

FLORIDA BUILDING TECHNOLOGIES INC

Proposal

Johns Pass Boardwalk Association
Madeira Beach FL 33708

June 19, 2026

6983 SUNSET DRIVE SOUTH, SOUTH PASADENA FL 33707
PHONE: 727-409-7933
LICENSED AND INSURED
CGC1534235

Proposal to custom build and install 5 new Johns Pass Directory signs

- Signs to be built 6x6 marine grade posts 10ft long
- All fasteners to be stainless steel bolts and screws
- 3 signs to be doubles sided to match existing
- 2 signs to be single sided to match existing
- All signs built to specifications on renderings provided
- Price includes installation
- Price included materials and labor
- Price does not include engineering for post installation, footers ect. or permits if needed

Single sided sign each \$6,000 - 12000

Double sided sign each \$7,000 - 21000

33000 plus labor/install

Johns Pass Boardwalk Association
Madeira Beach FL 33708

My name is Bill Majewski, and I'm writing to introduce myself and express interest in submitting a bid for the sign project. I'm a lifelong beach local—my very first job was a paper route right here on Madeira Beach—and I've spent the last 40 years building a

career in construction across our community.

Since 2021, I've owned and operated a licensed and insured general contracting firm, where we manage projects from pre-construction planning through closeout with a focus on quality, safety, and clear communication. Over the decades I've worked hands-on and in leadership across residential and light commercial scopes, including remodels, additions, concrete and masonry, carpentry, roofing coordination, sitework, and coastal-weather resilience. I'm comfortable coordinating subs, navigating permits and inspections, maintaining schedules and budgets, and solving field issues efficiently while keeping clients informed.

What I bring to the job:

- Deep local knowledge of Madeira Beach building conditions, codes, and vendors.
- A proven safety-first mindset and a track record of on-time, on-budget delivery.
- Strong relationships with reliable trades and suppliers.
- Pride in craftsmanship and a commitment to representing the client and company well.

I'd welcome the chance to discuss how my experience can support your upcoming projects—I can provide references and a portfolio of recent work upon request.

Thank you for your time and consideration. I look forward to connecting.

Sincerely,

Bill Majewski

P.S. Having grown up working in this community, I value long-term relationships and repeat business—doing the job right the first time is how I've built mine.

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JOHN'S PASS VILLAGE DIRECTORIES

- Approximately 7 foot tall by 40" wide
- Two-sided
- No electricity or lighting
- Brochure Holder below Map Graphic for printed directories and Welcome Guide-Maps

