

**V. RFP MH 23-03 – GATEWAY SIGNAGE PROJECT – PRICING PAGE**

Firm:	Johnson Sign Co
Project Contact:	Geof Innis
Phone #:	517-784-3720
Email:	geof@johnsonsign.com

Location / Type	Fabrication Cost	Installation Cost	Removal Cost (if needed)	Total Cost per Sign
14 Mile & John R Monument Sign	\$ 15,710	\$ 3,850	n/a	\$ 19,560
14 Mile & Stephenson Monument Sign	\$ 15,710	\$ 3,850	n/a	\$ 19,560
12 Mile & Stephenson Monument Sign	\$ 15,710	\$ 3,650	n/a	\$ 19,560
14 Mile & Campbell Monument Sign	\$ 15,710	\$ 3,850	n/a	\$ 19,560
Lincoln & Progress Monument Sign	\$ 15,710	\$ 3,850	n/a	\$ 19,560
10 Mile & Dequindre Vertical Sign	\$ 13,910	\$ 3,700	n/a	\$ 17,610
13 Mile & Dequindre Vertical Sign	\$ 13,910	\$ 3,700	n/a	\$ 17,610
John R & Progress	\$ 7,245	\$ 3,550	n/a	\$ 10,795

Permit allowance for permit procurement & permits from State @ \$625 per sign x 8= \$5,000

Discount if (3) or more signs are approved in Phase I	\$ 2 % off of sign fabrication price
Prototypes, Material samples (including shipping to 420 W. 9 Mile Road, Hazel Park, MI 48030	\$ 1,000 - *may vary depending on prototypes/samples required
<b>Total Fabrication &amp; Installation Cost for City of Madison Heights Gateway Signage</b>	<b>\$ 149,815</b>

**\*\*SUBMIT ORIGINAL PROPOSAL ALONG WITH THREE COPIES IN A SEALED ENVELOPE MARKED ACCORDING TO SUBMITTAL GUIDELINES ALONG WITH QUALIFICATIONS QUESTIONNAIRE AND NON-COLLUSION AFFIDAVIT TO THE CITY OF MADISON HEIGHTS CLERK'S OFFICE BEFORE THE DEADLINE 11:00 am ON NOVEMBER 28, 2023.**

**ALL OTHER ITEMS – CONTRACT, INDEMNIFICATION DEFEND AND HOLD HARMLESS AGREEMENT, AND INSURANCE AS OUTLINED IN THIS RFP – WILL BE SUBMITTED AFTER APPROVAL OF THE CONTRACT.\*\*A BID BOND IS NOT REQUIRED TO SUBMIT YOUR PROPOSAL**

**V(a). RFP MH 23-03 – GATEWAY SIGNAGE PROJECT – ALTERNATE PRICING PAGE**

It is required that the proposed costs of fabrication match the provided Design Development proof specifications. If contractor suggests alternates, please provide as a separate cost option with a detailed description of the alternate specification and/or fabrication method. Attach additional sheets as needed.

No alternative pricing.

**VI. Additional Extension Option - MITN:**


The City of Madison Heights is a member of the Michigan Intergovernmental Trade Network (MITN) Purchasing Cooperative. If your company is awarded an item or a completed contract, the cooperative entities may wish to use this contract and will use a purchase order or contract for any or all of the item(s) awarded following minimum order/contract requirements set forth in the bid documents. Each entity will provide its own purchase order or contract and must be invoiced separately to the address on the purchase order/contract.

Currently, there are more than 100 agencies participating in the MITN Cooperative.

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(      ) If an award is made to Johnson Sign Co  
(Company Name)

it is agreed that the contract will be extended to members of MITN Purchasing Cooperative under the same prices, terms, and conditions.

  
\_\_\_\_\_  
Signature of Company Representative

**~OR~**

(      ) Our company \_\_\_\_\_ is NOT interested in extending this contract.  
(Company Name)

\_\_\_\_\_  
Signature of Company Representative

(For more information on the MITN cooperative, including a list of participating agencies, please go to [www.MITN.info](http://www.MITN.info).)

## **VII. CITY OF MADISON HEIGHTS**

### **QUALIFICATION QUESTIONNAIRE**

**Failure to completely fill out this form or failure to supply adequate information could result in disqualification of Bidder.**

Name of Bidder: Johnson Sign Co

Address of Bidder: 2240 Lansing Ave, Jackson, MI 49202

Type of Business Entity: Corporation  
(Example: Corporation, Partnership, etc.)

How Long Established: 1964

Names and Addresses of  
All Principals of Bidder: \_\_\_\_\_

Jim Johnson - 2240 Lansing Ave, Jackson, MI 49202

Will Johnson - 2240 Lansing Ave, Jackson, MI 49202

Jay Johnson, 2240 Lansing Ave, Jackson, MI 49202

1. List all other Corporations, Partnerships, Assumed Names, and/or Businesses in which the above listed principals have an interest in any way, including but not limited to, ownership stockholder, employment, principal, officer or other business relationship.

N/A  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

2. List 3 current references from municipalities or public agencies familiar with the Work performed by the Bidder and list the name, addresses and telephone number of a contact person.

