

MADISON HEIGHTS POLICE DEPARTMENT

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Brent S. LeMerise
Chief of Police

TO: Melissa R. Marsh, City Manager

FROM: Brent S. LeMerise, Chief of Police

DATE: December 3, 2024

SUBJECT: Capital Improvement Request – Axon Camera & Cloud Storage Contract Renewal

In-car cameras and body-worn cameras are vital tools in law enforcement, helping to reduce liability and improve professionalism by monitoring the behavior of officers and individuals they interact with. The current contract with Axon for in-car and body-worn cameras will expire at the end of FY26. As part of this contract, MHPD also co-termed a separate agreement for cloud storage, which has proven to be a key solution for storing and sharing digital evidence, including materials for prosecutors and FOIA requests. Axon now offers an upgraded camera system with enhanced features, including live-stream monitoring, license plate reading technology, redaction and sharing capabilities, and auto-tagging for better record-keeping. Similar to the current contract, new equipment will be provided halfway through the term.

Axon has proposed a 5-year contract starting in March 2025, which will lock in the 2024 price schedule. The total cost for the 5-year contract is \$689,995.41, at \$137,747.52 per fiscal year, beginning in July 2025. A one-time payment of \$1,217.81 is due in March/April 2025. MMRMA has suspended its Risk Avoidance Program grants for these purchases.

Although the original contract was negotiated at \$707,310.41 by staff, a review by the Information Technology Advisory Committee (ITAC) led to further price negotiations, bringing the cost down to \$689,995.41, pending approval by the City Council at the December 9th meeting. Based on this revised information, ITAC recommends that the City Council approve the 5-year contract with Axon Enterprise, not to exceed \$690,000.

Respectfully,



Brent S. LeMerise
Chief of Police