



PRICE PROPOSAL

Prepared for

**FSA Item 11 Starcraft
Allstar XL 36+2**

CONTACT

Date Issued:

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2023

Starcraft Allstar XL 36'



Whether you need to fill a spot in your fleet or create an entirely new vehicle, your Model 1 experts have a single top priority: *you*. With a clear understanding of your needs, we find ways to deliver – starting with deep relationships all the way back at the manufacturer level. And with the nation's largest inventory of commercial vehicles, you'll never be short on the best choices to make for your business.

SALES EXPERIENCE

550+ Years of Collective Bus
Sales Experience Servicing Over
1,500 Customers Annually

COMPETITIVE PRICING

Volume Discounts
Fixed Contract Pricing

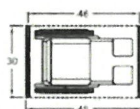
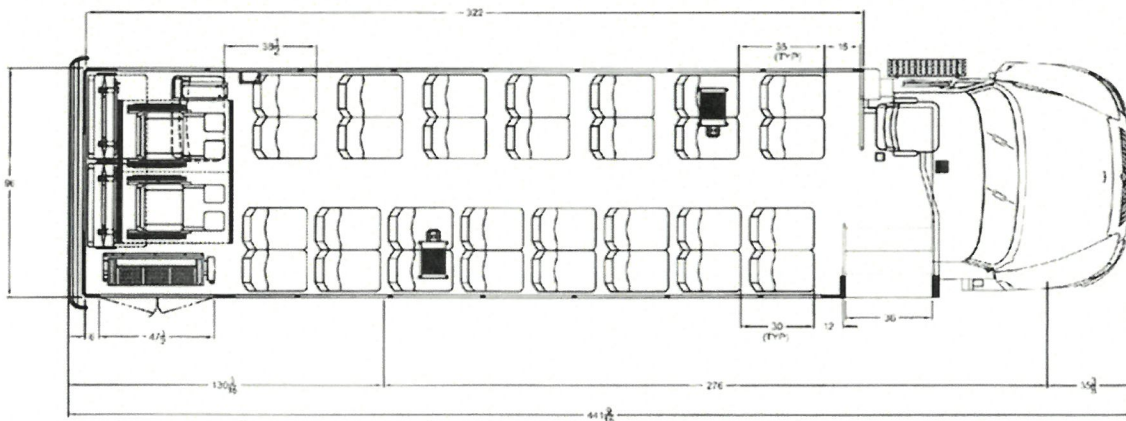
IN-HOUSE FINANCING

Seamless Transactions
Flexible Solutions

NATIONWIDE NETWORK

21 Full-Service Locations
Nationwide Partners with
25+ Top Manufacturers

IMAGES & FLOORPLAN



SPECIFICATIONS

CHASSIS

- 2023 IC TC Hydraulic Brakes Air Suspension
- Engine: Cummins ISB 6.7 240 HP
- GVWR: 23,500
- Fuel Type: Diesel
- Allison 2500 Transmission

EXTERIOR

- Exterior Color: White
- Wheelbase: 322"
- 96" wide exterior body
- Fully welded steel cage construction meeting all applicable FMVSS requirements
- "Starview" driver's visibility window in front of entry door
- Electric actuated 36" passenger entry door with full length glass
- 36" wide x 36" high upper double solid tempered safety glass windows with climate control tint
- Black powder coated steel rear bumper
- Rear mud flaps
- Pre-painted white aluminum side, skirts
- Fiberglass front and rear caps
- One-piece seamless FRP (fiberglass reinforced plastic) roof
- Breakaway rearview mirrors with built-in convex
- Front destination sign window with overhead access door
- Side destination sign window with structure

INTERIOR

- 81" interior floor to ceiling height
- Flat floor (no wheel wells)
- Floor and wall seat track for flexible seating
- 5/8" exterior grade plywood flooring
- Printed circuit board with automotive type fuses and LED trouble shooting lights
- Sidewall, Rearwall and Ceiling: Grey FRP (fiberglass reinforced plastic)
- Driver Area: Grey padded vinyl
- Flooring: Gerflor Sirius Anthracite Grey
- Yellow step nosing
- Ceiling grab rail (each) on both sides
- 1 1/4" entry grab rail parallel to entrance steps (both sides)
- Stanchion and modesty panel behind driver
- Stanchion and modesty panel behind Entry Door