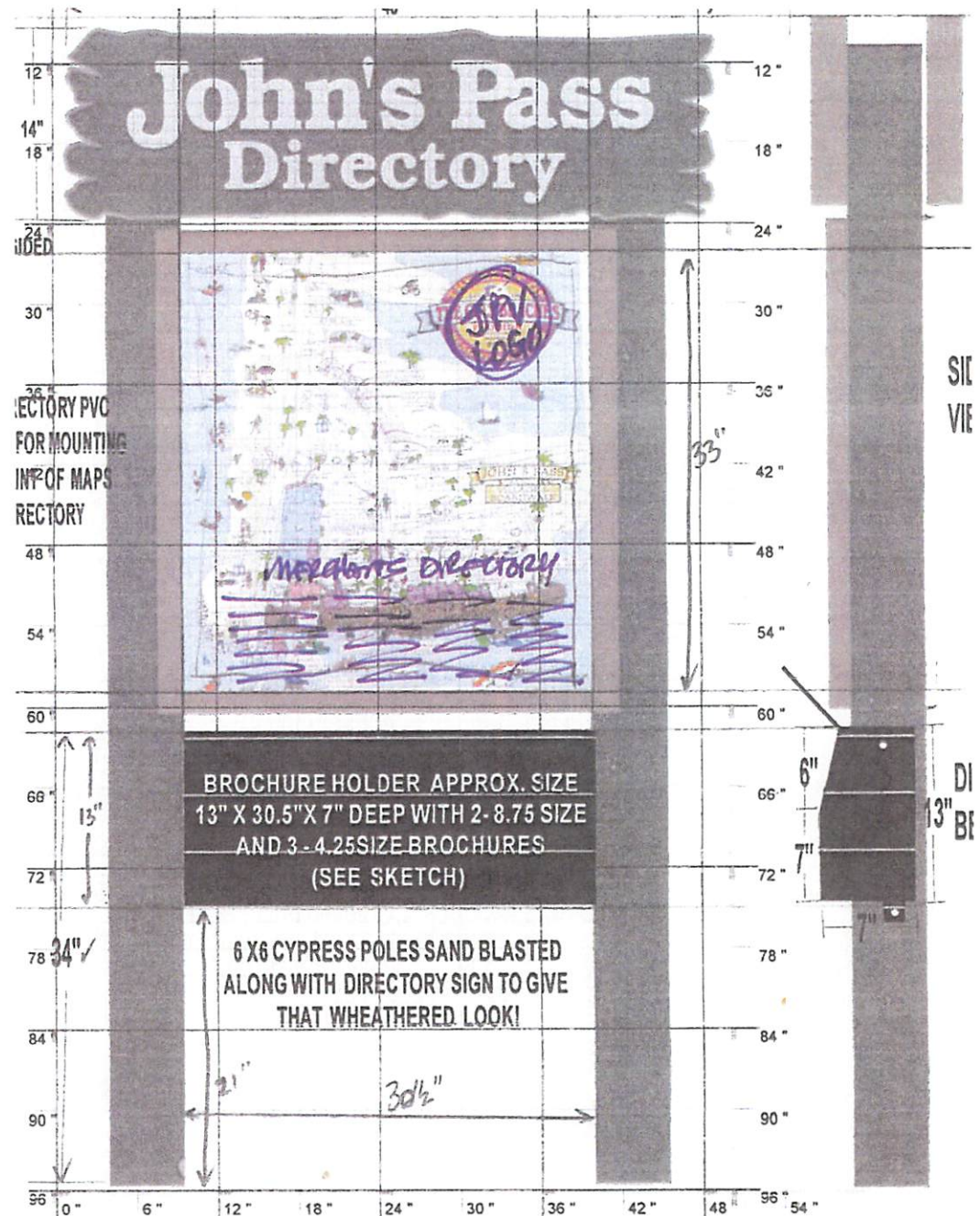
