SECOND AMENDMENT TO ACLARIAN SOFTWARE LICENSE AGREEMENT

THIS SECOND AMENDMENT TO ACLARIAN SOFTWARE LICENSE AGREEMENT ("Second Amendment") is entered into between the **City of Madeira Beach**, ("City") and **Aclarian LLC** ("Aclarian" whose address is 4240 W. Morrison Ave., Tampa, FL 33629 (collectively, the "Parties"), on the date that the last of the Parties executes this Second Amendment ("Effective Date"):

WHEREAS, the Parties entered into an Aclarian Software License Agreement ("Agreement") effective March 1, 2022, and automatically renews on the one-year anniversary of the effective date (the "Agreement"); and

WHEREAS, the Parties executed a First Amendment to the Aclarian Software License Agreement ("First Amendment") to modify the subscription fees within Exhibit A of the Agreement to a fixed subscription fee of $38,000 annually for an unlimited number of users; and

WHEREAS, the Parties wish to modify the terms of the Agreement to limit the amount of annual increases in subscription fees;

NOW, THEREFORE, in consideration of the mutual terms, covenants and conditions contained herein the Parties mutually agree that:

1. Annual software subscription fee increases shall not exceed five percent (5%) in any year throughout the duration of the Agreement.

2. Except as expressly set forth herein, all of the terms, covenants and conditions of the Agreement are hereby ratified and confirmed by the City and Aclarian, and each, by the execution of this First Amendment, hereby signifies their intent to be bound thereby.

3. This Amendment may be signed in counterparts.

IN WITNESS WHEREOF, the Parties hereto have caused this instrument to be executed and effective on the Effective Date.

Aclarian LLC

By: _____
ANDREW LAFLIN, PRESIDENT *[Signature]*

10/2/2025
DATE

City of Madeira Beach, Florida

By: _____
CLINT BELK, ACTING CITY MANAGER *[Signature]*

10/2/25
DATE

ATTEST:

_____
Clara VanBlargan, City Clerk

EXHIBIT A

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ACLARIAN PRICING MODEL - MONTHLY SUBSCRIPTION

SUBSCRIPTION FEES

Monthly Package	Monthly Rate
Standard User Access	$55 Per User Per Month
Standard User Access Includes:	Billing & A/R, Budgeting, Capital Assets, Central Cashiering, Financial Reporting, General Ledger, Interface w/Applications, Payments, Business Licenses & Inspections, Projects & Grants, Purchasing, Task Management, and Treasury Management
Web Applications	$30 Per Web Application Per Month
Web Applications Include:	Vendor Portal, Business License Online Application & Payment Portal, Invoicing & Collection Portal, Financial Transparency Site, other web applications requested by client

BILLABLE SERVICES

Implementation Services	Hourly Rate	Education & Training	Hourly Rate
Implementation Consultant	** See NOTE below	Training Consultant	** See NOTE below

Ongoing Support	Hourly Rate	Future Enhancements	Hourly Rate
Software Support Team	Included in Subscription - No Additional Charge	Developer/Consultant	$120 per hour

**NOTE: Costs for software implementation and training services are covered under a separate Consultant Agreement, as these services are performed by the Aclarian consultant responsible for serving in the role of Finance Director. If the Consultant Agreement between the City of Madeira Beach and Aclarian LLC for outsourced Finance Director services is terminated, then the cost for implementation and training services as needed will be $120 per hour.

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ACLARIAN MODULE DESCRIPTIONS - STANDARD ACCESS

Module Name	Included Features
Billing & A/R	Create invoices on customized template with client logo. 'Email Invoice' option automatically sends invoices and reminders to customers via email. Create an online billing and payment web portal for customers to make payments online. Includes automatic GL entries for invoice creation and payment if made online.
Budgeting	Establish relevant budget configurations, such as entity-wide pay increases (COLA), retirement percentages, health insurance amounts per employee, etc. Personnel costs are automatically calculated based on employee data inputs. Customized reporting can be export to PDF, Word, or Excel and used for creating the annual budget document for adoption.
Business Licenses & Inspections	Businesses have the option of paying for new and recurring business tax receipts electronically through an online payment portal. Auto-generate renewal invoices, send automated payment and inspection (fire, rental, etc.) reminders via email, voice call or text, and provide your own design specifications for a business tax receipt certificate once paid.
Capital Assets	Perform inventories and scan equipment, vehicles, etc. containing bar codes using a cell phone or tablet. Maintain a picture of the scanned item with record of scan history. Within capital outlay reporting, associate capital asset additions with capital outlay entries and easily identify potentially unrecorded assets. Attach and store equipment and vehicle registration information and repair and maintenance documentation within individual asset records in Aclarian's Asset Management for well-organized status tracking.
Central Cashiering	All customer collections from various billing sources logged in the Central Cashiering module and segregated by user (cashier), which as a strong internal control measure, allows for reliable reconciliation and close out procedures by each cashier.
Financial Reporting	Generate schedules, tables, and statements based on general ledger balances and data from Budgeting, Capital Assets, and other modules as needed that can be used to effortlessly create sections of the Annual Comprehensive Financial Report (ACFR), budget book, or other financial reporting deliverables as requested by the client.
General Ledger	Aclarian's journal entry form includes Excel import option for journal entry line items, allows users to create templates for recurring entries to be saved and later retrieved, and recurring entries can be scheduled with automatic reminders to the assigned user. Aclarian's reporting tool, AG Grid, is a fully-featured and highly customizable JavaScript data grid. It allows for custom filtering, customizable appearance, data export to CSV or Excel, grouping/aggregation, and has a look and feel that is almost identical to data filtering and producing pivot tables in Excel.