A/C & HEAT

- A/C System: TA7733 Super Dual 13, (2) SMC3L COND, (2) 13 CID COMP
- Heater: 70K BTU -Floor Mounted

LIGHTING

- Door activated interior lights
- LED mid-ship turn/marker lights
- Surface mound LED entry door exterior light

ELECTRICAL

- Intermotive Flex Tech Electrical System

AUDIO / VISUAL

- Jensen AM/FM/CD/Blue Tooth/USB Enabled, 4 speakers with mic input and clock
- PA module added to stereo system
- Additional speakers (2)
- Rosco back-up camera system with 7" rearview monitor/mirror combo

Wheelchair Accessibility

- 34" X 54" Braun wheelchair lift located in the rear of the lift
- Intermotive fast idle w/ Interlock
- 4" Grommet Mount LED
- Wheelchair door upfit package

ACCESSORIES

- Automatic Q' Straint securement kit (2)
- Q' Straint storage pouch (2)
- Priority seating sign **Required for ADA compliance**
- Wheelchair decal (international symbol of accessibility) each

SAFETY

- Back-up alarm SAE type C 97 db(A)

PASSENGER SEATING OPTIONS

- 34 Ambulatory, 0 Wheelchair
- 32 Ambulatory, 1 Wheelchair
- 30 Ambulatory, 2 Wheelchair

SEATING

Passenger Seating

- Seat Fabric: Level 6 Duratex Jordan Blue
- Mid high, double seat (15)
- Econo Flip, double seat (2)
- Foldaway seat, double AM Benchback (1)
- Anti-vandal grab handle, black, each on aisle of mid/hi seats (15)
- Seat belt, non- retractable (36)

Driver Seating: OEM seating

WARRANTY

Manufacturer Warranty	Starcraft: 5 Year / 100,000 Miles
Chassis Warranty	Basic: 12 Months / Unlimited Miles Powertrain: 4 Years / 50,000 Miles

All vehicles come with warranty, but Creative Bus Sales offers more value without the added cost.

Our coverage and support come with each of our new vehicles — *standard*.

WE PROCESS ALL THE WARRANTY REGISTRATIONS

We register all of your bus parts for you, no more pesky warranty cards to fill out. This includes *all* parts, wheelchair lift, electronics, HVAC, etc.

WE HANDLE ALL THE PAPERWORK

We administer and coordinate any warranty work. You make one call to our warranty department, and they take it from there.

REPAIR FACILITIES NEAR YOU

When warranty work is needed, we use service repair facilities near the bus location. We have over 3200 authorized centers and growing. You will never have to drive far to get repairs completed.

NO MORE CLAIM FORMS

Creative Bus handles all parts of the claim process, you will have no out of pocket expenses, no reimbursements, and the service facility will be paid directly by us.

LONGER WARRANTY PERIOD

We have negotiated extended periods for the units we sell. Unprecedented 60 month/100,000 mile bumper-to-bumper warranty on the Starcraft bus upfit.

PRICING

<i>DESCRIPTION</i>	<i>AMOUNT</i>
FSA Item 11 Base Bus Cost	\$140,137.00
FSA Option 11 additions	\$78,555.00
Total	\$218,692.00*

**Pricing does not include tax.*

FSA Item 11 Options added to Base Bus

22925	International Deisel Chassis Cummins ISB 240 HP Allison 2500	\$18,530.00
22001	FRP on Rear wall, Grey	\$390.00
22000	FRP on Ceiling, Grey	\$957.00
2641	Trans Air AC 125K BTU TA7733 Super 13 Dual Compressor	\$20,540.00
20083	65K BTU Floor Mounted Heater (X2)	\$1,588.00
2871	Install Front Destination Sign Window	\$865.00
2872	Install Side Destination Side Window	\$489.00
8810	Door Activated Interior Lights	\$71.00
8287	Delux AM/FM/CD Radio PA Ready	\$581.00
99	PA System w/hand mic connected to Radio	\$298.00
20206	Double WC Door w/Windows	\$1,772.00
20227	Braun Lift Century (34"X54")	\$13,221.00
20390	Fast Idel w/Interlock- Intermotive IC	\$3,452.00
8689	Q Straint Wheelchair Tie Downs Max Retractor (X2)	\$2,438.00
20267	Back Up Alarm 97dba	\$99.00
99	Ceiling Grab Rail (Both Sides)	\$461.00
8130	1 1/4" Entrance Grab Rail (both sides)	\$184.00
20301	Stanchion Modesty Panel Behind Driver	\$248.00
8067	Mid High Double Seat (X5)	\$5,385.00
20320	Flip Seat, Double Freedman Mid High (X2)	\$3,416.00
2336	Foldaway Seat Mid High Bench Seat	\$2,190.00
2311	Anti-Vandal Grab Handles Aisle seats (X15)	\$1,380.00
Total		\$78,555.00