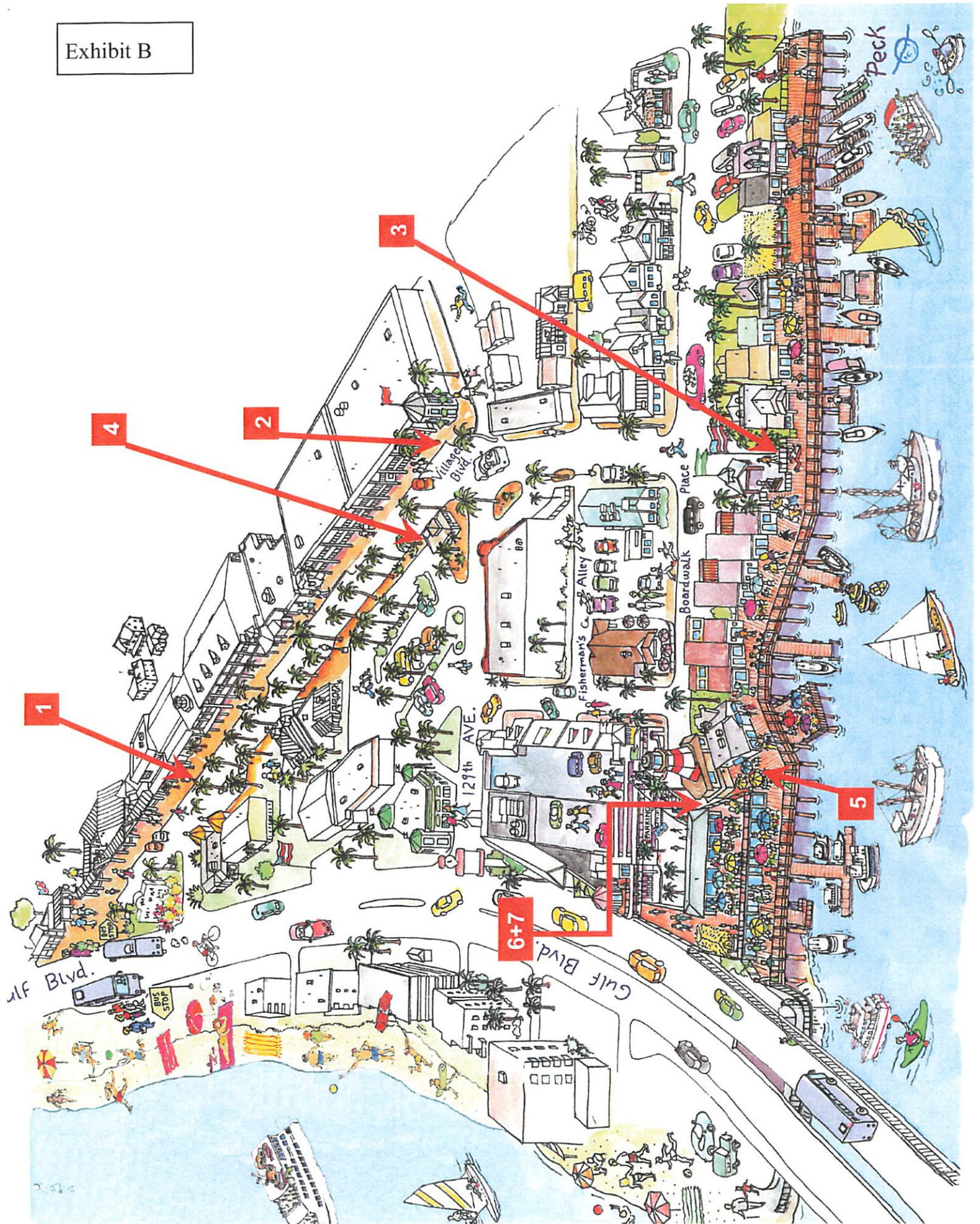