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ACLARIAN MODULE DESCRIPTIONS - STANDARD ACCESS CONTINUED

Module Name	Included Features
Interface w/Applications	The Aclarian Interface module will display the status of file transfers from external software applications that interface automatically with the Aclarian ERP system typically through API call or SFTP upload. This module can also store additional data from other applications and provide reporting using AG Grid in accordance with user specifications.
Payments	Scan receipts and record itemized transactions in the purchasing/credit card form. Instruct vendors to submit invoices online via a custom-built online Vendor Portal, and the invoice information entered automatically creates an Invoice Approval Form (including attachments). Aclarian's Auto-Pay payment processing service automatically sends vendor payments via mailed check or via electronic ACH, as well as automatically transmit a Positive Pay file to the client's banking institution.
Projects & Grants	Track project and grant activity using assigned project and grant numbers that will be included in the GL string. Easily track revenues and expenses by project and grant through integration with the general ledger. Dictate notes and respond to comments regarding project status within Project/Grant Management; add sub-tasks and close projects and grants through simple form creation. Also included is project burdening via integration with Aclarian Payroll timesheet as projects and grants are created, allowing employees to charge time to applicable projects and grants as applicable.
Purchasing	Purchase Requisition Forms can be customized according to a specific procurement policy (form can require documentation of written bids, quotes, or other documentation for sole source or emergency purchases, etc.). Enable vendors to register to do business with the entity online via a link to the entity's website, which will automatically populate a New Vendor Form. Allow for workflow approval of bids and contracts and manage contract status (such as upcoming expiring contracts and insurance requirements) through Contract Management.
Task Management	Employees can manage tasks ranging from the Finance team preparing for the year end audit to the Public Works and Utilities departments establishing and assigning work orders using custom developed forms to assign to individuals and approvers via workflow. Work Order Forms include Google Maps and Google Earth views when entering property addresses.
Treasury Management	Perform bank reconciliations efficiently within Aclarian's Treasury Management module. Either manually import transaction files from the bank, or Aclarian can automatically receive daily BAI2 or CSV files directly from the bank containing deposit and withdrawal transactions. Amounts per bank and per GL with matching check numbers, amounts, or other possible unique identifiers will automatically be matched. Complete monthly bank reconciliation forms based on transaction matching results within the Bank & GL Transaction listing.

ACLARIAN

Andrew P. Laflin, CPA

Aclarian LLC (www.aclarian.com)

President & CEO
Tampa, Florida

813-784-3140
alaflin@aclarian.com

Profile

After spending 17 years in public accounting and serving as a former audit partner of a large regional accounting firm, Andrew founded Aclarian in 2020, providing outsourcing, consulting, and advisory services with a focus on serving Florida local governments. Aclarian also provides a web-based local government ERP software solution that provides users with a modern, efficient alternative to traditional government accounting systems and eliminates manual, redundant business processes typically found in a local government's legacy technology environment.

Andrew is a frequent speaker at various local and state-wide conferences throughout Florida, primarily affiliated with the Florida Government Finance Officers Association (FGFOA).

Education and professional involvement

- Bachelor's of arts in accounting from the University of Notre Dame, Notre Dame, Indiana
- Master's of accountancy from the University of South Florida, Tampa, Florida
- American Institute of Certified Public Accountants
- Certified Public Accountant in the state of Florida
- Government Finance Officers Association (GFOA)
- Florida Government Finance Officers Association (FGFOA)
- Board Member & Treasurer of AmSkills, Inc.

Clients served

City of Groveland, FL
City of Safety Harbor, FL
City of Hallandale Beach, FL
City of Hampton, FL
Pinellas Suncoast Transit Authority
Pinellas County Clerk of Court

City of Madeira Beach, FL
City of St. Pete Beach, FL
City of North Miami Beach, FL
Town of Belleair, FL
Tampa Bay Water
Manatee County Clerk of Court

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