Model 1 Commercial Vehicles, Inc.
 8600 Atlantic Blvd
 Jacksonville, FL 32211

Phone: (904) 241-6004
 Fax: (904) 241-0507
 model1.com

BUYER'S ORDER CONTRACT

Date:	February 21, 2024	Unit #(s):	1705617
Customer Name:	City of Madeira Beach		
Contact:	Max Michalski	Phone:	727-392-0665 X 504
Address:	200 Rex Place	Fax:	
City, State, Zip:	Madeira Beach, FL 33708	E-Mail:	mmichalski@madeirabeachfl.gov
Customer ID:		Salesperson:	Les Burres
Ship To Address:			
Ship To Address Cont'd:			
Ship To Phone:		Ship To Email:	
Finance Source:		Contact:	
Address:		Phone:	
City, State, Zip:		County:	
Description of Vehicle:	Florida Sheriffs Association Contract 2023 Starcraft Allstar XL IC Diesel 36+2 (Includes Trade for 2017 Starcraft)		
VIN #:	5WEEZC8M1PH269590		
Engine Type:	Diesel	FOB Terms:	Shipping
Number of Passengers:	36	Wheelchair Positions:	2
Estimated Delivery Date:	March 29, 2024	Payment Terms:	Net 30 Upon Accept
		Unit Price	\$ 218,036.00
		Delivery	\$ -
Possession State:	FL	Incentive (Non-Taxable)	\$ -
		Rebates (Taxable)	\$ -
		Doc Prep Fee (Taxable)	\$ 150.00
		Base Selling Price	\$ 218,186.00
		Total Taxable Amount	\$ 183,836.00
		Sales Tax* (Estimated)	\$ -
	0.000% FL - Exempt-NonProfit Organization		\$ -
Notes:			\$ -
* The tax and fees reflected on this agreement are based on the regulations applicable at the time of drafting this contract. The actual amounts due will be based on the regulations applicable at the time title for each vehicle transfer.			\$ -
Sales tax estimate is calculated based on the location in which the customer registers the vehicle.		DMV Fees* (Estimated)	\$ 500.00
All rebates and incentives will be signed over to Model 1 Commercial Vehicles, Inc.		DMV Electronic Filing Fee	\$ -
California State Tire Fee of \$1.75 per tire applies to all new vehicle purchase or leases.		Tire Fee	\$ 6.00
		Fees Sub-Total	\$ 506.00
		Total Price Per Unit	\$ 218,692.00
		Quantity	1
		Contract Total	\$ 218,692.00
		0.00	
		Customer Net Trade	\$ (34,350.00)
		Customer Deposit	\$ -
	\$ -		\$ -
		Balance Due	\$ 184,342.00

Remit To: PO Box 713176, Chicago, IL 60677-0376

Terms and Conditions:

