

Vendor	Proposal cost type	Recurring Cost	Labor	Hardware	Licensing/Subscription	Support	One Time Costs	Optional Costs	First month	Second month	First year	Second year	1st + 2nd costs	tract Duration	36 month contract	60 month contract cost*	Contract type	Cloud based	PBX System type	FSI Door intercom	Additional costs	Has paging	Additional costs
Univox	Monthly	\$1,778.57	\$-	\$3,450.00	\$-	\$-	\$3,450.00	\$-	\$5,228.57	\$1,778.57	\$24,792.84	\$21,342.84	\$46,135.68	36 or 60	\$67,478.52	\$110,164.20	Monthly	yes	PBX System type	Yes	No	Yes	No
Arya/Thomas	Monthly	\$2,295.08	\$9,920.00	\$4,045.00	\$-	\$-	\$13,995.00	\$-	\$16,252.08	\$2,295.08	\$41,508.96	\$27,552.96	\$69,061.92	60	\$95,614.88	\$151,720.80	Monthly	yes	Arya via ring central	Yes	Yes	Yes	No
UnityU-Reach - Purchase option	Monthly	\$1,451.55	\$-	\$55,390.00	\$-	\$-	\$55,390.00	\$-	\$72,808.60	\$1,451.55	\$88,775.65	\$17,418.60	\$105,194.25	60	\$123,612.85	\$158,450.05	monthly	yes	PBX System type	Yes	No	Yes	No
ASST	Monthly	\$2,139.57	\$29,171.00	\$12,911.00	\$-	\$-	\$32,284.00	\$1,786.00	\$54,423.57	\$2,139.57	\$77,958.84	\$25,678.84	\$103,637.68	60	\$129,308.52	\$180,658.20	monthly	yes	PBX System type	Yes	Yes	Yes	No
Verizon	Monthly	\$1,440.00	(\$28,152.85)	\$1,727.35	\$-	\$-	(\$26,425.30)	\$-	(\$12,985.30)	(\$9,545.30)	\$23,127.35	\$41,280.00	\$64,407.35	with 60 month	\$105,687.35	\$168,247.35	monthly	yes	PBX System type	Yes	No	Yes	No
UnityU-Reach - Rental option	Monthly	\$2,797.88	\$2,995.00	\$-	\$-	\$-	\$2,995.00	\$-	\$5,792.88	\$2,797.88	\$35,589.56	\$33,578.56	\$70,168.12	36	\$103,718.68	\$170,867.80	monthly	yes	PBX System type	Yes	No	Yes	No
Comcast - 36 month	Monthly	\$1,593.05	\$-	\$-	\$-	\$-	\$1,791.00	\$-	\$5,384.05	\$1,593.05	\$44,907.60	\$43,116.60	\$88,024.20	36	\$131,140.80	\$217,374.00	monthly	yes	Cloud Webex	Yes	No	Yes	No

*36 month contracts extended for comparison only