

ANNUAL PLAN AND PRICING

City of Madison Heights

A full year of GovAI for every department, and what it costs.

One annual price. Every department.

What you said is in the way

From the demo on August 27, in the words used on the call.



Are they using it correctly?

Staff across the city are already using AI. What you don't have is a way to see what they ran, or whether confidential information went into it.



Where are you putting this stuff?

Two of your own questions after something goes out: which tool was used, and what information was put into it.



A closed ecosystem

You want confidentiality held inside the city's own environment, and still be able to pull in outside information when a project needs it.

More than half your desk staff already use AI. What's missing is a governed place to do it.

The work we would start with

COUNCIL MEETINGS

Draft the agenda, pull the follow-up reports after the meeting, and work from the minutes transcript instead of reading it back.

INSTITUTIONAL KNOWLEDGE

Put the union letters of understanding and the contracts somewhere staff can ask questions of, so a costly misstep doesn't depend on who remembers.

SIGN SHOP AND COMMS

The city hall image the sign shop generated came back wrong. Work from the city's own material, so what goes out is built from what the city actually has.

EVERY DEPARTMENT

Police, fire, finance, communications, HR. Half your staff are police and fire, and the desk side is running lean everywhere else.

Departments run lean. These are the jobs that eat the hours.

What a governed platform adds



Zero ingestion

City content is not used to train the model underneath. What staff put in stays the city's.



Data Shield

Scans for personal and sensitive information before content moves. The check runs on every file, every prompt, every time.



Access by user or group

Turn the assistant down for sensitive work, by person or by group. Admin sets it once and it holds across departments.



Ready-made for government

Minutes, staff reports, records requests. The formats local government works in are already there on day one.

You already have staff using AI. This is what makes that a decision you can defend.

One price, sized to the city

1

Sized to the organization

We size the plan on the city and the work it has to carry. Every department is inside it.



2

Everyone gets access

All staff, every department, under the one price. Police, fire, finance, communications, HR.



3

One annual price

One line item for the year, locked in the contract. Uneven use month to month doesn't turn into a surprise invoice.

Budget is tight and adding staff isn't an option. This is one line, known in advance.

Your plan for year one

RECOMMENDED

Organization-wide

12 month term

GovAI

\$16,500.00

Before discount

~~\$29,000.00~~

Early Partner Discount Program

What happens next

1

Sign by September 30

Hold the year-one price and start inside this budget year rather than the next one.

\$16,500.00

2

Stand up over three months

Onboarding, admin and access controls, then training department by department.

Included

3

First Agents on your work

Council agenda and minutes first. Then the union letters and contracts.

Included

The next step

A call about a week from the demo, with Melissa & Harley on feedback