Exhibit B



RESTAURANTS

Bamboo Beach Bar & Grill ... (727) 398-5401 ... U

Bubba Gump Shrimp Co (727) 397-4867 ... A

Corn City South

Delosa's Pizzeria (727) 398-4657 ... J

Friendly Fisherman Restaurant .. (727) 391-6025 ... C

Johnny Pastrami's

Deli Pizza (Courtyard) (727) 954-8895 ... J

Pirates Pub-N-Grub Boardwalk Grille

Sculleys Boardwalk Grille

Waltz Fish Shak (727) 395-0732 ... H

Bars & Lounges

Casa Havana Cigar and Café

Cuban Paradise Cigar & Café .. (727) 397-7693... R

Holiday Isles VFW Post 4256

Hubs Raw Bar and Tavern (727) 290-9833... C

The Hut

It's 5 O'Clock Somewhere

Sportsman Saloon

Coffee Shops & Internet Café

Addicted to the Bean

Ice Cream / Candy / Snacks

Ciega Bay Ice Cream

Courtyard Café

Edy's

JJ's Italian Ice & Ice Cream

Kilwin's Ice Cream & Fudge .. (727) 397-9800 ... B

Kohr Frozen Custard Family Ice Cream

Meyer's House of Sweets (727) 397-3663... P

Sugar Daddys Ice Cream and Sweet Shop

SHOPPING

Apparel & Accessories

Airbrush Majic

Beach Zone

Caribongo

Cool Style

Fantasy Planet Beach Company

Island Attitudes (727) 393-7966 ... Q

Island Treasures (727) 320-9670... Q

Just Hats

Lazy Lizard

Overhead Surf Shop (727) 398-7873 ... S

Palm Palms

Pass the Hat

Passport to Paradise

Sports Fan-Attic

Surf Style

Treasure House Boutique

Two Sides of Nature

Wild Style USA

Wild Time Island Wear

Arts & Collectibles

The Artisan's Market

The Bronze Lady(727) 398-5994 .. **T**

Mr. Freelance Tropical Backyard Art

Vegetable Ivory

Children's Interest

Fun Express

Treehouse Puppets & Treasures ..(727) 397-2446 .. **Q**

Footwear

Natural Comfort Footwear / Flop House

Gifts & Specialty Retail

A-n-A Hawaiian Treasures(727) 392-0300 .. **H**

Angel Haven(727) 399-8455 .. **T**

The Candle Wick Shop(727) 498-6442 **I**

Caribbean Jubilee

Cups A 2 Z(727) 398-6599 .. **U**

Del Sol

The Florida Winery(727) 362-0008 .. **S**

Fun and Sun Shop(727) 397-2046 .. **R**

Global Candle Gallery

Hub's Marina Nautical Gifts & Tackle Shop

Impressive Florida Wines(727) 319-6202 .. **G**

Knock on Wood

Lori's Soap & Sponge Market

Made in the Shade Sunglasses

Poppies Treasures

Sinbad's Treasure Chest(727) 397-6715 .. **D**

The Spice & Tea Exchange

of John's Pass(727) 319-4000 .. **L**

Windworks(727) 320-9463 .. **U**

Jewelry

Gray Jewelers

Regalia's Jewelry

Things, Etc(727) 393-2255... **T**

Treasures of Silver & Gold

Souvenirs & T-Shirts

Jim's on the Pass(727) 363-1333 .. **B**

Merry Mouse(727) 398-7799 .. **S**

The Pirate's Doubloon Souvenir Shop

The Zone

THINGS TO DO

Boat Cruises / Bait / Fishing / Fuel

Hubbard's Marina & Fishing ..(727) 393-1947 .. **B**

John's Pass Dolphin Watch at Hubbard's Marina

Boats Cruises & Tours

Dolphin Quest at John's Pass

The Pirate Ship at John's Pass ..(727) 423-7824 .. **D**

Family Entertainment

Beach Gameland Arcade

Water Sports & Boat Rentals

Eagle Parasail/

John's Pass Waverunners(727) 224-5747... E

Fly-n-High Parasail

& Waverunners(727) 397-1050... G

Gator's Parasail(727) 363-1881... G

Jack's Marina Boat & Waverunner Rentals

Woody's Watersports(727) 391-0200... G

SERVICES

Discount Watersports Information

& Reservation Center(727) 397-1050... I

I'm Hair for U

L & P Hair Salon

SIK Promotions(727) 322-5217... X

Tampa Bay Beaches

Chamber of Commerce(727) 360-6957... M

Tarot Card Readings

ACCOMMODATIONS

Barefoot Beach Resort & Hotel ..(727) 393-6133... W

Bilmar Beach Resort(727) 360-5531... X

Changing Tides Cottages(727) 397-7706... V

Island Paradise Cottages(727) 395-9751... V

John's Pass Cottages(727) 391-9055... H

John's Pass Kayak Outpost(813) 833-0192... B

Madeira Bay Resort and Spa ..(727) 393-2534... V

Plumlee Gulf Beach Realty ... (727) 595-7586... V

Sunset Vistas Beachfront Suites ..(727) 360-1600... X

Total Realty Services -TRS(727) 393-2534... W

Westwinds Resort(727) 363-4807... X

VILLAGE INFORMATION

ATM's M

Change Machine M

Elevators A,B

Restrooms B,A,O

Visitor Information M,B

Memorial to Fishermen Lost at Sea E



7211 US Highway 19 N
Pinellas Park, FL 33781
(727) 327-7755

Estimate ESTp-12193

www.signarama-pinellas.com

Payment Terms: 50/50

Created Date: 9/21/2026

DESCRIPTION: Johns Pass Directory Signs

Bill To: City of Madeira Beach
300 Municipal Drive
Madeira Beach, FL 33708
US

Pickup At: Signarama Pinellas
7211 US Highway 19 N
Pinellas Park, FL 33781
US

Requested By: Megan Powers
Email: Mpowers@madeirabeachfl.gov
Work Phone: (727) 503-0067
Cell Phone: (727) 503-0067