1. **DEALER MAKES NO GUARANTEE OR WARRANTY, EXPRESS OR IMPLIED.** This Vehicle is sold by Dealer "AS-IS" with no Dealer guarantee or warranty, implied or express. Dealer does not affirm or adopt any manufacturer warranties available to this Vehicle or any of its components. **DEALER HEREBY DISCLAIMS AND EXCLUDES FROM THIS SALE ALL WARRANTIES, EXPRESS OR IMPLIED, INCLUDING THE IMPLIED WARRANTY OF MERCHANTABILITY AND THE IMPLIED WARRANTY OF FITNESS. CUSTOMER ACKNOWLEDGES THIS DISCLAIMER IS MADE IN CAPITALIZED, BOLD AND UNDERLINED FONT AND IS "CONSPICUOUS."** Customer understands Dealer does not warrant the year of this Vehicle, the year of the chassis, or the year of any of its component parts, and that the manufacturer(s) of the Vehicle chassis or component is solely responsible for the year assigned to this Vehicle to the extent its year is referenced in the Agreement. If Customer is purchasing a "new" Vehicle as indicated above, Customer acknowledges that "new" means only that the Vehicle has not been previously titled although the Vehicle may have been used in a demo or a show; new does not create any warranty or expectation of value or performance. Customer understands and agrees that if either of Customer or Dealer should breach this Agreement or if Customer institutes any claim arising out of contract or the purchase of the Vehicle, the statute of limitation for any such claim is limited to one (1) year from the date of sale.
2. **DEPOSIT.** If indicated above, Customer Deposit is due at the time of signing this order contract. The balance due indicated above is due before vehicle(s) will be released to the Customer. If the vehicle(s) is not accepted by the Customer, the vehicle will be available for sale to other customers. The vehicle(s) will not be titled to the Customer until the contract total indicated above plus any interest charges indicated herein are paid in full. There is no "cooling off" or other cancellation period for vehicle sales. Therefore, you cannot later cancel this contract without the agreement of the Dealership, or for legal cause.
3. **DEALER NOT AGENT OF MANUFACTURER.** Dealer is not the agent of the manufacturer. Dealer is not responsible for changes by the manufacturer in the price, available rebate, design or accessories of specially ordered vehicles. If Dealer's price increases on a specially ordered vehicle, or if a rebate to be received by Dealer is reduced or eliminated, the Customer's price will be increased by a like amount. If Customer is dissatisfied with the increase, Customer may cancel this order and Customer's deposit and trade-in or the actual cash value of the trade-in, if sold, minus any loan, will be refunded. Customer understands that manufacturer may, from time to time, change the model, design, or other elements, including the parts and accessories, in the vehicle and at any time a manufacturer makes such changes, neither Dealer nor manufacturer are obligated to make the same changes to Customer's vehicle, even if such changes are made prior to delivery of the vehicle.
4. **DELAYS.** Customer will not hold Dealer liable for any delay caused by the vehicle or any component part manufacturer, accidents, strikes, fires, Acts of God, or any other cause beyond Dealer's control.
5. **CUSTOMER'S INSPECTION AND ACCEPTANCE OF VEHICLE.** Customer understands that damage may have occurred to the vehicle at the manufacturer(s) factory, during transport to Dealer, or while in Dealer's possession, on Dealer's premises, or at a show or promotional event. Customer acknowledges that such damage to the vehicle, if any occurred, is typically corrected by the factory or repaired by the Dealer prior to delivery. Upon taking delivery of the vehicle, Customer acknowledges: (i) having received ample opportunity for, and actually inspecting the vehicle as fully as Customer desires and (ii) utilizing and relying solely upon Customer's own judgment to inspect and determine that the vehicle is of adequate quality, merchantable, and otherwise fit for the purposes intended by Customer such that Customer accepts the vehicle in its condition as of the date Customer signs the front page of this Agreement. Customer further acknowledges that Customer did not make Dealer aware, and that Dealer was unaware, implicitly or expressly, of any particular purpose intended by Customer for the Vehicle. Consequently, Customer has not relied upon Dealer's skill or judgment in the selection or delivery of the vehicle. Customer acknowledges that Dealer has not made any representation regarding the vehicle's condition, history, status, prior usage, quality of or regularity of care or servicing, nor the existence of prior damage and/or repair of damage except as required by law.