<u>City of Flat Rock - Joe Pagano - 734-771-3825</u>	<u>City of Manistee - Shawn Middleton Spicer Group</u>
<u>City of Dexter - Josh Tanghe - 734-580-2229</u>	<u>(616) 458-8580</u>

3. List 3 current references from private or non-public sources familiar with the Work performed by the Bidder and list the name, address and telephone number of a contact person.

Trinity Health - Dave Raymond - 734-657-1611

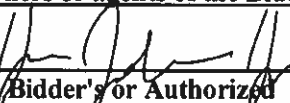
Schoolcraft College - John Wright - 313-318-2986

County National Bank - Bruce Stroede - 517-439-4300<sub>9</sub>

4. List the names and address of all subcontractors the Bidder proposes to use on the project.

n/a

**The undersigned verifies that the information contained herein is truthful and accurate and acknowledge that they are owners or agents of the Bidder.**

  
Bidder's or Authorized  
Representative's Signature

Vice President


Title of Signatory

Jim Johnson

Bidder's Printed Name

**Dated:**

Subscribed and sworn to before me on  
This 28th day of November, 2023.

  
LYNDE S. FISHER Notary Public  
WASHTENAW County, Michigan

LYNDE S. FISHER  
Notary Public, State of Michigan  
County of Washtenaw  
Commission Expires Jun. 09, 2026  
County of Washtenaw

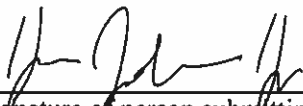
VIII. NON-COLLUSION AFFIDAVIT

Return this completed form with your sealed bid.

Jim Johnson \_\_\_\_\_ being duly sworn deposes and says:

That he/she is Vice President of Johnson Sign Co  
(state official capacity in firm)

The party making the foregoing proposal or bid, that such bid is genuine and not collusion or sham; that said Bidder has not colluded, conspired, connived, or agreed, directly or indirectly, with any bidder or person, to put in a sham bid or to refrain from bidding and has not in any manner, directly or indirectly, sought by agreement or collusion, or communication or conference, with any person, to fix the bid price of affiant or any other bidder, or to fix any overhead, profit, or cost element of said bid price or that of any other bidder, or to secure the advantage against the City of Madison Heights or any person interested in the proposed contract; and that all statements contained in said proposal or bid are true.

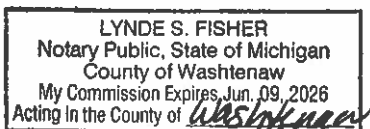
  
\_\_\_\_\_  
(Signature of person submitting bid)

Subscribed and sworn this 28th day of November, 2023 before me, a Notary Public in and for said County.

  
\_\_\_\_\_  
Notary Public

My Commission Expires:

Jun 09, 2026

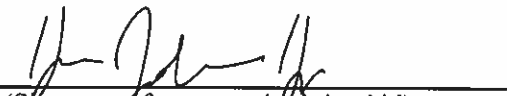


**IX. INDEMNIFICATION, DEFEND AND HOLD HARMLESS AGREEMENT**

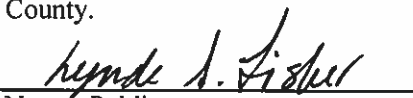
KNOW ALL MEN BY THESE PRESENTS: That Johnson Sign Co (Contractor/Company) By and through the undersigned Jim Johnson (Individual), Its Vice President (Title), respectively, agrees to indemnify and hold harmless the City of Madison Heights, a Michigan Municipal Corporation, 300 W. Thirteen Mile Road, Madison Heights, Michigan 48071, (hereinafter "City"), its Council, officers, administrators, employees, attorneys, affiliates, successors and assigns from any and all liability arising, directly or indirectly, from the following activity:

**R.F.P. MH 23-03 GATEWAY SIGNAGE PROJECT**

In the event any suit, proceeding, claim, loss, damage, cost, charge or expense shall be brought against the City, its Council, officers, administrators, employees, attorneys, affiliates, successors and assigns by virtue of the above-referenced activity, hereby covenants and agrees to assume the defense thereof and defend the same at its own expense and pay all costs, charges, attorney fees and any other expenses related thereto. Notwithstanding the foregoing, this Indemnification, Defend and Hold Harmless Agreement excludes the sole acts and/or the sole omissions to act on the part of the City of Madison Heights.

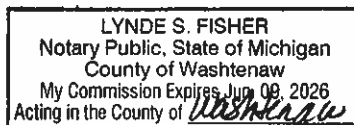
  
(Signature of person submitting bid)

Subscribed and sworn this 28th day of November, 2023 before me, a Notary Public in and for said County.

  
Notary Public

My Commission Expires:

Jun 09, 2026



**Johnson Sign Co**

663 S. Mansfield, Ypsilanti, MI 48197

Phone (734) 483-2000

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**Madison Heights City Clerk's Office**

**0 West 13 Mile Road**

**Madison Heights, MI 48071**

**Johnson Sign Company**

**40 Lansing Ave**

**Ypsilanti, MI 48197**

**FP : 0000334479**

**City of Madison Heights Gateway Signage**

**NOV 28 2023**

**10:53 am**

**MPO**