townships in the State of Michigan, known for ease of use, integration of modules, and superior customer service support. BS&A's software platform was originally Pervasive, which migrated to .NET, and is now being migrated to the Cloud. Migration to Cloud is expected to deliver workflow efficiency through shared workspaces, quicker processing, AI enhancements, as well as provide a secure and encrypted web-based system, cybersecurity, disaster recovery and 2 factor-authentication that all come with the Cloud.

BS&A stopped selling .NET nearly two years ago, has not added enhancements since that time, and anticipates "end of life" announcement in the next few years. Oakland County is expected to be fully upgraded to BS&A Cloud platform by 2028. There is an 8 to 10 month lead time for migration from .NET to Cloud.

The City currently utilizes 15 BS&A modules, including General Ledger, Cash Receipting, Accounts Payable, Utility Billing, Payroll, and Building Department. Two modules, Tax and Assessing, are currently limited license modules because Oakland County facilitated full license modules, hosts local community data, and coordinates property changes. Once communities migrate to the Cloud, the County will no longer assist in that way, so the purchase of full licenses is included in this purchase. Upon City Council approval of this purchase, the Finance Department will work with BS&A to coordinate with all City Departments on a migration plan, training, and implementation likely to occur in April, 2027.

The \$354,115.00 cost of BS&A migration to Cloud platform is included in FY 2026-27 budget for the subscriptions to BS&A modules, and professional services for setup, training, and go-live assistance. The City will only be charged for professional services provided. The proposed agreement is being reviewed by City Attorney Larry Sherman and City Manager Melissa Marsh. Staff recommends that City Council approve the purchase service agreement, pending legal review.