6. **IF NOT A CASH TRANSACTION. IF YOU ARE FINANCING THIS VEHICLE, PLEASE READ THIS NOTICE: YOU ARE PROPOSING TO ENTER INTO A RETAIL INSTALLMENT SALES CONTRACT WITH THE DEALER. PART OF YOUR CONTRACT INVOLVES FINANCING THE PURCHASE OF YOUR VEHICLE. IF YOU ARE FINANCING THIS VEHICLE AND THE DEALER INTENDS TO TRANSFER YOUR FINANCING TO A FINANCE PROVIDER SUCH AS A BANK, CREDIT UNION OR OTHER LENDER, YOUR VEHICLE PURCHASE DEPENDS ON THE FINANCE PROVIDER'S APPROVAL OF YOUR PROPOSED RETAIL INSTALLMENT SALES CONTRACT. IF YOUR RETAIL INSTALLMENT SALES CONTRACT IS APPROVED WITHOUT A CHANGE THAT INCREASES THE COST OR RISK TO YOU OR THE DEALER, YOUR PURCHASE CANNOT BE CANCELLED. IF YOUR RETAIL INSTALLMENT SALES CONTRACT IS NOT APPROVED, THE DEALER WILL NOTIFY YOU VERBALLY OR IN WRITING. YOU CAN THEN DECIDE TO PAY FOR THE VEHICLE IN SOME OTHER WAY OR YOU OR THE DEALER CAN CANCEL YOUR PURCHASE. IF THE SALE IS CANCELLED, YOU NEED TO RETURN THE VEHICLE TO THE DEALER WITHIN 24 HOURS OF VERBAL OR WRITTEN NOTICE IN THE SAME CONDITION IT WAS GIVEN TO YOU, EXCEPT FOR NORMAL WEAR AND TEAR. ANY DOWN PAYMENT OR TRADE-IN YOU GAVE THE DEALER WILL BE RETURNED TO YOU. IF YOU DO NOT RETURN THE VEHICLE WITHIN 24 HOURS OF VERBAL OR WRITTEN NOTICE OF CANCELLATION, THE DEALER MAY LOCATE THE VEHICLE AND TAKE IT BACK WITHOUT FURTHER NOTICE TO YOU AS LONG AS THE DEALER FOLLOWS THE LAW AND DOES NOT CAUSE A BREACH OF THE PEACE WHEN TAKING THE VEHICLE BACK.**
7. **TITLE; ODOMETER STATEMENT.** Title to the Vehicle will remain with Dealer until the agreed upon purchase price is paid in full in cash or Customer has signed a retail installment contract and it has been accepted by a bank or finance company, at which time title shall pass to Customer even though the actual delivery of the Vehicle may be made at a later date. Customer agrees that no statement has been made as to the number of miles on any new, used, or demo vehicles, except as set forth in the odometer mileage statement as provided by the Federal Odometer Law and on the face of this Agreement as required under state law which does not constitute a warranty, express or implied, or a contractual term of this Agreement as required under state law which does not constitute a warranty, express or implied, or a contractual term of this Agreement. Customer acknowledges receipt of such Federal Odometer Statement.
8. **TRADE-IN.** If Customer is trading in a vehicle, Customer will give Dealer the original bill of sale or the title to the trade-in. Customer promises that any trade-in which Customer gives in this purchase transaction is owned by Customer free of any lien or other claim except as noted on the other side of this Agreement. Customer promises that all taxes of every kind levied against the trade-in have been fully paid. If any government agency makes a levy or claims a tax lien or demand against the trade-in, Dealer may, at Dealer's option, either pay it and Customer will reimburse Dealer on demand, or Dealer may add that amount to this Agreement as if it had been originally included. Any trade-in delivered by Customer to Dealer in connection with this Agreement shall be accompanied by documents sufficient to enable the Dealer to obtain a title to the trade-in in accordance with applicable state law. Customer warrants that the trade-in is or will be properly titled to Customer and/or Customer has the right to sell or otherwise convey the trade-in and the trade-in has never been a salvaged, reconditioned or rebuilt, flooded or a lemon buyback, and the trade-in is free and clear of all liens or encumbrances except as may be noted on the front of this Agreement.