Salesperson: House Pinellas Park
Entered By: Christopher Oliszewski

NO.	Product Summary	QTY	UNIT PRICE	AMOUNT
1	Johns Pass Village Directories- Double Sided 6"x6"x16' Cypress Lumber, installed 48" deep with 1/2 cubic yard of concrete each. Directory signs to be 30.5x33" tall, encased with aluminum frame and acrylic faces to be changeable/lockable. Aluminum frame to be mounted in between cypress posts. Stainless steel hardware. Top sign to be 1/2" cnc routed outdoor PVC, painted with vinyl face to look like aged wood. Brochure holder to be fabricated. Brochure holder to be custom built acrylic with 3 slots to hold 4.25 " wide brochures, and 2 slots to hold 8.75" width brochures. Installation location to be free from tree roots, rocks, concrete, or anything that would prevent us from being able to dig 48" deep, and 24" diameter.	3	\$4,160.05	\$12,480.16
1.1	Custom Item Taxed - Cypress Lumber 6x6			
1.2	PVC, 12mm - Johns Pass Directory Sign (Topper)			
1.3	Vinyl Print Cal Air Release - Sign Face vinyl			
1.4	Custom Item Taxed - Aluminum sign enclosure Text: 30.5x33" tall with acrylic faces, hinge, and lockable			
1.5	Custom Item Taxed - Stainless Steel Hardware			
1.6	PVC, 6mm - Directory sign			
1.7	Vinyl Print Cal Air Release - Directory Sign vinyl(interior)			
1.8	Custom Item Taxed - Acrylic Brochure Holder			
2	Johns Pass Village Directories- Single Sided	2	\$3,783.59	\$7,567.17

6"x6"x16' Cypress Lumber, installed 48" deep with 1/2 cubic yard of concrete each.
 Directory signs to be 30.5x33" tall, encased with aluminum frame and acrylic faces to be changeable/lockable. Aluminum frame to be mounted in between cypress posts. Stainless steel hardware. Top sign to be 1/2" cnc routed outdoor PVC, painted with vinyl face to look like aged wood. Brochure holder to be fabricated. Brochure holder to be custom built acrylic with 3 slots to hold 4.25 " wide brochures, and 2 slots to hold 8.75" width brochures.

Installation location to be free from tree roots, rocks, concrete, or anything that would prevent us from being able to dig 48" deep, and 24" diameter.

- 2.1 Custom Item Taxed - Cypress Lumber 6x6
- 2.2 PVC, 12mm - Johns Pass Directory Sign (Topper)
- 2.3 Vinyl Print Cal Air Release - Sign Face vinyl
- 2.4 Custom Item Taxed - Aluminum sign enclosure
 - Text:
 - 30.5x33" tall with acrylic faces, hinge, and lockable
- 2.5 Custom Item Taxed - Stainless Steel Hardware
- 2.6 PVC, 6mm - Directory sign
- 2.7 Vinyl Print Cal Air Release - Directory Sign vinyl(Interior)
- 2.8 Custom Item Taxed - Acrylic brochure holder

Thank you for the opportunity to quote your project. We'd love to help, so please let us know if you have any questions, or are ready to convert your estimate to an order.

We've been producing quality signs and graphics to help businesses grow for more than 26 years. Let us help you grow your business with signs, graphics, and wraps!

Standard payment terms are 50% deposit for orders over \$500, with the balance due upon pickup or installation. Orders under \$500 are paid in full at time of order. Estimates are valid for 30 days.

Subtotal:	\$20,047.33
Taxes:	\$1,403.31
Grand Total:	\$21,450.64
Deposit Required:	\$10,725.32
<i>Credit Card Surcharge:</i>	<i>3.00%</i>
<i>Total with Surcharge:</i>	<i>\$22,094.16</i>
<i>Deposit with Surcharge:</i>	<i>\$11,047.08</i>

Signature: _____ Date: _____

Serving all of Pinellas since 2001
Signs, Banners, Wraps, Lettering, Printing, & Graphics

Re: Custom Directory Guide Map

From Access48 <Info@access48.com>

Date Tue 9/22/2026 2:38 PM

To Powers, Megan <MPowers@madeirabeachfl.gov>

Cc Access48 <Info@access48.com>

CAUTION: This email originated from outside your organization. Exercise caution when opening attachments or clicking links, especially from unknown senders.

Hello Megan,

Apologies for the inconvenience. We discussed this as a team, and the request is beyond our usual scope and capability at this time, especially considering the importance of weather resistance and maintaining consistency with the style currently on site.

Best regards,



[Customer Terms and Conditions](#)

On Tue, Sep 22, 2026 at 2:12 PM Powers, Megan <MPowers@madeirabeachfl.gov> wrote:

Hi Morgan,

Following up on the quote. I have two and need a third. Can you provide one that just includes the sign with no install or permitting? I think we can do that on our side.

Thanks,

Megan Powers

Assistant to the City Manager
City of Madeira Beach