9. REAPPRAISAL OF TRADE-IN. If Customer's initial trade-in value is determined by anything other than a physical appraisal by Dealer, Dealer may later reappraise and amend the value of the trade-in allowance at such time Dealer has the opportunity to perform a physical appraisal of the trade-in. This physical appraisal will then determine the actual trade-in allowance provided on the front side of this Agreement.

10. FAILURE TO COMPLETE PURCHASE. Customer agrees to pay the balance owed on the terms and accept delivery of the Vehicle within forty-eight (48) hours after being notified that the Vehicle is ready for delivery. Failure to timely accept delivery by Customer shall give Dealer the right to dispose of any trade-in, trading any cash consideration received as a deposit and retaining the same, and at Dealer's option, the right to retain any deposit and pursue any other remedy available under the law to adequately compensate Dealer's incidental and consequential damages and all other damages, costs, expenses, or losses incurred by Dealer because Customer failed to complete this purchase. If Dealer paid any negative equity balance on the trade-in, Customer shall pay to Dealer the amount paid on Customer's behalf. If Dealer brings an action or involves an attorney to enforce the terms of this section, Customer agrees to pay Dealer's reasonable attorneys' fees, court costs, and other expenses incurred in pursuing such action.

11. EXCLUSION OF INCIDENTAL AND CONSEQUENTIAL DAMAGES. Incidental and consequential damages arising out of the sale, use, servicing and/or quality of this Vehicle, including, but not limited to, any loss of use, loss of time, inconvenience, aggravation, loss of wages/earnings/income, fuel/transportation expenses, hotel/motel costs, insurance, storage, rental or replacement, altered or cancelled trips/vacations, the cost of any food/meals and any other incidental and consequential damages are specifically excluded and Dealer specifically disclaims liability for any such incidental and/or consequential damages. Customer acknowledges that Customer shall not seek or recover such incidental or consequential damages from Dealer. Customer acknowledges this disclaimer of incidental and consequential damages is independent of and shall survive any failure of the essential purpose of any warranty or remedy.

12. NON-DEALER WARRANTY(S) (IF APPLICABLE). Customer understands and agrees that manufacturer(s)' written warranties, if any are applicable to this Vehicle, were fully and conspicuously disclosed in writing by Dealer, by Dealer disclosing and providing any such written instruments to Customer prior to Customer signing the front side of this Agreement and Customer acknowledges having physically received such written instruments. Customer acknowledges that Dealer is not an agent of the manufacturer and that Dealer has not represented or misrepresented the terms of any applicable manufacturer(s)' written warranties because either (i) Customer has read to Customer's satisfaction the actual terms of any such written instruments, which expressly state the coverage, application period, conditions, and exclusions or (ii) Customer has voluntarily chosen not to read such warranties.

13. TAXES, INSURANCE. Customer shall be liable for all sales, use, or other taxes of a similar nature applicable to the transaction unless such payment is otherwise prohibited by law. Customer assumes responsibility to cover the Vehicle described on the front of this Agreement with necessary and proper insurance coverage and assumes all legal liability arising from the operation of the Vehicle from the time of delivery. Customer understands that Customer is not covered by insurance on the Vehicle until Customer's insurance company accepts coverage on the Vehicle. Customer agrees to hold Dealer harmless from any and all claims due to loss or damage prior to Customer's insurance company accepting coverage on the Vehicle.

14. CHOICE OF LAW AND VENUE, FEES. Any controversy, dispute or claim arising out of or relating to this Agreement or breach thereof shall be interpreted under the laws of the state in which Dealer is located and venue will be in the state and county in which Dealer is located or the applicable federal court. If Dealer brings a legal action to enforce or interpret this Agreement and prevails, Customer shall pay Dealer's reasonable attorneys' fees and costs incurred in such action. If Customer brings an action based on this Agreement and does not prevail, Customer shall pay Dealer's reasonable attorneys' fees and costs incurred in the defense of such action or any part thereof.

15. WAIVER OF JURY TRIAL; CLASS ACTIONS. Customer agrees that any controversy, dispute or claim arising out of or relating to this Agreement or breach thereof will be decided by a judge, rather than a jury. Customer further agrees in connection with this purchase to waive Customer's right to participate as a class member in any class action lawsuit that might be brought against Dealer.

16. SEVERABILITY. Customer and Dealer agree that each portion of this Agreement is such that if any term, provision or paragraph is found to be invalid, voidable, or unenforceable for any reason, such provision or paragraph may be severed and all other portions of this Agreement shall remain valid and enforceable.

17. ENTIRE AGREEMENT/NO RELIANCE. The written terms on the front and reverse side of this Contract comprise the entire agreement between Customer and Dealer, and Customer has read and understands the front and reverse side of this Agreement. No verbal, unwritten, electronic or other communication of any nature not contained in this Agreement was relied upon by Customer, became part of the basis of Customer's bargain, or is enforceable by Customer against Dealer even if alleged or determined to constitute fraud, fraudulent inducement, or fraudulent misrepresentation and no such verbal, unwritten, electronic, or other communication shall invalidate this Agreement or any written provision herein, or serve as grounds for Customer's rejection, rescission, or revocation of acceptance of this Agreement or this Vehicle, such that Customer cannot seek or obtain any statutory, legal, equitable or other relief against Dealer as a result thereof. Customer acknowledges and agrees that all discussions, negotiations, advertisements, representations, and affirmations of fact in any format, whether verbal, written, electronic or otherwise, which are not written in this Agreement, were not relied upon by Customer, are not included in this Agreement, and are not enforceable against Dealer.

Authorized Customer's Representative

Model 1 Commercial Vehicles, Inc.

Signature: _____
Name: _____
Title: _____
Date: _____

Signature: _____
Name: _____
Title: _____
Date: _____